



DRAFT DECISION

CitiPower Distribution Determination 2021 to 2026

Attachment 6 Operating expenditure

September 2020

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Note

This attachment forms part of the AER's draft decision on the distribution determination that will apply to CitiPower for the 2021–26 regulatory control period. It should be read with all other parts of the draft decision.

The draft decision includes the following attachments:

Overview

Attachment 1 – Annual revenue requirement

Attachment 2 – Regulatory asset base

Attachment 3 – Rate of return

Attachment 4 – Regulatory depreciation

Attachment 5 – Capital expenditure

Attachment 6 – Operating expenditure

Attachment 7 – Corporate income tax

Attachment 8 – Efficiency benefit sharing scheme

Attachment 9 – Capital expenditure sharing scheme

Attachment 10 – Service target performance incentive scheme

Attachment 11 – Demand management incentive scheme and demand management innovation allowance mechanism

Attachment 12 – Not applicable to this distributor

Attachment 13 – Classification of services

Attachment 14 – Control mechanisms

Attachment 15 – Pass through events

Attachment 16 – Alternative control services

Attachment 17 – Negotiated services framework and criteria

Attachment 18 – Connection policy

Attachment 19 – Tariff structure statement

Attachment A – Victorian f-factor incentive scheme

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6 Operating expenditure

Operating expenditure (opex) is the forecast of operating, maintenance and other non-capital costs incurred in the provision of standard control services (SCS). Forecast opex is one of the building blocks we use to determine CitiPower's total regulated revenue requirement.

This attachment outlines our assessment of CitiPower's proposed opex forecast for the 2021–26 regulatory control period.

6.1 Draft decision

CitiPower initially proposed a total opex forecast of \$568.8 million¹ (\$2020–21) for the 2021–26 period. On 15 May, CitiPower submitted an updated proposal where it proposed an updated total opex forecast of \$562.8 million (\$2020–21) to account for withdrawing its Environment Protection Act Amendment step change due to the deferral in the associated legislation.² Opex represents 37.7 per cent of CitiPower's total revenue proposal.³

We do not accept CitiPower's distribution opex forecast of \$562.8 million (\$2020–21) for the 2021–26 regulatory control period because we are not satisfied that it reasonably reflects the opex criteria.⁴

Our draft decision is to include our alternative total opex forecast of \$462.9 million (\$2020–21) in CitiPower's allowed revenue for the 2021–26 regulatory control period. This is \$99.9 million, or 17.8 per cent, lower than CitiPower's total opex forecast.

Our draft decision opex forecast is also \$6.2 million (\$2020–21) (or 1.3 per cent) lower than the opex forecast we approved in our final decision for the 2016–20 regulatory control period and \$62.4 million (\$2020–21) (or 15.6 per cent) higher than CitiPower's actual (and estimated) opex in the 2016–20 regulatory control period.

Figure 6.1 shows CitiPower's opex for the current and next regulatory control period compared with our previous approved forecast and our draft decision.

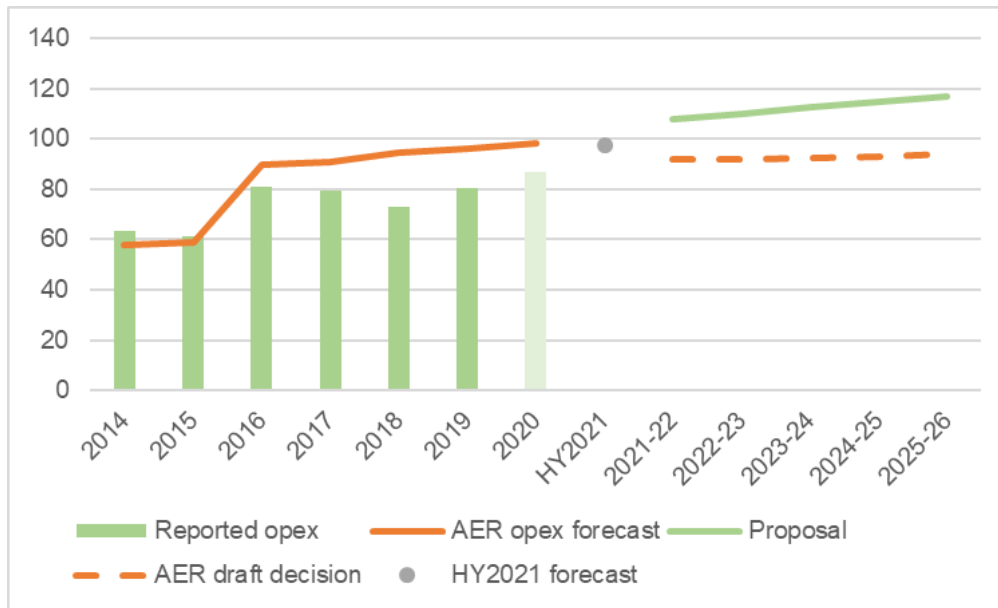
¹ Including debt raising costs; CitiPower, *2021–26 Regulatory Proposal*, January 2020, p. 96.

² Powercor, CitiPower, and United Energy, *Amendments to operating expenditure step changes and capital programs*, 15 May 2020, pp. 1–2.

³ CitiPower, *2021–26 Regulatory proposal – Supporting document 10.02 – PTRM 2021–26 (updated)*, May 2020.

⁴ NER, cl. 6.5.6(c)–(d).

Figure 6.1 CitiPower's opex over time (\$ million, 2020–21)



Source: CitiPower, *2021–26 Regulatory proposal – Supporting document RIN001 – Workbook 1 – Reg determination*, January 2020; CitiPower, *2021–26 Regulatory proposal – Supporting document 10.02 – Opex model (updated)*, May 2020; AER, *Draft Decision, CitiPower distribution determination 2021–26, Opex model*, September 2020; AER, *Draft Decision, CitiPower distribution determination 2021–26, EBSS model*, September 2020; AER analysis.

Table 6.1 shows the key differences between CitiPower's proposal and our draft decision. It also shows updated figures where Citipower submitted updates subsequent to its proposal.

Table 6.1 Comparison of CitiPower's proposal and our draft decision on opex (\$ million, 2020–21)

	CitiPower proposal	Updated proposal	AER draft decision	Difference
Base (reported opex in 2019)	434.7	434.7	413.4	–21.3
Base year adjustments	26.8	26.8	4.0	–22.9
Final year increment	19.7	19.7	17.8	–1.9
Trend: Output growth	25.2	25.2	10.0	–15.2
Trend: Real price growth	20.7	20.7	0.9	–19.9
Trend: Productivity growth	–7.2	–7.2	–5.9	1.2
Step changes	43.6	37.6	17.3	–20.3
Category specific forecasts	0.0	0.0	0.7	0.7
Total opex (excluding debt raising costs)	563.7	557.6	458.0	–99.6
Debt raising costs	5.2	5.2	4.8	–0.3

	CitiPower proposal	Updated proposal	AER draft decision	Difference
Total opex (including debt raising costs)	568.8	562.8	462.9	–99.9
Percentage difference to proposal				–17.8%

Source: CitiPower, 2021–26 Regulatory proposal – Supporting document 10.06 – Opex model, January 2020; CitiPower, 2021–26 Regulatory proposal – Supporting document 10.06 – Opex model (updated), May 2020; AER analysis.

Note: Numbers may not add up to totals due to rounding. The difference is between CitiPower's updated proposal and our draft decision.

The following factors have contributed to our lower alternative total opex forecast:

- We used 2019 for base year opex in developing our alternative estimate as our assessment of revealed cost data and benchmarking techniques found that CitiPower has been relatively efficient over time. CitiPower was amongst the top two in terms of opex efficiency when measured using our econometric models.⁵ We have updated for actual 2019 reported opex which was not available at the time the proposal was submitted, which lowers our alternative estimate compared to CitiPower's proposal by \$21.3 million (\$2020–21).
- For base adjustments, our alternative estimate is \$22.9 million (\$2020–21) lower than CitiPower's proposal. The main driver of this difference is we have not included the proposed reclassification of replacement expenditure on faults and minor repairs as opex.
- With the exception of forecasting labour price growth, we have used our standard approach to trend opex forward over the next five years. For labour price growth, we have used a forecast prepared by Deloitte Access Economics rather than the standard approach of averaging two forecasts as this is the only forecast available which factors in the impacts of COVID–19. For the final decision we will consider updating the rate of change forecast using our standard approach provided the necessary forecasts are available.
- We forecast the rate of change for CitiPower over the next five years is on average 0.5 per cent each year. This is lower than CitiPower's proposed 2.4 per cent per year. This is primarily driven by lower output and price growth forecasts, which in large part reflect the impacts of COVID–19 on forecast customer numbers and wage price growth. This lowers our alternative estimate compared to CitiPower's proposal by \$33.9 million (\$2020–21).
- We generally only include step changes where we are satisfied there are efficient costs associated with new regulatory obligations or capital expenditure (capex)/opex tradeoffs and these costs are not already captured in base opex or through our trend forecast. We have included three of the eight step changes

⁵ AER, *Annual Benchmarking Report, Electricity distribution network service providers*, November 2019. pp. 29–30.

(five minute settlement, IT cloud solutions and security of critical infrastructure) proposed by CitiPower but have reduced some of the proposed amounts based on our efficiency assessment. We did not include five of the step changes as they were either withdrawn (Environment Protection Act (EPA) Amendment), had costs which were immaterial or captured by trend (solar enablement, financial year regulatory information notice (RIN), Energy Safe Victoria (ESV) levy) or did not have a legitimate driver (Yarra Trams pole relocation). This lowers our alternative estimate compared to CitiPower's proposal by \$20.3 million (\$2020–21).

6.2 CitiPower's proposal

CitiPower used a 'base-step-trend' approach to forecast opex for the 2021–26 regulatory control period, consistent with our preferred approach.

In applying our base-step-trend approach to forecast opex for the 2021–26 regulatory control period, CitiPower:⁶

- used opex in 2019 as the base to forecast (\$434.7 million (\$2020–21))
- adjusted the base year expenditure to include forecast for activities which are not fully reflected in the base year expenditure, including:
 - adjustments for service classified as standard control (\$26.8 million (\$2020–21))
 - adjustment for Guaranteed Service Level (GSL) payments (–\$0.05 million (\$2020–21))
- added the final year increment from the base year of 2019 (\$19.7 million (\$2020–21))
- applied a rate of change comprising of:
 - real price escalation (\$20.7 million (\$2020–21))
 - output growth (\$25.2 million (\$2020–21))
 - and productivity (–\$7.2 million (\$2020–21))
- added forecast step changes for the 2021–26 regulatory control period (\$37.6 million (\$2020–21))
- added forecast debt raising costs (\$5.2 million (\$2020–21)).

CitiPower's total opex forecast is \$562.8 million (\$2020–21) for the 2021–26 regulatory control period (See Table 6.2). CitiPower is forecasting a 40.5 per cent higher opex in the 2021–26 regulatory control period compared to its estimated opex in the 2016–20 regulatory control period.⁷ Opex represents 37.7 per cent of CitiPower's total revenue proposal.⁸

⁶ CitiPower, *2021–26 Regulatory Proposal*, January 2020, pp. 103–104.

⁷ Comparison is against the 2016–20 period not including HY2021.

⁸ CitiPower, *2021–26 Regulatory proposal – Supporting document 10.02 – PTRM 2021–26 (updated)*, May 2020.

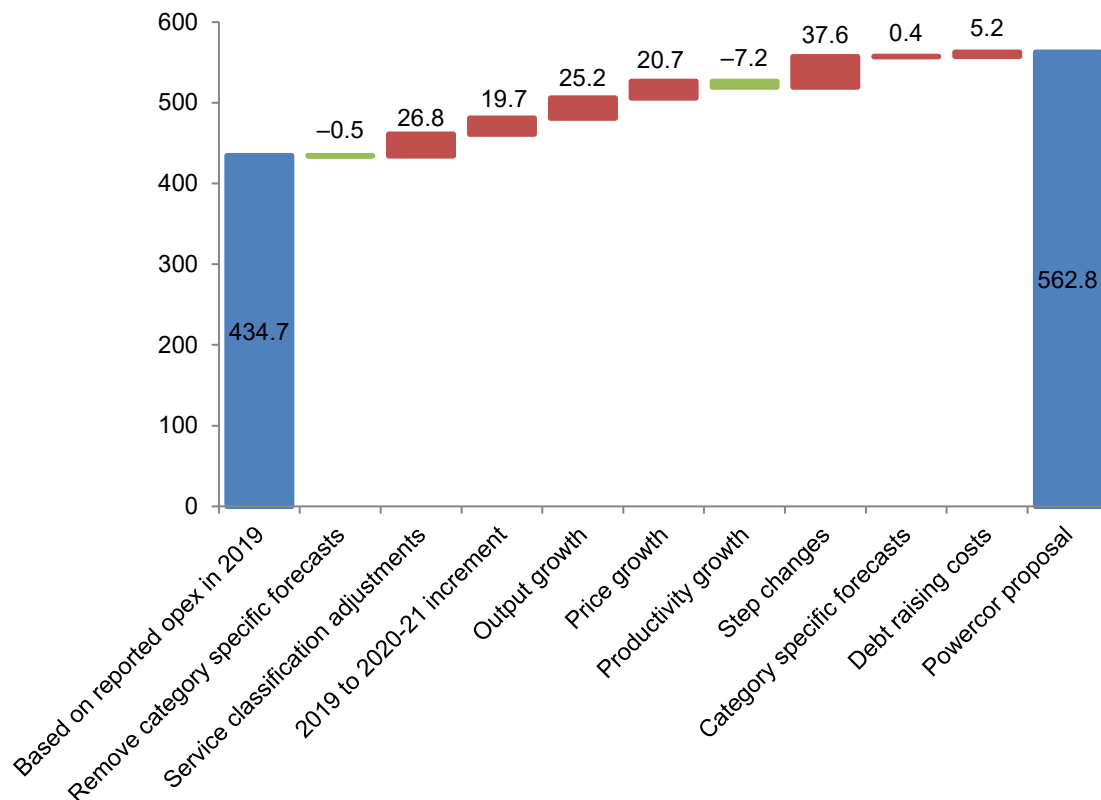
Table 6.2 CitiPower's proposed opex (\$ million, 2020–21)

	2021–22	2022–23	2023–24	2024–25	2025–26	Total
Total opex excluding category specific forecasts	107.2	109.1	111.6	113.8	116.0	557.6
Debt raising costs	1.0	1.0	1.0	1.1	1.1	5.2
Total opex	108.2	110.1	112.6	114.8	117.1	562.8

Source: CitiPower, 2021–26 Regulatory proposal – Supporting document 10.06 – Opex model (updated), May 2020.

Note: Numbers may not add up to totals due to rounding.

Figure 6.2 shows the different components in CitiPower's opex proposal (\$ million, 2020–21).

Figure 6.2 CitiPower's opex forecast (\$ million, 2020–21)

Source: AER analysis

6.2.1 Stakeholder views

We received 18 submissions on CitiPower's 2021–26 proposal and a number of them raised issues about opex. At a high level, submissions raised the need to account for the impacts of COVID–19 on economic conditions and forecasts, and raised concerns about the number of step changes proposed. We have taken these submissions, and any other concerns consumers identified and our engagement into account in

developing the positions set out in this draft decision. A summary of the opex issues raised in submissions is provided in Table 6.3.

Table 6.3 Submissions on CitiPower's opex proposal

Stakeholder	Issue	Description
The AER's Consumer Challenge Panel, sub-panel 17 (CCP17), Origin Energy	Base opex	<p>The AER's Consumer Challenge Panel, sub-panel 17 (CCP17) noted that AusNet and Jemena base opex are in the low range of opex efficiency but are improving in recent years. CitiPower, Powercor and United Energy are strong performers in the Opex multilateral partial factor productivity (MPFP) benchmarking though United Energy's opex productivity is declining.⁹</p> <p>Submissions noted Jemena and AusNet Services choosing 2018 as the base year compared to CitiPower, Powercor and United Energy choosing 2019, reflecting the most recent year with audited data available.¹⁰</p>
CCP17, Energy Consumers Australia (ECA), Origin Energy, EnergyAustralia (EA), VCO	Step Changes	<p>Multiple submissions expressed concerns with the quantum of step changes and considered the AER needs to test these proposals carefully against the step change criteria with concerns that not all of the proposed step changes meet the step change criteria.¹¹ ECA noted the step change mechanism does not operate symmetrically and it is rare for a business to put forward a negative step changes. It considered this is a further reason why the AER should carefully assess the veracity of each step change.¹²</p> <p>EA questioned whether allowing numerous opex step changes reflects poorly on the integrity of the AER's revealed cost framework and whether it should take a harder line to preserve this.¹³</p>
CCP17, ECA, EA, Origin Energy	Trend	<p>EnergyAustralia (EA) submitted that further trend analysis should be undertaken to reveal persistent over- or under-estimation and to ensure credibility of forecasting methods.¹⁴</p> <p>The CCP17 considered that output growth forecasts will need to be revisited in light of the impacts of COVID-19 on the economy, including relevant AEMO forecasts that are likely to be revised.¹⁵ Similarly, Origin Energy noted that while it considers it appropriate for the AER to assess the proposed forecasting methodologies, given current economic conditions, it considers that forecast input costs and output growth may need to be substantially revised for the 2021–26 period.¹⁶</p>

⁹ CCP17, *Advice to the AER on the Victorian Electricity Distributors' Regulatory Proposals for the Regulatory Determination 2021–26*, 10 June 2020, pp. 43–44.

¹⁰ CCP17, *Advice to the AER on the Victorian Electricity Distributors' Regulatory Proposals for the Regulatory Determination 2021–26*, 10 June 2020, p. 43; Origin Energy, *Submission to Victorian electricity distributors regulatory proposals*, 3 June 2020, p. 4.

¹¹ Victorian Community Organisations, *EDPR 2021–26 Submission to Initial Proposals*, May 2020, p. 12; Energy Consumers Australia, *Victorian Electricity Distributors Regulatory Proposals 2021–26, Attachment 1: A review of Victorian Distribution Networks*, June 2020, p. 9.

¹² Energy Consumers Australia, *Victorian Electricity Distributors Regulatory Proposals 2021–26, Attachment 1: A review of Victorian Distribution Networks*, June 2020, p. 27–28.

¹³ EnergyAustralia, *Victorian Electricity Distribution Determinations 2021–26 – regulatory proposals*, 3 June 2020, p. 8.

¹⁴ EnergyAustralia, *Victorian Electricity Distribution Determinations 2021–26 – regulatory proposals*, 3 June 2020, p. 7.

¹⁵ CCP17, *Advice to the AER on the Victorian Electricity Distributors' Regulatory Proposals for the Regulatory Determination 2021–26*, 10 June 2020, p. 3.

¹⁶ Origin Energy, *Submission to Victorian electricity distributor's regulatory proposals*, 3 June 2020, p. 4.

Stakeholder	Issue	Description
		ECA submitted evidence is required that the increase in the super guarantee will lead to an increase in total wages rather than a redistribution of salaries between super and taxable salary. Further, to the extent that employees rather than employers bear the burden of the change to super, the adjustments to escalators are likely to be too high. ¹⁷
		In terms of productivity growth, the CCP17 submitted that a productivity improvement of at least 0.5 per cent per year should be factored into all operating cost projections (recognising that AusNet Services expect to deliver double the annual productivity improvement). Origin Energy also recognised the higher productivity proposed by AusNet Services. ¹⁸
CCP17, Origin Energy, VCO, ECA	5 minute Settlement	ECA considered this qualifies as an acceptable step change but questioned the initial costs proposed due to the delay in implementation. ¹⁹ The Victorian Community Organisations questioned the difference in proposed costs the five Victorian businesses, with Jemena not considering there are any related costs and CitiPower considering the costs are relatively small compared to the costs sought by the other businesses. ²⁰
CCP17	ESV Levy	The CCP17 noted that some businesses have proposed this is a step change whereas AusNet Services proposed to remove it from their base and recover it annually via tariffs and Jemena is proposing it as a category specific forecast. It considers these are exogenous and ongoing operating cost and sees merit in uniformity of approach in dealing with it across the five businesses. ²¹
CCP17, VCO	Financial Year RIN	The CCP17 did not consider this step change to be ongoing or material enough to warrant it being regarded as a step change. ²² The Victorian Community Organisations noted that AusNet considers there are no costs associated with these obligations (or has accepted not to claim the cost as part of its agreement with the Customer Forum), which raises the question as to the cost the other businesses are seeking. ²³
CCP17, VCO, ECA	Yarra Trams	Submissions raised concerns about whether this meets the step change criteria ²⁴
CCP17, EA	Solar/Future Grid	The CCP17 noted that the AER has observed that there is not a regulatory obligation and questioned the driver. It also observed the recent SA Power Networks proposal, where \$3-\$4 million was sought for low-voltage network

¹⁷ Energy Consumers Australia, *Victorian Electricity Distributors Regulatory Proposals 2021–26, Attachment 1: A review of Victorian Distribution Networks*, June 2020, p. 30.

¹⁸ CCP17, *Advice to the AER on the Victorian Electricity Distributors' Regulatory Proposals for the Regulatory Determination 2021–26*, 10 June 2020, p. 28; Origin Energy, *Submission to Victorian electricity distributors regulatory proposals*, p. 5.

¹⁹ Energy Consumers Australia, *Victorian Electricity Distributors Regulatory Proposals 2021–26, Attachment 1: A review of Victorian Distribution Networks*, June 2020, p. 28.

²⁰ Victorian Community Organisations, *EDPR 2021–26 Submission to Initial Proposals*, May 2020, p. 66.

²¹ CCP17, *Advice to the AER on the Victorian Electricity Distributors' Regulatory Proposals for the Regulatory Determination 2021–26*, 10 June 2020, p. 53.

²² CCP17, *Advice to the AER on the Victorian Electricity Distributors' Regulatory Proposals for the Regulatory Determination 2021–26*, 10 June 2020, p. 54.

²³ Victorian Community Organisations, *EDPR 2021–26 Submission to Initial Proposals*, May 2020, p. 67.

²⁴ CCP17, *Advice to the AER on the Victorian Electricity Distributors' Regulatory Proposals for the Regulatory Determination 2021–26*, 10 June 2020, p. 54; Victorian Community Organisations, *EDPR 2021–26 Submission to Initial Proposals*, May 2020, p. 67; Energy Consumers Australia, *Victorian Electricity Distributors Regulatory Proposals 2021–26, Attachment 1: A review of Victorian Distribution Networks*, June 2020, p. 29.

Stakeholder	Issue	Description
		<p>management, and considered the AER's final SA Power Networks decision will be relevant here.²⁵</p> <p>EA stated that CitiPower, Powercor and United Energy's plan is based on an 'all customers pay' approach on the presumption that all customers benefit. While there are different views on this topic, EA noted that the AER should validate how the distributors arrived at this decision in light of efficiency in pricing as well as direct customer input. Specifically, 65 per cent of customers and stakeholders, including those representing financially vulnerable customers, preferred some form of direct cost recovery from solar customers. Alternative methods of cost recovery seem likely to materially alter the DNSPs' approach, including enabling 5 kVA exports for the large majority of customers. Jemena adopts the ESC's single rate minimum FiT in valuing curtailed solar exports, which will likely overstate their "true" value, particularly over long time horizons with higher rates of PV penetration behind the meter as well as at grid scale. Jemena's use of a 7¢/kWh FiT as a lower bound sensitivity excludes the social cost of carbon, which has merit, but in EA's view it is likely to still overstate the energy only value of PV exports as at today.²⁶</p> <p>The CCP17 contended that this is considered as part of a capex/opex trade-off and is acceptable as a step change where there is net benefit to customers.²⁷</p>
CCP17, ECA	IT Cloud	ECA stated that businesses should only make a decision to move IT systems to the cloud where the benefits of doing so are outweighed by the costs. ECA seeks evidence that all businesses have explicitly considered how cloud migration costs can be offset. ²⁸
CCP17	GSL	<p>The CCP17 was not convinced that the increase to the base year to adjust for some GSL self-funding correlates with the GSL category specific adjustment that some distributors have proposed.</p> <p>The CCP17 were satisfied that the other businesses proposed adjustments are reasonable, recognising that there may be subsequent changes from the Victorian Government.²⁹</p>
CCP17	Minor Repairs reclassification	<p>The CCP17 agreed with the proposal to reclassify a portion of cable and conductor minor repairs from capex to opex given that the work does not impact the value of the asset in any appreciable way.</p> <p>The CCP17 encourage the AER to examine the value of these adjustments.³⁰</p> <p>The CCP17 considered that CitiPower, Powercor and United Energy choosing to reclassify some minor line repex as repairs warrants further investigation about best approach by the AER.³¹</p>

²⁵ CCP17, *Advice to the AER on the Victorian Electricity Distributors' Regulatory Proposals for the Regulatory Determination 2021–26*, 10 June 2020, p. 55.

²⁶ EnergyAustralia, *Victorian Electricity Distribution Determinations 2021–26 – regulatory proposals*, 3 June 2020, pp. 13–14.

²⁷ CCP17, *Advice to the AER on the Victorian Electricity Distributors' Regulatory Proposals for the Regulatory Determination 2021–26*, 10 June 2020, p. 55.

²⁸ Energy Consumers Australia, *Victorian Electricity Distributors Regulatory Proposals 2021–26, Attachment 1: A review of Victorian Distribution Networks*, June 2020, p. 29.

²⁹ CCP17, *Advice to the AER on the Victorian Electricity Distributors' Regulatory Proposals for the Regulatory Determination 2021–26*, 10 June 2020, p. 48.

³⁰ CCP17, *Advice to the AER on the Victorian Electricity Distributors' Regulatory Proposals for the Regulatory Determination 2021–26*, 10 June 2020, p. 49.

³¹ CCP17, *Advice to the AER on the Victorian Electricity Distributors' Regulatory Proposals for the Regulatory Determination 2021–26*, 10 June 2020, p. 50.

Stakeholder	Issue	Description
CCP17, Origin Energy, EA	COVID-19	<p>Origin Energy considered the COVID-19 pandemic is expected to have an unknown, but significant impact on electricity demand and expenditure within the current and potentially next regulatory period. To the extent that these impacts extend into the next regulatory period, it anticipated the businesses' demand and expenditure forecasts will need to be substantially revised.³²</p> <p>EA also considered the downturn associated with COVID-19 should provide new pressures to achieve cost reductions, as are being felt in competitive sectors of the economy.³³</p>

6.3 Assessment approach

6.3.1 Incentive regulation and the 'top-down' approach

Incentive regulation is designed to prevent network businesses from exploiting their natural monopoly position by setting prices in excess of efficient costs.³⁴ A key feature of the regulatory framework is that it is based on incentivising networks to be as efficient as possible. We apply incentive-based regulation across the energy networks we regulate, including electricity distribution networks. More specifically for opex, we rely on the efficiency incentives created by both ex ante revenue regulation (where an opex forecast is granted over a multi-year regulatory control period) and the efficiency benefit sharing scheme (EBSS).

The approach we apply to assessing a business's opex (and which we have applied in this draft decision) is more fully described in the Expenditure Forecast Assessment Guideline,³⁵ and its accompanying explanatory materials.

The incentive-based regulatory framework partially overcomes the information asymmetries between the regulated businesses and us, the regulator.³⁶

Incentive regulation encourages regulated businesses to reduce costs below the regulator's forecast, in order to make higher profits, and 'reveal' their costs in doing so. The information revealed by the businesses allows us to develop better expenditure forecasts over time. Revealed opex reflects the efficiency gains made by a business over time. As a network business becomes more efficient, this translates to lower forecasts of opex in future regulatory control periods, which means consumers also receive the benefits of the efficiency gains made by the business. Incentive regulation therefore aligns the business's commercial interests with consumer interests.

Our general approach is to assess the efficiency of the business's forecast opex over the regulatory control period at a total level, rather than to assess individual opex

³² Origin Energy, *Submission to Victorian electricity distributor's regulatory proposals*, 3 June 2020, p. 1.

³³ Energy Australia, *Victorian Electricity Distribution Determinations 2021-26 – regulatory proposals*, 3 June 2020, p. 6.

³⁴ Productivity Commission, *Electricity Network Regulatory Frameworks, volume 1, No. 62*, 9 April 2013, p. 188.

³⁵ AER, *Expenditure Forecast Assessment Guideline, Explanatory statement* November 2013.

³⁶ Productivity Commission, *Electricity Network Regulatory Frameworks, volume 1, No. 62*, 9 April 2013, p. 189.

projects or programs. To do so, we develop an alternative estimate of total opex using forecasting method as set out in the Expenditure Forecast Assessment Guideline, known as the 'base–step–trend' approach (section 6.3.2). This is generally a 'top-down' approach, but there may be circumstances where we need to use bottom-up analysis, particularly in relation to our base opex assessment and for step changes.³⁷

Benchmarking a network business against others in the National Electricity Market (NEM) provides an indication of whether revealed opex can be adopted as 'base opex' and, if not, what our alternative estimate of base opex should be. While benchmarking is a key tool, we use a combination of techniques to assess whether base opex reasonably reflects the opex criteria.³⁸ We may make a downward adjustment to the business's revealed opex if we consider it is operating in a materially inefficient manner. Material inefficiency is a concept we introduced in our Expenditure Forecast Assessment Guideline.³⁹ We consider a service provider is materially inefficient when it is not at, or close to, its peers on the efficiency frontier. We define this more precisely in the context of economic benchmarking below.

Incentive regulation is designed to leave the day-to-day decisions to the network businesses.⁴⁰ It allows the network businesses the flexibility to manage their assets and labour as they see fit to achieve the opex objectives in the National Electricity Rules (NER),⁴¹ and more broadly, the National Electricity Objective (NEO).⁴² This is consistent with the requirement that we consider whether *the total* opex forecast, and *not* the individual forecast opex components, reasonably reflects the opex criteria.⁴³

The Australian Energy Market Commission (AEMC) supports this view of our role as the economic regulator. It stated:⁴⁴

The key feature of economic regulation of [distribution network service providers] in the NEM is that it is based on incentives rather than prescription...

Importantly, under [incentive-based regulation], funding is not approved for [distribution network service providers] specific projects or programs. Rather, a total revenue requirement is set, which is based on forecasts of total efficient expenditure. Once a total revenue is set, it is for the [business] to decide which suite of projects and programs are required to deliver services to consumers while meeting its regulatory obligations...

³⁷ A 'top-down' approach forecasts total opex at an aggregate level, rather than forecasting individual projects or categories to build a total opex forecast from the 'bottom up'.

³⁸ AER, *Expenditure forecast assessment guideline for electricity distribution*, November 2013, pp. 12–14.

³⁹ AER, *Expenditure forecast assessment guideline*, November 2013, p. 22.

⁴⁰ Productivity Commission, *Electricity Network Regulatory Frameworks, volume 1, No. 62*, 9 April 2013, pp. 27–28.

⁴¹ NER, cl. 6.5.6(a).

⁴² NEL, s. 7.

⁴³ NER, cl. 6.5.6(c).

⁴⁴ AEMC, *Contestability of energy services, Consultation paper*, 15 December 2016, p. 32.

6.3.2 Base–step–trend forecasting approach

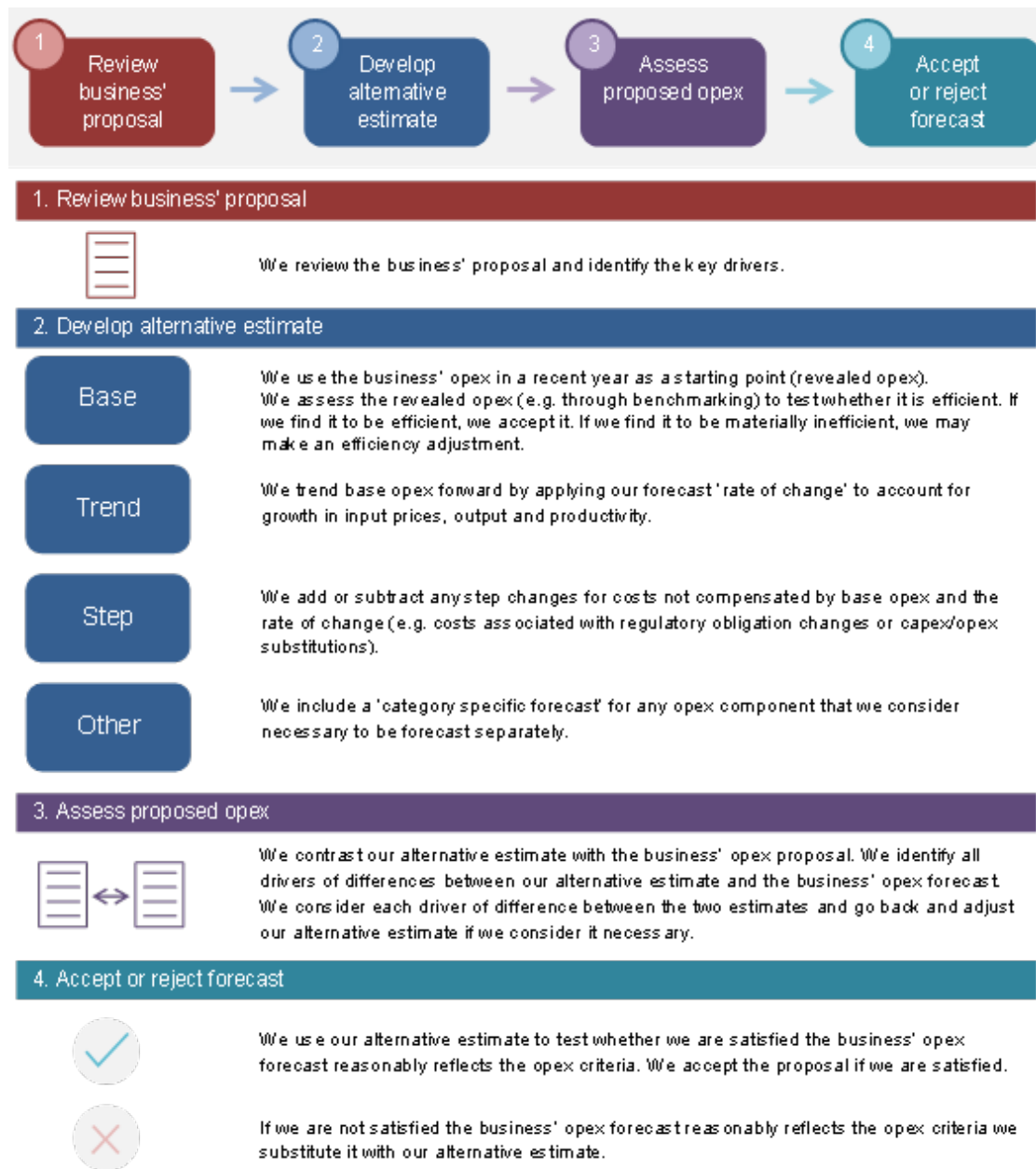
As a comparison tool to assess a business's opex forecast, we develop an alternative estimate of the business's total opex requirements in the forecast regulatory control period, using the base–step–trend forecasting approach. We have regard to the opex factors set out in the NER in making this assessment.⁴⁵

If the business adopts a different forecasting approach to derive its opex forecast, we develop an alternative estimate and assess any differences with the business's forecast opex.

Figure 6.3 summarises the base–step–trend forecasting approach.

⁴⁵ NER, cl. 6.5.6(e).

Figure 6.3 Our opex assessment approach



Base opex

If we find the business is operating efficiently, our preferred methodology is to use the business's historical or 'revealed' costs in a recent year as a starting point for our opex forecast.⁴⁶ We must have regard to the opex factors in deciding whether we are satisfied that the business's proposed opex forecast reasonably reflects the opex criteria.⁴⁷

⁴⁶ NER, cl. 6.5.6(e)(5).

⁴⁷ NER, cl. 6.5.6(e)(5).

We do not simply assume the business's revealed opex is efficient. It may include an ongoing level of inefficient expenditure. We use our benchmarking results⁴⁸ and other assessment techniques to test whether the business is operating efficiently.

We consider revealed opex in the base year is generally a good indicator of opex requirements over the next regulatory control period because the level of *total opex* is relatively stable from year to year. This reflects the broadly predictable and recurrent nature of opex.

A business may experience fluctuations in particular categories of opex, and the composition of total opex can change, from year to year. While many operation and maintenance activities are recurrent and non-volatile, some opex projects follow periodic cycles that may or may not occur in any given year, and some opex projects are non-recurrent.

Even if disaggregated opex categories have high volatility, the total opex varies to a lesser extent because new or increasing components of opex are generally offset by decreasing costs or discontinued opex projects. Further, we expect the regulated business to manage the inevitable 'ups and downs' in the components of opex from year to year—to the extent they do not offset each other—by continually re-prioritising its work program, as would be expected in a workably competitive market. Our incentive-based, revealed cost, framework incentivises them to do so.

Rate of change

We trend base opex forward by applying our forecast 'rate of change'. We estimate the rate of change by forecasting the expected growth in input prices, outputs and productivity. We consider that the rate of change takes into account almost all relevant sources of opex growth.

We forecast input price growth using a combination of labour and non-labour price change forecasts. Labour costs represent a significant proportion of a distribution business's costs.⁴⁹ To determine the input price weights for labour and non-labour prices, we have regard to the input price weights of a prudent and efficient benchmark business. Consistent with incentive regulation, this provides the business an incentive to adopt the most efficient mix of inputs throughout the regulatory control period.

We forecast output growth to account for the annual increase in output of services provided. The output measures used should, ideally, be the same measures used to forecast productivity growth.⁵⁰ Productivity measures the change in output for a given amount of input.

⁴⁸ NER, cl. 6.5.6(e)(4); AER, *Annual Benchmarking Report, Electricity distribution network service providers*, November 2018.

⁴⁹ AER, *Expenditure forecast assessment guideline, Explanatory statement*, November 2013, p. 49.

⁵⁰ AER, *Expenditure forecast assessment guideline for electricity distribution*, November 2013, pp. 23–24.

The output measures we typically use for distribution businesses are energy delivered, ratcheted maximum demand, customer numbers and circuit length.⁵¹ We do not typically adjust forecast output growth for economies of scale because we account for these in our forecast of productivity growth.

Our forecast of opex productivity growth captures the sector-wide, forward looking, improvements in good industry practice that should be implemented by efficient distributors as part of business-as-usual operations. We generally base our estimate of productivity growth on recent productivity trends across the electricity industry. However, if we consider historic productivity growth does not represent 'business-as-usual' conditions we do not use it to forecast future productivity growth and may rely on other industry or economy wide indicators.

We recently reviewed our approach to forecasting opex productivity growth and determined that a forecast of 0.5 per cent per year reflects a reasonable forecast of the productivity growth a prudent and efficient electricity distributor can make.⁵² We stated that we intended to adopt this opex productivity growth forecast when we review the opex forecasts proposed by electricity distributors going forward.⁵³

Step changes and category-specific forecasts

Lastly, we add or subtract any components of opex that are not appropriately compensated for in base opex or the rate of change, but which should be included in the forecast total opex to meet the opex criteria.⁵⁴ These adjustments are in the form of 'step changes' or 'category-specific forecasts'.

Step changes

Step changes should not double count costs included in other elements of the total opex forecast. As explained in the Expenditure Forecast Assessment Guideline, the costs of increased volume or scale should be compensated for through the output growth component of the rate of change and it should not become a step change.⁵⁵ In addition, forecast productivity growth may account for the cost of increased regulatory obligations over time—that is, 'incremental changes in obligations are likely to be compensated through a lower productivity estimate that accounts for higher costs resulting from changed obligations.'⁵⁶ Therefore, we consider only new costs that do not reflect the historic 'average' change as accounted for in the productivity growth forecast require step changes.⁵⁷

⁵¹ These measures are discussed more fully in our benchmarking reports, see AER, *Annual Benchmarking Report, Electricity distribution network service providers*, November 2018, pp. 46–52.

⁵² AER, *Final decision paper – Forecasting productivity growth for electricity distributors*, March 2019, pp. 8–11.

⁵³ AER, *Final decision paper – Forecasting productivity growth for electricity distributors*, March 2019, p. 11.

⁵⁴ AER, *Expenditure forecast assessment guideline for electricity distribution*, November 2013, p. 24.

⁵⁵ AER, *Expenditure forecast assessment guideline for electricity distribution*, November 2013, p. 24.

⁵⁶ AER, *Expenditure forecast assessment guideline, Explanatory statement*, November 2013, p. 52.

⁵⁷ AER, *Expenditure forecast assessment guideline for electricity distribution*, November 2013, p. 24.

To increase its maximum allowable revenue, a regulated business has an incentive to identify new costs not reflected in base opex or costs increasing at a greater rate than the rate of change. It has no corresponding incentive to identify those costs that are decreasing or will not continue. Information asymmetries make it difficult for us to identify those future diminishing costs. Therefore, simply demonstrating that a new cost will be incurred—that is, a cost that was not incurred in the base year—is not a sufficient justification for introducing a step change. There is a risk that including such costs would upwardly bias the total opex forecast.

The test we apply is whether the step change is needed for the opex forecast to achieve the opex objectives in the NER.⁵⁸ Our starting position is that only circumstances that would change a business's fundamental opex requirements warrant the inclusion of a step change in the opex forecast.⁵⁹ Two typical examples are:

- a material change in the business's regulatory obligations
- a prudent and efficient capex/opex substitution opportunity.⁶⁰

We may accept a step change if a material 'step up' or 'step down' in expenditure is required by a network business to comply prudently and efficiently with a new, binding regulatory obligation that is not reflected in the productivity growth forecast.⁶¹ This does not include instances where a business has identified a different approach to comply with its existing regulatory obligations that may be more onerous, or where there is increasing compliance risks or costs the business must incur to comply with its regulatory obligations. Usually when a new regulatory obligation is imposed on a business, it will incur additional expenditure to comply. The business may be expected to continue incurring such costs associated with the new regulatory obligation into future regulatory control periods; hence, an increase in its opex forecast may be warranted.

We expect the business to provide evidence demonstrating the material impact the change of regulatory obligation has on its opex requirements, and robust cost–benefit analysis to demonstrate the proposed step change expenditure is prudent and efficient to meet the change in regulatory obligations.⁶² We stated in the explanatory statement accompanying the Expenditure Forecast Assessment Guideline:⁶³

[Network services providers] will be expected to justify the cost of all step changes with clear economic analysis, including quantitative estimates of expected expenditure associated with viable options. We will also look for the [Network services providers] to justify the step change by reference to known cost drivers (for example, volumes of different types of works) if cost drivers are

⁵⁸ NER, cl. 6.5.6(a).

⁵⁹ AER, *Expenditure forecast assessment guideline for electricity distribution*, November 2013, p. 24.

⁶⁰ NER, cl. 6.5.6(e)(7).

⁶¹ AER, *Expenditure forecast assessment guideline for electricity distribution*, November 2013, p. 11.

⁶² AER, *Expenditure forecast assessment guideline, Explanatory statement*, November 2013, pp. 51–52;

AER, *Expenditure forecast assessment guideline for electricity distribution*, November 2013, p. 11.

⁶³ AER, *Expenditure forecast assessment guideline, Explanatory statement*, November 2013, p. 52.

identifiable. If the obligation is not new, we would expect the costs of meeting that obligation to be included in revealed costs. We also consider it is efficient for [Network services providers] to take a prudent approach to managing risk against their level of compliance when they consider it appropriate (noting we will consider expected levels of compliance in determining efficient and prudent forecast expenditure).

By contrast, proposed opex projects designed to improve the operation of the business, which we consider as discretionary in the absence of any legal requirement, should be funded by base opex and trend components, together with any savings or increased revenue that they generate—rather than through a step change. Otherwise, the business would improperly benefit from a higher opex forecast and the efficiency gains.⁶⁴

We may also accept a step change in circumstances where it is prudent and efficient for a network business to increase opex in order to reduce capital costs. We would typically expect such capex/opex trade-off step changes to be associated with replacement expenditure (or "repex").⁶⁵ The business should provide robust cost–benefit analysis to demonstrate clearly how increased opex would be more than offset by capex savings.⁶⁶

In the absence of a change to regulatory obligations or a legitimate capex/opex trade-off opportunity, we would accept a step change under limited circumstances. We would consider whether the costs associated with the step change are unavoidable and material—such that base opex, trended forward by the forecast rate of change, would be insufficient for the business to recover its efficient and prudent costs. We would also consider whether the business would continue to incur the costs of a proposed step change in future regulatory control periods.

Category specific forecasts

A category specific forecast may be justified if, as a result of including a specific opex category in the base opex, total opex becomes so volatile that it undermines our assumption that total opex is relatively stable and follows a predictable path over time.

A category specific forecast is an amount we may allow to be included in the opex forecast for a particular year, which is not appropriate as a step change, nor for inclusion in base opex, but which we nevertheless consider meets the legal criteria for efficient expenditure in that year.

We may also use category specific forecasts to avoid inconsistency or double counting within our determination. We have typically included category specific forecasts for debt raising costs and the demand management incentive allowance mechanism (DMIAM). In jurisdictions where GSL payments were historically included under

⁶⁴ AER, *Expenditure forecast assessment guideline for electricity distribution*, November 2013, p. 11.

⁶⁵ AER, *Expenditure forecast assessment guideline, Explanatory statement*, November 2013, p. 74.

⁶⁶ AER, *Expenditure forecast assessment guideline, Explanatory statement*, November 2013, p. 52.

category specific forecasts, we continue to do so. There are specific reasons for forecasting these categories separately from base opex. For example, we forecast debt raising costs separately to provide consistency with the forecast of the cost of debt in the rate of return building block of allowable revenue. For DMIAM, we forecast these costs separately because we fund them through a separate building block.

Absent such exceptions, we expect that base opex, trended forward by the rate of change, will allow the business to recover its prudent and efficient costs. This is a reasonable assumption given that the business has operated in the past with that level of opex, demonstrating that it is able to operate prudently and efficiently in meeting all its existing regulatory obligations, including its safety and reliability standards. We consider it is also reasonable to expect the same outcome looking forward with the increase provided through the trend growth in the base opex. Some costs may go up, and some costs may go down—despite potential volatility in the cost of certain individual opex activities, total opex is generally relatively stable over time. As we stated above in relation to step changes, a business has an incentive to inflate its total opex forecast by identifying new and increasing costs, but it does not have the same incentive to identify declining costs in its forecasts. Consequently, there is a risk that providing a category specific forecast for opex items identified by the business may upwardly bias the total opex forecast. By applying our revealed cost approach consistently and carefully scrutinising any further adjustments, we avoid this potential bias.

6.3.3 Interrelationships

In assessing CitiPower's total forecast opex we also took into account other components of its proposal that could inter-relate with our opex decision.⁶⁷ The matters we considered in this regard included:

- the impact of cost drivers that affect both forecast opex and forecast capex. For instance, forecast labour price growth affects forecast capex and the opex rate of change
- CitiPower's proposed step changes which have an upfront opex and capex investment, and subsequent efficiencies in opex and capex
- the approach to assessing the rate of return, to ensure there is consistency between our determination of debt raising costs and the rate of return building block.

⁶⁷ When making revenue decisions under the NEL, we must specify the manner in which the constituent components of our decision relate to each other, and the manner in which we take account of these interrelationships: NEL, s. 16(1)(c).

6.4 Reasons for draft decision

We do not accept CitiPower's distribution opex forecast of \$562.8 million⁶⁸ (\$2020–21) for the 2021–26 regulatory control period because we are not satisfied that it reasonably reflects the opex criteria.⁶⁹

Our draft decision is to include our alternative total opex forecast of \$462.9 million (\$2020–21) in CitiPower's allowed revenue for the 2021–26 period.⁷⁰ This is \$99.9 million, or 17.8 per cent, lower than CitiPower's total opex forecast of \$562.8 million (\$2020–21).⁷¹ We are satisfied our alternative estimate of total forecast opex for CitiPower reasonably reflects the opex criteria.⁷²

Table 6.4 sets out CitiPower's proposal, including updates it submitted, our alternative estimate for the draft decision and key differences.

Table 6.4 Comparison of CitiPower's proposal and our draft decision on opex (\$ million, 2020–21)

	CitiPower proposal	Updated proposal	AER draft decision	Difference
Base (reported opex in 2019)	434.7	434.7	413.4	–21.3
Base year adjustments	26.8	26.8	4.0	–22.9
Final year increment	19.7	19.7	17.8	–1.9
Trend: Output growth	25.2	25.2	10.0	–15.2
Trend: Real price growth	20.7	20.7	0.9	–19.9
Trend: Productivity growth	–7.2	–7.2	–5.9	1.2
Step changes	43.6	37.6	17.3	–20.3
Category specific forecasts	0.0	0.0	0.7	0.7
Total opex (excluding debt raising costs)	563.7	557.6	458.0	–99.6
Debt raising costs	5.2	5.2	4.8	–0.3
Total opex (including debt raising costs)	568.8	562.8	462.9	–99.9
Percentage difference to proposal				–17.8%

Source: CitiPower, *2021–26 Regulatory proposal – Supporting document 10.06 – Opex model*, January 2020; CitiPower, *2021–26 Regulatory proposal – Supporting document 10.06 – Opex model (updated)*, May 2020; AER analysis.

⁶⁸ Including debt raising costs; CitiPower, *2021–26 Regulatory proposal – Supporting document 10.06 – Opex model (updated)*, May 2020.

⁶⁹ NER, cl. 6.5.6(c)–(d).

⁷⁰ NER, cl. 6.12.1(4)(ii).

⁷¹ Including debt raising costs.

⁷² NER, cl. 6.5.6(c).

Note: Numbers may not add up to totals due to rounding. The difference is between CitiPower's updated proposal and our draft decision.

The main drivers for the differences are set out in section 6.1 and we discuss the components of our alternative estimate below. Full details of our alternative estimate are set out in our opex model, which is available on our website.

6.4.1 Base opex

CitiPower proposed \$86.9 million (\$2020–21) total reported opex and selected 2019 for its base year.⁷³ Following CitiPower's regulatory proposal submission in January 2020, we received the 2019 Annual RIN which included actuals for reported opex in 2019.⁷⁴ We have based our base efficiency assessment on the updated actuals of \$82.7 million (\$2020–21). This is consistent with CitiPower's proposal which noted that the revised proposal will be updated for audited actual 2019 opex.⁷⁵

CitiPower explained it has chosen 2019 as the base year as it represents the most recent actual audited reported performance that will be available before the AER is required to make its draft decision.⁷⁶ We consider 2019 is an appropriate base year, as it is representative of the base opex required for the next regulatory control period. We also note that, due to the interaction with the EBSS, we are generally indifferent to the choice of base year of a distributor, provided we find its opex efficient.

We consider base year 2019 opex is relatively efficient as indicated by our benchmarking results, and we have used the 2019 revealed cost to develop our alternative estimate. With an ex ante opex forecast over the current regulatory control period and the EBSS, CitiPower had the incentive to reduce costs, and our benchmarking results indicate that CitiPower is operating relatively efficiently.

As shown in Figure 6.4, CitiPower underspent against our approved forecast in the first four years of the 2016–20 regulatory control period. While CitiPower's opex is estimated to increase in 2020, it is in line with our approved forecast. Our benchmarking results indicate there is sufficient evidence that CitiPower's revealed opex over the periods 2006–18 and 2012–18 was relatively efficient.

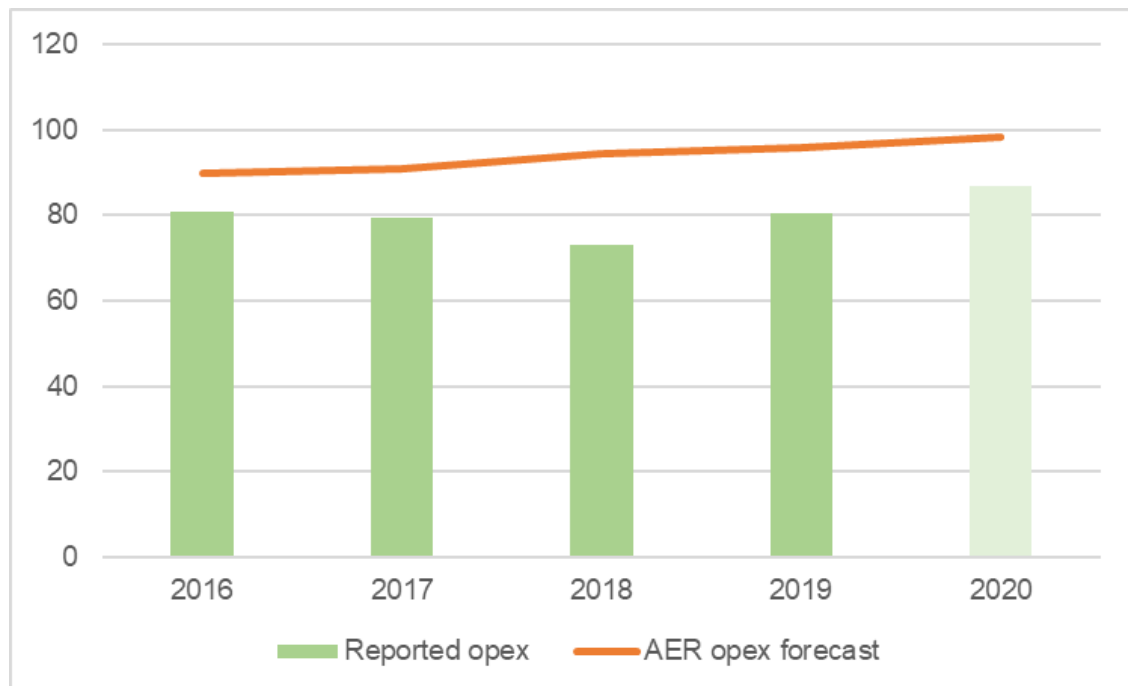
⁷³ CitiPower, *2021–26 Regulatory Proposal*, January 2020, p. 96.

⁷⁴ CitiPower, *2019 – Annual – RIN Response – Consolidated*, April 2020.

⁷⁵ CitiPower, *2021–26 Regulatory Proposal*, January 2020, p. 104.

⁷⁶ CitiPower, *2021–26 Regulatory Proposal*, January 2020, p. 104.

Figure 6.4 Comparison of CitiPower's reported opex and our forecast (\$ million, 2020–21)



Source: CitiPower, CP RIN001 – Workbook 1 – Reg determination, January 2020; CitiPower, 2021–26 Regulatory proposal – Supporting document 10.06 – Opex model, January 2020; AER analysis.

We have used a variety of economic benchmarking tools to test the efficiency of CitiPower's opex. Benchmarking broadly refers to the practice of comparing the economic performance of a group of service providers that all provide the same service as a means of assessing their relative performance. Our annual benchmarking reports include information about the use and purpose of economic benchmarking, and details about the techniques we use to benchmark the efficiency of distribution businesses in the NEM.⁷⁷

Our preferred approach is to benchmark a business's efficiency on the basis of its performance over time (using a period-average efficiency score from our econometric and opex multilateral partial factor productivity (MPFP) models). We consider that this is a better approach than looking at the efficiency of a single year (such as the base year) as this recognises that opex is generally recurrent, but with some degree of year-to-year volatility.

Our benchmarking results show that CitiPower has consistently been amongst the most productive and efficient distributors in the NEM over the last twelve years. Our 2019 Annual Benchmarking Report shows, relative to other regulated distributors in the NEM, CitiPower:

⁷⁷ AER, *Annual Benchmarking Report, Electricity distribution network service providers*, November 2019.

- was first⁷⁸ in terms of 2006–18 period-average multilateral total factor productivity (MTFP) which measures the relationship between total output and total input (i.e. capital assets and opex).
- was among the top two in terms of opex efficiency when measured using our econometric models and opex multilateral partial factor productivity (MPFP)⁷⁹ over the periods 2006–18 and 2012–18.⁸⁰
- performed well for various total cost and cost category partial performance indicators (PPIs) over the four year period 2014–18. The exception is average maintenance opex spend per circuit km and average emergency response spend per circuit km where it was one of the poorer performers.⁸¹

As a result of some recent updates to the economic benchmarking data, and the correction of a coding error in the estimation of the output weights used in the productivity index measure, we have examined the impact of these changes on our benchmarking. We asked Economic Insights to examine the impact of these changes on the 2019 Annual Benchmarking report.⁸² While the updates and corrections result in some changes, including to the opex MPFP rankings of some distribution businesses, they do not impact our conclusion of CitiPower's base efficiency assessment.

A further consideration in our base efficiency assessment for CitiPower has been the impact of the revision in 2016 of CitiPower's cost allocation methodology (CAM).⁸³

Reflecting our economic benchmarking approach⁸⁴, our benchmarking and base efficiency results described above are based on CitiPower's opex as generated by a

⁷⁸ AER, *Annual Benchmarking Report, Electricity distribution network service providers*, November 2019, p. 13.

⁷⁹ MPFP examines the productivity of opex and capex in isolation. Opex MPFP considers the productivity of the distributor's operating expenditure.

⁸⁰ AER, *Annual Benchmarking Report, Electricity distribution network service providers*, November 2019. pp. 29–30.

⁸¹ AER, *Annual Benchmarking Report, Electricity distribution network service providers*, November 2019. pp. 34–42.

⁸² Economic Insights, *Revised files for 2019 DNSP Economic Benchmarking Report*, 24 August 2020. The data updates include revised opex data for Jemena, CitiPower, Powercor and AusNet Services in some recent years. The updated weights for non-reliability outputs reflect Economic Insights' review of a report submitted by CitiPower, Powercor and United Energy on opex input price and output weights and the identification of a coding error. See Economic Insights, *Memorandum prepared for the AER review of reports submitted by CitiPower, Powercor and United Energy on opex input price and output weights*, 18 May 2020. We are currently consulting with businesses in relation to the updated output weights as a part of our annual benchmarking update to prepare the 2020 Annual Benchmarking Report.

⁸³ A distributor's CAM prescribes how it will attribute its costs, or allocate shared costs, between distribution service categories and non-regulated business sections, and within distribution services, for the purposes of regulation. CAMs often include how a business expenses and capitalises certain costs. Effective cost allocation requirements support the National Electricity Objective by, among other things, promoting the appropriate allocation of costs between direct control, negotiated distribution and non-regulated services in order to properly reflect the consumption or utilisation of a resource or service by a business, or part of a business. Regulatory proposals must comply with an approved CAM.

⁸⁴ As explained by our consultants, Economic Insights: "'Freezing' the CAMs [for benchmarking purposes] at [2014] has minimised the scope for distributors to game the benchmarking results by reallocating costs between opex and capex and currently provides the best basis for like-with-like comparisons of overall network services opex." See

backcast of its 2013 CAM.⁸⁵ We note the material difference in standard control services (SCS) opex under CitiPower's 2013 and its 2016 CAMs.⁸⁶ On average SCS opex over the 2006–19 period is 33 per cent higher when applying the 2016 CAM compared to the 2013 CAM.⁸⁷ This increase in SCS opex is driven by the expensing of all corporate overheads costs under CitiPower's 2016 CAM.

The material difference in SCS opex between the 2013 and 2016 CAM raises potential concerns as our benchmarking and base efficiency assessment (which is based on the 2013 CAM) is capturing on average 33 per cent less than the base and proposed opex. Whilst the relationship between our benchmarking results and distributors' changing CAMs remains an area for further work, we have conducted two preliminary sensitivities for CitiPower when assessing base opex. First, we replicated our benchmarking efficiency analysis using a backcast of opex under distributors' current CAMs, including CitiPower's opex under its 2016 CAM. Secondly, we assessed CitiPower's opex/totex ratios using its opex under the 2013 CAMs. This provides a high level measure of the extent to which distribution businesses report and/or use opex relative to capex at the total level and therefore differences compared to other businesses. Reflecting CitiPower's relatively low opex/totex ratio compared to the other distribution businesses, we adjusted its 2013 CAM benchmarking results and efficiency score to recognise this relative difference.

Our sensitivity analyses indicate that CitiPower's base year opex is an efficient level of opex. Further details on the application of our economic benchmarking and on our analysis of the impact of opex/capex mix on our benchmarking are discussed in more detail in Jemena's 2021–26 draft decision.⁸⁸

Our analysis shows that CitiPower has consistently been amongst the better performers in our benchmarking results and that it has operated within the opex forecast set by us. For this draft decision we have used CitiPower's base year opex in our alternative estimate.

6.4.2 Final year increment

Our standard practice to calculate final year opex is to add the difference between the opex forecast for the final year of the preceding regulatory control period and the opex forecast for the base year to the amount of actual opex in the base year.⁸⁹ As a result of the six month extension to the current regulatory control period, we have updated

Economic Insights, *Economic Benchmarking Results for the Australian Energy Regulator's 2019 DNSP Annual Benchmarking Report*, 5 September 2019, pp. 3–4.

⁸⁵ CitiPower, *Cost Allocation Method Version 8*, October 2013.

⁸⁶ CitiPower, *Cost Allocation Method Version 9*, April 2014.

⁸⁷ 2013-CAM backcast means opex from 2016 is adjusted to reflect the 2013 CAM allocation approach. Similarly, 2016-CAM backcast means opex from 2016 and before (which was based on the 2013 CAM) is adjusted to reflect the 2016 CAM.

⁸⁸ AER, *Draft Decision, Jemena distribution determination 2021–26, Attachment 6 Operating expenditure*, September 2020, Section 6.4.1.

⁸⁹ AER, *Expenditure forecast assessment guideline for electricity distribution*, November 2013. pp. 22–23.

our final year increment calculation by replacing the opex forecast for the final year of the preceding regulatory control period with the annualised half year 2021 forecast.

6.4.3 Base adjustments

Minor Repairs

CitiPower proposed an adjustment of \$20.5 million (\$2020–21) to their base opex for the reclassification of minor repair costs from capex to opex. It currently capitalises this expenditure as repex.⁹⁰ We are not satisfied that it is appropriate to treat this expenditure as opex and have not included it in our alternative estimate. Our reasons for this are set out below.

CitiPower proposed reclassifying minor repair costs as opex, rather than capex, because it considered doing so better reflects the nature of the expenditure.⁹¹ CitiPower stated that minor repair costs cover repairs:

- due to an asset failure
- for identified defects that could result in an imminent asset failure (if not repaired).

CitiPower's proposed base adjustment costs are based on its actual 2019 minor repairs expenditure for the current regulatory control period.

We engaged EMCa to review the proposed reclassification of minor repairs as opex. EMCa considered CitiPower's minor repairs definition was problematic as parts of the definition were circular.⁹² This was contrasted to the clearer definition of minor repairs used by SA Power Networks, which EMCa recently reviewed for us as part of SA Power Networks' 2020–25 determination. EMCa found SA Power Networks' definition of minor repairs consisted of three clear factors:⁹³

- Small segments of cable or conductor.
- A large number of repair projects with a small unit cost per repair; and
- Repaired lengths would be abandoned if the cable or conductor was subsequently replaced.

EMCa concluded CitiPower did not provide a clear auditable definition to distinguish when a repair is capex or opex.⁹⁴

EMCa then considered whether the information provided by CitiPower supported the classification of these works as minor repairs and the proposed expenditure. EMCa found the annual \$4.1 million (\$2020–21) of minor repairs expenditure claimed

⁹⁰ CitiPower, *2021–26 Regulatory proposal*, January 2020, p. 106.

⁹¹ CitiPower, *2021–26 Regulatory proposal*, January 2020, p. 106.

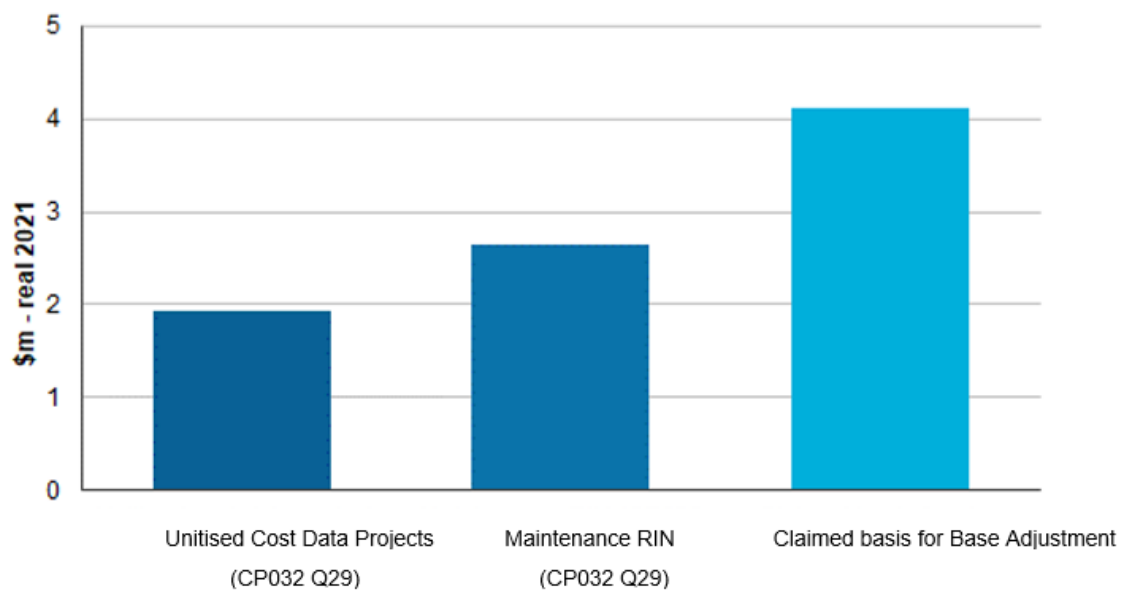
⁹² EMCa, *CitiPower Proposal 2021–26: Review of Aspects of Proposed Expenditure*, August 2020, p. 201.

⁹³ EMCa, *CitiPower Proposal 2021–26: Review of Aspects of Proposed Expenditure*, August 2020, pp. 197–198.

⁹⁴ EMCa, *CitiPower Proposal 2021–26: Review of Aspects of Proposed Expenditure*, August 2020, p. 198.

to be incurred by CitiPower in 2019 was not consistent with either the historical information in its recast RIN or aggregated unitised project cost information, both provided by CitiPower.⁹⁵ This is illustrated in Figure 6.5, EMCa also noted the historical information in the recast RIN showed substantial year to year variance in works proposed by CitiPower as minor repairs and that some annual line item costs may be estimated rather than actuals.⁹⁶

Figure 6.5 CitiPower's proposal for a base adjustment compared with its 2019 reported minor repairs maintenance and it's reported 2019 unitised cost information



Source: EMCa, *CitiPower Proposal 2021–26: Review of Aspects of Proposed Expenditure*, August 2020, p. 201.

EMCa analysed the 2019 unitised project costs, totalling \$1.9 million (\$2020–21), provided by CitiPower to understand the size and volumes of these works. EMCa findings are summarised in Table 6.5 below. Using an indicative filter of \$10000, they found 46 of the 55 projects to be above this threshold and have an average unit cost of \$41735. EMCa considered this did not support their classification as 'minor' repairs.⁹⁷

Table 6.5 Analysis of works proposed by CitiPower as 'minor repairs', categorised by unit cost

	Repairs over \$10000	Repairs under \$10000
Number of projects	46	9

⁹⁵ EMCa, *CitiPower Proposal 2021–26: Review of Aspects of Proposed Expenditure*, August 2020, p. 201.

⁹⁶ EMCa, *CitiPower Proposal 2021–26: Review of Aspects of Proposed Expenditure*, August 2020, p. 200.

⁹⁷ EMCa, *CitiPower Proposal 2021–26: Review of Aspects of Proposed Expenditure*, August 2020, p. 202.

	Repairs over \$10000	Repairs under \$10000
Total cost (\$000)	1920	20
Average unit cost (\$)	41735	2266

Source: EMCa, *CitiPower Proposal 2021–26: Review of Aspects of Proposed Expenditure*, August 2020, p. 202.

Based on their analysis, EMCa advised not accepting the reclassification of minor repairs as opex.⁹⁸ We agree with EMCa's advice and have not included this proposed base adjustment in our alternative estimate. We are not satisfied the proposed amount by CitiPower relates to a clear definition of minor repairs which can be classified as opex. We have shifted the proposed amount to repex. Our assessment of the prudence and efficiency is discussed in Attachment 5.

Wasted Truck Visits

CitiPower proposed adding \$2.1 million (\$2020–21) to their base opex for the reclassification of wasted truck visits for network faults that turn out to be due to faults on the customer's side of the meter.⁹⁹ We are satisfied that it is appropriate to include this expenditure in the base opex in our alternative estimate for the reasons set out below.

We consider CitiPower's proposed reclassification is consistent with the changes to the classification of wasted truck visits in our Framework and Approach (F&A) paper.¹⁰⁰ We also consider the costs proposed are appropriate because they are based on historical costs which appear reasonable.

We note CitiPower has sought to minimise wasted service truck visits by using the data provided by advanced metering infrastructure (AMI) meters to first investigate if there are any voltage issues or if their customers are off supply. Additionally, when the customer reports a fault, call centre agents will try to troubleshoot with CitiPower's customers prior to issuing a service truck.¹⁰¹

Emergency Recoverable Works

CitiPower proposed adding \$1.1 million (\$2020–21) to their base opex for the reclassification of emergency recoverable works (ERW) as a SCS.¹⁰² We are satisfied that it is appropriate to include this expenditure in the base opex in our alternative estimate for the reasons set out below.

⁹⁸ EMCa, *CitiPower Proposal 2021–26: Review of Aspects of Proposed Expenditure*, August 2020, p. 202.

⁹⁹ CitiPower, *2021–26 Regulatory Proposal*, January 2020, p. 105.

¹⁰⁰ AER, *Final Framework and Approach for Ausnet Services, CitiPower, Jemena, Powercor and United Energy*, January 2019, p. 32.

¹⁰¹ CitiPower, *Information request 42*, 29 June 2020, p. 4.

¹⁰² CitiPower, *2021–26 Regulatory Proposal*, January 2020, p. 105.

ERW was reclassified in the Victorian distributor's F&A, from an unclassified to a SCS. The F&A envisioned the net effect of this reclassification on distributor's costs would be zero, as distributors are expected to recover these costs from responsible third parties.¹⁰³ However, in some cases the costs of rectification are not able to be recovered from other parties due to circumstances outside of the control of distributors, including insolvency and issues with identifying the responsible third party. To ensure the obligation and incentive to recover costs for ERW remains with the distributor, and not to consumers, our approach in recent decisions has only been to include costs distributors have been unable to recover from third parties.¹⁰⁴

We are satisfied that CitiPower's proposed base adjustment for ERW is consistent with this approach, with costs based on historical actuals which it has been unable to recover from third parties.

AMI Communications Network

CitiPower proposed adding \$3.2 million (\$2020–21) to their base opex for the reclassification of their communications network opex expenditure from alternative control to standard control services.¹⁰⁵ We are satisfied that it is appropriate to partially include this expenditure in our alternative estimate and have made a \$0.9 million (\$2020–21) base adjustment.

CitiPower's proposed reallocation of operating expenditure was based on a causal driver of meter data volumes. Its proposed allocation was an adjustment to 88.0 per cent for SCS and 12.0 per cent for ACS based on the proportion of meter data collected for SCS purposes relative to ACS purposes.¹⁰⁶

We do not accept that the proposed meter power quality data volumes in CitiPower's proposal are justified. For our alternative estimate we have allocated AMI costs as 25.0 per cent for SCS and 75.0 per cent for ACS. Further details, including the reasons for our approach, are set out in Attachment 16.

6.4.4 Rate of change

Having determined an efficient starting point, or base opex, we trend it forward to account for the forecast growth in prices, output and productivity. We refer to this as the rate of change.¹⁰⁷

¹⁰³ AER, *Final Framework and Approach for Ausnet Services, CitiPower, Jemena, Powercor and United Energy*, January 2019, p. 27.

¹⁰⁴ AER, *Final decision, Energex distribution determination 2020–25, Attachment 6 Operating expenditure*, June 2020, p. 21; AER, *Final decision, Ergon Energy distribution determination 2020–25, Attachment 6 Operating expenditure*, June 2020, p. 29.

¹⁰⁵ CitiPower, *2021–26 Regulatory Proposal*, January 2020, p. 105.

¹⁰⁶ CitiPower, *2021–26 Regulatory proposal*, January 2020, pp. 137–138; CitiPower, *Information request 59 – AMI communications cost allocation*, 28 July 2020, pp. 1–2.

¹⁰⁷ AER, *Expenditure forecast assessment guideline for electricity distribution*, November 2013, pp. 22–24.

CitiPower broadly applied our standard approach to forecasting the rate of change. It proposed:

- **Price growth:** to adopt firm specific input price weightings of 70.1 per cent labour and 29.9 per cent non-labour and to forecast labour price growth using only BIS Oxford Economics' wage price index (WPI) growth forecasts. It also added the legislated superannuation guarantee increases to its labour price growth forecasts.¹⁰⁸
- **Output growth:** to apply the weights from our two Cobb Douglas econometric models (but not our translog or MPFP models) rather than the output weights from all five economic benchmarking models adopted in our most recent determinations.¹⁰⁹
- **Productivity growth:** to use our 0.5 per cent per year productivity growth forecast.¹¹⁰

The rate of change proposed by CitiPower contributed \$38.7 million (\$2020–21), or 6.9 per cent, to CitiPower's total opex forecast of \$562.8 million (\$2020–21). This equates to opex increasing by 2.4 per cent each year.¹¹¹ We include a rate of change that increases opex by 0.5 per cent each year in our alternative estimate. We discuss the differences between our forecast and CitiPower's forecast below.

Table 6.6 Forecast rate of change, per cent

	2021–22*	2022–23	2023–24	2024–25	2025–26
CitiPower's proposal					
Price growth	1.4	1.5	1.5	1.3	1.2
Output growth	2.8	1.1	1.1	1.2	1.2
Productivity growth	0.5	0.5	0.5	0.5	0.5
Overall rate of change	3.7	2.1	2.1	2.0	1.9
AER draft decision					
Price growth	0.1	–0.1	0.0	0.2	0.6
Output growth	0.5	0.8	0.9	0.9	0.9
Productivity growth	0.4	0.5	0.5	0.5	0.5
Overall rate of change	0.3	0.2	0.4	0.6	1.0
Overall difference	–3.4	–2.0	–1.7	–1.4	–0.9

¹⁰⁸ CitiPower, *2021–26 Regulatory proposal*, January 2020, pp. 107–110.

¹⁰⁹ CitiPower, *2021–26 Regulatory proposal*, January 2020, pp. 110–113.

¹¹⁰ CitiPower, *2021–26 Regulatory proposal*, January 2020, pp. 113–115.

¹¹¹ CitiPower, *2021–26 Regulatory proposal – Supporting document 10.06 – Opex model*, January 2020.

* The rate of change for 2021–22 reflects nine months' worth of growth in price, output and productivity. We discuss the reasons for this below.

Source: CitiPower, *2021–26 Regulatory proposal – Supporting document 10.06 – Opex model*, January 2020; AER analysis.

We received five submissions relating to the proposed rate of change.¹¹² The key concern raised by stakeholders was the impact of the COVID–19 pandemic on the accuracy of the forecasts. We have taken these concerns into account by relying on Deloitte's WPI growth forecasts only, and updating the forecasts for three of the individual output measures.

Forecast price growth

We have included forecast average annual real price growth of 0.2 per cent in our alternative estimate. This compares to CitiPower's proposed average annual price growth of 1.4 per cent.¹¹³ This increases our alternative estimate of total opex by \$0.9 million (\$2020–21), instead of \$20.7 million (\$2020–21) as proposed by CitiPower.

Our real price growth forecast is a weighted average of forecast labour price growth and non-labour price growth:

- To forecast labour price growth we have used the most up-to-date forecast of growth in the WPI for the Victorian electricity, gas, water and waste services (utilities) industry as forecast by Deloitte.¹¹⁴ CitiPower used the WPI growth forecasts for Victoria from BIS Oxford Economics.¹¹⁵ Our standard approach is to use an average of the forecasts from Deloitte and those proposed by the distributor. We discuss below our reasons for not averaging the Deloitte forecasts with the forecasts from BIS Oxford Economics. Like CitiPower, we have accounted for the legislated superannuation guarantee increases in our labour price growth forecasts.
- Both we and CitiPower applied a forecast non-labour real price growth rate of zero.¹¹⁶
- We applied benchmark input price weights of 59.2 per cent and 40.8 per cent for labour and non-labour, respectively. These weights correct for a small error in the

¹¹² CCP17, *Submission on the Victorian Electricity Distribution Regulatory Proposal 2021–26*, 10 June 2020, pp. 56–58; Origin Energy, *Submission on the Victorian Electricity Distribution Regulatory Proposal 2021–26*, 3 June 2020, pp. 4–5; Energy Australia, *Submission on the Victorian Electricity Distribution Regulatory Proposal 2021–26*, 3 June 2020, p. 7; Energy Consumers Australia, *Victorian Electricity Distributors Regulatory Proposals 2021–26, Attachment 1: A review of Victorian Distribution Networks*, p. 30; Victorian Community Organisations, *Submission on the Victorian Electricity Distribution Regulatory Proposal 2021–26*, May 2020, pp. 62–64.

¹¹³ CitiPower, *2021–26 Regulatory proposal – Supporting document 10.06 – Opex model*, January 2020.

¹¹⁴ Deloitte Access Economics, *Wage price index forecasts – Report prepared for the Australian Energy Regulator*, 11 August 2020.

¹¹⁵ CitiPower, *2021–26 Regulatory proposal*, January 2020, p. 107.

¹¹⁶ CitiPower, *2021–26 Regulatory proposal*, January 2020, p. 107.

calculation used to determine the weights we have previously used.¹¹⁷ CitiPower applied firm specific input price weights of 70.1 per cent labour and 29.9 per cent non-labour.¹¹⁸

We have set out the reasons for the differences between our real price growth forecasts and CitiPower's below.

Deloitte's forecasts of utilities real WPI growth for Victoria reflect the best estimate of labour real price growth at this time

We have only used forecasts from Deloitte, rather than real WPI growth forecasts from BIS Oxford Economics. While our preferred approach is to use an average of the utilities real WPI growth forecast, we have not included the BIS Oxford Economics forecast as it was produced prior to the COVID-19 pandemic and does not reflect a realistic expectation of labour prices.

In previous decisions we have forecast labour price growth by using an average of the utilities industry real WPI growth forecasts for the relevant state provided by a consultant engaged by us (Deloitte) and the forecasts submitted by the network business (often BIS Oxford Economics). We adopted this approach after testing the accuracy of the forecasts from both consultants. We found, at that time, that an average of the two forecasts was closer to actual utilities WPI growth than either of the individual forecasts.¹¹⁹ In our draft decision for SA Power Networks for its 2020–25 regulatory control period we reconsidered whether this was best approach.¹²⁰ In the final decision we concluded using an average of the two sets of forecasts was most likely to produce the most accurate forecast of labour price growth. In reaching that position we took into account that:¹²¹

- Deloitte's national utility WPI forecasts have been more accurate than BIS Oxford Economics over the period 2007–2018, however forecasts made prior to 2014 appear to have not anticipated the wage growth slowdown that started around that time, impacting the results of our analysis
- similar analysis for Victoria, for which we have utilities WPI data, found that Deloitte had under forecast utilities WPI growth, BIS Oxford Economics had over forecast and that an average of the two had been most accurate

¹¹⁷ Economic Insights, *Review of reports submitted by CitiPower, Powercor and United Energy on opex input price and output weights*, 18 May 2020, p. 8.

¹¹⁸ CitiPower, *2021–26 Regulatory proposal*, January 2020, p. 109; CitiPower, *2021–26 Regulatory proposal – Supporting document 10.06 – Opex model*, January 2020.

¹¹⁹ AER, *Access arrangement draft decision, SPI Networks (Gas) Pty Ltd 2013–17, Part 3, Appendices*, September 2012, pp. 78–81.

¹²⁰ AER, *Draft decision, SA Power Networks distribution determination 2020–25, Attachment 6 Operating expenditure*, October 2019, pp. 29–32.

¹²¹ AER, *Final decision, SA Power Networks distribution determination 2020–25, Attachment 6 Operating expenditure*, June 2020, pp. 14–19.

- the economic literature generally supports using an average of the available forecasts.

CitiPower engaged Frontier Economics to assess the accuracy of BIS Oxford Economics forecasting history for Victorian real utilities WPI. CitiPower stated that Frontier Economics found that BIS Oxford Economics had been more accurate than Deloitte.¹²² However Frontier Economics concluded that we should revert to using the average of forecasts produced by different advisers when forecasting real labour price growth.¹²³

Frontier Economics considered that a significant body of forecasting literature concludes that forecast accuracy can be improved substantially by combining forecasts from different sources. Thus for Victoria, Frontier Economics concluded the evidence suggests that the average of the two sets of forecasts 'would have resulted in more accurate outcomes than exclusive reliance on either of those advisers' forecasts individually'.¹²⁴

We note that Frontier Economics appears to have reached the conclusion that BIS Oxford Economics had been more accurate than Deloitte at forecasting real WPI growth for the Victorian utilities industry on the basis of a lower mean absolute error. The difference between the mean absolute errors for the two forecasters is small (0.52 compared to 0.55). Frontier Economics itself states that this result suggests that BIS Oxford Economics has tended to forecast the real growth in the Victorian utilities WPI 'slightly more accurately' than Deloitte.¹²⁵

We consider that Frontier Economics reached broadly the same conclusion as we did in our final decision for SA Power Networks. That is, we should use an average of the forecasts from Deloitte and BIS Oxford Economics to forecast WPI growth for similar reasons.

Deloitte and BIS Oxford Economics forecasts

There is a significant difference between the WPI growth forecasts provided by Deloitte, who we engaged, and those provided by BIS Oxford Economics, who was engaged by CitiPower (see Table 6.7).

¹²² CitiPower, *2021–26 Regulatory proposal*, January 2020, p. 107.

¹²³ Frontier Economics, *Assessment of the AER's approach to forecasting labour escalation rates*, 19 December 2019, p. 2.

¹²⁴ Frontier Economics, *Assessment of the AER's approach to forecasting labour escalation rates*, 19 December 2019, pp. 1–2.

¹²⁵ Frontier Economics, *Assessment of the AER's approach to forecasting labour escalation rates*, 19 December 2019, p. 17.

Table 6.7 Forecast utilities WPI growth for Victoria, per cent

	2021–22	2022–23	2023–24	2024–25	2025–26
Deloitte	–0.3	–0.7	–0.6	–0.1	0.5
BIS Oxford Economics	1.5	1.7	1.7	1.5	1.3

Source: Deloitte, *Wage price index forecasts – Report prepared for the Australian Energy Regulator*, 11 August 2020, p. xv; BIS Oxford Economics, *Labour cost escalation forecasts 2025–26*, April 2019, p. 5.

A key reason for this difference is BIS Oxford Economics forecasts were prepared prior to the COVID–19 pandemic which has materially changed the economic outlook. CitiPower's proposal stated that:¹²⁶

Labour price growth over the 2021–2026 period will be buoyant as a result of strong population growth and a rebounding economy. Victoria's population, particularly in Melbourne, is expected to be stronger than the national average as migration from interstate increases. Victoria's economy is expected to rebound from stronger population growth, higher exports and household consumption from the weak Australian dollar, and stronger business investment.

Deloitte's forecasts were prepared in late July 2020 and take into account the effects of the COVID–19 pandemic. Deloitte stated in its report that:¹²⁷

The Victorian economy experienced strong growth momentum prior to the outbreak of COVID–19. The state's economy was supported by high rates of population growth, low interest rates and strong public sector investment. The introduction of COVID–19 restrictions from March 2020 has weighed heavily on migration, international student commencements, as well as overall economic activity. The July 2020 spike in COVID–19 infections has also led to the reintroduction of tight containment measures in Victoria.

Deloitte further note that Victoria currently has the strongest COVID–19 restrictions of any Australian jurisdiction. It considered that the 'the short-term outlook is particularly weak as Victorians reduce consumption amid a rapidly changing and uncertain COVID–19 outbreak.'¹²⁸

The difference in the economic outlook underlying the two sets of forecasts is stark. We consider that the BIS Oxford forecasts do not reflect a realistic expectation of labour prices. Nor would including them in an average produce a realistic expectation of labour prices. Consequently we have used only the Deloitte forecasts to forecast

¹²⁶ CitiPower, *2021–26 Regulatory proposal*, January 2020, p. 108.

¹²⁷ Deloitte Access Economics, *Wage price index forecasts – Report prepared for the Australian Energy Regulator*, 11 August 2020, p. 15.

¹²⁸ Deloitte Access Economics, *Wage price index forecasts – Report prepared for the Australian Energy Regulator*, 11 August 2020, p. 15.

labour price growth for this draft decision as this reflects the best estimate available at this time. If we have BIS Oxford Economics' updated forecast that accounts for the significant shift in the economic outlook for our final decision we will reconsider averaging them with updated Deloitte forecasts, having regard to the reasons described above.

We have accounted for the legislated increases in the superannuation guarantee in our labour price growth forecasts

CitiPower added an additional allowance for the legislated superannuation guarantee increases to its labour price growth forecasts. CitiPower stated that, according to BIS Oxford Economics' research, the superannuation payments are not included in the WPI. It stated that the superannuation guarantee increase, therefore, should be added to the forecast increases in the WPI to forecast labour price growth.¹²⁹

Although the BIS Oxford Economics report states that the WPI does not include superannuation, it does not state whether or not the forecast superannuation guarantee increases should be added to forecast WPI growth. Nor does it state how it has accounted for the legislated superannuation guarantee increases in its WPI growth forecasts.

We sought advice from Deloitte on how to best account for the superannuation guarantee increases. It noted that there is extensive research suggesting that increases in payroll taxes or compulsory contributions levied on employers are passed onto employees. This research suggests the increases to the superannuation guarantee will likely result in slower WPI growth than would otherwise have been the case. Deloitte advised that the superannuation guarantee increases should be added to the forecast WPI growth rates, but only if those WPI growth rates take into account the superannuation guarantee changes.¹³⁰ Consequently we have added the legislated superannuation guarantee increases to Deloitte's WPI growth forecasts to forecast labour price growth.

Consistent with the advice of Deloitte we sought to confirm whether BIS Oxford Economics' WPI growth forecasts are lower than they would have been had the superannuation guarantee increases not been legislated. CitiPower's response simply restated that the WPI does not include superannuation and therefore the superannuation guarantee increases should be added to forecast WPI growth.¹³¹ Given we could not establish whether BIS Oxford Economics' WPI growth forecasts are lower than they would have been had the superannuation guarantee increases not been legislated, it remains unclear whether it would be appropriate to add the superannuation guarantee increases to BIS Oxford Economics' WPI growth forecasts.

¹²⁹ CitiPower, *2021–26 Regulatory proposal*, January 2020, p. 108.

¹³⁰ Deloitte Access Economics, *Impact of changes to the superannuation guarantee on forecast labour price growth*, 24 July 2020.

¹³¹ CitiPower, *Information request 47 – Forecast opex rate of change*, 6 July 2020.

As discussed above, we don't consider BIS Oxford's forecasts reasonably reflect the current economic outlook, and thus we have not used them for this draft decision. Should CitiPower provide revised BIS Oxford's forecasts with its revised proposal we would only add the legislated superannuation guarantee increases to them if it is clear they have been reduced to account for the superannuation guarantee increases.

We have used industry average input price weights

We have used the weights of 59.2 per cent for labour inputs and 40.8 per cent for non-labour inputs. Our input price weights reflect the weights we used in our *2019 Annual benchmarking report*, corrected for an error identified by Frontier Economics.

CitiPower used the weights of 70.1 per cent for labour inputs and 29.9 per cent for non-labour inputs, based on its average reported mix of labour and non-labour inputs over the period 2014 to 2018.¹³²

CitiPower submitted a report from Frontier Economics,¹³³ which advocated for the use of firm specific 'actual' input weights, rather than the industry-wide weights we use. Firstly, it is worth noting that the term 'actual' is something of a misnomer. As highlighted by our consultant Economic Insights, the prevalence of contracting by distributors means that they do not typically have accurate data on the input mix employed by the contractors they engage. For this reason, like Economic Insights, we prefer to use the term 'reported' weights.¹³⁴

We maintain the view that it is appropriate to use industry average input price weights, rather than firm-specific reported weights. We previously considered whether to use firm-specific input price weights in our determination for CitiPower for its 2016–20 regulatory control period.¹³⁵ We maintain the views expressed in that decision. In particular, using a firm's revealed input would remove the incentive for it to adopt a more efficient input mix. It would instead have an incentive to use more of the input that is forecast to increase in price more rapidly. Consequently, using a distributor's revealed input mix would not provide it with effective incentives in order to promote economic efficiency¹³⁶ and would not be in the long-term interest of consumers.¹³⁷ This is because minimising price growth would not only reduce base opex, but would also reduce the opex rate of change.

¹³² CitiPower, *2021–26 Regulatory proposal*, January 2020, pp. 109–110.

¹³³ Frontier Economics, *Estimation of opex input weights*, 15 March 2019.

¹³⁴ Economic Insights, *Memorandum prepared for the AER review of reports submitted by CitiPower, Powercor and United Energy on opex input price and output weights*, 18 May 2020, p. 3.

¹³⁵ AER, *Final decision, CitiPower distribution determination 2016–2020, Attachment 7 Operating expenditure*, May 2016, pp. 86–89.

¹³⁶ NEL, s. 7A(3).

¹³⁷ NEL, s. 7.

This conclusion is supported by analysis done by PricewaterhouseCoopers (PWC) for ElectraNet.¹³⁸ PWC's analysis was done in the context of forecasting productivity growth, but the logic applies equally to the other components of the rate of change. PWC demonstrated that using a firm's revealed efficiency gains to both set base opex and to forecast productivity growth, would substantially diminish the reward from reducing opex. It stated that, 'in effect, the incentive properties ordinarily provided by the regulatory framework would be almost entirely eliminated'.¹³⁹

It is important to note that we do not oppose using CitiPower's reported input mix because we consider it to be 'inefficient'. The input mixes of the distributors that perform well in our benchmarking varies. We don't consider there to be a single 'efficient' input mix. Consider two hypothetical distributors that are identical aside from the fact one uses a higher proportion of labour in its inputs. Under the approach proposed by CitiPower one distributor would receive a higher opex forecast when it is otherwise identical to the other distributor.

We engaged Economic Insights to consider the issues raised by Frontier Economics.¹⁴⁰ Economic Insights recommended that we maintain our existing approach of using an industry average. In summary, Economic Insights considered:¹⁴¹

- Frontier Economics' report overlooked the interaction between price growth and productivity growth. Economic Insights concluded that if the opex productivity component of the rate of change is based on industry-wide information then the opex price weights should also be based on industry-wide information to maintain consistency and reduce perverse incentives.
- Frontier Economics criticised our use of industry average price weights inputs based on 2017 distributor data due to the difficulties distributors had in allocating contracted services between labour and non-labour components. To deal with this at the time we extrapolated the input weights for contracted services from those that did report them. Economic Insights stated that, while not perfect, this was the best strategy for making the most reasonable estimates based on the information available. Additionally it noted Frontier Economics' criticisms highlight the difficulty in obtaining reliable and consistent information in this area. Economic Insights was surprised Frontier Economics advocated the use of firm specific reported data at the same time it was critical of the information the distributors supplied.
- However, Economic Insights agreed that one of the calculation errors identified by Frontier Economics was an error. Correcting this error reduces the industry average labour weight from 59.7 per cent to 59.2 per cent.

¹³⁸ PWC, *Operating expenditure efficiency assumption and the efficiency benefit sharing scheme*, 16 January 2013.

¹³⁹ PWC, *Operating expenditure efficiency assumption and the efficiency benefit sharing scheme*, 16 January 2013, pp. 7–8.

¹⁴⁰ Economic Insights, *Memorandum prepared for the AER review of reports submitted by CitiPower, Powercor and United Energy on opex input price and output weights*, 18 May 2020.

¹⁴¹ Economic Insights, *Memorandum prepared for the AER review of reports submitted by CitiPower, Powercor and United Energy on opex input price and output weights*, 18 May 2020, pp. 5–8.

Given the above considerations, we maintain the view that we should continue to use the industry average input mix, rather than a firm specific mix, to forecast input price growth. However, consistent with Economic Insights' advice, we have corrected the error in the calculation of the industry average input weights identified by Frontier Economics.

Forecast output growth

We have included forecast average annual output growth of 0.8 per cent in our alternative opex estimate. This compares to CitiPower's proposed average annual output growth of 1.5 per cent.¹⁴² This increases our alternative estimate of total opex by \$10.0 million (\$2020–21), instead of \$25.2 million (\$2020–21) as proposed by CitiPower.

We have forecast output growth by:

- Calculating the growth rates for four outputs (customer numbers, circuit line length, energy throughput, and ratcheted maximum demand). CitiPower used the same output measures, except it did not use energy throughput.
- Calculating five weighted average overall output growth rates using the output weights from the five models presented (see table 6.8). In doing so we made adjustments and corrections to address issues raised by Frontier Economics and CitiPower. CitiPower used only the two Cobb-Douglas models.
- Averaging the five model specific weighted overall output growth rates.

Table 6.8 Output weights, per cent

	Cobb-Douglas SFA	Cobb Douglas LSE	Translog LSE	Translog SFA	MPFP	Average	CitiPower proposed
Customer numbers	67.4	69.0	38.0	69.7	18.5	52.5	69.2
Circuit length	15.1	15.6	21.2	12.4	39.1	20.7	14.3
Ratcheted maximum demand	17.5	15.5	40.9	17.9	33.8	25.1	16.5
Energy throughput	–	–	–	–	8.6	1.7	–

Source: Economic Insights, *Memorandum prepared for the AER review of reports submitted by CitiPower, Powercor and United Energy on opex input price and output weights*, 18 May 2020, p. 21; CitiPower, *2021–26 Regulatory proposal*, January 2020, p. 112.

We will publish our *2020 Annual benchmarking report* in late November 2020. In our final decision, we will update our output growth rate forecasts to reflect the results in

¹⁴² CitiPower, *2021–26 Regulatory proposal*, January 2020, p. 113.

the *2020 Annual benchmarking report*. Full details of our approach to forecasting output growth are set out in our opex model, which is available on our website.

CitiPower proposed that, instead of using all five models from our annual benchmarking report we should only use the two Cobb Douglas models. Specifically, it considered we shouldn't use the opex multilateral partial factor productivity model or the two translog models. It adopted this approach based on advice it received from NERA and Frontier Economics.¹⁴³

Our reasons for using the output weights from all five models, and not just the Cobb-Douglas models, are set out below.

We are also not satisfied that CitiPower's forecasts of the individual outputs reasonably reflect a realistic expectation of the growth in those outputs. Our reasons for using alternative forecasts of the individual outputs are also set out below

MPFP is an appropriate model for forecasting output growth

Issues raised by NERA

NERA considered that our opex multilateral partial factor productivity model was an unreliable measure of the drivers of cost of an efficient operator because it considered:¹⁴⁴

- the process for deriving weights from the MPFP modelling is not transparent
- the drivers included in the MPFP modelling were chosen based on tariff structure, not by assessing their effect on distributors' costs
- the weights in the MPFP model are artificially constrained to be positive, masking possible misspecification of the model
- the MPFP weights are estimated with very little data, suggesting the weights are estimated imprecisely.

SA Power Networks submitted the same report from NERA with its regulatory proposal for its 2020–25 regulatory control period. We considered the issues raised by NERA in our draft decision for SA Power Networks, which we published in October 2019. Economic Insights, engaged by us, reviewed NERA's report and outlined several areas of concern in relation to NERA's analysis and proposed approach.¹⁴⁵ We summarised the technical concerns raised by NERA about our approach and Economic Insight's response to each of the concerns in our draft decision for SA Power Networks.¹⁴⁶ CitiPower did not address any of the reasons we gave in our draft decision for SA Power Networks, or Economics Insights' report, in its proposal.

¹⁴³ CitiPower, *2021–26 Regulatory proposal*, January 2020, p. 111.

¹⁴⁴ NERA, *Review of the AER's Proposed Output Weightings*, December 2018, pp. ii–iii.

¹⁴⁵ Economic Insights, *Review of NERA report on output weights*, 30 April 2019.

¹⁴⁶ AER, *Draft decision, SA Power Networks distribution determination 2020–25, Attachment 6 Operating expenditure* October 2019, pp. 63–64.

NERA also raised concerns about whether energy throughput fully accounts for the impact of distributed energy resources. We consider that it will likely be appropriate to review the output specification used in our benchmarking models. Currently, the energy throughput output variable captures changes in the amount of energy delivered to customers over the distribution network as measured at the customer meter. It does not measure energy delivered into the distribution network via distributed energy resources, such as from residential roof-top solar panels. An increase in roof-top solar panels could potentially involve a substitution of different energy sources amongst the same customers without changing the total energy consumed or materially changing the existing network in terms of circuit length or maximum demand. However, a distributor may be required to incur higher opex and/or capital to manage the safety and reliability of its network. In this situation there could be a material increase in inputs without a corresponding increase in any or all of the output measures. Under these circumstances, the existing output measures would not allow the distributor to recover prudent and efficient costs associated with a significant change to its operating environment. We acknowledge that more work will need to be done to properly assess this impact.

Similarly, CitiPower argued that, according to the MPFP model, opex would decrease with falling energy throughput. It considered that the true relationship between energy throughput and opex is likely to be increasingly negative. That is, as growth in distributed energy resources reduces energy throughput it also imposes additional costs that are not captured in the cost function.¹⁴⁷

We agree that growth in distributed energy resources may increase opex in some circumstances. But CitiPower's argument conflates energy throughput and distributed energy resources outputs. All else equal, increasing energy throughput does not decrease opex. Rather, throughput is potentially negatively correlated to an output missing from our output specification that may increase opex. The solution to the problem, should it be proven, would be to include an additional output covering distributed energy resources, not to remove an existing output.

Our view is that any changes to the output forecasting approach should be made as part of a wider periodic review of economic benchmarking. Further, such a review will not be confined to just removing certain outputs—it will need to consider adding new outputs as well as removing any obsolete outputs to refine the forecasting approach. Such a review would also need to consider the data requirements for any new output specification.

In the meantime, to the extent that our output specification may not fully account for growing distributed energy resources, we will consider additional costs imposed by an increasing uptake of distributed energy resources as step changes. In particular, we have assessed CitiPower's proposed step change relating to solar enablement that is driven by increasing use of distributed energy resources in its network. In this instance

¹⁴⁷ CitiPower, 2021–26 *Regulatory proposal*, January 2020, p. 111.

we have not accepted the proposed step change for the reasons outlined in section 6.4.5. It would be inappropriate to take into account distributed energy resources in our output specification via output growth, and as a step change for it at the same time.

Issues raised by Frontier Economics

Frontier Economics considered there were statistical problems with the results of the opex MPFP model. It also identified a coding error in the calculations.¹⁴⁸

Economic Insights reviewed the issues raised by Frontier Economics and agreed there was a coding error in its calculations.¹⁴⁹ Economic Insights found correcting this error significantly improves the performance of the opex MPFP model and consequently mitigates the statistical problems raised by Frontier Economics about the opex MPFP model.¹⁵⁰ Consequently, Economic Insights considered we should include the MPFP weights when we forecast output growth.¹⁵¹ We agree with Economic Insights that correcting the coding error addresses the concerns raised by Frontier Economics and, consequently, the MPFP model should be included in our forecast of output growth.

The output cost weights in the opex MPFP model were updated by Economic Insights in 2018 based on estimation over the period 2006 to 2017.¹⁵² The intention had been to use these weights for approximately five years. Given we now have an extra year of data, Economic Insights included the extra data when it re-estimated the models after correcting the coding error.

The effect of correcting the error on the output cost weights is shown in table 6.9. The effect is to transfer weight from customer numbers to circuit length, and to a lesser extent from energy throughput to ratcheted maximum demand.

Table 6.9 Corrected opex MPFP output weights, per cent

	Uncorrected, 2006–2017	Corrected, 2006–2018
Energy throughput	12.46	8.58
Ratcheted maximum demand	28.26	33.76
Customer numbers	30.29	18.52
Circuit length	28.99	39.14

¹⁴⁸ Frontier Economics, *Memorandum prepared for the AER on review of econometric models used by the AER to estimate output growth*, 5 December 2019, pp. 7–15.

¹⁴⁹ Economic Insights, *Memorandum prepared for the AER review of reports submitted by CitiPower, Powercor and United Energy on opex input price and output weights*, 18 May 2020, pp. 15–16.

¹⁵⁰ Economic Insights, *Memorandum prepared for the AER review of reports submitted by CitiPower, Powercor and United Energy on opex input price and output weights*, 18 May 2020, pp. 15–16.

¹⁵¹ Economic Insights, *Memorandum prepared for the AER review of reports submitted by CitiPower, Powercor and United Energy on opex input price and output weights*, 18 May 2020, pp. 16–17.

¹⁵² Economic Insights, *Economic Benchmarking Results for the Australian Energy Regulator's 2018 DNSP Benchmarking Report*, 9 November 2018.

Source: Economic Insights, *Memorandum prepared for the AER review of reports submitted by CitiPower, Powercor and United Energy on opex input price and output weights*, 18 May 2020, p. 16.

We agree with Economic Insights that correcting the coding error addresses the concerns raised by Frontier Economics and, consequently, we have included the opex MPFP model (along with the other four models) in our forecast of output growth.

Translog models are appropriate for forecasting output growth

Our past practice has been to evaluate the elasticities from our translog models at the average output levels of all distributors in the international sample. Frontier Economics, in its report for CitiPower, considered the use of an international sample was not appropriate due to the different output levels. Frontier Economics considered the elasticities should be evaluated at output levels that reflect the operating characteristics of Australian distributors and this could be done better using the Cobb-Douglas function. On this basis, CitiPower did not use the translog models to derive their proposed output weights.¹⁵³

Our consultant Economic Insights reviewed the issues raised by Frontier Economics. It advised the translog models should be retained in the calculation of output weights because the translog function is more flexible than the Cobb Douglas function and so produces additional useful information that should be included.¹⁵⁴

Economic Insights stated that it has no underlying objection to calculating the output weights at the Australian average level rather than at the average output levels of all distributors in the international sample.¹⁵⁵ It demonstrated that there is economic justification for using both bases and the statistical performance of the models using either basis is similar.¹⁵⁶

In table 6.10 below we present the output weights derived from the translog opex cost functions with data normalised by the full sample means and by the Australian sample means, as calculated by Economic Insights. As noted by Economic Insights, the basis of normalisation does not make a material difference to the output weights derived from the stochastic frontier analysis (SFA) estimation method. However, for the least squares econometrics (LSE) method the effect of normalising by the Australian sample means is to transfer weight from customer numbers to line length and ratcheted maximum demand.¹⁵⁷

¹⁵³ CitiPower, *2021–26 Regulatory proposal*, January 2020, p. 112.

¹⁵⁴ Economic Insights, *Memorandum prepared for the AER review of reports submitted by CitiPower, Powercor and United Energy on opex input price and output weights*, 18 May 2020, p. 20.

¹⁵⁵ Economic Insights, *Memorandum prepared for the AER review of reports submitted by CitiPower, Powercor and United Energy on opex input price and output weights*, 18 May 2020, p. 19.

¹⁵⁶ Economic Insights, *Memorandum prepared for the AER review of reports submitted by CitiPower, Powercor and United Energy on opex input price and output weights*, 18 May 2020, p. 20.

¹⁵⁷ Economic Insights, *Memorandum prepared for the AER review of reports submitted by CitiPower, Powercor and United Energy on opex input price and output weights*, 18 May 2020, p. 20.

Table 6.10 Translog opex cost function output weights, per cent

Output	LSE All DNSPs	LSE Australian DNSPs	SFA All DNSPs	SFA Australian DNSPs
Customer numbers	52.95	37.95	69.45	69.73
Circuit length	15.72	21.16	14.86	12.37
Ratcheted maximum demand	31.33	40.89	15.69	17.90

Source: Economic Insights, *Memorandum prepared for the AER review of reports submitted by CitiPower, Powercor and United Energy on opex input price and output weights*, 18 May 2020, p. 19.

We agree with Economic Insights that we should retain the translog models as they provide additional useful information. To address Frontier Economics' concern that an international sample mean is not appropriate, we have used the translog opex cost function output weights at Australian average output levels, as set out in table 6.10 above.

Forecast growth of the individual output measures

We are not satisfied that CitiPower's forecast of the growth in customer numbers, maximum demand and energy throughput reasonably reflect a realistic expectation. We have used in our alternative estimates forecasts which we consider reflect a more realistic expectation. Specifically:

- **Customer numbers:** we have adjusted CitiPower's forecasts, produced pre-COVID-19, in line with the reduction we have applied to customer connections. The adjustment reflects the Housing Industry Association's April 2020 dwelling starts forecasts. We discuss this further in Attachment 5.
- **Ratcheted maximum demand:** we forecast ratcheted maximum demand based on AEMO's 2019 maximum demand forecasts at the transmission connection point. AEMO is not forecasting demand to surpass its historic peaks in the 2021–26 regulatory control period, indicating no growth in ratcheted maximum demand. We discuss our maximum demand forecasts further in Attachment 5.
- **Energy throughput:** CitiPower forecast energy throughput growth of around 0.7 per cent per year. Over the period 2006–18 actual energy throughput growth has averaged –0.2 per cent. Further, AEMO's, forecast of energy throughput at the state level in its 2019 Electricity statement of opportunities is no more than the historic average.¹⁵⁸ Consequently we have used CitiPower's historic average growth rate to forecast energy through.

¹⁵⁸ AEMO, *2019 Electricity Statement of Opportunities*, August 2019, p. 106.

Table 6.11 Forecast growth in outputs, per cent

	2021–22	2022–23	2023–24	2024–25	2025–26
CitiPower's proposal					
Customer numbers	1.4	1.3	1.2	1.2	1.1
Circuit Length	1.5	1.5	1.5	1.5	1.5
Ratcheted maximum demand	9.6	0.0	0.0	0.9	1.4
Energy throughput	0.4	0.8	0.8	0.8	0.8
AER draft decision					
Customer numbers	0.6	1.0	1.2	1.2	1.1
Circuit Length	1.1	1.5	1.5	1.5	1.5
Ratcheted maximum demand	–	–	–	–	–
Energy throughput	–0.2	–0.2	–0.2	–0.2	–0.2

Source: CitiPower, *2021–26 Regulatory proposal*, January 2020, p. 113; CitiPower, *Reset RIN, Workbook 1, CP RIN001*, January 2020; AEMO, *Transmission connection point forecasts*, November 2019; AER analysis.

Forecast productivity growth

We have forecast productivity growth of 0.5 per cent per year in developing our alternative opex forecast. CitiPower also included forecast productivity growth of 0.5 per cent per year in its opex forecast.¹⁵⁹ This reduces our alternative estimate over the 2021–26 regulatory control period of total opex by \$5.9 million (\$2020–21), instead of \$7.2 million (\$2020–21) as proposed by CitiPower.

Forecasting the rate of change for 2021–22

We have amended how we forecast the rate of change for 2021–22 to account for the shift from calendar years to financial years. To forecast our alternative estimate of opex we apply the rate of change to our annualised estimate of opex for the first six months of 2021.

The rate of change for 2021–22 should represent the change in the average level of output, prices and productivity in that year compared to the first six months of 2021 (the six month extension period). This can be thought of as the difference between the levels at the end of December 2021 (the middle of 2021–22) and the end of March 2021 (the middle of the 2021 half year). This is nine months. This is consistent with the approach we have used to set forecast opex for the six month extension period.

¹⁵⁹ CitiPower, *2021–26 Regulatory proposal*, January 2020, p. 113.

6.4.5 Step changes

In developing our alternative estimate, we typically include step changes for cost drivers such as new regulatory obligations or efficient capex/opex trade-offs. As we explain in the Expenditure Forecast Assessment Guideline, we will include a step change if the efficient base opex and the rate of change in opex of an efficient service provider do not already include the proposed cost.¹⁶⁰

CitiPower proposed eight step changes totalling \$43.6 million (\$2020–21) or 7.7 per cent of its proposed total opex forecast, including the EPA regulation step change which was withdrawn on 15 May 2020.¹⁶¹ These are shown in Table 6.12 along with our draft decision, which is to include three step changes in our alternative estimate totalling \$17.3 million (\$2020–21).

Table 6.12 CitiPower’s proposed step changes and our draft decision (\$ million, 2020–21)

Step change	CitiPower proposed step changes	AER draft decision	Difference
Yarra trams pole relocation	14.4	–	–14.4
Security of critical infrastructure	14.4	13.4	–1.0
EPA regulations change	6.1	–	–6.1
IT cloud solutions	2.3	2.2	–0.1
5 minute settlement	1.9	1.8	–0.2
Financial year RIN	1.8	–	–1.8
ESV levy	1.5	–	–1.5
Solar enablement	1.3	–	–1.3
Total	43.6	17.3	–26.3

Source: CitiPower, *2021–26 Regulatory proposal*, January 2020, pp. 99, 102; AER analysis.

Note: Numbers may not add up to total due to rounding.

The following sections set out the reasons for our draft decision.

Yarra trams pole relocation

CitiPower proposed a step change of \$14.4 million (\$2020–21) to maintain reliability and safety of electrical supply as Yarra Trams conduct substantial tram track renewals

¹⁶⁰ AER, *Expenditure forecast assessment guideline for electricity distribution*, November 2013, p. 24.

¹⁶¹ CitiPower, *2021–26 Regulatory proposal – Supporting document 10.06 – Opex model*, January 2020.

and upgrades.¹⁶² As part of the program, Yarra Trams will be relocating or replacing some of their electricity poles that hold CitiPower's pole-top assets and conductors.

The proposed step change amount relates to the incremental expenditure of relocating existing assets onto the new or relocated 1,010 Yarra Trams poles.

During our assessment, CitiPower advised through an information request response that they had identified a project that had been incorrectly included into the 2021–26 proposal¹⁶³ and as a result, the proposed step change amount reduced to \$12.7 million (\$2020–21) due to the number of works on poles reducing from 1,010 to 927.

Our draft decision is not to include the proposed step change for the reasons outlined below.

Table 6.13 Yarra Trams step change (\$ million, 2020–21)

	2021–22	2022–23	2023–24	2024–25	2025–26	Total
CitiPower's proposal	2.8	2.8	2.9	2.9	3.0	14.4
AER draft decision	–	–	–	–	–	–
Difference	–2.8	–2.8	–2.9	–2.9	–3.0	–14.4

Source: CitiPower, *2021–26 Regulatory proposal*, January 2020, p. 99; AER analysis.

Note: Numbers may not add up to total due to rounding.

CitiPower has identified a single cost category that they forecast to increase relative to the base year expenditure due to Yarra Trams' project timelines. If included as a step change, it would result in a permanent increase to the base after the 2021–26 regulatory control period. This would be inappropriate when we are uncertain of the amount of future tram track works that Yarra Trams plan to conduct in the 2026–31 control period. This is especially so given that the nature of the works (major track renewal and upgrades) would be expected to be highly infrequent. Therefore, unless a corresponding negative step change were to be made in the next reset that reflects future major works by Yarra Trams, our opex forecast would not represent efficient levels of expenditure. This view is shared by the CCP17 who comment in their submission that the proposal 'is a one-off cost and so does not meet the step change criterion of being recurrent'.¹⁶⁴

Whilst we acknowledge that some types of projects and programs of expenditure a service provider undertakes will differ between years and between regulatory control periods, we do not consider variation in a single major expenditure project to be a reason to increase the revenue it can recover from electricity network consumers.

¹⁶² CitiPower, *2021–26 Regulatory Proposal*, January 2020, pp. 99, 101.

¹⁶³ CitiPower, *Information request 08*, 17 April 2020.

¹⁶⁴ CCP17, *Advice to the AER on the Victorian Electricity Distributors' Regulatory Proposals for the Regulatory Determination 2021–26*, 10 June 2020, p. 54.

Unforeseen increases in expenditure related to certain programs can often be funded as the cost of other programs and projects in the base year decline.

Further, the expected increase in renewal and upgrade works by Yarra Trams and the corresponding impact for CitiPower is not a new or change in regulatory obligations nor is the proposal considering an efficient capex/opex trade-off.

Our assessment also considered whether the expenditure has been appropriately classified as opex and the efficiency of the costs proposed.

The Victorian Community Organisations' (VCO) submission noted that 'the sponsors do not see this as an opex step change but capital works. Once a project is complete, there will be no further costs in the on-going opex forecast, and this work would not require ongoing opex'.¹⁶⁵ Following discussions with CitiPower on the scope of work, our view is that the proposal does represent opex expenditure as the overall works would not be extending the life of CitiPower's assets.

CitiPower's step change costs were calculated using a blended cost assumption of \$18867 (\$2019–20) based on the most recent project cost related to Yarra Tram pole relocation works.¹⁶⁶ The composition of the costs is set out in Table 6.14 below.

Table 6.14 CitiPower's blended cost composition for Yarra Trams (\$ 000, 2019–20)

	Total cost (\$, 000)	Cost per pole (\$, 000)
Contracts	559	10.5
Labour	77	1.5
Materials	44	0.8
Contingency	96	1.8
Overheads	224	4.2
Total	1000	18.9

Source: CitiPower, *Information request 08*, 17 April 2020.

Note: Numbers may not add up to total due to rounding.

We have concerns about the efficiency of these costs. Whilst CitiPower has provided some qualitative descriptions for some of the cost drivers, it did not provide detailed cost breakdowns. Given our view that this proposal does not satisfy the step change criteria, we did consider this issue in further detail.

¹⁶⁵ Victorian Community Organisation, *EDPR 2021–26 Submission to Initial Proposals*, May 2020, p. 67.

¹⁶⁶ CitiPower, *Information request 08*, 17 April 2020.

Accordingly, our draft decision is not to include the proposed step change as we are not satisfied that the proposal meets the step change criteria.

Security of critical infrastructure

CitiPower proposed a step change of \$14.4 million (\$2020–21) in response to the introduction of a series of requirements by the Australian Government in 2017 to address national security risks of espionage, sabotage and coercion associated with foreign involvement, through ownership, offshoring, outsourcing and supply chain arrangements in critical infrastructure.¹⁶⁷

The critical infrastructure requirements relate to system and data controls and to meet these requirements, CitiPower must transition to compliance in accordance with the work plan approved by the Australian Government.

Our draft decision is to include an alternative estimate of \$13.4 million (\$2020–21).

Table 6.15 Security of critical infrastructure step change (\$ million, 2020–21)

	2021–22	2022–23	2023–24	2024–25	2025–26	Total
CitiPower's proposal	3.1	2.8	2.8	2.9	2.9	14.4
AER draft decision	2.9	2.6	2.6	2.6	2.6	13.4
Difference	–0.1	–0.2	–0.2	–0.2	–0.3	–1.0

Source: CitiPower, *2021–26 Regulatory proposal*, January 2020, p. 99; AER analysis.

Note: Numbers may not add up to total due to rounding.

In our assessment we took into account confidential information provided by CitiPower related to these new Commonwealth obligations. We consider that this proposal meets the Expenditure Forecast Assessment Guideline's expectations for a step change associated with new and major regulatory obligations.¹⁶⁸ These critical infrastructure system obligations are new 'regulatory obligations or requirements' as defined in the National Electricity Law (NEL)¹⁶⁹ and are associated with the provision of standard control services. These obligations impose a major shift in the way CitiPower must operate and control its network. The driver for this step change is out of the distributor's control. These obligations are expected to have a major impact as they require CitiPower to address its current noncompliance as well as to comply fully with the new obligations during the next regulatory control period.

¹⁶⁷ CitiPower, *2021–26 Regulatory Proposal*, January 2020, pp. 99–100.

¹⁶⁸ AER, *Expenditure forecast assessment guideline, Explanatory statement*, November 2013, pp. 51–55; AER, *Expenditure forecast assessment guideline for electricity distribution*, November 2013, p. 11.

¹⁶⁹ NEL, s. 2D.

Whilst we are satisfied that there is a prudent driver for the proposal, we note that the cost estimates proposed were not a result of a competitive tender process as pricing quotes provided by suppliers will expire before the compliance date. We consider that the costs proposed appear reasonable and our draft decision is to substitute it with an alternative estimate of \$13.4 million (\$2020–21) that takes into account the latest inflation forecasts¹⁷⁰ and our draft decision on price growth.

However, we expect CitiPower to update its forecast in its revised proposal following the results of a competitive tender process to ensure its approach is seeking the most efficient and least cost option.

EPA regulations change

CitiPower proposed a step change of \$6.1 million (\$2020–21) to comply with its obligations under the *Environment Protection Amendment Act 2018* (2018 Amending Act).¹⁷¹ However, it withdrew this proposal (and the associated capex) in its amended proposals submitted on 15 May 2020 as a result of the deferral in the legislation and associated uncertainty of timing.¹⁷²

Accordingly, we have not included this step change in our alternative estimate of total opex.

Table 6.16 EPA regulations change step change (\$ million, 2020–21)

	2021–22	2022–23	2023–24	2024–25	2025–26	Total
CitiPower's proposal	2.4	2.2	1.2	0.1	0.1	6.1
AER draft decision	–	–	–	–	–	–
Difference	–2.4	–2.2	–1.2	–0.1	–0.1	–6.1

Source: CitiPower, *2021–26 Regulatory proposal*, January 2020, p. 99; AER analysis.

Note: Numbers may not add up to total due to rounding.

IT cloud solutions

CitiPower proposed a \$2.3 million (\$2020–21) step change for cloud hosting.¹⁷³ We have included this step change in our alternative estimate as we consider the capex/opex trade-off results in forecast expenditure that is likely to be prudent and efficient.

¹⁷⁰ Reserve Bank of Australia, *Statement on monetary policy*, August 2020.

¹⁷¹ CitiPower, *2021–26 Regulatory Proposal*, January 2020, pp. 99, 100–101.

¹⁷² Powercor, CitiPower, and United Energy, *Amendments to operating expenditure step changes and capital programs*, 15 May 2020, pp. 1–2.

¹⁷³ CitiPower, *2021–26 Regulatory proposal*, January 2020, p. 102;

CitiPower, *2021–26 Regulatory proposal – Supporting document 7.10 – Cloud infrastructure*, January 2020, p. 20

Table 6.17 IT cloud step change (\$ million, 2020–21)

	2021–22	2022–23	2023–24	2024–25	2025–26	Total
CitiPower's proposal	0.3	0.3	0.5	0.6	0.6	2.3
AER draft decision	0.3	0.3	0.5	0.5	0.5	2.2
Difference	0.0	0.0	0.0	0.0	0.0	–0.1

Source: CitiPower, *2021–26 Regulatory proposal*, January 2020, p. 102; AER analysis.

Note: Numbers may not add up to total due to rounding.

The step change involves migrating its core ICT applications and a portion of its non-critical applications to cloud hosting ICT, which is ICT infrastructure that is owned and managed by third party vendors and typically paid for on a subscription basis.¹⁷⁴

CitiPower and Powercor provided combined costs for moving to cloud services as the businesses have fully integrated IT infrastructure. The apportioned forecast operating cost is based on relative customer number forecasts for the two networks over 2021–26, resulting in an allocation of 28 per cent for CitiPower and 72 per cent for Powercor.¹⁷⁵ CitiPower proposed the \$2.3 million (\$2020–21) step change as a capex/opex trade-off.¹⁷⁶ CitiPower provided details of its risk-cost assessment of four options considered in its business case, which included a 'do nothing' option, an on-premise infrastructure restructure and a balanced or aggressive cloud migration and refresh of remaining on-premise infrastructure. This was supported by a NPV options analysis, summarised in Table 6.18 below.

Table 6.18 CitiPower and Powercor's summary of options for IT cloud step change (\$ million, 2020–21)

Option	Description	Capex	Incremental opex	NPV expenditure	Risk
0 - Do nothing	Do not refresh or grow existing on-premise infrastructure. Do not migrate to cloud	0.0	0.0	0.0	328.4
1 - On-premise infrastructure refresh	Do not migrate existing on premise infrastructure to cloud hosting	50.4	0.0	46.5	7.5

¹⁷⁴ CitiPower, *2021–26 Regulatory proposal – Supporting document 7.10 – Cloud infrastructure*, January 2020, pp. 4–5

¹⁷⁵ CitiPower, *Information Request 17*, 6 May 2020.

¹⁷⁶ CitiPower, *2021–26 Regulatory proposal*, January 2020, p. 103.

2 - Balanced cloud migration and refresh remaining on-premise infrastructure	Migrate core ICT applications plus 25% of non-core applications across the regulatory control period to cloud hosting; refresh remaining on-premise infrastructure	36.0	7.7	40.5	7.5
3 - Aggressive cloud migration and refresh remaining on-premise infrastructure	Migrate core ICT applications plus 50% of non-core applications to cloud hosting across the regulatory control period; refresh remaining on-premise infrastructure.	35.5	11.1	43.2	7.5

Source: CitiPower, 2021–26 *Regulatory proposal – Supporting document 7.10 – Cloud infrastructure*, January 2020, p. 5.

We engaged expert consultants, EMCa, to assist us with this assessment.

CitiPower stated its proposed option (option 2 in Table 6.18) of balanced cloud migration and refresh of remaining on-premise infrastructure would result in the lowest net present value cost.¹⁷⁷ CitiPower considered this option would provide the longer term benefits of cloud hosting such as easy scalability and adaptability of its ICT infrastructure to changing requirements.¹⁷⁸

EMCa's assessment found CitiPower and Powercor's proposed option 2 is an appropriate choice, as the stated benefits of cloud IT hosting is consistent with trends observed within the industry and good practices, therefore the proposed strategy of moving progressively to cloud is superior to option 1 of 'do nothing'. In its business case, CitiPower stated that its forecast opex for migrating applications to cloud hosting is based on vendor advice sourced by external advisors.¹⁷⁹ EMCa considered it appropriate to source vendor estimates as a basis for the opex forecast for cloud migration, and found the estimates proposed by CitiPower as reasonable.¹⁸⁰ EMCa's review of the analysis also concluded a downward revision of capex for option 2 to \$21 million is appropriate on the basis that the methodology applied to calculate capex across the options is not adequately justified.¹⁸¹ However the impact of this change is not material, with option 2 still representing the most efficient option.

Our assessment also considered submissions from the CCP17 that acknowledged the step change represented an opex/capex trade off that should be considered if there is

¹⁷⁷ CitiPower, 2021–26 *Regulatory proposal – Supporting document 7.10 – Cloud infrastructure*, January 2020, p. 14.

¹⁷⁸ CitiPower, 2021–26 *Regulatory proposal – Supporting document 7.10 – Cloud infrastructure*, January 2020, p. 5.

¹⁷⁹ CitiPower, 2021–26 *Regulatory proposal – Supporting document 7.10 – Cloud infrastructure*, January 2020, p. 13.

¹⁸⁰ EMCa *CitiPower Proposal 2021–26: Review of Aspects of Proposed Expenditure*, August 2020, p. 172.

¹⁸¹ EMCa *CitiPower Proposal 2021–26: Review of Aspects of Proposed Expenditure*, August 2020, p. 173.

a net benefit to consumers.¹⁸² The ECA stated that businesses should only transition IT systems to cloud services where the benefits of doing so outweighed the costs.¹⁸³

Accordingly, we consider it is appropriate to include the IT cloud step change in our alternative estimate for these businesses as it meets the step change criteria of an efficient capex-opex trade-off and is the least cost option to meet its ICT infrastructure needs.

Five minute settlement

CitiPower proposed a step change of \$1.9 million (\$2020–21)¹⁸⁴ in response to the five minute settlement rule by the AEMC published on 28 November 2017¹⁸⁵ to change the settlement period for the electricity wholesale market from 30 minutes to five minutes to align with the operational dispatch of electricity.

Our draft decision is to substitute with an alternative estimate of \$1.8 million (\$2020–21).

Table 6.19 Five minute settlement step change (\$ million, 2020–21)

	2021–22	2022–23	2023–24	2024–25	2025–26	Total
CitiPower's proposal	0.2	0.3	0.4	0.5	0.6	1.9
AER draft decision	0.2	0.3	0.4	0.4	0.5	1.8
Difference	0.0	0.0	0.0	0.0	–0.1	–0.2

Source: CitiPower, *2021–26 Regulatory proposal*, January 2020, p. 99; AER analysis.

Note: Numbers may not add up to total due to rounding.

On 9 July 2020, the AEMC made rules to delay the commencement of the five minute settlement rule by three months, so they commence on 1 October 2021. A three month delay balances the capacity constraints placed on the industry by COVID–19 against the additional costs and deferred benefits that are caused by a delay to the commencement of the respective rules.¹⁸⁶ This was a concern raised by the ECA who questioned the initial costs proposed due to the delay.¹⁸⁷ The VCO also noted the difference in proposed costs amongst the Victorian distributors¹⁸⁸ and we have taken this into account during our assessment.

¹⁸² CCP17, *Advice to the AER on the Victorian Electricity Distributors' Regulatory Proposals for the Regulatory Determination 2021–26*, p. 55.

¹⁸³ Energy Consumers Australia, *Victorian Electricity Distributors Regulatory Proposals 2021–26, Attachment 1: A review of Victorian Distribution Networks*, p. 29.

¹⁸⁴ CitiPower, *2021–26 Regulatory proposal*, January 2020, p. 99.

¹⁸⁵ AEMC, *Five Minute Settlement, final determination*, 28 November 2017.

¹⁸⁶ AEMC, *Delayed Implementation of five minute and Global settlement, Rule determination*, 9 July 2020, p. i.

¹⁸⁷ Energy Consumers Australia, *Victorian Electricity Distributors Regulatory Proposals 2021–26, Attachment 1: A review of Victorian Distribution Networks*, p. 28.

¹⁸⁸ Victorian Community Organisations, *EDPR 2021–26 Submission to Initial Proposals*, May 2020, p. 66.

We have reviewed the AEMC rules on the delay to the commencement of five minute settlement and consider it should not have a material impact on CitiPower's step change as the delay only relates to meter types 1-3.¹⁸⁹ CitiPower's proposal only relates to Victorian type 5 AML meters, which still must be configured to record five minute data from 1 December 2020 as set out in the AEMC five minute settlement rule made on 28 November 2017.¹⁹⁰ We are satisfied that the new AEMC rules are a new regulatory obligation and the efficient costs to meet these obligations should be included as a step change.

CitiPower's opex step change proposal is comprised of two key categories:

- Increasing CitiPower's wide area network (WAN) and data processing capacity to transport and process increased volume of meter data – \$0.4 million (\$2020–21)
- Manage an increase in the volume of manual validations of meter data exceptions – \$1.4 million (\$2020–21)

We view these proposed costs as reasonable but have made two adjustments in developing our alternative estimate that aligns with our rate of change decision:

- The costs associated with manual data exceptions are dependent on meter volumes and therefore, the assumptions for the expected growth in meter connections over the 2021–26 regulatory control period are important. Table 6.20 shows the difference between the meter growth proposed by CitiPower and our alternative estimate.

Table 6.20 CitiPower's meter growth forecast proposed and our draft decision

	2021–22	2022–23	2023–24	2024–25	2025–26
CitiPower proposed growth in total meters	2.9%	2.0%	1.3%	1.2%	1.2%
AER alternative estimate	1.0%	1.3%	1.2%	1.1%	1.1%

Source: CitiPower, *2021–26 Regulatory proposal – Supporting document 9.01 – Step change model*, January 2020; AER analysis.

- Our alternative estimate is based on the revised customer growth forecasts that take into account COVID–19 and are consistent with our rate of change decision on output growth.
- CitiPower include a real price escalation that factors in expected labour cost increases over the 2021–26 regulatory control period. We have adjusted these assumptions to align with our rate of change decision on price growth.

¹⁸⁹ AEMC, *Five Minute Settlement, final determination*, 28 November 2017, p. v; NER, cl. 11.103.1.

¹⁹⁰ AEMC, *Five Minute Settlement, final determination*, 28 November 2017, p. v.

These two adjustments result in an alternative estimate of \$1.8 million (\$2020–21).

Financial year RIN

CitiPower proposed a step change of \$1.8 million (\$2020–21) for an additional set of RINs it stated it would be required to report each year of the next regulatory control period.¹⁹¹

Our draft decision is not to include the proposed step change for the reasons outlined below.

Table 6.21 Financial year RIN step change (\$ million, 2020–21)

	2021–22	2022–23	2023–24	2024–25	2025–26	Total
CitiPower's proposal	0.4	0.4	0.4	0.4	0.4	1.8
AER draft decision	–	–	–	–	–	–
Difference	–0.4	–0.4	–0.4	–0.4	–0.4	–1.8

Source: CitiPower, *2021–26 Regulatory proposal*, January 2020, p. 99; AER analysis.

Note: Numbers may not add up to total due to rounding.

CitiPower noted in its initial proposal that it is currently required to submit a set of RIN responses on a calendar year basis. As a result of the change in timing of the Victorian electricity network regulatory control periods from calendar to financial years, CitiPower proposed it will be required to submit a second set of RIN responses each year to report on a financial year basis.¹⁹²

The change in timing of the Victorian electricity network regulatory control periods has resulted in adjustments to the reporting requirements of Victorian distribution businesses. In particular, businesses are now obliged to report the following:

- Economic benchmarking (EB), category analysis (CA) and annual (A) RINs for the 2020 calendar year
- EB, CA and A RINs for 12 months between July 1 2020 and June 30 2021 and
- EB, CA and A RINs for the 2021–22 financial year and each financial year going forward

The change to financial year reporting from 2021–22 replaces the existing obligation to report RINs on a calendar year basis and represents no additional regulatory obligation for CitiPower. However, the requirement to report an additional set of RINs for the 2020–21 financial year as part of the transition from calendar to financial year reporting is expected to result in some additional costs.

¹⁹¹ CitiPower, *2021–26 Regulatory proposal*, January 2020, pp. 99, 102.

¹⁹² CitiPower, *2021–26 Regulatory proposal*, January 2020, p. 102.

We consider the additional costs to comply with this incremental change are relatively immaterial. If we were to include step changes for increases in immaterial costs in our alternative estimate, then arguably we should also include negative step changes for decreases in immaterial costs. In this regard, we note that over the next regulatory control period a possible negative step change could arise due to the relaxing of some obligations required by ESV in their electric line clearance regulations, which may lead to immaterial reductions in costs.¹⁹³ CitiPower has not proposed this as a negative step change. We consider step changes are not meant to be bottom up assessments of all cost categories, and that immaterial increases or decreases should be managed by businesses.

The emphasis outlined above is consistent with the CCP17's submission which noted this step change is related to an ongoing obligation and did not view the costs were material enough to warrant a step change.¹⁹⁴ The VCO also questioned the proposed costs from some distributors as AusNet Services appears to be absorbing the costs.¹⁹⁵

Energy Safe Victoria levy

CitiPower proposed a step change of \$1.5 million (\$2020–21) in response to the forecast incremental increase in the ESV levy over the 2021–26 regulatory control period¹⁹⁶. In CitiPower's proposal, the costs incurred in 2019–20 was \$1.2 million (\$2020–21) and the ESV levy proposed is approximately \$1.5 million (\$2020–21) per annum, an increase of \$0.3 million (\$2020–21).

Our draft decision is not to include the proposed step change for the reasons outlined below.

Table 6.22 ESV levy step change (\$ million, 2020–21)

	2021–22	2022–23	2023–24	2024–25	2025–26	Total
CitiPower's proposal	0.3	0.3	0.3	0.3	0.3	1.5
AER draft decision	–	–	–	–	–	–
Difference	–0.3	–0.3	–0.3	–0.3	–0.3	–1.5

Source: CitiPower, *2021–26 Regulatory proposal*, January 2020, p. 99; AER analysis.

Note: Numbers may not add up to total due to rounding.

The ESV levy is used to fund the ESV activities related to regulating the Victorian distributors. These ESV costs are spread across the network operators based on the

¹⁹³ Deloitte, *Regulatory Impact Statement: Electricity Safety (Electric Line Clearance - ELC) Regulations 2020*, see costs under Option 2, September 2019, p. 8.

¹⁹⁴ CCP17, *Advice to the AER on the Victorian Electricity Distributors' Regulatory Proposals for the Regulatory Determination 2021–26*, p. 54.

¹⁹⁵ Victorian Community Organisations, *EDPR 2021–26 Submission to Initial Proposals*, May 2020, p. 67.

¹⁹⁶ CitiPower, *2021–26 Regulatory proposal – Supporting document 9.01 – Step change model*, January 2020

proportion of customers on each distributor's network. We have checked with the ESV and its advice on the ESV levy cost changes is consistent with CitiPower's proposal.

Base opex already reflects the cost of meeting existing regulatory obligations, and maintaining the reliability, safety and quality of supply of standard control services. CitiPower's base opex includes ESV levy costs as it is an existing regulatory obligation. In the absence of exceptional circumstances, fluctuations in the ESV levy should be managed within base opex and the rate of change.

As outlined in the Expenditure Assessment Guideline, actual past expenditure, if efficient, should provide a good indicator of required funding in the future¹⁹⁷. Opex tends to be stable or recurrent both on a year by year basis and when comparing opex across regulatory control periods. If a service provider is operating efficiently, there should be few reasons why its forecast opex in a regulatory control period should be materially different to its past spending in the previous regulatory control period.

We acknowledge that some types of projects and programs of expenditure a service provider undertakes will differ between years and between regulatory control periods. However, we do not consider variation in the expenditure projects, programs or levies is a reason to increase the revenue it can recover from electricity network consumers. What matters is whether the cost of these programs is likely to affect the total efficient opex a prudent service provider would require to meet all existing regulatory obligations, meet or manage expected demand, and maintain the reliability, safety and quality of supply.

Movements in expenditure related to certain programs, projects or levies can often be funded as the cost of other programs and projects in the base year decline – particularly for costs that are immaterial relative to total opex.

In addition the rate of change formula escalates final year opex by the forecast change in prices, output and productivity. This forecast over the regulatory control period serves to capture fluctuating input prices, higher expenditure to deliver greater output and productivity improvements over the period. It is expected that changes to specific costs can be managed within the existing base and the rate of change forecast.

Our assessment has considered the submission from CCP17 who noted the different approaches the Victorian distributors have proposed to recover ESV levies which range from base adjustments, category specific forecasts and step changes. CCP17 also saw merit in ensuring a uniform approach to treating these costs across the five businesses.¹⁹⁸

Accordingly, we consider the ESV levy step change costs proposed by CitiPower can be managed within its existing base opex and the forecast rate of change provided.

¹⁹⁷ AER, *Expenditure forecast assessment guideline for electricity distribution*, November 2013, p. 22.

¹⁹⁸ CCP17, *Advice to the AER on the Victorian Electricity Distributors' Regulatory Proposals for the Regulatory Determination 2021–26*, 10 June 2020, p. 54.

The incremental cost of the ESV levy is immaterial relative to CitiPower's total opex (representing 0.3 per cent of proposed opex).

Solar enablement

CitiPower proposed a step change totalling \$1.3 million (\$2020–21) to remove voltage constraints on its network and enable more customers to export excess solar back into the network.¹⁹⁹ The proposed step change is part of CitiPower's solar enablement program, to enable customers to connect to solar, and to removing solar constraints where it is economical to do so.²⁰⁰ CitiPower considered this will help remove constraints caused by the step up in solar installations resulting from the Victorian Government's Solar Homes subsidy program.²⁰¹ CitiPower also proposed \$31.5 million (\$2020–21) of capex related to the solar enablement program.

Table 6.23 Solar enablement step change (\$ million, 2020–21)

	2021–22	2022–23	2023–24	2024–25	2025–26	Total
CitiPower's proposal	0.4	0.3	0.3	0.2	0.1	1.3
AER draft decision	–	–	–	–	–	–
Difference	–0.4	–0.3	–0.3	–0.2	–0.1	–1.3

Source: CitiPower, *2021–26 Regulatory proposal*, January 2020, p. 102; AER analysis.

Note: Numbers may not add up to total due to rounding.

CitiPower's proposed solar enablement step change comprises of the following:

- \$0.7 million (\$2020–21) to manually tap down distribution transformers to remove voltage constraints.²⁰² CitiPower proposed to 'tap down' 361 transformers over the 2021–26 regulatory control period²⁰³, and the cost of tapping is based on the average cost per site tapped in 2018.²⁰⁴
- \$0.5 million (\$2019–20) to undertake a monitoring and compliance regime to ensure appropriate (compliant) inverter settings have been applied.²⁰⁵ CitiPower stated that if non-compliant settings are applied, voltage rises will be significantly higher than forecast and customers will experience more constraints.²⁰⁶ CitiPower's forecast monitoring and compliance cost assumed a rate of five per cent non-compliant inverter settings amongst its current solar customers. Further,

¹⁹⁹ This amount includes escalation of real prices, see CitiPower, *2021–26 Regulatory proposal – Supporting document 9.01 – Step changes*, January 2020; CitiPower, *2021–26 Regulatory proposal*, January 2020, p. 102.

²⁰⁰ CitiPower, *2021–26 Regulatory proposal*, January 2020, p. 64.

²⁰¹ CitiPower, *2021–26 Regulatory proposal*, January 2020, p. 62.

²⁰² CitiPower, *2021–26 Regulatory proposal – Supporting document 6.02 – Solar enablement*, January 2020, pp. 5, 33.

²⁰³ CitiPower, *2021–26 Regulatory proposal – Supporting document 6.02 – Enabling solar model*, January 2020.

²⁰⁴ CitiPower, *2021–26 Regulatory proposal – Supporting document 6.02 – Solar enablement*, January 2020, pp. 5, 34.

²⁰⁵ CitiPower, *2021–26 Regulatory proposal – Supporting document 6.02 – Solar enablement*, January 2020, p. 36.

²⁰⁶ CitiPower, *2021–26 Regulatory proposal – Supporting document 6.02 – Solar enablement*, January 2020, p. 21.

CitiPower noted that non-compliance with new inverter settings is expected to be material, even with the mandated inverter settings.²⁰⁷

Our standard approach is to not provide a step change to manage activities in a changed operating environment, as opex increases in line with output growth forecast would typically provide adequate compensation to a prudent operator for operating and maintaining a network. However we had previously acknowledged where output growth does not fully account for growing distributed energy resources it may be appropriate to allow a step change for distributed energy resources management.²⁰⁸ As CitiPower is seeking to manage its mandated inverter settings due to the increased number of forecast solar PV connections to its network, and in the short term, the output growth forecast may not fully account for distributed energy resources, we consider there may be a case for CitiPower's solar enablement as a possible step change.

However, for us to accept the proposed step change, we have to be satisfied that CitiPower's proposed expenditure for this step change is prudent and efficient. We have engaged expert consultants, EMCa, to assist us in this assessment.

While we consider there is a legitimate driver for a step change to cover higher opex as a result of distributed energy resources management related activities, we have not included the step change in our alternative estimate for the reasons below.

We consider CitiPower's proposal to undertake tapping activities and the volume proposed as prudent and reasonable. EMCa advised tapping activities is a relatively inexpensive means to improve the hosting capacity of a low voltage feeder or section of a feeder, before applying network solutions.²⁰⁹ Further, EMCa considered CitiPower's modelling of voltage rises as a reasonable approach and as such the proposed number of tap changes is likely to be a reasonable estimate.²¹⁰

However, EMCa then benchmarked tapping costs across the Victorian distributors and observed²¹¹ CitiPower's tapping unit cost of \$1959 (\$2020–21)²¹² is significantly higher than United Energy's unit cost of \$1535²¹³ (\$2020–21) and AusNet Services unit cost of \$865.²¹⁴ EMCa were not aware of any reasons which explain the significantly higher unit cost and considered the unit cost to be unjustifiably high.²¹⁵ EMCa concluded an efficient unit cost for tapping would be under \$1000.²¹⁶

²⁰⁷ CitiPower, *2021–26 Regulatory proposal – Supporting document 6.02 – Solar enablement*, January 2020, p. 36.

²⁰⁸ AER, *SA Power Networks distribution determination 2020 to 2025, Draft decision, Attachment 6*, October 2019, pp. 48–50.

²⁰⁹ EMCa, *CitiPower Proposal 2021–26: Review of Aspects of Proposed Expenditure*, August 2020, p. 136.

²¹⁰ EMCa, *CitiPower Proposal 2021–26: Review of Aspects of Proposed Expenditure*, August 2020, p. 136.

²¹¹ EMCa, *CitiPower Proposal 2021–26: Review of Aspects of Proposed Expenditure*, August 2020, p. 137.

²¹² CitiPower, *2021–26 Regulatory proposal – Supporting document 6.02 – Enabling solar model*, January 2020; AER analysis

²¹³ United Energy, *2021–26 Regulatory proposal – Supporting document 6.02 – Enabling solar model*, January 2020.

²¹⁴ AusNet Services, *Information request 049, Q–3*, July 10, p. 6.

²¹⁵ EMCa, *CitiPower Proposal 2021–26: Review of Aspects of Proposed Expenditure*, August 2020, p. 137.

²¹⁶ EMCa, *CitiPower Proposal 2021–26: Review of Aspects of Proposed Expenditure*, August 2020, p. 137.

We agreed with the concerns raised by EMCa in relation to the unit costs and adjusted CitiPower's estimate of tapping costs based on its findings. This reduced the costs of the proposed step change relating to tapping activities from \$0.7 million to \$0.3 million or \$0.4 million, depending on whether a unit cost of \$865 or \$1000 is used. As a result of this, we consider this cost to be immaterial and should be managed within CitiPower's forecast base opex and trend rate of change.

While we consider correction of non-compliance inverter settings will likely help manage voltage constraints, we are not satisfied that CitiPower's monitoring and compliance program is efficient. EMCa considered addressing non-compliance of inverter settings is likely to be a relatively cost-effective means of helping to limit the effects of PV export voltage rise.²¹⁷ However, based on information CitiPower provided, EMCa was not convinced CitiPower had explored cost effective options to proactively ensure correct inverter settings were installed and address non-compliance, and had justified that a separate program to its existing business-as-usual Power Quality program was required.²¹⁸ Accordingly, we do not consider this cost has been sufficiently justified and have not included this cost in our alternative estimate.

6.4.6 Category specific forecasts

We have included two expenditure items, debt raising costs and GSL payments, in our alternative estimate of total opex which we did not forecast using the base-step-trend approach.

Debt raising costs

We have included debt raising cost of \$4.8 million (\$2020–21) in our alternative estimate. This is \$0.4 million (\$2020–21) less than the \$5.2 million forecast (\$2020–21) proposed by CitiPower.²¹⁹

Debt raising costs are transaction costs incurred each time a business raises or refinances debt. The appropriate approach is to forecast debt raising costs using a benchmarking approach rather than a service provider's actual costs in a single year. This provides for consistency with the forecast of the cost of debt in the rate of return building block.

We used our standard approach to forecast debt raising costs which is discussed further in Attachment 3 to the draft decision.

²¹⁷ EMCa, *CitiPower Proposal 2021–26: Review of Aspects of Proposed Expenditure*, August 2020, p. 137.

²¹⁸ EMCa, *CitiPower Proposal 2021–26: Review of Aspects of Proposed Expenditure*, August 2020, p. 137.

²¹⁹ CitiPower, *2021–26 Regulatory proposal*, January 2020, p. 99.

GSL payments

We have included GSL payments of \$0.06 million (\$2020–21) in our alternative estimate. This is \$0.02 million (\$2020–21) less than the \$0.08 million forecast (\$2020–21) proposed by CitiPower.²²⁰

We have forecasted GSL payments as the average of GSL payments made by CitiPower between 2015 and 2019 whereas CitiPower's calculation took the average of the period between 2014 and 2020 (in which 2019 and 2020 was an estimate based on 2018).

The incentives provided by our forecasting approach are consistent with adopting a single year revealed cost approach and applying the EBSS. We have adopted the historical averaging approach to maintain consistency with how GSL payments have been forecast for previous regulatory control periods.

CitiPower did not include a category specific forecast for GSL payments. Instead, it adjusted its base opex to reflect a historic average of its GSL payments.²²¹ Consequently it did not include an explicit forecast for GSL payments in its total opex forecast. It stated that this approach is consistent with the approach we adopted in previous regulatory decisions.²²² However, for the 2016–20 regulatory control period we included GSL payments as a category specific forecast.²²³

CitiPower also proposed that GSL payments be excluded from the EBSS for the 2021–26 regulatory control period.²²⁴ In order to exclude GSL payments from the EBSS we require an explicit forecast.

We note the Essential Services Commission of Victoria is currently undertaking a review of the consumer protection framework in the Electricity Distribution Code, including the GSL scheme.²²⁵ A draft decision was published on 7 May 2020,²²⁶ which sets out proposed changes to the GSL scheme. Consultation on the draft decision closed 2 July 2020. As the review has not been completed we have calculated GSL payments based on the current GSL scheme and not taken into account the proposed changes. Provided the Essential Services Commission's review is completed by early next year, we will update the GSL payment forecasts in our final decision to take into account the impact of the GSL scheme changes.

²²⁰ Citipower, *2021–26 Regulatory proposal – Supporting document 10.06 – Opex model*, January 2020.

²²¹ CitiPower, *2021–26 Regulatory proposal*, January 2020, p. 105.

²²² CitiPower, *2021–26 Regulatory proposal*, January 2020, p. 105.

²²³ AER, *Final decision, CitiPower distribution determination 2016–2020, Attachment 7 Operating expenditure*, May 2016, p. 117.

²²⁴ CitiPower, *2021–26 Regulatory proposal*, January 2020, pp. 128–129.

²²⁵ <https://www.esc.vic.gov.au/electricity-and-gas/codes-guidelines-and-policies/electricity-distribution-code/electricity-distribution-code-review-2019>.

²²⁶ Essential Services Commission, *Electricity Distribution Code review – customer service standards draft decision*, 7 May 2020

6.4.7 Assessment of opex factors

In deciding whether or not we are satisfied the service provider's forecast reasonably reflects the 'opex criteria' under the NER, we have regard to the 'opex factors'.²²⁷

We attach different weight to different factors when making our decision to best achieve the NEO. This approach has been summarised by the AEMC as follows.²²⁸

As mandatory considerations, the AER has an obligation to take the capex and opex factors into account, but this does not mean that every factor will be relevant to every aspect of every regulatory determination the AER makes. The AER may decide that certain factors are not relevant in certain cases once it has considered them.

Table 6.24 summarises how we have taken the opex factors into account in making our draft decision.

Table 6.24 Our consideration of the opex factors

Opex factor	Consideration
The most recent annual benchmarking report that has been published under rule 6.27 and the benchmark opex that would be incurred by an efficient distribution network service provider over the relevant regulatory control period.	There are two elements to this factor. First, we must have regard to the most recent annual benchmarking report. Second, we must have regard to the benchmark operating expenditure that would be incurred by an efficient distribution network service provider over the period. The annual benchmarking report is intended to provide an annual snapshot of the relative efficiency of each service provider.
	The second element, that is, the benchmark operating expenditure that would be incurred an efficient provider during the forecast period, necessarily provides a different focus. This is because this second element requires us to construct the benchmark opex that would be incurred by a hypothetically efficient provider for that particular network over the relevant period.
	We have used several assessment techniques that enable us to estimate the benchmark opex that an efficient service provider would require over the forecast period. These techniques include economic benchmarking and opex cost function modelling. We have used our judgment based on the results from all of these techniques to holistically form a view on the efficiency of CitiPower's proposed total forecast opex compared to the benchmark efficient opex that would be incurred over the relevant regulatory control period.
The actual and expected opex of the Distribution Network Service Provider during any proceeding regulatory control periods.	Our forecasting approach uses the service provider's actual opex as the starting point. We have compared several years of CitiPower's actual past opex with that of other service providers to form a view about whether or not its revealed expenditure is efficient such that it can be relied on as the basis for forecasting required opex in the forthcoming period.

²²⁷ NER, cl. 6.5.6(e).

²²⁸ AEMC, *National Electricity Amendment (Economic Regulation of Network Service Providers) Rule 2012*, Final Rule Determination, 29 November 2012, p. 115.

Opex factor	Consideration
The extent to which the opex forecast includes expenditure to address the concerns of electricity consumers as identified by the Distribution Network Service Provider in the course of its engagement with electricity consumers.	<p>This factor requires us to have regard to the extent to which service providers have engaged with consumers in preparing their regulatory proposals, such that they factor in the needs of consumers.²²⁹</p> <p>Based on the information provided by CitiPower in its proposal and the CCP17's advice, we consider CitiPower consulted with consumers in developing its proposal. We have examined the issues raised by consumers in developing our alternative estimate of opex.</p>
The relative prices of capital and operating inputs	<p>We have considered capex/opex trade-offs in considering CitiPower's proposed step changes. For instance we considered whether a step change for IT cloud is an efficient capex/opex trade-off. We considered the relative capex and opex costs for proposed solutions in considering this step change.</p> <p>We have had regard to multilateral total factor productivity benchmarking when deciding whether or not forecast opex reflects the opex criteria. Our multilateral total factor productivity analysis considers the overall efficiency of networks in the use of both capital and operating inputs with respect to the prices of capital and operating inputs.</p>
The substitution possibilities between operating and capital expenditure.	<p>As noted above we considered capex/opex trade-offs in considering CitiPower's proposed step changes.</p> <p>Some of our assessment techniques examine opex in isolation – either at the total level or by category. Other techniques consider service providers' overall efficiency, including their capital efficiency. We have relied on several metrics when assessing efficiency to ensure we appropriately capture capex and opex substitutability.</p> <p>In developing our benchmarking models we had regard to the relationship between capital, opex and outputs.</p> <p>We also had regard to multilateral total factor productivity benchmarking when deciding whether or not forecast opex reflects the opex criteria. Our multilateral total factor productivity analysis considers the overall efficiency of networks in the use of both capital and operating inputs.</p> <p>Further, we considered the different capitalisation policies of the service providers' and how this may affect opex performance under benchmarking.</p>
Whether the opex forecast is consistent with any incentive scheme or schemes that apply to the Distribution Network Service Provider under clauses 6.5.8 or 6.6.2 to 6.6.4.	<p>The incentive scheme that applied to CitiPower's opex in the 2015–20 regulatory control period, the EBSS, was intended to work in conjunction with a revealed cost forecasting approach.</p> <p>We have applied our estimate of base opex consistently in applying the EBSS and forecasting CitiPower's opex for the 2021–26 regulatory control period.</p>
The extent the opex forecast is referable to arrangements with a person other than the Distribution Network Service Provider that, in the opinion of the AER, do not reflect arm's length terms.	<p>Some of our techniques assess the total expenditure efficiency of service providers and some assess the total opex efficiency. Given this, we are not necessarily concerned whether arrangements do or do not reflect arm's length terms. A service provider which uses related party providers could be efficient or it could be inefficient. Likewise, for a service provider who does not use related party providers. If a service provider is inefficient, we adjust their total forecast opex proposal, regardless of their arrangements with related providers.</p>

²²⁹ AEMC, *National Electricity Amendment (Economic Regulation of Network Service Providers) Rule 2012*, Final Rule Determination, 29 November 2012, pp. 101, 115.

Opex factor	Consideration
Whether the opex forecast includes an amount relating to a project that should more appropriately be included as a contingent project under clause 6.6A.1(b).	This factor is only relevant in the context of assessing proposed step changes (which may be explicit projects or programs). We have not identified any opex project in the forecast period that should more appropriately be included as a contingent project.
The extent the Distribution Network Service Provider has considered, and made provision for, efficient and prudent non-network alternatives.	We have not found this factor to be significant in reaching our preliminary decision.
Any relevant final project assessment report (as defined in clause 5.10.2) published under clause 5.17.4(o), (p) or (s)	In having regard to this factor, we must identify any regulatory investment test (RIT-D) submitted by the business and ensure the conclusions of the relevant RIT-D are appropriately addressed in the total forecast opex. CitiPower did not submit any RIT-D project for its distribution network.
Any other factor the AER considers relevant and which the AER has notified the Distribution Network Service Provider in writing, prior to the submission of its revised proposal under clause 6.10.3, is an operating expenditure factor.	We did not identify and notify CitiPower of any other opex factor.

Source: AER analysis.

Shortened forms

Shortened form	Extended form
AEMC	Australian Energy Market Commission
AEMO	Australian Energy Market Operator
AER	Australian Energy Regulator
capex	capital expenditure
CCP17	Consumer Challenge Panel, sub-panel 17
DMIAM	demand management innovation allowance mechanism
Distributor/DNSP	distribution network service provider
EBSS	efficiency benefit sharing scheme
ECA	Energy Consumers Australia
ESC	Essential Services Commission
ESV	Energy Safe Victoria
GSL	Guaranteed Service Level
MPFP	multilateral total factor productivity
NEL	National Electricity Law
NEM	National Electricity Market
NEO	National Electricity Objective
NER	National Electricity Rules
OEF	operating environment factors
opex	operating expenditure
PPI	partial performance indicators
PTRM	post-tax revenue model
REFCL	Rapid Earth Fault Current Limiter
repex	replacement expenditure
RIN	regulatory information notice