

## Stephen Watson

---

**From:** [REDACTED]  
**Sent:** Thursday, 10 April 2025 2:40 PM  
**To:** AER Ring Fencing  
**Subject:** FW: Have your say on Ergon's Mareeba and Charters Towers offices [SEC=OFFICIAL]

**CAUTION:** This email originated from outside of the organisation. Do not click links or open attachments unless you recognise the sender and know the content is safe.

Hi Stephen,

I object to Ergon being able to complete electrical works past the meter. Ergon already have the monopoly in FNQ and there is no reason they need to expand their operations. I believe this is an unfair advantage to the general contractor. A body the size of Ergon can easily impact the market seizing work and having the ability to maximise profits and minimise consumer cost which reduces the contractor's margins.

Ergon can barely handle maintenance on their own network, why would they need additional works? I understand currently if Ergon attends a job that is not their issue, they lose profits from attendance. This is standard in the industry so why should they get the opportunity to reclaim lost profits. If a contractor attends and the scenario is reversed, there will never be an opportunity for the contractor to reclaim lost profits by working on the network assets.

Kind Regards,

**Cameron De Lai** | Managing Director / Electrician / Solar Specialist  
EC Lic: [REDACTED]

Outback Solar & Outdoors / Bruno's Batteries

**T:** [REDACTED]  
**A:** [REDACTED]  
**E:** [REDACTED]

**JCMG GROUP PTY LTD**

