



Revised Revenue Proposal Stage 1 – Part B (Construction)

Confidentiality Information

July 2025

Title, page and paragraph number of document containing the confidential information	Description of the confidential information	Topic the confidential information relates to	Identify the recognised confidentiality category that the confidential information falls within	Provide a brief explanation of why the confidential information falls into the selected category	Specify reasons supporting how and why detriment would be caused from disclosing the confidential information	Provide any reasons supporting why the identified detriment is not outweighed by the public benefit (especially public benefits such as the long term interests of consumers)
MLPL-B-001 Covering letter to the Revised Revenue Proposal	Commercially sensitive information related to the Balance of Works tender (page 2) CEO signature (page 4)	Capital Expenditure Endorsement	Market sensitive information Personal Information	The commercially sensitive information may affect MLPL's process in procuring commercial services. Signature is personal to the CEO and constitutes identifying information	Divulging market sensitive information harms our ability to obtain competitive prices from current and future competitive procurement processes Sharing personal information is a risk for identity theft	MLPL's ability to obtain competitive pricing from suppliers benefits end-use consumers in putting downward pressure on project costs; this outweighs the public benefit of making commercially sensitive information available. Public benefit is achieved through content of the letter; viewing the signature is not required.
MLPL-B-002 MLPL Revised Revenue Proposal Stage 1 - Part B (Construction)	Breakdown and total costs for Balance of Works package(BOW), Supporting Activities and Risk in tables on pages x and 49. Figures relating to the breakdown of total costs on page 48. Commercially sensitive information related to the Balance of Works tender on page 47.	Capital Expenditure	Market sensitive cost inputs	The confidential figures indicate prices paid/to be paid by MLPL in procuring commercial services. The commercially sensitive information may affect MLPL's process in procuring commercial services.	Divulging this information harms our ability to obtain competitive prices from current and future competitive procurement processes	MLPL's ability to obtain competitive pricing from suppliers benefits end-use consumers in putting downward pressure on project costs; this outweighs the public benefit of making individual numbers or commercially sensitive information available. Publication of sensitive information or individual break-down of overall project costs to package-level or below, would provide potential tenderers for the remaining packages with market-sensitive information, compromising the tender process and limiting MLPL's ability to achieve the lowest possible price for each package, which may ultimately increase consumer costs.

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MLPL-B-003 Attachment 1 – Revised Explanation of Capital Expenditure Requirements - Converter Station Design and Equipment Supply	Breakdown of costs on pages 3, 17 and 38.	Capital Expenditure	Market sensitive cost inputs.	The confidential figures indicate prices paid/to be paid by MLPL in procuring commercial services.	Divulging this information harms our ability to obtain competitive prices from current and future competitive procurement processes.	MLPL's ability to obtain competitive pricing from suppliers benefits end-use consumers in putting downward pressure on project costs; this outweighs the public benefit of making individual numbers available. Publication of individual break-down of overall project costs to package-level or below, would provide potential tenderers for the remaining packages with market-sensitive information, compromising the tender process and limiting MLPL's ability to achieve the lowest possible price for each package, which may ultimately increase consumer costs.
MLPL-B-003 Attachment 1 – Revised Explanation of Capital Expenditure Requirements - Converter Station Design and Equipment Supply	Employee's Name on page 5.	Staff	Personal Information	Individual staff member's name	Sharing this information is a risk for identity theft	Public benefit is achieved through identifying the report as sent to the staff member; no additional benefit accrues from identifying the staff member in question.
MLPL-B-004 Attachment 2 – Revised Explanation of Capital Expenditure Requirements - HVDC Cable Systems – Submarine and Land Cables	Breakdown of costs on pages 2, 3, 20 and 39.	Capital Expenditure	Market sensitive cost inputs.	The confidential figures indicate prices paid/to be paid by MLPL in procuring commercial services.	Divulging this information harms our ability to obtain competitive prices from current and future competitive procurement processes.	MLPL's ability to obtain competitive pricing from suppliers benefits end-use consumers in putting downward pressure on project costs; this outweighs the public benefit of making individual numbers available. Publication of individual break-down of overall project costs to package-level or below, would provide potential tenderers for the remaining packages with market-sensitive information, compromising the tender process and limiting MLPL's ability to achieve the lowest possible price for each package, which may ultimately increase consumer costs.

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MLPL-B-005 Attachment 3 – Revised Explanation of Capital Expenditure Requirements - Balance of Works	<p>Breakdown of costs for Balance of Works on pages 6, 7, 40 and 41.</p> <p>Information relating to the breakdown of costs for Balance of Works on page 44.</p> <p>Commercial-in-confidence information of specific BOW tender participants not shortlisted to continue in the procurement process on page 29.</p> <p>Commercially sensitive information related to the Balance of Works tender on page 43.</p>	Capital Expenditure	Market sensitive cost inputs and commercially sensitive information	<p>The confidential figures indicate prices paid/to be paid by MLPL in procuring commercial services.</p> <p>The commercially sensitive information may affect MLPL's process in procuring commercial services.</p>	Divulging this information harms our ability to obtain competitive prices from current and future competitive procurement processes	<p>Costs breakdown & total: MLPL's ability to obtain competitive pricing from suppliers benefits end-use consumers in putting downward pressure on project costs; this outweighs the public benefit of making individual numbers available. Publication of individual break-down of overall project costs to package-level or below, would provide potential tenderers for the remaining packages with market-sensitive information, compromising the tender process and limiting MLPL's ability to achieve the lowest possible price for each package, which may ultimately increase consumer costs.</p> <p>MLPL also notes that it is strongly preferable to control the information provided to bidders through the tender process, rather than allowing the partial publication of cost estimation data and commercially sensitive information.</p> <p>MLPL's position is that consumers' interests are best served by ensuring the integrity of the competitive tender process for Balance of Works. The detriment in publishing redacted information which would reveal the costing methodology and approach substantially outweighs the public benefit of publishing this information.</p>

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MLPL-B-005.1 Appendix to Attachment 3 Enabling works analysis	Package costs breakdown Entire workbook	Capital Expenditure	Market sensitive cost inputs	The confidential figures indicate prices paid/to be paid by MLPL in procuring commercial services	Divulging this information harms our ability to obtain competitive prices from current and future competitive procurement processes	MLPL's ability to obtain competitive pricing from suppliers benefits end-use consumers in putting downward pressure on project costs; this outweighs the public benefit of making individual numbers available. Publication of individual break-down of overall project costs to package-level or below, would provide potential tenderers for the remaining packages with market-sensitive information, compromising the tender process and limiting MLPL's ability to achieve the lowest possible price for each package, which may ultimately increase consumer costs.
MLPL-B-006 Attachment 4 – Revised Explanation of Capital Expenditure Requirements - Support Activities	Breakdown of costs on pages 3, 4, 11, 23, 27, 33, 37, 41, 44, 52 and 60. Information relating to the breakdown of costs on pages 13 and 27. Commercially sensitive pricing information on pages 15, 22, 26 and 68.	Capital Expenditure	Market sensitive cost inputs	The confidential figures indicate prices paid/to be paid by MLPL in procuring commercial services	Divulging this information harms our ability to obtain competitive prices from current and future competitive procurement processes	MLPL's ability to obtain competitive pricing from suppliers benefits end-use consumers in putting downward pressure on project costs; this outweighs the public benefit of making individual numbers available. Publication of individual break-down of overall project costs to package-level or below, would provide potential tenderers for the remaining packages with market-sensitive information, compromising the tender process and limiting MLPL's ability to achieve the lowest possible price for each package, which may ultimately increase consumer costs.

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MLPL-B-007 Attachment 5 – Updated Explanation of Capital Expenditure Requirements - Insurance (Lockton)	Entire Report	Strategy and Capital Expenditure	Market strategy and Market sensitive cost inputs	The confidential information indicates the market strategy and figures indicate prices paid/to be paid by MLPL in procuring commercial services	Divulging this information harms our ability to obtain competitive prices from current and future competitive procurement processes	MLPL's ability to obtain competitive pricing from suppliers benefits end-use consumers in putting downward pressure on project costs; this outweighs the public benefit of making individual numbers available. Publication of individual break-down of overall project costs to package-level or below, would provide potential tenderers for the remaining packages with market-sensitive information, compromising the tender process and limiting MLPL's ability to achieve the lowest possible price for each package, which may ultimately increase consumer costs.
MLPL-B-008 Attachment 6 – Updated Explanation of Capital Expenditure Requirements - Hedging (Chatham Financial)	Commodity & currency costs; tables pages 2, 3 and 5; Hedging Costs page 7	Capital Expenditure	Market sensitive cost inputs	The confidential figures indicate prices paid/to be paid by MLPL in procuring commercial services	Divulging this information harms our ability to obtain competitive prices from current and future competitive procurement processes	MLPL's ability to obtain competitive pricing from suppliers benefits end-use consumers in putting downward pressure on project costs; this outweighs the public benefit of making individual numbers available. Publication of individual break-down of overall project costs to package-level or below, would provide potential tenderers for the remaining packages with market-sensitive information, compromising the tender process and limiting MLPL's ability to achieve the lowest possible price for each package, which may ultimately increase consumer costs.
MLPL-B-009 Attachment 7 – Updated Explanation of Capital Expenditure Requirements - Risk Allowance (E3 Advisory)	Costs and details of commercial risk pages i to ii; 6 to 15 and 20 to 71; Appendix C Risk Workshop Schedule	Specific risks	Strategic information	Includes information of strategic importance to the project	Publishing these details is likely to compromise our commercial negotiations with suppliers	MLPL's ability to obtain competitive pricing from suppliers benefits end-use consumers in putting downward pressure on project costs; this outweighs the public benefit of making details of risk available.

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MLPL-B-010 Attachment 8 - Electricity-Related Labour and Materials Escalation Costs (Oxford Economics Australia)	None	NA	NA	NA	NA	NA
MLPL-B-011 Attachment 9 - Independent Verification of MLPL costs (Aurecon Advisory)	<p>Commercially sensitive information relating to the Balance of Works package on pages 8, 10, 11, 18, 45 to 81, 83 to 84 and 121 to 125.</p> <p>Breakdown of total costs and specific cost amounts for Balance of Works (BOW) package, Supporting Activities and Risk on pages 10 to 12, 18 to 19, 21, 30, 33 to 35, 40 to 44, 61 to 80, 87, 98 to 110, 119 to 120, 122 to 125 and 127</p> <p>Commentary relating to individual roles on pages 115 to 116</p>	Capital Expenditure	Market sensitive cost inputs and Strategic Information	The confidential figures indicate prices paid/to be paid by MLPL in procuring commercial services. The discussion of MLPL's cost estimates and resources requirements for BOW and MLPL's Support Activities and Risk Allowance may compromise MLPL's ability to obtain the lowest cost outcome for customers.	Divulging this information harms our ability to obtain competitive prices from current and future competitive procurement processes	MLPL's ability to obtain competitive pricing from suppliers benefits end-use consumers in putting downward pressure on project costs; this outweighs the public benefit of making individual numbers available. Publication of individual break-down of overall project costs to package-level or below, would provide potential tenderers for the remaining packages with market-sensitive information, compromising the tender process and limiting MLPL's ability to achieve the lowest possible price for each package, which may ultimately increase consumer costs.

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MLPL-B-011 Attachment 9 - Independent Verification of MLPL costs (Aurecon Advisory) continued	Landfall Horizontal Directional Drilling (LHDD) subcontractor costs and accompanying text, on pages 33 to 35 and 40 to 44	Capital Expenditure	Market sensitive cost inputs	<p>The Landfall Horizontal Directional Drilling (LHDD) subcontractor costs relate to the margin that has been negotiated or commercially sensitive pricing information.</p> <p>While the negotiated margin is reasonable for this contract, its disclosure may prejudice MLPL's future commercial negotiations and therefore should be redacted</p>	Divulging this information compromises our ability to obtain competitive prices from current and future competitive procurement processes	MLPL's ability to obtain competitive pricing from suppliers benefits end-use consumers in putting downward pressure on project costs; this outweighs the public benefit of making individual numbers available. Publication of individual break-down of overall project costs to package-level or below, would provide potential tenderers for the remaining packages with market-sensitive information, compromising the tender process and limiting MLPL's ability to achieve the lowest possible price for each package, which may ultimately increase consumer costs. This component represents a sub-segment of the cable package which is being made public in total. No material benefit accrues from publicising it.
	Commercially sensitive information related to the Balance of Works tender on pages 10, 11 and 18.	Capital Expenditure	Market sensitive cost inputs and commercially sensitive information	The commercially sensitive information may affect MLPL's process in procuring commercial services.	Divulging this information compromises our ability to obtain competitive prices from current and future competitive procurement processes	MLPL's ability to obtain competitive pricing from suppliers benefits end-use consumers in putting downward pressure on project costs; this outweighs the public benefit of making commercially sensitive information available.
	Converter sub-category costs (page 21), Cable sub-category costs (page 30) and Cable depth costs (page 33)	Capital Expenditure	Market Intelligence	This breakdown represents commercial-in-confidence content	Divulging this information harms our ability to obtain competitive prices from current and future competitive procurement processes	As above

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MLPL-B-012 Attachment 10 - Capital Expenditure Sharing Scheme (Incenta Economic Consulting)	Information relating to the breakdown on costs in paragraphs 77 and 78.	Capital Expenditure	Market sensitive cost inputs	The confidential figures indicate prices paid/to be paid by MLPL in procuring commercial services	Divulging this information harms our ability to obtain competitive prices from current and future competitive procurement processes	MLPL's ability to obtain competitive pricing from suppliers benefits end-use consumers in putting downward pressure on project costs; this outweighs the public benefit of making individual numbers available. Publication of individual break-down of overall project costs to package-level or below, would provide potential tenderers for the remaining packages with market-sensitive information, compromising the tender process and limiting MLPL's ability to achieve the lowest possible price for each package, which may ultimately increase consumer costs.
MLPL-B-013 Attachment 11 - Directors' Certification	Signatures of Directors Page 3	Certification	Personal Information	Signatures are personal to each Director and constitute identifying information	Sharing this information is a risk for identity theft	Public benefit is achieved through confirmation of the Directors' certification; viewing the signatures themselves is not required.
MLPL-B-014 Revised Revenue Proposal Cost Model	Package Costs breakdown and total Entire Workbook	Capital Expenditure	Market sensitive cost inputs	The confidential figures indicate prices paid/to be paid by MLPL in procuring commercial services	Divulging this information harms our ability to obtain competitive prices from current and future competitive procurement processes	MLPL's ability to obtain competitive pricing from suppliers benefits end-use consumers in putting downward pressure on project costs; this outweighs the public benefit of making individual numbers available. Publication of individual break-down of overall project costs to package-level or below, would provide potential tenderers for the remaining packages with market-sensitive information, compromising the tender process and limiting MLPL's ability to achieve the lowest possible price for each package, which may ultimately increase consumer costs.

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	Salaries Entire Workbook	Internal staff	Personal information	The confidential information includes wage information for specific roles that are identifiable to specific individual staff member(s)	Divulging this information would make some salaries personally identifiable to the staff member(s)	Public benefit is achieved by providing category totals of internal labour, identifying individual salaries would provide no further benefit.
MLPL-B-015 Revised Revenue Proposal Regulatory Financials	None	NA	NA	NA	NA	NA
MLPL-B-016 Confidentiality Information	None	NA	NA	NA	NA	NA

Submission Title	Number of pages of submission that include information subject to a claim of confidentiality	Number of pages of submission that do not include information subject to a claim of confidentiality	Total number of pages of submission	Percentage of pages of submission that include information subject to a claim of confidentiality	Percentage of pages of submission that do not include information subject to a claim of confidentiality
MLPL-B-001 Covering letter to the Revised Revenue Proposal	2	2	4		
MLPL-B-002 MLPL Revised Revenue Proposal Stage 1 - Part B (Construction)	4	114	118		
MLPL-B-003 Attachment 1 – Revised Explanation of Capital Expenditure Requirements - Converter Station Design and Equipment Supply	4	38	42		
MLPL-B-004 Attachment 2 - Revised Explanation of Capital Expenditure Requirements - HVDC Cable Systems – Submarine and Land Cables	4	39	43		
MLPL-B-005 Attachment 3 - Revised Explanation of Capital Expenditure Requirements - Balance of Works	7	39	46		
MLPL-B-005.1 Appendix to Attachment 3 Enabling works analysis	5 tabs	0 tabs	5 tabs		
MLPL-B-006 Attachment 4 - Revised Explanation of Capital Expenditure Requirements - Support Activities	16	55	71		
MLPL-B-007 Attachment 5 – Updated Explanation of Capital Expenditure Requirements - Insurance (Lockton)	11	0	11		
MLPL-B-008 Attachment 6 – Updated Explanation of Capital Expenditure Requirements - Hedging (Chatham Financial)	3	4	7		
MLPL-B-009 Attachment 7 – Updated Explanation of Capital Expenditure Requirements - Risk Allowance (E3)	69	16	85		
MLPL-B-010 Attachment 8 - Electricity-Related Labour and Materials Escalation Costs (Oxford Economics Australia)	0	60	60		
MLPL-B-011 Attachment 9 – Updated Independent Verification of MLPL costs (Aurecon Advisory)	80	48	128		
MLPL-B-012 Attachment 10 – MLPL CESS (Incenta Economic Consulting)	2	30	32		
MLPL-B-013 Attachment 11 - Directors' Certification	1	2	3		
MLPL-B-014 Cost Model	36 tabs	0 tabs	36 tabs		
MLPL-B-015 Regulatory Financials	0 tabs	3 tabs	3 tabs		
MLPL-B-016 Confidentiality Claims	NA	NA	NA		
TOTAL	241	453	694	34.72%	65.27%