



# Annual retail markets report 2024–25

# Jurisdictional snapshot

# **Queensland**Residential electricity 2024–25



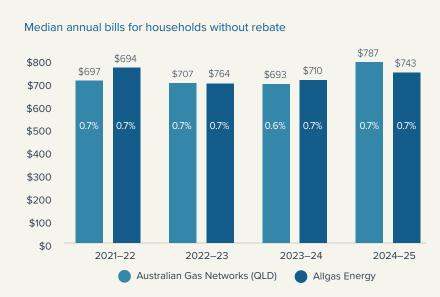


# **Queensland**Residential gas 2024–25

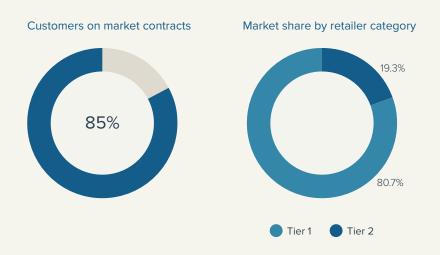




2,021 0.9% Customers on hardship programs

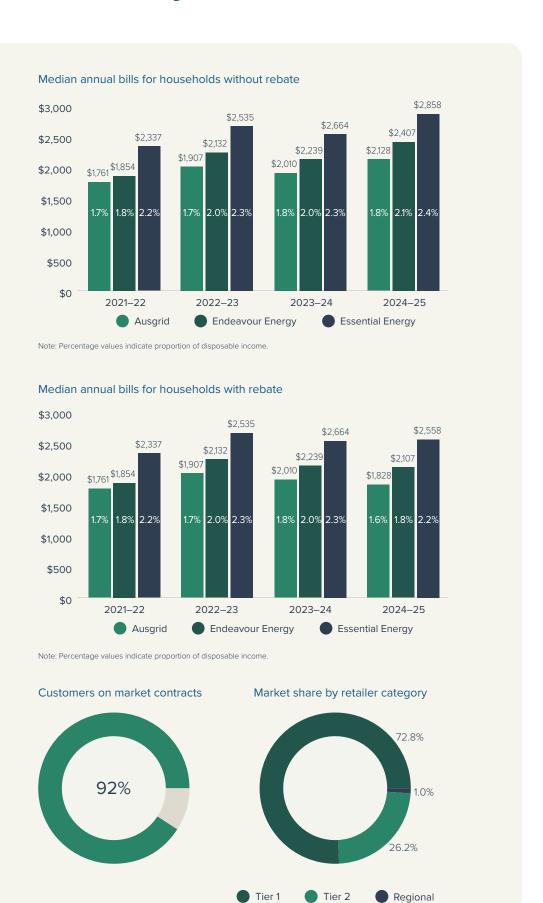


Note: Percentage values indicate proportion of disposable income.



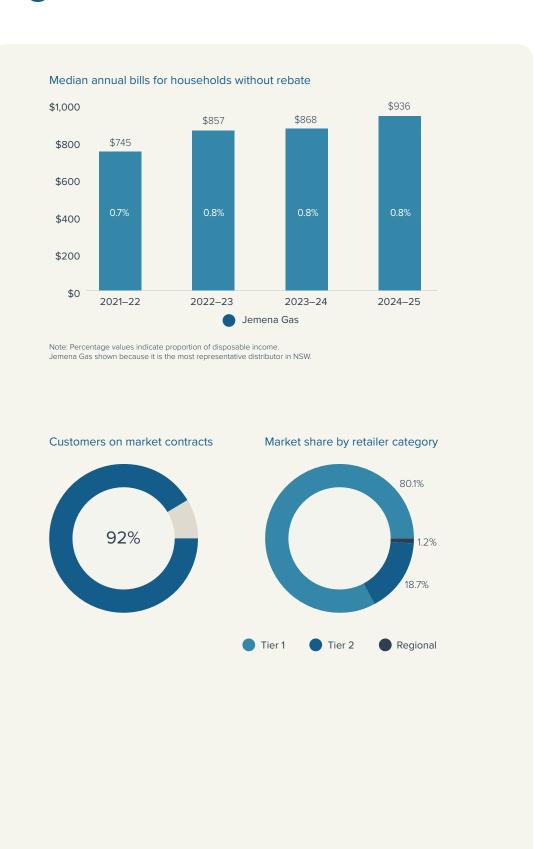
### New South Wales Residential electricity 2024–25



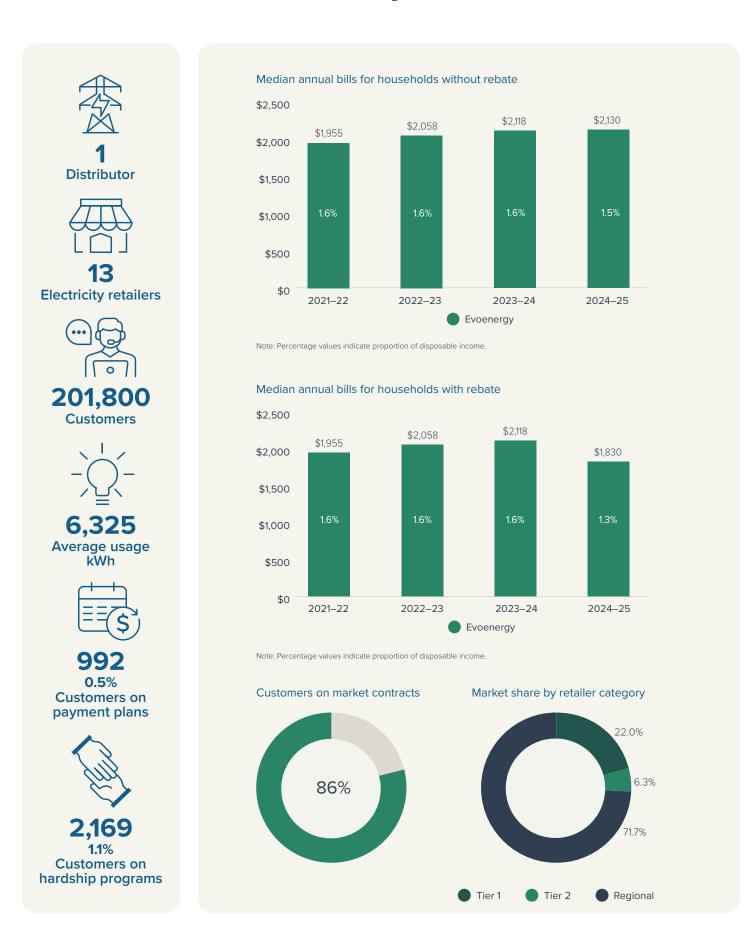


### New South Wales Residential gas 2024–25



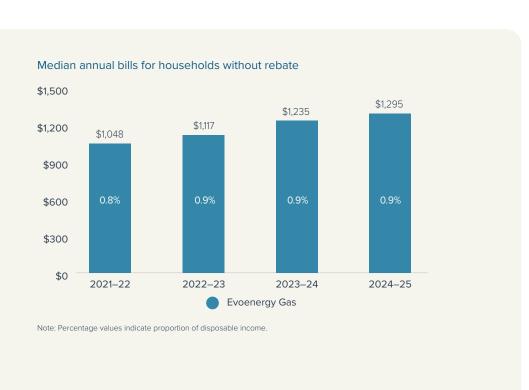


# Australian Capital Territory Residential electricity 2024–25



### Australian Capital Territory Residential gas 2024–25







# South Australia Residential electricity 2024–25

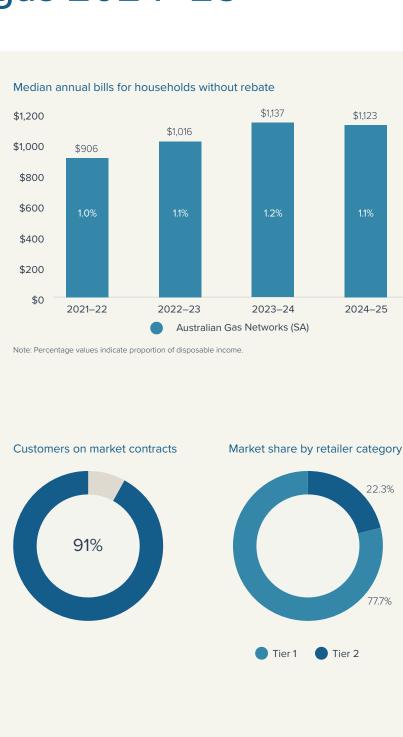




### **South Australia** Residential gas 2024–25



**Customers on** hardship programs



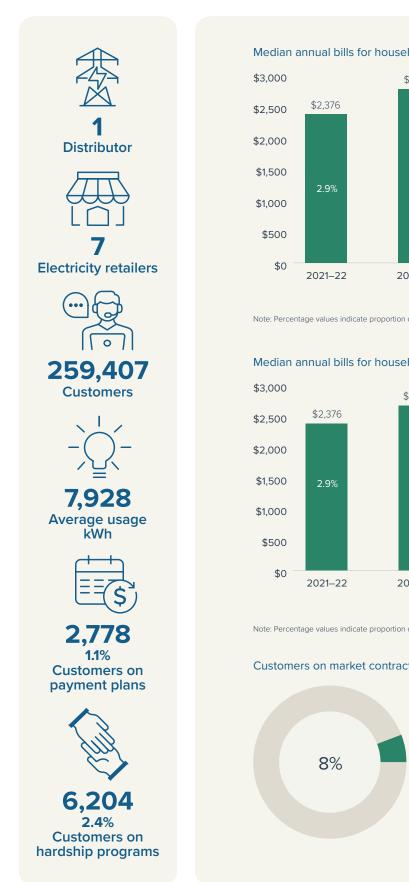
\$1,123

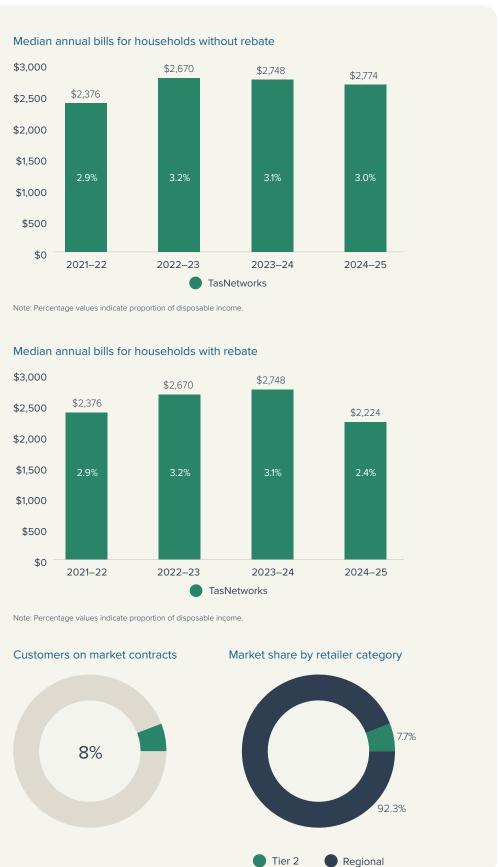
2024-25

22.3%

77.7%

# Tasmania Residential electricity 2024–25





#### **Debt levels** (excludes hardship customers)

#### Residential customer debt<sup>^</sup>

| Number of customers repaying energy debt |         |         |                |
|--|---------|---------|----------------|
|  | 2023–24 | 2024-25 | Change         |
| QLD                                      | 44,396  | 52,608  | ▲8,212         |
| NSW                                      | 111,251 | 112,370 | <b>▲</b> 1,119 |
| ACT                                      | 6,298   | 6,377   | <b>▲</b> 79    |
| SA                                       | 27,380  | 29,053  | <b>▲</b> 1,673 |
| TAS                                      | 12,663  | 14,448  | <b>▲</b> 1,785 |
| National                                 | 201,988 | 214,856 | <b>▲12,868</b> |

| Average amount of energy debt (\$) |         |         |              |  |
|------------------------------------|---------|---------|--------------|--|
|                                    | 2023–24 | 2024-25 | Change       |  |
| QLD                                | 877     | 1,321   | <b>444</b>   |  |
| NSW                                | 1,231   | 1,402   | <b>▲171</b>  |  |
| ACT                                | 792     | 873     | <b>▲81</b>   |  |
| SA                                 | 1,522   | 1,754   | <b>▲</b> 232 |  |
| TAS                                | 750     | 698     | ▼51          |  |
| National                           | 1,148   | 1,367   | <b>▲218</b>  |  |

| Customers in debt (%) |         |         |        |
|-----------------------|---------|---------|--------|
|                       | 2023–24 | 2024-25 | Change |
| QLD                   | 2.06    | 2.40    | ▲0.35  |
| NSW                   | 3.21    | 3.21    | 0.00   |
| ACT                   | 3.17    | 3.16    | ▼0.01  |
| SA                    | 3.34    | 3.50    | ▲0.16  |
| TAS                   | 4.93    | 5.57    | ▲0.64  |
| National              | 2.93    | 3.08    | ▲ 0.15 |

#### Small business customer debt<sup>^</sup>

| Number of customers repaying energy debt |         |         |                |
|--|---------|---------|----------------|
|  | 2023–24 | 2024–25 | Change         |
| QLD                                      | 5,087   | 7,036   | <b>▲</b> 1,949 |
| NSW                                      | 12,939  | 12,445  | ▼494           |
| ACT                                      | 503     | 521     | ▲18            |
| SA                                       | 3,378   | 2,774   | ▼604           |
| TAS                                      | 545     | 484     | ▼61            |
| National                                 | 22,452  | 23,260  | ▲808           |

| Average amount of energy debt (\$) |         |         |              |  |
|------------------------------------|---------|---------|--------------|--|
|                                    | 2023–24 | 2024-25 | Change       |  |
| QLD                                | 1,701   | 2,245   | <b>▲</b> 543 |  |
| NSW                                | 2,698   | 2,830   | <b>▲132</b>  |  |
| ACT                                | 1,944   | 2,192   | ▲ 249        |  |
| SA                                 | 2,161   | 2,021   | ▼140         |  |
| TAS                                | 2,221   | 1,610   | ▼611         |  |
| National                           | 2,363   | 2,516   | <b>▲154</b>  |  |

| Customers in debt (%) |         |         |        |
|-----------------------|---------|---------|--------|
|                       | 2023–24 | 2024-25 | Change |
| QLD                   | 2.36    | 3.27    | ▲0.91  |
| NSW                   | 4.12    | 4.10    | ▼0.02  |
| ACT                   | 3.57    | 3.38    | ▼0.18  |
| SA                    | 3.89    | 3.19    | ▼0.69  |
| TAS                   | 1.49    | 1.34    | ▼0.15  |
| National              | 3.37    | 3.54    | ▲0.17  |

Note: Data is at 30 June for each respective year. ^Gas and electricity combined. 'National' is defined as the jurisdictions that we regulate under the Retail Law and Rules (Queensland, NSW, ACT, South Australia, Tasmania).

#### **Payment plans**

#### Residential electricity customers on payment plans

| Number of payment plans |         |         |         |
|-------------------------|---------|---------|---------|
|                         | 2023–24 | 2024–25 | Change  |
| QLD                     | 49,608  | 33,586  | ▼16,022 |
| NSW                     | 55,085  | 52,493  | ▼2,592  |
| ACT                     | 1,155   | 992     | ▼163    |
| SA                      | 15,337  | 14,230  | ▼1,107  |
| TAS                     | 4,697   | 2,778   | ▼1,919  |
| National                | 125,882 | 104,079 | ▼21,803 |

| % of payment plans cancelled |         |         |        |  |
|------------------------------|---------|---------|--------|--|
|                              | 2023–24 | 2024-25 | Change |  |
| QLD                          | 60.94   | 60.96   | ▲0.02  |  |
| NSW                          | 65.66   | 64.04   | ▼1.62  |  |
| ACT                          | 67.06   | 63.95   | ▼3.11  |  |
| SA                           | 55.65   | 54.41   | ▼1.24  |  |
| TAS                          | 70.74   | 69.34   | ▼1.40  |  |
| National                     | 63.09   | 62.09   | ▼1.00  |  |

| % of customers on payment plans |         |         |        |  |
|---------------------------------|---------|---------|--------|--|
|                                 | 2023–24 | 2024-25 | Change |  |
| QLD                             | 2.30    | 1.54    | ▼0.76  |  |
| NSW                             | 1.59    | 1.50    | ▼0.09  |  |
| ACT                             | 0.58    | 0.49    | ▼0.09  |  |
| SA                              | 1.87    | 1.72    | ▼0.16  |  |
| TAS                             | 1.83    | 1.07    | ▼0.76  |  |
| National                        | 1.83    | 1.49    | ▼0.33  |  |

#### Residential gas customers on payment plans

| Number of payment plans |         |         |                |  |
|-------------------------|---------|---------|----------------|--|
|                         | 2023–24 | 2024–25 | Change         |  |
| QLD                     | 2,097   | 2,285   | <b>▲188</b>    |  |
| NSW                     | 14,573  | 16,124  | <b>▲</b> 1,551 |  |
| ACT                     | 643     | 588     | ▼55            |  |
| SA                      | 5,852   | 6,130   | <b>▲278</b>    |  |
| National                | 23,165  | 25,127  | <b>▲1,962</b>  |  |

| % of payment plans cancelled |         |         |        |  |
|------------------------------|---------|---------|--------|--|
|                              | 2023–24 | 2023–24 | Change |  |
| QLD                          | 63.85   | 64.82   | ▲0.97  |  |
| NSW                          | 67.54   | 63.80   | ▼3.74  |  |
| ACT                          | 67.96   | 62.97   | ▼4.99  |  |
| SA                           | 57.56   | 56.02   | ▼1.54  |  |
| National                     | 64.74   | 62.07   | ▼2.66  |  |

| % of customers on payment plans |         |         |        |  |
|---------------------------------|---------|---------|--------|--|
|                                 | 2023–24 | 2023–24 | Change |  |
| QLD                             | 0.99    | 1.07    | ▲0.08  |  |
| NSW                             | 0.96    | 1.05    | ▲0.09  |  |
| ACT                             | 0.50    | 0.46    | ▼0.04  |  |
| SA                              | 1.27    | 1.31    | ▲0.05  |  |
| National                        | 0.99    | 1.07    | ▲0.08  |  |

Note: Data for number and percentage of customers on payment plans is at 30 June for each respective year. 'National' is defined as the jurisdictions that we regulate under the Retail Law and Rules (Queensland, NSW, ACT, South Australia, Tasmania).

#### Hardship

#### Residential electricity hardship indicators

| Number of customers on hardship programs |         |         |        |
|--|---------|---------|--------|
|  | 2023–24 | 2024-25 | Change |
| QLD                                      | 33,202  | 30,759  | ▼2,443 |
| NSW                                      | 70,493  | 63,861  | ▼6,632 |
| ACT                                      | 2,202   | 2,169   | ▼33    |
| SA                                       | 19,849  | 18,766  | ▼1,083 |
| TAS                                      | 6,000   | 6,204   | ▲ 204  |
| National                                 | 131,746 | 121,759 | ▼9,987 |

| Average hardship customer debt (\$) |         |         |              |  |
|-------------------------------------|---------|---------|--------------|--|
|                                     | 2023–24 | 2024–25 | Change       |  |
| QLD                                 | 1,157   | 1,589   | <b>▲</b> 432 |  |
| NSW                                 | 1,740   | 2,215   | <b>▲</b> 475 |  |
| ACT                                 | 1,671   | 1,946   | ▲275         |  |
| SA                                  | 2,174   | 2,595   | <b>▲422</b>  |  |
| TAS                                 | 2,394   | 2,045   | ▼349         |  |
| National                            | 1,687   | 2,102   | <b>▲415</b>  |  |

| Average hardship customer debt on entry (\$) |         |         |              |
|--|---------|---------|--------------|
|  | 2023–24 | 2024–25 | Change       |
| QLD  | 1,138   | 1,502   | <b>▲</b> 364 |
| NSW  | 1,389   | 2,170   | <b>▲</b> 781 |
| ACT  | 1,810   | 2,128   | ▲318         |
| SA   | 1,950   | 2,765   | ▲815         |
| TAS  | 2,667   | 2,355   | ▼313         |
| National                                     | 1,476   | 2,102   | <b>▲626</b>  |

| Proportion of customers on hardship programs (%) |         |         |        |
|--|---------|---------|--------|
|  | 2023–24 | 2024-25 | Change |
| QLD  | 1.54    | 1.41    | ▼0.13  |
| NSW  | 2.03    | 1.83    | ▼0.21  |
| ACT  | 1.11    | 1.07    | ▼0.03  |
| SA   | 2.42    | 2.26    | ▼0.16  |
| TAS  | 2.33    | 2.39    | ▲0.06  |
| National   | 1.91    | 1.75    | ▼0.16  |

#### Residential gas hardship indicators

| Number of customers on hardship programs |         |         |        |
|--|---------|---------|--------|
|  | 2023–24 | 2024-25 | Change |
| QLD                                      | 2,376   | 2,021   | ▼355   |
| NSW                                      | 17,756  | 17,418  | ▼338   |
| ACT                                      | 1,062   | 981     | ▼81    |
| SA                                       | 8,781   | 8,175   | ▼606   |
| National                                 | 29,975  | 28,595  | ▼1,380 |

| Average hardship customer debt (\$) |         |         |              |  |
|-------------------------------------|---------|---------|--------------|--|
|                                     | 2023–24 | 2024–25 | Change       |  |
| QLD                                 | 593     | 640     | <b>▲47</b>   |  |
| NSW                                 | 804     | 921     | ▲117         |  |
| ACT                                 | 1,250   | 1,514   | ▲264         |  |
| SA                                  | 834     | 1,010   | <b>▲</b> 176 |  |
| National                            | 812     | 947     | <b>▲135</b>  |  |

| Average hardship customer debt on entry (\$) |         |         |              |
|--|---------|---------|--------------|
|  | 2023–24 | 2024–25 | Change       |
| QLD  | 586     | 766     | ▲180         |
| NSW  | 699     | 956     | <b>▲</b> 256 |
| ACT  | 1,342   | 1,640   | <b>▲</b> 297 |
| SA   | 776     | 1,198   | <b>▲421</b>  |
| National                                     | 736     | 1,035   | <b>▲ 299</b> |

| Proportion of customers on hardship programs (%) |         |         |        |
|--|---------|---------|--------|
|  | 2023–24 | 2024-25 | Change |
| QLD  | 1.12    | 0.94    | ▼0.17  |
| NSW  | 1.16    | 1.13    | ▼0.03  |
| ACT  | 0.82    | 0.77    | ▼0.05  |
| SA   | 1.90    | 1.75    | ▼0.15  |
| National   | 1.29    | 1.22    | ▼0.07  |

Note: Data for each respective year is at 30 June except for 'Average hardship debt on entry (\$)' which covers April to June 2025. 'National' is defined as the jurisdictions that we regulate under the Retail Law and Rules (Queensland, NSW, ACT, South Australia, Tasmania).

#### **Annual disconnections**

#### Residential

| Customers disconnected – electricity |         |         |                |  |
|--------------------------------------|---------|---------|----------------|--|
|                                      | 2023–24 | 2023–24 | Change         |  |
| QLD                                  | 3,265   | 2,120   | ▼1,145         |  |
| NSW                                  | 8,640   | 12,983  | <b>▲</b> 4,343 |  |
| ACT                                  | 382     | 216     | ▼166           |  |
| SA                                   | 2,787   | 4,104   | <b>▲1,317</b>  |  |
| TAS                                  | 550     | 393     | ▼157           |  |
| National                             | 15,624  | 19,816  | <b>▲4192</b>   |  |

| Proportion of customers disconnected – electricity (%) |         |         |        |
|--|---------|---------|--------|
|  | 2023–24 | 2024–25 | Change |
| QLD  | 0.15    | 0.10    | ▼0.05  |
| NSW  | 0.25    | 0.37    | ▲0.12  |
| ACT  | 0.19    | 0.11    | ▼0.09  |
| SA   | 0.34    | 0.49    | ▲0.15  |
| TAS  | 0.21    | 0.15    | ▼0.06  |
| National   | 0.23    | 0.28    | ▲0.06  |

| Customers disconnected – gas |         |         |                |  |
|------------------------------|---------|---------|----------------|--|
|                              | 2023–24 | 2024-25 | Change         |  |
| QLD                          | 382     | 590     | <b>▲</b> 208   |  |
| NSW                          | 2,724   | 4,116   | <b>▲</b> 1,392 |  |
| ACT                          | 162     | 122     | ▼40            |  |
| SA                           | 618     | 999     | ▲381           |  |
| National                     | 3,886   | 5,827   | <b>▲</b> 1,941 |  |

| Proportion of customers disconnected – gas (%) |         |         |        |
|--|---------|---------|--------|
|  | 2023–24 | 2024–25 | Change |
| QLD  | 0.18    | 0.28    | ▲0.10  |
| NSW  | 0.18    | 0.27    | ▲0.09  |
| ACT  | 0.13    | 0.10    | ▼0.03  |
| SA   | 0.13    | 0.21    | ▲0.08  |
| National                                       | 0.17    | 0.25    | ▲0.08  |

#### **Small business**

| Customers disconnected – electricity |         |         |              |  |  |
|--------------------------------------|---------|---------|--------------|--|--|
|                                      | 2023–24 | 2024-25 | Change       |  |  |
| QLD                                  | 230     | 239     | <b>▲</b> 9   |  |  |
| NSW                                  | 658     | 1,211   | <b>▲</b> 553 |  |  |
| ACT                                  | 39      | 63      | ▲ 24         |  |  |
| SA                                   | 169     | 313     | <b>▲144</b>  |  |  |
| TAS                                  | 52      | 46      | <b>▼</b> 6   |  |  |
| National                             | 1,148   | 1,872   | <b>▲724</b>  |  |  |

| Proportion of customers disconnected – electricity (%) |         |         |        |  |  |
|--|---------|---------|--------|--|--|
|  | 2023–24 | 2024–25 | Change |  |  |
| QLD  | 0.11    | 0.11    | 0.00   |  |  |
| NSW  | 0.21    | 0.40    | ▲0.19  |  |  |
| ACT  | 0.28    | 0.41    | ▲0.13  |  |  |
| SA   | 0.19    | 0.36    | ▲0.17  |  |  |
| TAS  | 0.14    | 0.13    | ▼0.01  |  |  |
| National   | 0.17    | 0.28    | ▲0.11  |  |  |

| Customers disconnected – gas |         |         |             |  |  |
|------------------------------|---------|---------|-------------|--|--|
|                              | 2023–24 | 2024-25 | Change      |  |  |
| QLD                          | 20      | 40      | ▲20         |  |  |
| NSW                          | 153     | 224     | <b>▲71</b>  |  |  |
| ACT                          | 10      | 17      | <b>▲7</b>   |  |  |
| SA                           | 22      | 42      | ▲20         |  |  |
| National                     | 205     | 323     | <b>▲118</b> |  |  |

| Proportion of customers disconnected – gas (%) |         |         |        |  |
|--|---------|---------|--------|--|
|  | 2023–24 | 2024–25 | Change |  |
| QLD  | 0.13    | 0.27    | ▲0.14  |  |
| NSW  | 0.32    | 0.49    | ▲0.17  |  |
| ACT  | 0.30    | 0.51    | ▲0.21  |  |
| SA   | 0.22    | 0.43    | ▲0.20  |  |
| National                                       | 0.27    | 0.44    | ▲0.17  |  |

Note: 'National' is defined as the jurisdictions that we regulate under the Retail Law and Rules (Queensland, NSW, ACT, South Australia, Tasmania).