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Contact Officer: Kurt Stevens Contact Phone: (02) 6243 1329 Our Ref: 52294

20 May 2015

Mr Vince Graham Chief Executive Officer Ausgrid Level 16, 570 George Street SYDNEY NSW 2000

Dear Mr Graham

Correcting errors in Ausgrid distribution determination 2015–16 to 2018–19

Through discussions with Ausgrid in early May 2015, we have identified the following errors in the Ausgrid distribution determination 2015–16 to 2018–19 (the distribution determination):

- 1. inaccurate description of metering in Appendix A to the Overview
- 2. inaccurate public lighting prices
- 3. parameter missing for control mechanism

Following those discussions, in which AER and Ausgrid staff agreed the errors should be corrected as soon as practicable, we sent a letter on 13 May 2015 proposing that we revoke and substitute the distribution determination to achieve this outcome.

In response to that letter, there were further discussions between AER and Ausgrid staff during which Ausgrid's legal advisors raised concerns about the AER's ability under the National Electricity Rules to revoke and substitute the distribution determination and suggested we seek further legal advice.

We have sought further legal advice. As a result of this advice, we have decided not to revoke and substitute the distribution determination at this time.

We still intend to correct the above listed errors in the distribution determination as soon as practicable, in accordance with clause 6.13 of the National Electricity Rules. We anticipate this would occur no earlier than the latter of:

- A. the commencement of the next regulatory control period (1 July 2015); and
- B. once any appeal in relation to the distribution determination is resolved.

As a result of our decision, the period for making an application for review of our decision does not change.

If you have any queries on this matter please contact Kurt Stevens on (02) 6243 1329.

Yours sincerely

MG

Paula Conboy AER Chair

Attachment

Inaccurate description of metering in Appendix A to the Overview

Appendix A of the Overview to our final decision for the distribution determination includes a table of constituent decisions, on which the distribution determination is predicated. The table includes a misdescription. It reads as if the type 5 and 6 unrecovered metering costs are defined as standard control services. However, the AER's reasons in Attachment 13 and Attachment 16 of the final decision make it clear that standard control services do not include the type 5 and 6 unrecovered metering cost. These are classified as part of alternative control services (as part of the type 5 and 6 metering provision).

We propose to correct this error to ensure that the type 5 and 6 unrecovered metering cost is classified as part of alternative control services, in line with our decision. We propose the following correction:

Overview, Appendix A, page 59, lines 7 and 8:

• Delete ", type 5 and 6 unrecovered meter cost."

Overview, Appendix A, page 59, lines 9 and 10:

- Delete "Alternative control services include metering types 5 and 6 provision, maintenance, reading, data services and transfer administration services, ancillary network services and public lighting."
- Insert " Alternative control services include:
 - types 5 and 6 meter provision, maintenance, reading, data services, transfer administration services (including type 5 and 6 unrecovered meter cost)
 - ancillary network services
 - public lighting."

Inaccurate public lighting prices

The Ausgrid public lighting prices in Attachment 16 of the Ausgrid final decision are incorrect, for the following reasons:

- The public version of the public lighting model which Ausgrid provided and which we used for the final decision, included proxy numbers instead of actuals.
- A clerical miscalculation was made in calibrating the model. As a result, the prices the model calculated did not represent the final version of the model's inputs.

We propose to correct this error to ensure that Ausgrid's public light prices are accurate, in line with our decision. We propose the following correction:

Attachment 16, page 16-29, lines 1 to 8:

- Delete Table 16.10
- Delete "Our final decision on prices for each light type are set out in appendix X, including a reduction in post 2009 capital charges of 20 per cent from Ausgrid's revised proposal due to a lower WACC."
- Insert:

Table 16.10 Total opex, \$millions

| | 2015—16 | 2016—17 | 2017—18 | 2018—19 |
|------------------|---------|---------|---------|---------|
| Revised Proposal | 19.7 | 20.3 | 20.9 | 21.5 |
| Final decision | 16.0 | 16.4 | 16.9 | 17.3 |

Source: AER analysis.

Our final decision on prices for each light type are set out in appendix A.1, including a reduction in post 2009 capital charges of 20 per cent from Ausgrid's revised proposal due to a lower WACC.

Attachment 16, Appendix A.1, pages 16-68 to 16-85:

- Delete the appendix
- Insert Appendix A.1 to this letter.

Parameter missing for control mechanism

The revenue control formula in figure 14.1 of Attachment 14 of the final decision for Ausgrid, does not include a parameter for distribution use of system under and over recoveries from previous years. As our distribution determination uses a revenue cap, the revenue control formula should include this parameter.

We propose to correct this error so that the revenue control formula includes a parameter for distribution use of system under and over recoveries from previous years, in line with our decision. We propose the following correction:

Attachment 14, pages 14-19 to 14-20, Figure 14.1:

- Delete the figure.
- Insert:

Figure 14.1 Revenue cap formula

- 1. $TAR_t \ge \sum_{i=1}^n \sum_{j=1}^m p_t^{ij} q_t^{ij}$ i=1,...,n and j=1,...,m and t=1,...,5
- 2. $TAR_t = AR_t \pm B_t \pm DUoS_t$
- 3. $AR_t = AR_{t-1}(1 + \Delta CPI_t)(1 X_t)(1 + S_t)$

Where:

 TAR_t is total annual revenue in year t.

 p_t^{ij} is the price of component i of tariff j in year t.

 q_t^{ij} is the forecast quantity of component i of tariff j in year t.

 AR_t is the annual smoothed expected revenue for year t. For the 2015–16 regulatory year, AR_{t-1} is the annual smoothed expected revenue in the Post Tax Revenue Model for 2014–15.

$$B_t$$
 is:

- the approved pass through amounts (positive or negative) with respect to regulatory year t, as determined by the AER, plus
- the D-factor amounts we approve for 2013–14 (applies to Ausgrid's pricing proposal for the regulatory year 2015–16).

 $DUoS_t$ is an annual adjustment factor related to the balance of the DUoS unders and overs account with respect to regulatory year t.

$$\Delta CPI_{t} = [\frac{CPI_{Mar,t-2} + CPI_{Jun,t-2} + CPI_{Sep,t-1} + CPI_{Dec,t-1}}{CPI_{Mar,t-3} + CPI_{Jun,t-3} + CPI_{Sep,t-2} + CPI_{Dec,t-2}}] - 1$$

CPI means the all groups index number for the weighted average of eight capital cities as published by the ABS, or if the ABS does not or ceases to publish the index, then CPI will mean an index which the AER considers is the best estimate of the index.

 X_t the smoothing factor determined in accordance with the PTRM as approved in the AER's final decision, and annually revised for the return on debt update in accordance with the formula specified in the return on debt appendix I calculated for the relevant year.

 S_t is the STPIS factor sum of the raw s-factors for all reliability of supply and customer service parameters (as applicable) to be applied in year t.¹ S_t for 2015–16 and 2016–17 are set at zero.

¹ In the formulas in the STPIS attachment, the AR_{t+1} is equivalent to AR_t in this formula. Calculations of the S factor adjustment are to be made accordingly.

Appendix

A.1 Public Lighting

A.1.1 Public Lighting Prices 2015-16

| Орех | | | Post 2009 Annuity Charge | | |
|-------------------------|---------------------|-------------------|--------------------------------|---------------------|-------------------|
| Туре | Revised Proposal | Final decision | Туре | Revised Proposal | Final decision |
| Connection - O/U (P09) | \$92.80 | \$92.80 | 0.5 Bracket | \$10.85 | \$8.15 |
| Connection - O/U | \$92.81 | \$92.81 | 0.6 Bracket | \$10.58 | \$7.95 |
| Connection - UGR1 | \$85.07 | \$85.07 | 1 Bracket | \$9.95 | \$7.48 |
| Connection - UGR1 (P09) | \$85.07 | \$85.07 | 1.2 Bracket | \$10.85 | \$8.15 |
| Connection - UGR2 | \$30.93 | \$30.93 | 1.5 Bracket | \$28.17 | \$21.16 |
| Connection - UGR2 (P09) | \$30.93 | \$30.93 | 2 Bracket | \$15.34 | \$11.52 |
| Lamp - EMPTY | \$31.95 | \$31.95 | 2.5 Bracket | \$16.47 | \$12.37 |
| Lamp - INC1x100 | \$45.55 | \$45.62 | 3 Bracket | \$24.01 | \$18.03 |
| Lamp - INC1x1000 | \$80.52 | \$80.62 | 3.5 Bracket | \$23.83 | \$17.90 |
| Lamp - INC1x1440 | \$45.42 | \$45.49 | 4 Bracket | \$29.30 | \$22.01 |
| Lamp - INC1x150 | \$47.03 | \$47.10 | 4.5 Bracket | \$25.53 | \$19.18 |
| Lamp - INC1x150 (P09) | \$47.03 | \$47.10 | 5 Bracket | \$33.52 | \$25.17 |
| Lamp - INC1x200 | \$47.55 | \$47.62 | 6 Bracket | \$33.70 | \$25.31 |
| Lamp - INC1x300 | \$53.48 | \$53.55 | 6.5 Bracket | \$47.88 | \$35.95 |
| Lamp - INC1x40 | \$45.57 | \$45.64 | 7 Bracket | \$47.88 | \$35.95 |
| Lamp - INC1x500 | \$62.69 | \$62.76 | 8 Bracket | \$47.88 | \$35.95 |
| Lamp - INC1x60 | \$45.55 | \$45.62 | 1x40W TF | \$25.51 | \$20.93 |
| Lamp - INC1x75 | \$45.55 | \$45.62 | 1x80W TF | \$23.45 | \$19.24 |
| Lamp - INC3x100 | \$52.48 | \$52.55 | 1000W MBF | \$123.30 | \$101.11 |
| Lamp - LED1x237 | \$34.91 | \$34.92 | 1000W SON | \$123.30 | \$101.11 |
| Lamp - LED1x29 | \$29.26 | \$29.27 | 1000W SON FLOODLIG HT | \$101.09 | \$82.91 |
| Lamp - MBF1x1000 | \$87.15 | \$87.29 | 1000W/150 0W MBI | \$136.52 | \$111.95 |

| Lamp - MBF1x100 (P09) \$87.15 \$87.29 100W MBI \$47.03 \$88.81 Lamp - MBF1x125 \$53.79 \$45.25 100W SON \$50.35 \$41.71 Lamp - MBF1x126 (P09) \$63.79 \$45.25 100W SON \$60.01 \$41.02 Lamp - MBF1x160 \$44.05 \$44.10 100W SON \$134.21 \$100.05 Lamp - MBF1x250 \$73.54 \$51.61 100W SON \$27.96 \$59.84 Lamp - MBF1x400 \$75.82 \$51.61 126W MBF \$37.01 \$30.37 Lamp - MBF1x400 (P09) \$75.82 \$51.61 126W MBF \$99.01 \$81.20 Lamp - MBF1x40 (P09) \$75.82 \$51.61 126W MBF \$99.01 \$81.20 Lamp - MBF1x40 (P09) \$75.82 \$51.61 126W MBF \$99.01 \$81.20 Lamp - MBF1x40 (P09) \$75.82 \$51.61 126W MBF \$76.55 \$62.78 Lamp - MBF1x42 (P09) \$75.85 \$45.43 128W MBF \$76.55 \$62.78 Lamp - MBF1x50 (P09) \$75.65 \$45.43< | Opex | | | Post 2009 Annuity Charge FLOODLIG | | |
|---|------------------------|----------|---------|--|----------|----------|
| Lamp - MBF1x125 \$63.79 \$45.25 100W SON \$50.01 \$41.71 Lamp - MBF1x125 (P0) \$63.79 \$45.25 100W SON \$10.02 \$10.02 Lamp - MBF1x160 \$44.03 \$44.10 \$10W SON \$13.21 \$110.05 Lamp - MBF1x260 \$73.54 \$51.61 \$10W SON \$2.96 \$59.84 Lamp - MBF1x260 (P0) \$73.54 \$51.61 \$10W SON \$2.90 \$30.37 Lamp - MBF1x400 \$75.82 \$51.61 \$20W MBF \$30.01 \$41.02 Lamp - MBF1x400 (P0) \$75.82 \$51.61 \$20W MBF \$30.01 \$41.02 Lamp - MBF1x40 (P0) \$75.82 \$51.61 \$20W MBF \$30.01 \$81.20 Lamp - MBF1x40 (P0) \$75.82 \$51.61 \$20W MBF \$30.01 \$81.20 Lamp - MBF1x40 (P0) \$75.82 \$51.61 \$20W MBF \$81.20 \$81.20 Lamp - MBF1x42 (P0) \$75.85 \$42.22 \$20W MBF \$81.20 \$81.20 Lamp - MBF1x50 (P0) \$75.65 \$45.43 \$25W MBF \$10.91 \$30.37 Lamp - MBF1x50 (P0) \$7 | Lamp - MBF1x1000 (P09) | \$87.15 | \$87.29 | 100W MBI | \$47.03 | \$38.58 |
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| Lamp - MBF1x500 \$80.99 \$81.06 -PLAIN \$37.01 \$30.37 Lamp - MBF1x700 \$71.34 \$71.41 \$125W/250W MBF FLOODLIG HT \$48.30 \$39.62 Lamp - MBF1x80 \$52.40 \$44.20 135W SOX \$53.40 \$43.80 Lamp - MBF1x80 (P09) \$52.40 \$44.20 150W SON \$50.45 \$41.38 Lamp - MBF1x800 \$80.99 \$81.06 \$50W SON \$76.55 \$62.78 Lamp - MBF1x800 \$80.99 \$81.06 \$150W SON \$76.55 \$62.78 | Lamp - MBF1x50 (P09) | \$75.65 | \$45.43 | | \$68.14 | \$55.89 |
| Lamp - MBF1x700 MBF MBF MBF \$71.34 \$71.41 \$48.30 \$39.62 Lamp - MBF1x80 \$52.40 \$44.20 135W SOX \$53.40 \$43.80 Lamp - MBF1x80 (PO9) \$52.40 \$44.20 150W SON \$50.45 \$41.38 Lamp - MBF1x800 \$80.99 \$81.06 \$50W SON \$76.55 \$62.78 | Lamp - MBF1x500 | \$80.99 | \$81.06 | | \$37.01 | \$30.37 |
| Lamp - MBF1x80 (P09) \$52.40 \$44.20 150W SON \$50.45 \$41.38 Lamp - MBF1x800 \$80.99 \$81.06 \$150W SON \$76.55 \$62.78 Lamp - MBF2x125 150W SON \$150W SON \$150W SON \$150W SON \$150W SON | Lamp - MBF1x700 | \$71.34 | \$71.41 | mbf Floodlig | \$48.30 | \$39.62 |
| Lamp - MBF1x800 \$80.99 \$81.06 150W SON - HYDE PARK \$76.55 \$62.78 150W SON - 150W S | Lamp - MBF1x80 | \$52.40 | \$44.20 | 135W SOX | \$53.40 | \$43.80 |
| Lamp - MBF1x800 \$80.99 \$81.06 PARK \$76.55 \$62.78 | Lamp - MBF1x80 (P09) | \$52.40 | \$44.20 | 150W SON | \$50.45 | \$41.38 |
| Lamp - MBF2x125 \$119.07 \$63.43 150W SON - \$134.21 \$110.05 | Lamp - MBF1x800 | \$80.99 | \$81.06 | - HYDE | \$76.55 | \$62.78 |
| | Lamp - MBF2x125 | \$119.07 | \$63.43 | 150W SON | \$134.21 | \$110.05 |

| Opex | | | Post 2009 Annuity Charge PARKVILLE | | |
|-----------------------|----------|----------|---|----------|----------|
| Lamp - MBF2x125 (P09) | \$119.07 | \$63.43 | 150W SON - PARKWAY 1 | \$59.95 | \$49.17 |
| Lamp - MBF2x160 | \$50.40 | \$50.47 | 150W SON FLOODLIG HT | \$58.86 | \$48.28 |
| Lamp - MBF2x175 | \$50.40 | \$50.47 | 150W SON GEC 'BOSTON 3' | \$122.75 | \$100.66 |
| Lamp - MBF2x400 | \$109.75 | \$63.85 | 150W/250W MBI FLOODLIG HT | \$89.75 | \$73.60 |
| Lamp - MBF2x80 | \$71.36 | \$54.38 | 180W SOX | \$59.18 | \$48.55 |
| Lamp - MBF3x160 | \$53.32 | \$79.37 | 2x14W TF - T5 PIERLITE M | \$37.98 | \$31.16 |
| Lamp - MBF3x250 | \$141.98 | \$79.37 | 2x175W MBF - PARKWAY 2 | \$149.03 | \$122.20 |
| Lamp - MBF3x400 | \$147.26 | \$79.37 | 2x20W TF | \$25.43 | \$20.86 |
| Lamp - MBF3x80 | \$88.96 | \$65.60 | 2x20W TF - WAVERLE Y | \$25.43 | \$20.86 |
| Lamp - MBF4x1000 | \$236.13 | \$188.72 | 2x250W SON FLOODLIG HT | \$82.34 | \$67.53 |
| Lamp - MBF4x80 | \$105.31 | \$76.81 | 2x26W TF MACQUARI E DEC. | \$116.30 | \$95.37 |
| Lamp - MBF6x125 | \$234.91 | \$124.69 | 2x400W MBF - PARKWAY 2 | \$149.03 | \$122.20 |
| Lamp - MBF6x160 | \$59.79 | \$124.69 | 2x400W MBI FLOODLIG HT | \$151.22 | \$124.01 |
| Lamp - MBF9x160 | \$66.83 | \$170.63 | 2x400W SON FLOODLIG HT | \$163.03 | \$133.69 |

| Opex | | | Post 2009 Annuity Charge | | |
|------------------------|----------|----------|----------------------------------|----------|----------|
| Lamp - MBI1x100 | \$60.25 | \$60.32 | 2x40W TF | \$39.43 | \$32.34 |
| Lamp - MBI1x100 (P09) | \$60.25 | \$60.32 | 2x70W SON - BOURKE HILL | \$158.26 | \$129.77 |
| Lamp - MBI1x1000 | \$110.26 | \$110.33 | 2x80W MBF - BOURKE HILL | \$79.08 | \$64.85 |
| Lamp - MBI1x1000 (P09) | \$110.26 | \$110.33 | 250W MBF | \$49.57 | \$40.67 |
| Lamp - MBI1x150 | \$92.36 | \$92.43 | 250W MBF - PARKVILLE | \$125.87 | \$103.22 |
| | | | 250W MBF | | |
| Lamp - MBI1x150 (P09) | \$92.36 | \$92.43 | - PARKWAY 1 | \$59.95 | \$49.17 |
| Lamp - MBI1x1500 | \$89.14 | \$89.21 | 250W MBI - SMARTPOL E | \$24.45 | \$20.07 |
| Lamp - MBI1x250 | \$59.60 | \$59.67 | 250W SON | \$50.45 | \$41.38 |
| Lamp - MBI1x250 (P09) | \$59.60 | \$59.67 | 250W SON - PARKVILLE | \$144.86 | \$118.79 |
| Lamp - MBI1x3745 | \$45.42 | \$45.49 | 250W SON - PARKWAY 1 | \$59.95 | \$49.17 |
| Lamp - MBI1x400 | \$60.56 | \$60.63 | 250W SON FLOODLIG HT | \$58.86 | \$48.28 |
| Lamp - MBI1x400 (P09) | \$60.56 | \$60.63 | 250W SON GEC 'BOSTON 3' | \$125.06 | \$102.55 |
| Lamp - MBI1x500 | \$77.23 | \$77.30 | 2X14W TF - T5 PIERLIGHT | \$37.98 | \$31.16 |
| Lamp - MBI1x70 | \$55.85 | \$55.89 | 3x400W MBF - PARKWAY 3 | \$149.03 | \$122.20 |
| Lamp - MBI1x70 (P09) | \$55.85 | \$55.89 | 4x1000W MBF | \$130.04 | \$106.64 |
| Lamp - MBI1x70 II | \$67.15 | \$67.22 | 4x20W TF | \$62.49 | \$51.25 |
| Lamp - MBI2x400 | \$74.08 | \$74.15 | 4x20W TF - WAVERLE | \$62.49 | \$51.25 |
| | | | | | |

| Opex | | | Post 2009 Annuity Charge Y | | |
|------------------------|----------|----------|-------------------------------------|----------|----------|
| | | | | | |
| Lamp - MBI4x150 | \$218.10 | \$218.17 | 4x250W SON | \$92.53 | \$75.88 |
| Lamp - SON1x100 | \$82.89 | \$83.12 | 4x40W TF | \$74.16 | \$60.82 |
| Lamp - SON1x100 (P09) | \$82.89 | \$83.12 | 4x40W TF - WAVERLE Y | \$68.88 | \$56.49 |
| Lamp - SON1x1000 | \$86.29 | \$86.37 | 4x600W SON | \$140.23 | \$114.99 |
| Lamp - SON1x1000 (P09) | \$86.29 | \$86.37 | 400W MBF | \$39.93 | \$32.76 |
| | | | 400W MBF | | |
| Lamp - SON1x120 | \$54.76 | \$54.85 | PARKWAY 1 | \$82.34 | \$67.53 |
| Lamp - SON1x150 | \$85.83 | \$71.50 | 400W MBF FLOODLIG HT | \$90.44 | \$74.17 |
| Lamp - SON1x150 (P09) | \$85.83 | \$71.50 | 400W MBI - SMARTPOL E | \$24.45 | \$20.07 |
| Lamp - SON1x150 AR | \$64.16 | \$64.28 | 400W MBI FLOODLIG HT | \$68.45 | \$56.14 |
| Lamp - SON1x220 | \$66.44 | \$66.53 | 400W SON | \$54.71 | \$44.87 |
| Lamp - SON1x250 | \$87.88 | \$74.85 | 400W SON - PARKWAY 1 | \$59.95 | \$49.17 |
| Lamp - SON1x250 (P09) | \$87.88 | \$74.85 | 400W SON FLOODLIG HT | \$58.86 | \$48.28 |
| Lamp - SON1x250 AR | \$65.18 | \$65.31 | 40W SOX | \$25.51 | \$20.93 |
| Lamp - SON1x310 | \$65.41 | \$65.50 | 42W MBF SYLVANIA SUB ECO | \$34.84 | \$28.58 |
| Lamp - SON1x360 | \$65.41 | \$65.50 | 500W MBI FLOODLIG HT | \$86.51 | \$70.95 |
| Lamp - SON1x400 | \$95.00 | \$72.86 | 50W MBF | \$26.10 | \$21.42 |
| Lamp - SON1x400 (P09) | \$95.00 | \$72.86 | 50W MBF - BOURKE HILL | \$79.08 | \$64.85 |
| Lamp - SON1x400 AR | \$91.71 | \$91.86 | 50W MBF - NOSTALGI | \$79.08 | \$64.85 |
| | | | | | |

| Opex | | | Post 2009 Annuity Charge | | |
|-----------------------|----------|----------|---------------------------------|----------|----------|
| | | | A | | |
| Lamp - SON1x50 | \$47.79 | \$47.85 | 50W MBF - PLAIN | \$26.10 | \$21.42 |
| Lamp - SON1x50 (P09) | \$47.79 | \$47.85 | 50W MBF BOLLARD | \$49.85 | \$40.88 |
| Lamp - SON1x70 | \$63.76 | \$63.89 | 50W SON | \$25.23 | \$20.70 |
| Lamp - SON1x70 (P09) | \$63.76 | \$63.89 | 50W SON - BOURKE HILL | \$88.52 | \$72.59 |
| Lamp - SON2x250 | \$135.76 | \$120.47 | 50W SON - NOSTALGI A | \$39.76 | \$32.61 |
| Lamp - SON2x250 (P09) | \$135.76 | \$120.47 | 60W SOX | \$25.51 | \$20.93 |
| Lamp - SON2x400 | \$148.21 | \$112.92 | 700W MBF | \$53.18 | \$43.62 |
| Lamp - SON2x70 | \$92.67 | \$92.92 | 70W MBI | \$32.83 | \$26.93 |
| Lamp - SON3x70 | \$166.56 | \$176.64 | 70W MBI - MACQUARI E DEC. | \$137.10 | \$112.43 |
| Lamp - SON4x250 | \$214.01 | \$214.83 | 70W SON | \$28.73 | \$23.57 |
| Lamp - SON4x600 | \$227.40 | \$228.29 | 70W SON - BOURKE HILL | \$88.52 | \$72.59 |
| Lamp - SON4x70 | \$143.08 | \$143.52 | 70W SON - GEC BOSTON 2 | \$103.65 | \$84.99 |
| Lamp - SON8x70 | \$221.27 | \$221.98 | 70W SON - NOSTALGI A | \$82.50 | \$67.65 |
| Lamp - SOX1x135 | \$60.92 | \$61.01 | 70W SON - PARKVILLE | \$103.65 | \$84.99 |
| Lamp - SOX1x150 | \$60.92 | \$61.01 | 70W SON - REGAL/FLI NDERS | \$146.52 | \$120.14 |
| Lamp - SOX1x180 | \$129.38 | \$129.46 | 70W SON BOLLARD | \$62.82 | \$51.52 |
| Lamp - SOX1x90 | \$54.67 | \$54.73 | 70W SON FLOODLIG HT | \$34.78 | \$28.53 |
| Lamp - TF1x16 | \$45.22 | \$45.29 | 70W SON - PLAIN | \$28.73 | \$23.57 |
| Lamp - TF1x176 | \$52.38 | \$52.48 | 750W MBI FLOODLIG | \$86.51 | \$70.95 |

| Opex | | | Post 2009 Annuity Charge HT | | |
|------------------------|---------|---------|--------------------------------------|----------|----------|
| Lamp - TF1x20 | \$45.22 | \$45.29 | 80W MBF | \$24.86 | \$20.40 |
| Lamp - TF1x236 | \$52.38 | \$52.48 | 80W MBF - PLAIN | \$24.86 | \$20.40 |
| Lamp - TF1x26 | \$45.22 | \$45.29 | 80W MBF - BEGA+CU RVE BRA | \$129.62 | \$106.28 |
| Lamp - TF1x40 | \$65.99 | \$66.17 | 80W MBF - BOURKE HILL | \$60.38 | \$49.52 |
| Lamp - TF1x40 (P09) | \$65.99 | \$66.17 | 80W MBF - GEC BOSTON 2 | \$103.65 | \$84.99 |
| Lamp - TF1x60 | \$45.22 | \$45.29 | 80W MBF - NOSTALGI A | \$77.75 | \$63.76 |
| Lamp - TF1x80 | \$45.57 | \$45.64 | 80W MBF - REGAL/FLI NDERS | \$141.31 | \$115.87 |
| Lamp - TF2x14 T5 | \$52.60 | \$52.67 | 80W MBF - SYLVANIA SUBUR | \$24.86 | \$20.40 |
| Lamp - TF2x14 T5 (P09) | \$52.60 | \$52.67 | 80W MBF BOLLARD | \$49.85 | \$40.88 |
| Lamp - TF2x20 | \$54.86 | \$54.98 | 80W MBF TOORAK | \$70.88 | \$58.13 |
| Lamp - TF2x20 (P09) | \$54.86 | \$54.98 | 90W SOX | \$70.76 | \$58.04 |
| Lamp - TF2x26 | \$45.77 | \$45.84 | BOLLARD | \$39.01 | \$29.28 |
| Lamp - TF2x26 (P09) | \$45.77 | \$45.84 | C4 | \$64.76 | \$48.62 |
| Lamp - TF2x40 | \$45.77 | \$45.84 | COLUMN 10.5M- 13.5M | \$734.30 | \$551.79 |
| Lamp - TF2x58 | \$45.77 | \$45.84 | COLUMN 14M-15M | \$734.30 | \$551.79 |
| Lamp - TF2x80 | \$45.77 | \$45.84 | COLUMN 2.5M-3.5M | \$661.06 | \$496.81 |
| Lamp - TF3x20 | \$46.33 | \$46.40 | COLUMN 4- 6.5M ORION WATE | \$675.42 | \$507.59 |
| Lamp - TF3x40 | \$46.33 | \$46.40 | COLUMN 4M-6.5M | \$698.58 | \$524.98 |

| Орех | | | Post 2009 Annuity Charge | | |
|----------------------|---------|---------|------------------------------------|----------|----------|
| Lamp - TF3x80 | \$47.28 | \$47.35 | COLUMN 7M-10M | \$686.91 | \$516.22 |
| Lamp - TF4x20 | \$46.88 | \$46.95 | DECORATI VE COLUMN | \$713.48 | \$536.16 |
| Lamp - TF4x40 | \$46.88 | \$46.95 | DEDICATE D SUPPORT & COND | \$671.30 | \$504.49 |
| Lamp - TF4x40 (P09) | \$46.88 | \$46.95 | HYDE PARK STANDARD | \$767.51 | \$576.72 |
| Lamp - TF4x80 | \$48.13 | \$48.20 | INCANDES CENT | \$19.75 | \$16.21 |
| Lamp - TF5x58 | \$47.43 | \$47.50 | MACQUARI E STANDARD | \$46.49 | \$34.90 |
| Lamp - TF5x65 | \$47.43 | \$47.50 | MAST 15.5M-30M | \$694.45 | \$521.88 |
| Lamp - TF5x80 | \$48.98 | \$49.05 | MAST 23M | \$694.45 | \$521.88 |
| Lamp - TF6x20 | \$47.98 | \$48.05 | MAST 25M | \$694.45 | \$521.88 |
| Lamp - TF6x36 | \$47.98 | \$48.05 | NIL | \$5.11 | \$3.84 |
| Lamp - TF6x80 | \$49.83 | \$49.90 | O/U | \$10.40 | \$8.53 |
| Lamp - TH1x1000 | \$61.80 | \$61.91 | ORION DOUBLE ARM | \$31.57 | \$23.70 |
| Lamp - TH1x1500 | \$59.76 | \$59.87 | POLO 10.5M DECORATI VE 2M | \$62.83 | \$47.17 |
| Lamp - TH1x400 | \$67.27 | \$67.38 | POLO 4.5M DECORATI VE 1.2 | \$62.83 | \$47.17 |
| Lamp - TH1x500 | \$56.05 | \$56.15 | ROCKS STANDARD | \$683.52 | \$513.67 |
| Lamp - TH1x500 (P09) | \$56.05 | \$56.15 | SMARTPOL E DOUBLE | \$5.11 | \$3.84 |
| Lamp - TH1x750 | \$62.52 | \$62.63 | SMARTPOL E SINGLE LONG | \$5.11 | \$3.84 |
| | | | SMARTPOL E SINGLE SHORT | \$5.11 | \$3.84 |

| Орех | Post 2009 Annuity Charge | | |
|------|---------------------------------|----------|----------|
| | SUSPENDE D | \$15.88 | \$11.92 |
| | T1 | \$21.35 | \$16.03 |
| | T2 | \$28.68 | \$21.53 |
| | T2A | \$28.68 | \$21.53 |
| | ТЗ | \$28.68 | \$21.53 |
| | ТЗА | \$28.68 | \$21.53 |
| | T4 | \$28.95 | \$21.74 |
| | Т5 | \$28.95 | \$21.74 |
| | Т6 | \$33.70 | \$25.31 |
| | Т7 | \$33.70 | \$25.31 |
| | TH FLOODLIG HT | \$146.94 | \$120.49 |
| | UGORDA | \$10.40 | \$8.53 |
| | UGR1 | \$14.44 | \$11.84 |
| | UGR2 | \$10.40 | \$8.53 |
| | UGS | \$10.40 | \$8.53 |
| | EMPTY | \$16.27 | \$13.36 |
| | PRIVATE | \$5.11 | \$3.84 |
| | PRIVATE | \$16.27 | \$13.36 |
| | 0.5 (P09) | \$10.85 | \$8.15 |
| | 1.2 (P09) | \$10.85 | \$8.15 |
| | 1000W SON (P09) | \$123.30 | \$101.11 |
| | 100W SON (P09) | \$50.01 | \$41.02 |
| | 100W SON Floodlight (P09) | \$72.96 | \$59.84 |
| | 100W SON -PLAIN (P09) | \$50.01 | \$41.02 |
| | 125W MBF (P09) | \$37.01 | \$30.37 |
| | 125W MBF -PLAIN | \$37.01 | \$30.37 |

| Opex Post 2009 Annuity Charge (P09) (P09) 150W SON - Parkway 1 (P09) \$59.95 \$49.17 150W SON (P09) \$50.45 \$41.38 150W SON (P09) \$50.45 \$41.38 150W SON Active Reactor \$73.60 \$60.37 150W SON Floodlight \$73.60 \$60.37 | |
|---|--|
| 150W SON - Parkway 1 (P09) \$59.95 \$49.17 150W SON (P09) \$50.45 \$41.38 150W SON Active Reactor \$73.60 \$60.37 150W SON Active Reactor \$73.60 \$60.37 | |
| - Parkway 1 (P09) \$59.95 \$49.17 150W SON (P09) \$50.45 \$41.38 150W SON Active Reactor \$73.60 \$60.37 150W SON Active Reactor \$73.60 \$60.37 | |
| (P09) \$50.45 \$41.38 150W SON Active Reactor \$73.60 \$60.37 150W SON | |
| Active Reactor \$73.60 \$60.37 150W SON | |
| | |
| (P09) \$58.86 \$48.28 | |
| 1x29W LED \$46.34 \$38.01 | |
| 2.0 (P09) \$15.34 \$11.52 | |
| 250W SON - Parkway 1(P09) \$59.95 \$49.17 | |
| 250W SON (P09) \$50.45 \$41.38 | |
| 250W SON Active Reactor \$73.60 \$60.37 | |
| 250W SON Floodlight (P09) \$58.86 \$48.28 | |
| 2x14W TF - T5 Pierlight (P09) \$37.98 \$31.16 | |
| 3.0 (P09) \$24.01 \$18.03 | |
| 3.5 (P09) \$23.83 \$17.90 | |
| 4.0 (P09) \$29.30 \$22.01 | |
| 400W SON - Parkway 1(P09) \$59.95 \$49.17 | |
| 400W SON (P09) \$54.71 \$44.87 | |
| 400W SON Active Reactor \$82.34 \$67.53 | |
| 400W SON Floodlight (P09) \$58.86 \$48.28 | |

| | _ | | |
|------|---|----------|----------|
| Орех | Post 2009 Annuity Charge | | |
| | 42W MBF - Sylvania Suburban Ec (P09) | \$34.84 | \$28.58 |
| | 70W MBI II | \$28.83 | \$23.66 |
| | 70W MBI II AERO | \$29.93 | \$24.55 |
| | 70W SON - Nostalgia (P09) | \$82.50 | \$67.65 |
| | 70W SON (P09) | \$28.73 | \$23.57 |
| | 70W SON Floodlight (P09) | \$34.78 | \$28.53 |
| | 70W SON - PLAIN (P09) | \$28.73 | \$23.57 |
| | 80W MBF - Bourke Hill (P09) | \$60.38 | \$49.52 |
| | 80W MBF - PLAIN (P09) | \$24.86 | \$20.40 |
| | 80W MBF - Sylvania Suburban (P09) | \$24.86 | \$20.40 |
| | Column 10.5m- 13.5m (P09) | \$734.30 | \$551.79 |
| | Column 2.5m-3.5m (P09) | \$661.06 | \$496.81 |
| | Column 4m- 6.5m (P09) | \$698.58 | \$524.98 |
| | Column 7m- 10m (P09) | \$686.91 | \$516.22 |
| | Dedicated Support & Conductor (P09) | \$52.96 | \$39.75 |
| | Macquarie Standard (P09) | \$46.49 | \$34.90 |

| Opex | Post 2009 Annuity Charge | | |
|------|--------------------------------|---------|---------|
| | O/U (P09) | \$10.40 | \$8.53 |
| | Orion Double Arm (P09) | \$31.57 | \$23.70 |
| | Suspended (P09) | \$10.77 | \$8.09 |
| | T1 (P09) | \$23.92 | \$17.96 |
| | T2A (P09) | \$28.68 | \$21.53 |
| | T3 (P09) | \$28.68 | \$21.53 |
| | T4 (P09) | \$28.95 | \$21.74 |
| | T5 (P09) | \$28.95 | \$21.74 |
| | T6 (P09) | \$33.70 | \$25.31 |
| | T7 (P09) | \$33.70 | \$25.31 |
| | UGR1 (P09) | \$14.44 | \$11.84 |
| | UGR2 (P09) | \$10.40 | \$8.53 |

Table 16.21: Pre-2009 capital charge

| Customer | FY16 | | FY17 | | FY18 | | FY19 | |
|-------------|------------------|----------------|------------------|----------------|------------------|----------------|------------------|----------------|
| | Revised proposal | Final decision |
| Customer 1 | \$211,219 | \$201,867 | \$159,491 | \$145,680 | \$120,431 | \$105,132 | \$90,937 | \$75,870 |
| Customer 2 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Customer 3 | \$477,006 | \$451,774 | \$465,345 | \$417,417 | \$453,969 | \$385,673 | \$442,871 | \$356,343 |
| Customer 4 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Customer 5 | \$1,073,877 | \$1,024,697 | \$998,965 | \$909,562 | \$929,279 | \$807,364 | \$864,454 | \$716,648 |
| Customer 6 | \$266 | \$250 | \$185 | \$163 | \$128 | \$106 | \$89 | \$69 |
| Customer 7 | \$313,694 | \$303,468 | \$278,116 | \$260,279 | \$246,573 | \$223,236 | \$218,607 | \$191,465 |
| Customer 8 | \$206,654 | \$196,186 | \$205,682 | \$185,371 | \$204,714 | \$175,153 | \$203,751 | \$165,498 |
| Customer 9 | \$711,356 | \$678,833 | \$692,919 | \$631,008 | \$674,960 | \$586,552 | \$657,466 | \$545,228 |
| Customer 10 | \$9,843 | \$9,167 | \$8,060 | \$6,991 | \$6,600 | \$5,331 | \$5,404 | \$4,065 |
| Customer 11 | \$222,481 | \$212,298 | \$215,877 | \$196,569 | \$209,470 | \$182,004 | \$203,252 | \$168,519 |
| Customer 12 | \$445,947 | \$423,141 | \$435,827 | \$392,389 | \$425,936 | \$363,873 | \$416,270 | \$337,428 |
| Customer 12 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Customer 14 | \$640,182 | \$619,456 | \$583,137 | \$545,989 | \$531,175 | \$481,235 | \$483,844 | \$424,161 |
| Customer 15 | \$1,446,136 | \$1,386,732 | \$1,345,948 | \$1,237,643 | \$1,252,702 | \$1,104,583 | \$1,165,916 | \$985,829 |
| Customer 16 | \$2,702 | \$2,492 | \$2,301 | \$1,957 | \$1,959 | \$1,536 | \$1,668 | \$1,206 |
| Customer 17 | \$2,906 | \$2,686 | \$2,848 | \$2,432 | \$2,790 | \$2,203 | \$2,734 | \$1,995 |

| Customer | FY16 | | FY17 | | FY18 | | FY19 | |
|-------------|-------------|-------------|-------------|-------------|-------------|-----------|-------------|-----------|
| Customer 18 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Customer 19 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Customer 20 | \$4,953 | \$4,606 | \$5,364 | \$4,639 | \$5,809 | \$4,673 | \$6,291 | \$4,706 |
| Customer 21 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Customer 22 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Customer 23 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Customer 24 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Customer 25 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Customer 26 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Customer 27 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Customer 28 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Customer 29 | \$675 | \$641 | \$605 | \$545 | \$542 | \$464 | \$485 | \$395 |
| Customer 30 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Customer 31 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Customer 32 | \$19,881 | \$18,742 | \$17,095 | \$15,193 | \$14,700 | \$12,316 | \$12,640 | \$9,984 |
| Customer 33 | \$1,096,757 | \$1,053,516 | \$1,093,802 | \$1,009,253 | \$1,090,855 | \$966,850 | \$1,087,916 | \$926,228 |
| Customer 34 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Customer 35 | \$1,148,474 | \$1,100,824 | \$1,127,434 | \$1,035,820 | \$1,106,779 | \$974,655 | \$1,086,502 | \$917,101 |
| Customer 36 | \$88,011 | \$83,722 | \$84,510 | \$76,474 | \$81,148 | \$69,854 | \$77,921 | \$63,807 |
| Customer 37 | \$464,333 | \$444,476 | \$453,577 | \$415,611 | \$443,069 | \$388,621 | \$432,805 | \$363,384 |

| Customer | FY16 | | FY17 | | FY18 | | FY19 | |
|-------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Customer 38 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Customer 39 | \$350,843 | \$334,761 | \$346,529 | \$315,487 | \$342,267 | \$297,323 | \$338,058 | \$280,205 |
| Customer 40 | \$776,094 | \$751,753 | \$676,473 | \$634,705 | \$589,640 | \$535,882 | \$513,953 | \$452,445 |
| Customer 41 | \$684,656 | \$657,371 | \$692,045 | \$637,985 | \$699,515 | \$619,172 | \$707,064 | \$600,913 |
| Customer 42 | \$175,818 | \$170,740 | \$144,522 | \$136,294 | \$118,796 | \$108,797 | \$97,650 | \$86,848 |
| Customer 43 | \$318,324 | \$303,295 | \$295,144 | \$267,934 | \$273,652 | \$236,695 | \$253,726 | \$209,099 |
| Customer 44 | \$528,980 | \$496,487 | \$619,609 | \$545,828 | \$725,765 | \$600,072 | \$850,109 | \$659,706 |
| Customer 45 | \$194,471 | \$185,964 | \$157,175 | \$143,725 | \$127,031 | \$111,080 | \$102,669 | \$85,849 |
| Customer 46 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Customer 47 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Customer 48 | \$131,639 | \$126,872 | \$123,797 | \$114,994 | \$116,423 | \$104,228 | \$109,488 | \$94,470 |
| Customer 49 | \$421,181 | \$406,915 | \$364,494 | \$340,220 | \$315,436 | \$284,457 | \$272,981 | \$237,833 |
| Customer 50 | \$104,465 | \$99,185 | \$109,757 | \$98,943 | \$115,318 | \$98,702 | \$121,161 | \$98,461 |
| Customer 51 | \$506 | \$469 | \$485 | \$418 | \$465 | \$371 | \$445 | \$330 |
| Customer 52 | \$502 | \$462 | \$427 | \$362 | \$363 | \$283 | \$308 | \$221 |
| Customer 53 | \$502 | \$462 | \$427 | \$362 | \$363 | \$283 | \$308 | \$221 |
| Customer 54 | \$1,694 | \$1,586 | \$1,697 | \$1,487 | \$1,699 | \$1,394 | \$1,702 | \$1,307 |
| Customer 55 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Customer 56 | \$1,720 | \$1,573 | \$1,732 | \$1,449 | \$1,744 | \$1,334 | \$1,756 | \$1,229 |
| Customer 57 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |

| Customer | FY16 | | FY17 | | FY18 | | FY19 | |
|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Customer 58 | \$1,091,792 | \$1,058,083 | \$1,120,469 | \$1,052,348 | \$1,149,898 | \$1,046,645 | \$1,180,101 | \$1,040,972 |
| Customer 59 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Customer 60 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Customer 61 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Customer 62 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Customer 63 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Customer 64 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Customer 65 | \$905 | \$839 | \$896 | \$770 | \$887 | \$707 | \$878 | \$648 |
| Customer 66 | \$864 | \$803 | \$777 | \$671 | \$698 | \$560 | \$627 | \$468 |
| Customer 67 | \$266,651 | \$258,060 | \$204,259 | \$191,309 | \$156,466 | \$141,824 | \$119,855 | \$105,140 |
| Customer 68 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Customer 68 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Customer 70 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Customer 71 | \$160 | \$152 | \$143 | \$129 | \$127 | \$110 | \$114 | \$93 |
| Customer 72 | \$5,244 | \$4,906 | \$5,172 | \$4,528 | \$5,101 | \$4,178 | \$5,031 | \$3,856 |
| Customer 73 | \$168,637 | \$154,908 | \$132,487 | \$111,793 | \$104,086 | \$80,678 | \$81,773 | \$58,223 |
| Customer 74 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Customer 75 | \$282,252 | \$267,777 | \$313,306 | \$281,994 | \$347,776 | \$296,965 | \$386,038 | \$312,732 |
| Customer 76 | \$43 | \$42 | \$24 | \$23 | \$13 | \$13 | \$8 | \$7 |
| Customer 77 | \$1,012 | \$922 | \$528 | \$438 | \$276 | \$208 | \$144 | \$99 |

| Customer | FY16 | | FY17 | | FY18 | | FY19 | |
|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Customer 78 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Customer 79 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Customer 80 | \$827,659 | \$793,638 | \$803,026 | \$738,367 | \$779,127 | \$686,945 | \$755,939 | \$639,104 |
| Customer 81 | \$25,929 | \$24,297 | \$29,094 | \$25,546 | \$32,645 | \$26,860 | \$36,629 | \$28,241 |
| Customer 82 | \$633,164 | \$604,634 | \$617,813 | \$563,390 | \$602,833 | \$524,959 | \$588,217 | \$489,150 |
| Customer 83 | \$129 | \$118 | \$42 | \$35 | \$14 | \$11 | \$4 | \$3 |
| Customer 84 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Customer 85 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Customer 86 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Customer 87 | \$261 | \$244 | \$156 | \$137 | \$93 | \$77 | \$56 | \$43 |
| Customer 88 | \$132,834 | \$125,066 | \$147,449 | \$130,707 | \$163,672 | \$136,602 | \$181,679 | \$142,763 |
| Customer 89 | \$7,843 | \$7,576 | \$7,390 | \$6,895 | \$6,963 | \$6,276 | \$6,561 | \$5,712 |
| Customer 90 | \$196,724 | \$190,234 | \$180,823 | \$169,088 | \$166,207 | \$150,293 | \$152,772 | \$133,587 |
| Customer 91 | \$1,635,789 | \$1,572,512 | \$1,610,327 | \$1,488,153 | \$1,585,261 | \$1,408,319 | \$1,560,585 | \$1,332,768 |
| Customer 92 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Customer 93 | \$53,585 | \$50,564 | \$56,017 | \$49,878 | \$58,558 | \$49,201 | \$61,215 | \$48,534 |
| Customer 94 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Customer 95 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Customer 96 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Customer 97 | \$25,657 | \$24,037 | \$23,463 | \$20,594 | \$21,456 | \$17,644 | \$19,621 | \$15,117 |

| Customer | FY16 | | FY17 | | FY18 | | FY19 | |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Customer 98 | \$70,800 | \$68,525 | \$69,671 | \$65,267 | \$68,561 | \$62,163 | \$67,468 | \$59,207 |
| Customer 99 | \$753,213 | \$730,309 | \$676,479 | \$635,965 | \$607,563 | \$553,808 | \$545,668 | \$482,265 |
| Customer 100 | \$346,975 | \$332,342 | \$326,071 | \$299,149 | \$306,426 | \$269,270 | \$287,965 | \$242,376 |
| Customer 101 | \$398,230 | \$379,643 | \$385,668 | \$350,506 | \$373,502 | \$323,606 | \$361,719 | \$298,770 |
| Customer 102 | \$407,729 | \$391,314 | \$368,220 | \$339,168 | \$332,540 | \$293,971 | \$300,318 | \$254,798 |
| Customer 103 | \$1,016,057 | \$963,995 | \$1,022,407 | \$920,316 | \$1,028,796 | \$878,616 | \$1,035,225 | \$838,805 |
| Customer 104 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Total | \$20,628,888 | \$19,763,014 | \$19,813,573 | \$18,178,342 | \$19,131,609 | \$16,801,994 | \$18,569,411 | \$15,602,547 |