

Ref: 20260227KW

27 February 2026

Bethanie Adams
Director Network Pricing
Australian Energy Regulator
GPO Box 520
Melbourne VIC 3001

Dear Bethanie

2026-27 Notification of Sub-Threshold Tariffs

Essential Energy is writing to inform the AER of our intention to include six sub-threshold tariffs in our Pricing Proposal under section 6.18.1C of the National Electricity Rules. These initiatives are part of trial projects for the remainder of the 2024-29 Regulatory Period.

As outlined in our 2024-29 Tariff Structure Statement (TSS), Essential Energy is committed to undertaking tariff trials to gauge customer response. The sub-threshold tariffs we propose meet the requirements under the National Electricity Rules and include:

1. Grid Connected Storage Tariffs (high voltage and low voltage versions) – three tariffs that encourage the efficient use of storage technologies on the low voltage (LV) and high voltage (HV) networks to assist with managing network issues (see Attachment A).
2. Flexible Load Tariffs – two tariffs to support customers with highly flexible loads, including both large LV and HV customers guided by a Dynamic Operating Envelope (see Attachment B).
3. Flat Rate Transitional Tariff – aids large commercial controlled load consumption customers in transitioning to a new switching platform with minimal changes to their current switching conditions (see Attachment C).

OVERVIEW OF THE TARIFF TRIALS

The electricity industry is undergoing significant transformation driven by changes in customer energy consumption patterns, the decarbonisation of energy supply, and increasing decentralisation across the energy value chain. In preparation for the development of more innovative tariff structures in the next regulatory period, Essential Energy has identified several opportunities to improve network efficiency and better support customers through the energy transition.

The proposed tariffs are designed to address the following network challenges:

- Continued growth in renewable generation is increasing dynamic operating ranges, reducing minimum demand, and lowering overall network utilisation.

- Existing network tariffs constrain the efficient uptake of renewable energy and can contribute to increased curtailment.
- Some current tariff structures do not effectively incentivise customers to shift consumption to low-cost periods, such as times of high solar PV generation.
- There remains a need to ensure network cost recovery is fair and equitable, while appropriately balancing tariff complexity with cost-reflective principles.

Tariff trials are essential for Essential Energy to design and test network charges that reflect the characteristics of our network and customer base. Developing potential tariffs - and the associated trials - in collaboration with consumers and stakeholders enables the exploration of new ideas, builds a shared understanding of the need for change, and ensures that value propositions are considered from a broad stakeholder perspective. This collaborative approach also supports flexibility and adaptability in the design and implementation of trial tariffs amid evolving government policy and rapid technological and regulatory change.

Throughout the 2026–27 financial year, Essential Energy will continue to engage with stakeholders to refine the proposed tariff trials. Engagement activities will include consultation with:

- Residential and business consumers, including large customer groups, through the Essential People’s Panel, and through the New Technology Providers Forum (including energy resource installers and developers)
- Retailers and aggregators
- Industry advocates and, where appropriate, their member organisations and
- Consumer advocacy groups.

TARIFF DESIGN GUIDING PRINCIPLES

Tariff trials during the 2024–29 regulatory period must align with Essential Energy’s underlying tariff design principles, developed in conjunction with customers and stakeholders. These principles include:

- **Avoid Bill Shock** - Minimise the risk of bill shock for customers
- **Easy to Understand** - Tariffs are simple to interpret
- **Fair** - Customers pay their fair share of network costs (cost-reflective)
- **Facilitate Green Energy** - Tariffs accommodate changing technology, energy flows and greener customer choices
- **Effective** - Tariffs do the job - they solve network issues and do not create new ones.

ALIGNMENT WITH TARIFF STRUCTURE STATEMENT (TSS) STRATEGY

Essential Energy’s role is to provide a safe, reliable, future-focused network that supports a decentralised, decarbonised energy supply chain. Our focus for network tariff design is to address network challenges, embrace new technologies, and balance tariff design principles cost-effectively. Learnings from these trials will inform our 2029–34 TSS engagement program.



We look forward to working with the AER on our future tariff projects. Should you have any questions, please contact Mary-Clare Crowley, Head of Network Regulation, on [REDACTED]

Yours sincerely



Stacey Sleeman
Chief Financial Officer

| Distributor | Essential Energy |
|---|--|
| Total cumulative revenue of all sub-threshold tariffs (\$ and % AAR) | <p>\$0.4 million, equivalent to 0.03% AAR for the upcoming regulatory year</p> <p>Note: This is the forecast annual revenue from all sub-threshold tariffs for the upcoming regulatory year. Measured against TAR during annual pricing per NER cl. 6.18.1C(a)(2).</p> |
| Confirmation for publication | <p>We confirm that this document contains no commercial or private information, and we provide permission for the AER to publish this notification on the AER website.</p> |

Attachment A: High-voltage and low-voltage grid connected storage tariffs

| Name of trial | High and low voltage grid connected storage tariffs |
|---|--|
| Objectives of trial | To test whether the tariffs encourage the efficient use of storage technologies on the high-voltage and low-voltage networks to assist with managing network issues ie storage operation inversely responds to network cost drivers being imposed by other customers - that is, consuming at times of distribution system daily minimum demand and exporting at times of distribution system daily maximum demand. |
| Retailer engagement | Formal retailer engagement on the proposed tariffs is yet to be undertaken. However, these tariffs are similar to the existing storage tariffs in place, for which significant consultation was undertaken as part of the 2024-29 Regulatory Determination and TSS process. |
| Consumer engagement | <p>No formal consumer engagement has been undertaken for these tariffs yet. As noted above, the tariffs build on existing storage tariffs that were the subject of significant customer consultation.</p> <p>In addition, since the introduction of the storage tariffs a number of potential storage proponents have provided ad-hoc feedback on the current structure of the tariff. This feedback has been incorporated into the design of the trial tariffs.</p> |
| Expected consumer and/or retailer response | <p>We expect retailers and aggregators will support this tariff trial for storage given its similarity to the existing high-voltage and low-voltage storage tariffs.</p> <p>We expect customers will support such a tariff trial as the 2024–29 Regulatory Proposal engagement program has indicated very strong support for accommodating renewables and shifting to a ‘greener’ energy future.</p> |
| | Builds on existing high-voltage and low-voltage storage tariffs, with slight variations to the timing and pricing parameters. |

| Name of trial | | High and low voltage grid connected storage tariffs |
|---|---|---|
| Proposed tariff (structure and pricing) | Energy consumed from the network | <p>Network access charge: applies</p> <p>Consumption charge: does not apply</p> <p>Demand charge: Dollars per kVA based on the highest measured half-hour kVA demand registered in each of the peak, shoulder and off-peak periods during the month</p> <ul style="list-style-type: none"> - Peak: 5pm–9pm - Shoulder: 7am - 9am, 4pm - 5pm, 9pm - 10pm - Off peak: 10pm – 7am - Sun Soaker: Free between 9am and 4pm |
| | Energy exports into the network | <p>Demand charge (exports): Stepped \$/kW capacity payment is based on the relevant band that the highest level of energy exported (kW) into the network between 9am and 4pm in the month falls into</p> <ul style="list-style-type: none"> • 0–1.5kW free basic export limit • Band 1 rate applies to exports over 1.5kW <p>Exports at all other times are free.</p> <p>Rebate (exports): paid during peak period for low voltage connections only</p> |
| Links to TSS strategy and Export tariff transition strategy (if applicable) | <p>Batteries are a necessary addition to achieve net zero carbon emissions. An appropriate tariff must incentivise them to operate in a manner that recognises the potential costs and benefits to Essential Energy and its customer base, as well as achieve a fair and efficient level of network cost recovery, that recognises how these assets use and benefit from the distribution and transmission systems.</p> <p>Following increased enquiries regarding storage/hybrid tariffs, Essential Energy first included tariffs targeted at customers in this segment as part of the TSS for the 2024–29 Regulatory Period and beginning in the 2024–25 Pricing Proposal.</p> <p>These current tariffs are available for customers whose sole purpose is to operate commercial storage and/or generation units - with no co-located load behind their meter that is not ancillary to the operation of those storage/generation units. These tariffs comprise both demand and export charges, as well as a daily access charge.</p> | |

| High and low voltage grid connected storage tariffs | |
|---|--|
| Name of trial | The proposed trial builds on the existing storage tariffs by altering the structure slightly to better suit both network conditions and optimal operation of the battery storage. It would be available to storage connections on an opt-in basis, subject to agreement by the customer to participate in the trial. |
| Forecast revenue (\$ and % AAR) | \$0.1 million, equivalent to 0.01% AAR for the upcoming regulatory year Note: Measured against TAR during annual pricing per NER cl. 6.18.1C(a)(1) |
| Trial start date | 1 July 2025 |
| Duration of trial | Up to four years (this regulatory period) |
| Potential changes and triggers | We will review the tariff and make any adjustments in collaboration with proponents and stakeholders, as part of the annual pricing proposal and notification of tariff trials through the sub-threshold letter processes. |
| Notification date | 28 February 2025 |
| Optional information | |
| Forecast volumes | The forecast volumes are expected to be 10GWh, but this may differ by the time we lodge our 2026-27 Pricing Proposal with the AER in March 2026. |
| Location of trial | All trials will be within Essential Energy's network footprint. More precise locations will be determined as proponents are engaged. |
| Other | The trial tariffs will be applied to customers whose sole purpose is to operate high-voltage or low-voltage grid connected storage with no co-located load behind their meter. |

Attachment B: Flexible load tariff for LV and HV customers

| Name of trial | Flexible load tariffs for LV and HV customers |
|---|---|
| Objectives of trial | <p>To test whether the tariff encourages large low voltage (LV) and high voltage (HV) customers with highly flexible loads guided by a dynamic operating envelope to efficiently use the network, resulting in higher network utilisation, and lower per unit cost to access the network.</p> <p>Customers will benefit from dynamic connections as this will allow for increased exports and imports as network conditions change, and Essential Energy can better manage network utilisation.</p> |
| Retailer engagement | <p>Formal retailer engagement on the proposed tariff is yet to be undertaken. However, this tariff is similar to the time of use tariffs in place, for which significant consultation was undertaken as part of the 2025-29 Regulatory Determination and TSS process.</p> <p>As this affects commercial and industrial (C&I) customers, we anticipate retailers will support this.</p> |
| Consumer engagement | <p>No formal consumer engagement has been undertaken for this tariff yet. However Essential Energy is collaborating with customers across various sectors to find cost-effective decarbonisation pathways through electrification. This involves identifying barriers to electrification via customer surveys and conducting targeted feasibility studies to inform the development of new products and services.</p> <p>These feasibility studies, which include modelling network tariffs, have revealed that the current large LV and HV tariffs significantly hinder the business case for customers to decarbonise. This makes it much more expensive compared to using fossil fuels, off-grid solutions, or behind-the-meter solutions. Consequently, customers, governments, and technology providers are turning to off-grid or behind-the-meter solutions as more cost-effective and efficient ways to achieve decarbonisation.</p> <p>A similar structure to these tariffs has previously been discussed with Essential Energy’s Larger User stakeholder groups and broadly supported, although further engagement throughout the trial process will be undertaken.</p> |
| Expected consumer and/or retailer response | <p>Large customers in the C&I space are expected to be supportive of this tariff.</p> <p>Due to the energy transition, the 2024–29 Regulatory Proposal engagement program indicated very strong support for accommodating renewables and shifting to a ‘greener’ energy future.</p> |
| | <p>Builds on existing tariffs with variations to the timing and pricing parameters.</p> |

| Name of trial | Flexible load tariffs for LV and HV customers | |
|--|---|--|
| Proposed tariff (structure and pricing) | By enabling flexible loads that are guided by Dynamic Operating Envelopes (DoEs) to access dynamic load network tariffs, the aim of this trial is to support: <ul style="list-style-type: none"> • greater uptake and utilisation of renewables connected through real time alignment of generation and load. • accelerated reduction in the carbon intensity of grid served energy. • allow for customer access to lower cost energy enabled through higher network utilisation (resulting in lower per unit cost to access the network) and tariffs that support access to lower cost and lower carbon wholesale energy periods. | |
| | Energy consumed from the network | Network access charge: applies Consumption charge: Cents per kWh are based on time of day <ul style="list-style-type: none"> - Off peak 1 (Sun Soaker): 9am – 4pm - Peak: 5pm – 9pm - Shoulder: 7am - 9am, 4pm - 5pm, 9pm - 10pm - Off peak 2 (Night): 10pm- 7am Demand charge: does not apply |
| | Energy exports into the network | Demand charge (exports): does not apply Rebate (exports): does not apply |
| Links to TSS strategy and Export tariff transition strategy (if applicable) | Current network tariffs for large loads (large LV and HV demand) signal high costs during dynamic low-cost periods, such as peak solar PV production. These low-cost periods depend on intermittent sources like solar PV, which vary hourly, daily, and seasonally. Flexible loads guided by DoEs can align with real-time solar PV production, but current tariffs disincentivise network use during dynamic low-cost periods. This reduces network utilisation by encouraging behind-the-meter resources and discouraging grid-connected loads from using renewable energy. | |
| Forecast revenue (\$ and % AAR) | \$0.2 million, which is equivalent to 0.01% AAR for the upcoming regulatory year Note: Measured against TAR during annual pricing per NER cl. 6.18.1C(a)(1) | |

| Name of trial | Flexible load tariffs for LV and HV customers |
|--------------------------------|---|
| | We anticipate there will only be approximately eight customers go on the tariff in 2026-27 year as we seek customers to participate in dynamic load tariffs |
| Trial start date | 1 July 2025 |
| Duration of trial | Up to four years (this regulatory period) |
| Potential changes and triggers | We will review the tariff and make any tweaks and adjustments in collaboration with proponents and stakeholders as part of the annual pricing proposal and notification of tariff trials through the sub-threshold letter processes. |
| Notification date | 28 February 2025 |
| Optional information | |
| Forecast volumes | The forecast volumes are expected to be 25GWh, but this may differ by the time we lodge our 2026-27 pricing proposal with the AER in March 2026. |
| Location of trial | All trials will be within Essential Energy's network footprint. More precise locations will be determined as proponents are engaged. |
| Other | <p>The trial tariffs will be applied to customers:</p> <ul style="list-style-type: none"> • For business premises with flexible load >250kW on an LV connection consuming more than 160MWh per annum, including potentially EV charging stations; or HV connection, where the premise has another primary metering point present at the same metering point as the secondary load and the flexible load is managed through a Dynamic Operating Envelope (DoE) • Applicable to approved flexible loads such as electric thermal energy storage (eTES), Electrode/Resistive Boilers, battery storage, heat pumps producing hot water, air and/or steam, etc. • Loads must be permanently connected • Supply will be made available based on a site-specific Dynamic Operating Envelope (DoE), such site-specific dynamic connection agreements may result in consecutive days of minimum or no supply during network peak demand periods. • Must have an agreement with Essential Energy outlining a Dynamic Operating Envelope (DoE) |

Attachment C: Flat rate transitional tariff

| Name of trial | Flat rate transitional tariff | |
|---|--|---|
| Objectives of trial | To support large commercial controlled load consumption customers to transition to a new switching platform where changes to their current switching conditions are significantly less than the hours they currently receive. | |
| Retailer engagement | No formal retailer engagement on the proposed tariff is yet to be undertaken. However, face to face meetings to describe Essential Energy's approach with top tier retailers has been successful and they are supportive of Essential Energy's proposal. | |
| Consumer engagement | No formal consumer engagement has been undertaken for this tariff yet. Essential Energy is currently working on a stakeholder engagement plan for impacted customers. | |
| Expected consumer and/or retailer response | <p>We expect and have requested in our discussions with top tier retailers that they work with customers to transition them to a plan that will work for them.</p> <p>We expect customers will support such a tariff as it gives them time to decide on what is best for their energy usage for their business.</p> | |
| Proposed tariff (structure and pricing) | Energy consumed from the network | <p>Network access charge: applies</p> <p>Consumption charge: Cents per kWh rate based on time of day</p> <ul style="list-style-type: none"> - NOT available during Peak: 5pm – 8pm <p>Demand charge: does not apply</p> |
| | Energy exports into the network | <p>Demand charge (exports): does not apply</p> <p>Rebate (exports): does not apply</p> |
| Links to TSS strategy and Export tariff transition strategy (if applicable) | The trial tariff links to the Tariff Structure Statement by transitioning all customers to the advertised times in the document. Currently Essential Energy has many legacy-controlled load customers who are receiving above the advertised times. Rather than financially impacting customers with changes to their current controlled load, this transitional tariff will allow customers time to work with their retailer and choose something that suits their energy needs over the transition period. | |

| Flat rate transitional tariff | |
|--|---|
| Name of trial | |
| Forecast revenue (\$ and % AAR) | \$0.1 million, equivalent to 0.01% AAR for the upcoming regulatory year Note: Measured against TAR during annual pricing per NER cl. 6.18.1C(a)(1). |
| Trial start date | 1 July 2025 |
| Duration of trial | Up to four years (this regulatory period) |
| Potential changes and triggers | We will review the tariff each year of the Legacy Meter Replacement Plan (LMRP) and continue to work with customers and retailers to enable a smooth transition to other options. The tariff will be reviewed to see if continuation is needed. |
| Notification date | 28 February 2025 |
| Optional information | |
| Forecast volumes | The forecast volumes are expected to be 1,100 customers, but this may differ as the LMRP rolls out and more commercial customers are identified. |
| Location of trial | All trials will be within Essential Energy's network footprint. More precise locations will be determined as proponents are engaged. |
| Other | The trial tariff will be applied to existing controlled load customers only. No new customers will be able to access the tariff. |