

PRELIMINARY DECISION

AusNet Services distribution determination

2016 to 2020

Attachment 17 – Negotiated services framework and criteria

October 2015

© Commonwealth of Australia 2015

This work is copyright. In addition to any use permitted under the Copyright Act 1968, all material contained within this work is provided under a Creative Commons Attributions 3.0 Australia licence, with the exception of:

* the Commonwealth Coat of Arms
* the ACCC and AER logos
* any illustration, diagram, photograph or graphic over which the Australian Competition and Consumer Commission does not hold copyright, but which may be part of or contained within this publication. The details of the relevant licence conditions are available on the Creative Commons website, as is the full legal code for the CC BY 3.0 AU licence.

Requests and inquiries concerning reproduction and rights should be addressed to the:

Director, Corporate Communications  
Australian Competition and Consumer Commission   
GPO Box 4141, Canberra ACT 2601

or publishing.unit@accc.gov.au.

Inquiries about this publication should be addressed to:

Australian Energy Regulator  
GPO Box 520  
Melbourne Vic 3001

Tel: (03) 9290 1444  
Fax: (03) 9290 1457

Email: [AERInquiry@aer.gov.au](mailto:AERInquiry@aer.gov.au)

1. Note
2. This attachment forms part of the AER's preliminary decision on AusNet Services' revenue proposal 2016–20. It should be read with all other parts of the preliminary decision.
3. The preliminary decision includes the following documents:
4. Overview

Attachment 1 - Annual revenue requirement

Attachment 2 - Regulatory asset base

Attachment 3 - Rate of return

Attachment 4 - Value of imputation credits

Attachment 5 - Regulatory depreciation

Attachment 6 - Capital expenditure

Attachment 7 - Operating expenditure

Attachment 8 - Corporate income tax

Attachment 9 - Efficiency benefit sharing scheme

Attachment 10 - Capital expenditure sharing scheme

Attachment 11 - Service target performance incentive scheme

Attachment 12 - Demand management incentive scheme

Attachment 13 - Classification of services

Attachment 14 - Control mechanism

Attachment 15 - Pass through events

Attachment 16 - Alternative control services

Attachment 17 - Negotiated services framework and criteria

Attachment 18 - f-factor scheme

1. Contents

[Note 17-2](#_Toc432514711)

[Contents 17-3](#_Toc432514712)

[Shortened forms 17-4](#_Toc432514713)

[17 Negotiated services framework and criteria 17-6](#_Toc432514714)

[17.1 Preliminary decision 17-6](#_Toc432514715)

[Negotiating framework 17-6](#_Toc432514716)

[Negotiated distribution service criteria 17-7](#_Toc432514717)

[17.2 AER’s assessment approach 17-7](#_Toc432514718)

[Negotiating framework 17-7](#_Toc432514719)

[Negotiated distribution services criteria 17-7](#_Toc432514720)

[17.3 Reasons for preliminary decision 17-7](#_Toc432514721)

[Negotiating framework 17-7](#_Toc432514722)

[Negotiated distribution services criteria 17-8](#_Toc432514723)

[A AusNet Services’ negotiating framework 17-11](#_Toc432514724)

1. Shortened forms

| 1. Shortened form | 1. Extended form |
| --- | --- |
| 1. AEMC | 1. Australian Energy Market Commission |
| 1. AEMO | 1. Australian Energy Market Operator |
| 1. AER | 1. Australian Energy Regulator |
| 1. AMI | 1. Advanced metering infrastructure |
| 1. augex | 1. augmentation expenditure |
| 1. capex | 1. capital expenditure |
| 1. CCP | 1. Consumer Challenge Panel |
| 1. CESS | 1. capital expenditure sharing scheme |
| 1. CPI | 1. consumer price index |
| 1. DRP | 1. debt risk premium |
| 1. DMIA | 1. demand management innovation allowance |
| 1. DMIS | 1. demand management incentive scheme |
| 1. distributor | 1. distribution network service provider |
| 1. DUoS | 1. distribution use of system |
| 1. EBSS | 1. efficiency benefit sharing scheme |
| 1. ERP | 1. equity risk premium |
| 1. Expenditure Assessment Guideline | 1. Expenditure Forecast Assessment Guideline for electricity distribution |
| 1. F&A | 1. framework and approach |
| 1. MRP | 1. market risk premium |
| 1. NEL | 1. national electricity law |
| 1. NEM | 1. national electricity market |
| 1. NEO | 1. national electricity objective |
| 1. NER | 1. national electricity rules |
| 1. NSP | 1. network service provider |
| 1. opex | 1. operating expenditure |
| 1. PPI | 1. partial performance indicators |
| 1. PTRM | 1. post-tax revenue model |
| 1. RAB | 1. regulatory asset base |
| 1. RBA | 1. Reserve Bank of Australia |
| 1. repex | 1. replacement expenditure |
| 1. RFM | 1. roll forward model |
| 1. RIN | 1. regulatory information notice |
| 1. RPP | 1. revenue and pricing principles |
| 1. SAIDI | 1. system average interruption duration index |
| 1. SAIFI | 1. system average interruption frequency index |
| 1. SLCAPM | 1. Sharpe-Lintner capital asset pricing model |
| 1. STPIS | 1. service target performance incentive scheme |
| 1. WACC | 1. weighted average cost of capital |

# Negotiated services framework and criteria

1. The NER requires us to make constituent decisions on:

* the negotiating framework that is to apply to AusNet Services (which may be as proposed by the distributor, some variant of it, or a framework substituted by us),[[1]](#footnote-1) and
* a decision on the negotiated distribution service criteria (NDSC) for the distributor.[[2]](#footnote-2)

1. AusNet Services submitted a negotiating framework as part of its regulatory proposal for our consideration.[[3]](#footnote-3)

The NDSC set out criteria that a distributor must apply in negotiating terms and conditions including the prices for negotiated distribution services. They also contain the criteria that a commercial arbitrator must apply to resolve disputes about such terms and conditions and/or prices. This section sets out our preliminary decision on AusNet Services' negotiating framework and NDSC.

## Preliminary decision

1. Negotiating framework

We propose a variation to AusNet Services' proposed negotiating framework for the 2016–20 regulatory control period.[[4]](#footnote-4) Specifically, our preliminary decision is to:

* insert at section 3 of AusNet Services' negotiating framework that each party will use their reasonable endeavours to adhere to the specified time limits as required by cl. 6.7.5(c)(5) of the NER.
* delete from section 6 of AusNet Services' negotiating framework 'by entering into the negotiating process, AusNet Services and the service applicant agree that a dispute will be dealt with in accordance with AusNet Services' dispute resolution process in the first instance'.[[5]](#footnote-5)
* amend section 6 of AusNet Services' negotiating framework to state that 'all disputes arising during the course of the negotiation shall be dealt with in accordance with Part 10 of the NEL and Part L of Chapter 6 of the NER'.[[6]](#footnote-6)
* otherwise adopt AusNet Services' proposed negotiating framework.

1. Negotiated distribution service criteria

Our preliminary decision is to retain the NDSC that we published for AusNet Services in May 2015[[7]](#footnote-7) for the 2016–20 regulatory control period. The NDSC give effect to the negotiated distribution service principles.[[8]](#footnote-8)

## AER’s assessment approach

1. Negotiating framework

To be approved, a proposed negotiating framework must specify the obligations in clause 6.7.5(c) of the NER. We examined whether AusNet Services' proposed negotiating framework has done that.

1. Negotiated distribution services criteria

We consider NDSC that reflect the negotiated distribution service principles would satisfy the NER. Therefore we assessed whether our proposed NDSC reflect the negotiated distribution service principles in clause 6.7.1 of the NER.

## Reasons for preliminary decision

1. Negotiating framework
2. A negotiating framework must specify a number of minimum requirements set out in the NER. Those requirements include, among other things, a statement that a distributor will negotiate in good faith and a process for dealing with disputes. We have varied AusNet Services' proposed negotiating framework so it meets the minimum requirements of the NER.[[9]](#footnote-9)
3. Table 17.1 summarises our assessment of AusNet Services' proposed negotiating framework. It shows that each of the NER requirements for a negotiated framework is satisfactorily addressed.

Table 17. AER's assessment of AusNet Services' proposed negotiating framework

|  |  |
| --- | --- |
| 1. NER requirements | 1. AER assessment of AusNet Services |
| Requirement for a distributor and applicant[[10]](#footnote-10) to negotiate in good faith— cl. 6.7.5(c)(1) | Section 3 of AusNet Services' framework |
| Requirement for a distributor to provide all such commercial information reasonably required to enable the applicant of a negotiated distribution service to engage in effective negotiations— cl. 6.7.5(c)(2) | Section 4 of AusNet Services' framework |
| Requirement for a distributor to identify and inform the applicant of the reasonable costs of providing the negotiated service; demonstrate the charges reflect costs and have appropriate arrangements for assessment and review of the charges and the basis on which they are made— cl. 6.7.5(c)(3) | Section 4 of AusNet Services' framework |
| Requirement for the applicant to provide all such commercial information reasonably required for a distributor to engage in effective negotiation— cl. 6.7.5(c)(4) | Section 4 of AusNet Services' framework |
| Requirement to specify a reasonable period of time for commencing, progressing and finalising negotiations; and a requirement for each party to use their reasonable endeavours to adhere to those time periods during the negotiation— cl. 6.7.5(c)(5) | Section 3 of AusNet Services' framework |
| Requirement to specify a process for dispute resolution in accordance with the relevant provisions for dispute resolution— cl. 6.7.5(c)(6) | Section 6 of AusNet Services' framework |
| Requirements to specify arrangements for the payment of a distributor's reasonable direct expenses incurred in processing the application to provide the negotiated distribution service— cl. 6.7.5(c)(7) | Section 3 of AusNet Services' framework |
| Requirement for a distributor to determine the potential impact of the provision of a negotiated distribution service on other distribution network users— cl. 6.7.5(c)(8) | Section 5 of AusNet Services' framework |
| Requirement for a distributor to notify and consult with any affected distribution network user and ensure that the provision of the negotiation distribution service does not result in noncompliance with obligations in relation to other network users under the NER— cl. 6.7.5(c)(9) | Section 5 of AusNet Services' framework |
| Requirement that the distributor publish the results of negotiations on its website − cl. 6.7.5(c)(10) | Section 3 of AusNet Services' framework |

Source: AER analysis.

1. A copy of AusNet Services' framework is at appendix A, subject to our variations as set out in section 17.1.
2. Negotiated distribution services criteria
3. In May 2015, we published an invitation for submissions on our proposed NDSC for the Victorian distributors including AusNet Services. We did not receive any submissions in response to our proposed NDSC. The NDSC we have decided to apply to AusNet Services follow:
4. National Electricity Objective
   1. The terms and conditions of access for a negotiated distribution service, including the price that is to be charged for the provision of that service and any access charges, should promote the achievement of the national electricity objective.

Criteria for terms and conditions of access

Terms and Conditions of Access

* 1. The terms and conditions of access for a negotiated distribution service must be fair and reasonable and consistent with the safe and reliable operation of the power system in accordance with the NER.
  2. The terms and conditions of access for a negotiated distribution service (including in particular, any exclusions and limitations of liability and indemnities) must not be unreasonably onerous taking into account the allocation of risk between a distributor and any other party, the price for the negotiated distribution service and the costs to a distributor of providing the negotiated distribution service.
  3. The terms and conditions of access for a negotiated distribution service must take into account the need for the service to be provided in a manner that does not adversely affect the safe and reliable operation of the power system in accordance with the NER.

Price of Services

* 1. The price for a negotiated distribution service must reflect the costs that a distributor has incurred or incurs in providing that service, and must be determined in accordance with the principles and policies set out in the relevant Cost Allocation Method.
  2. Subject to criteria 7 and 8, the price for a negotiated distribution service must be at least equal to the cost that would be avoided by not providing that service but no more than the cost of providing it on a stand-alone basis.
  3. If a negotiated distribution service is a shared distribution service that:
     + 1. exceeds any network performance requirements which it is required to meet under any relevant electricity legislation: or
       2. exceeds the network performance requirements set out in schedule 5.1a and 5.1 of the NER,

then the difference between the price for that service and the price for the shared distribution service which meets network performance requirements must reflect a distributor’s incremental cost of providing that service (as appropriate).

* 1. If a negotiated distribution service is the provision of a shared distribution service that does not meet or exceed the network performance requirements, the difference between the price for that service and the price for the shared distribution service which meets, but does not exceed, the network performance requirements should reflect the cost a distributor would avoid by not providing that service (as appropriate).
  2. The price for a negotiated distribution service must be the same for all Distribution Network Users unless there is a material difference in the costs of providing the negotiated distribution service to different Distribution Network Users or classes of Distribution Network Users.
  3. The price for a negotiated distribution service must be subject to adjustment over time to the extent that the assets used to provide that service are subsequently used to provide services to another person, in which case such adjustment must reflect the extent to which the costs of that asset are being recovered through charges to that other person.
  4. The price for a negotiated distribution service must be such as to enable a DNSP to recover the efficient costs of complying with all regulatory obligations or requirements associated with the provision of the negotiated service.

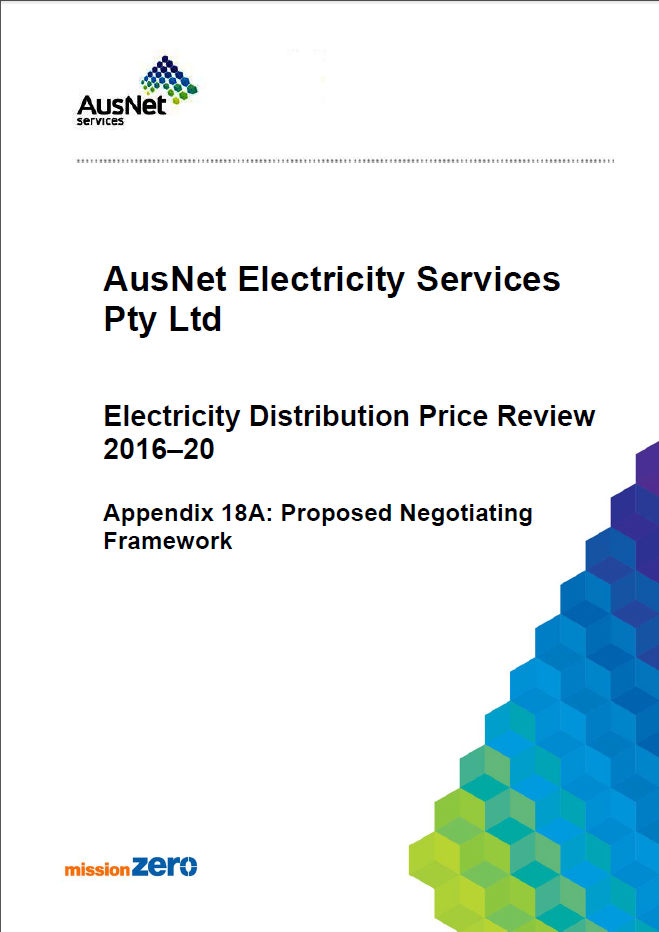
Criteria for access charges

Access Charges

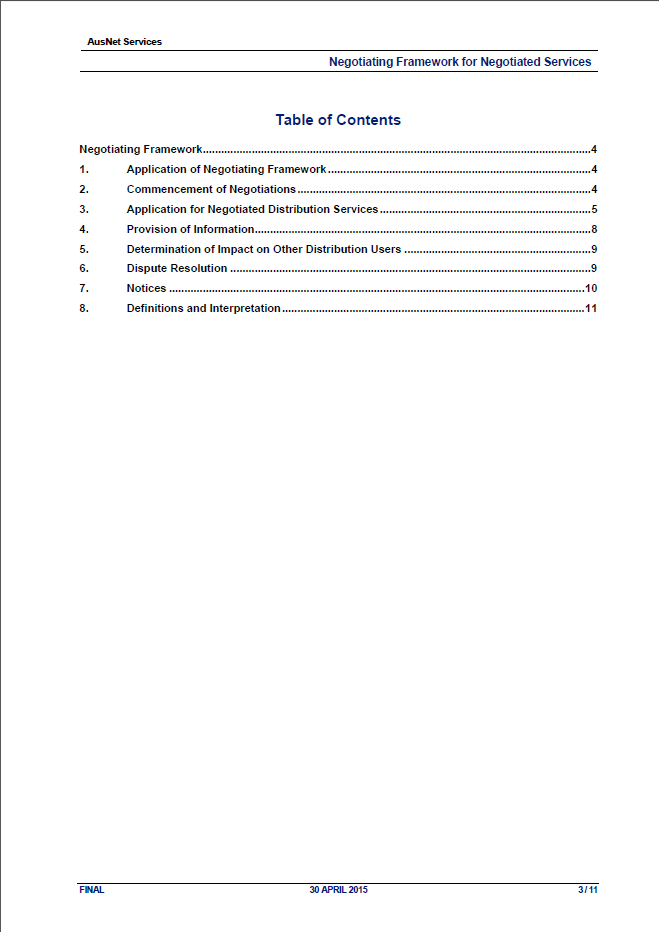
* 1. Any charges must be based on costs reasonably incurred by a distributor in providing distribution network user access, and, in the case of compensation referred to in clauses 5.5(f)(4)(ii) and (iii) of the NER, on the revenue that is likely to be foregone and the costs that are likely to be incurred by a person referred to in those provisions where an event referred to in those provisions occurs (as appropriate).
  2. Any charges must be based on costs reasonably incurred by a distributor in providing transmission network user access to services deemed to be negotiated distribution services by clause 6.24.2(c) of the NER, and, in the case of compensation referred to in clauses 5.4A(h) to (j) of the NER, on the revenue that is likely to be foregone and the costs that are likely to be incurred by a person referred to in those provisions where an event referred to in those provisions occurs (as appropriate).

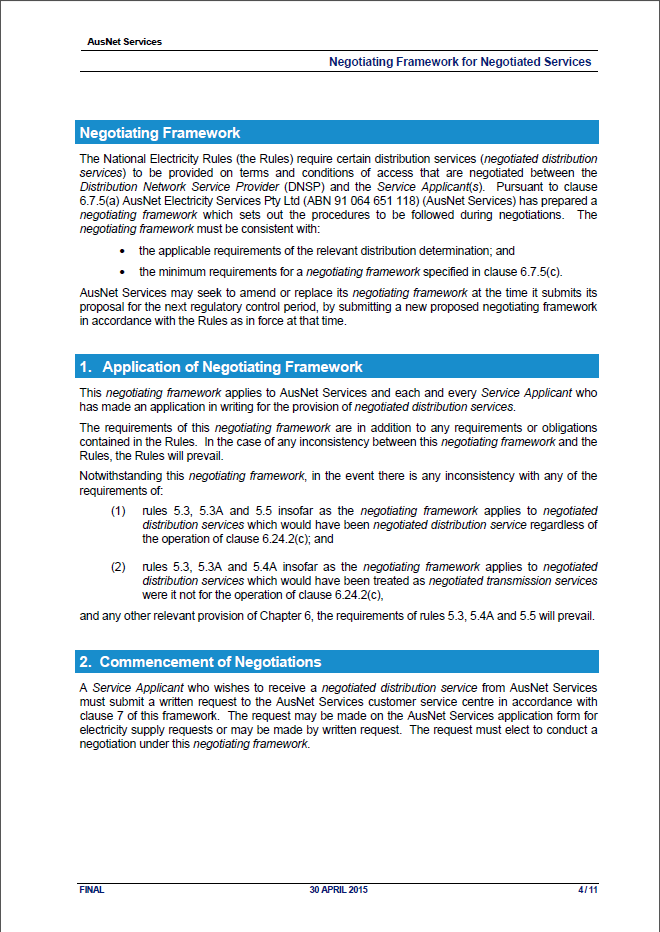
1. This attachment therefore sets out our constituent decisions on the negotiating framework and NDSC to apply to AusNet Services for the 2016–20 regulatory control period.

1. AusNet Services’ negotiating framework

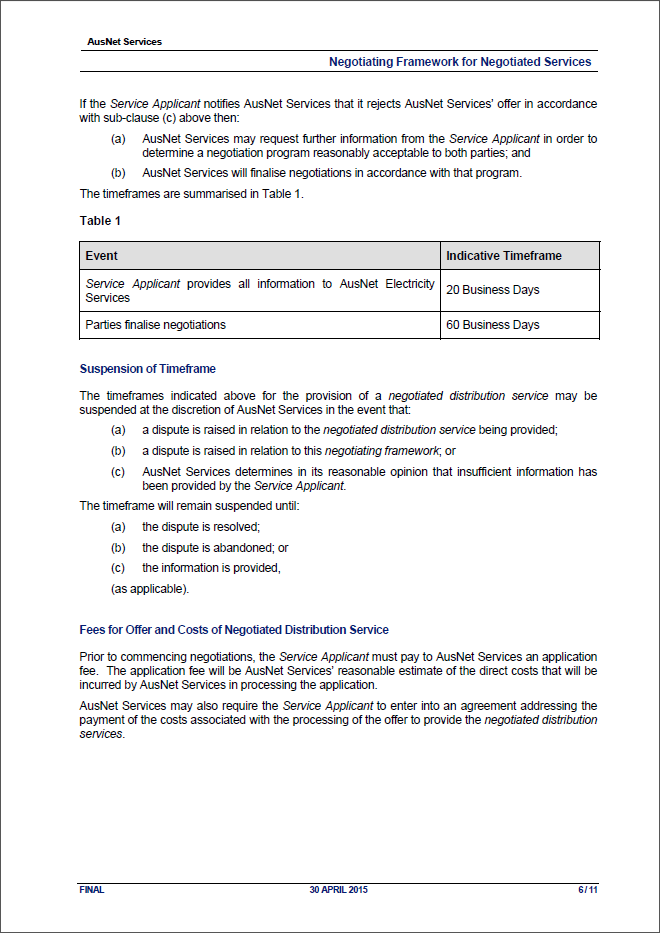


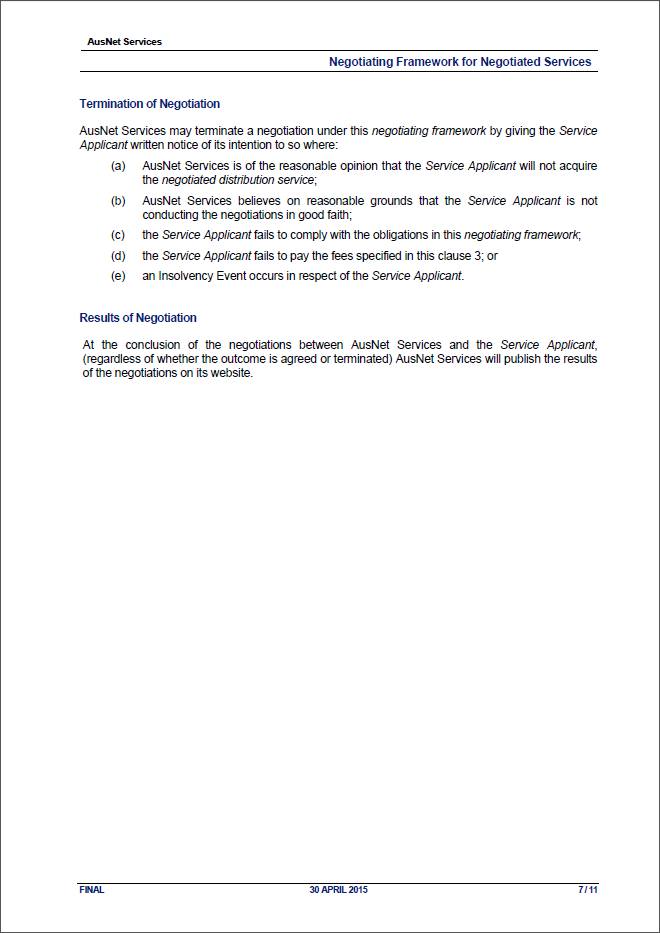


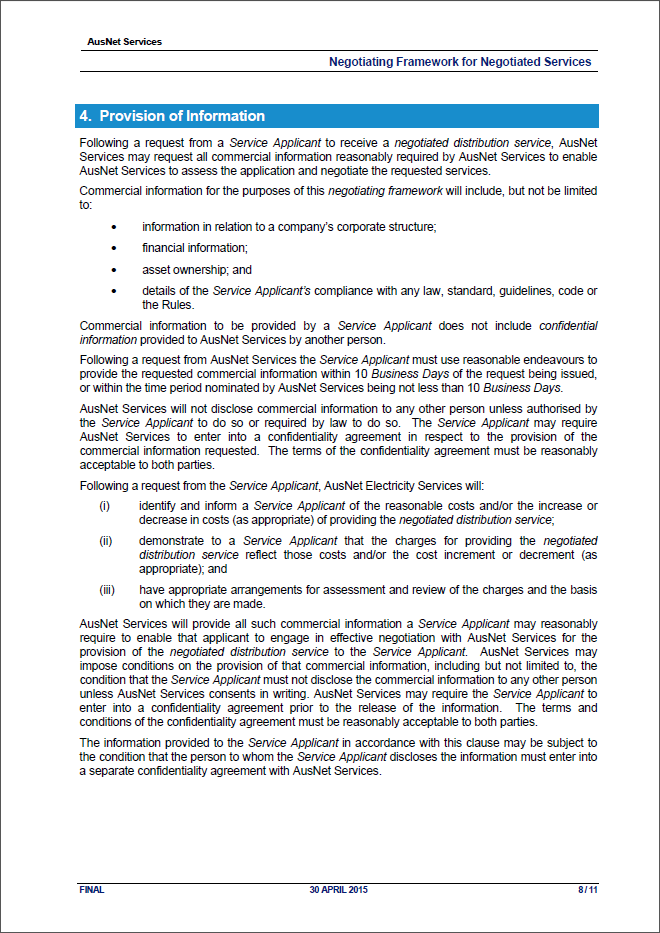


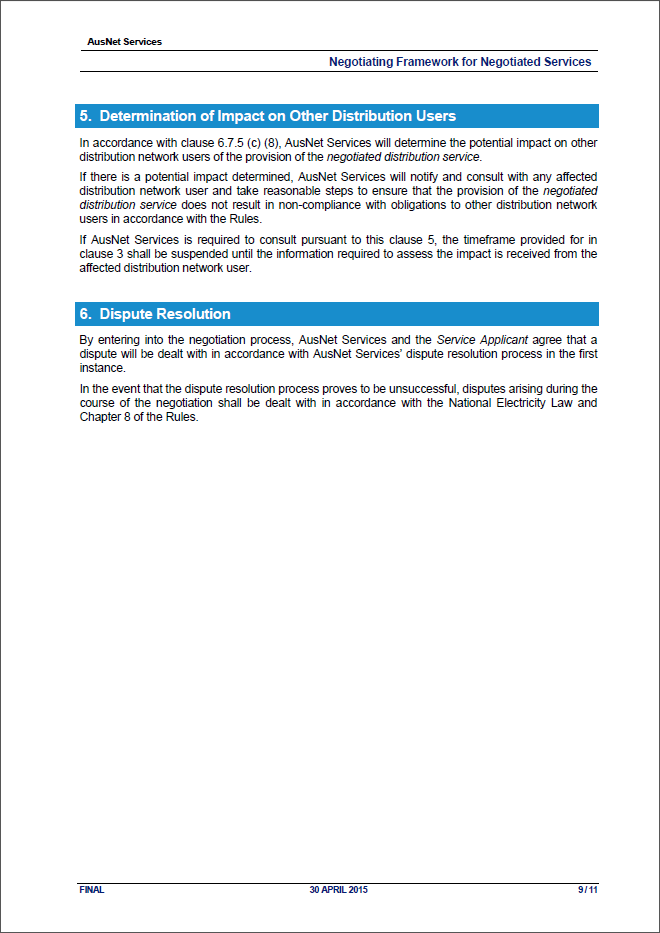


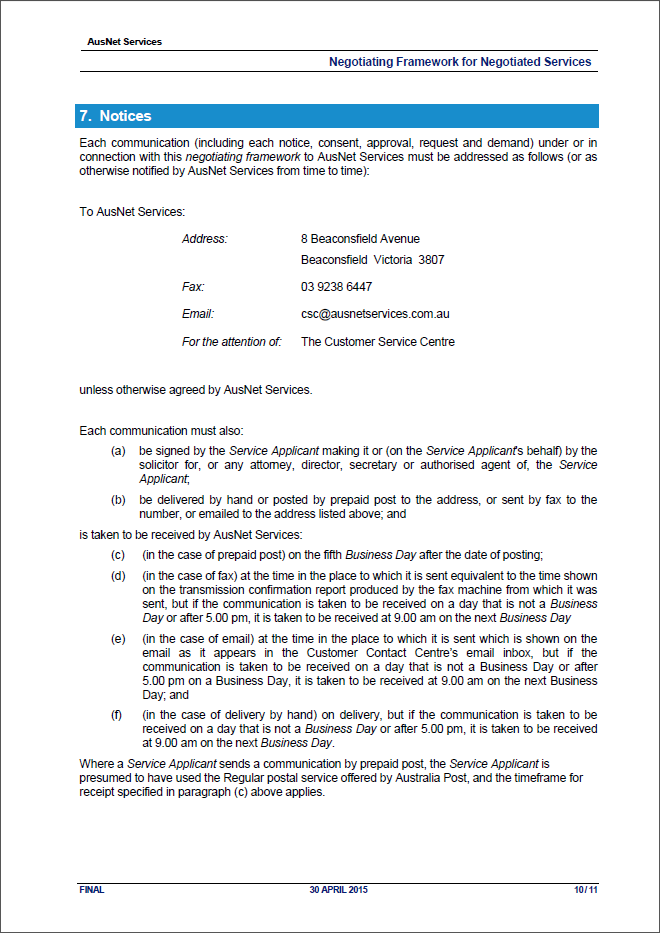


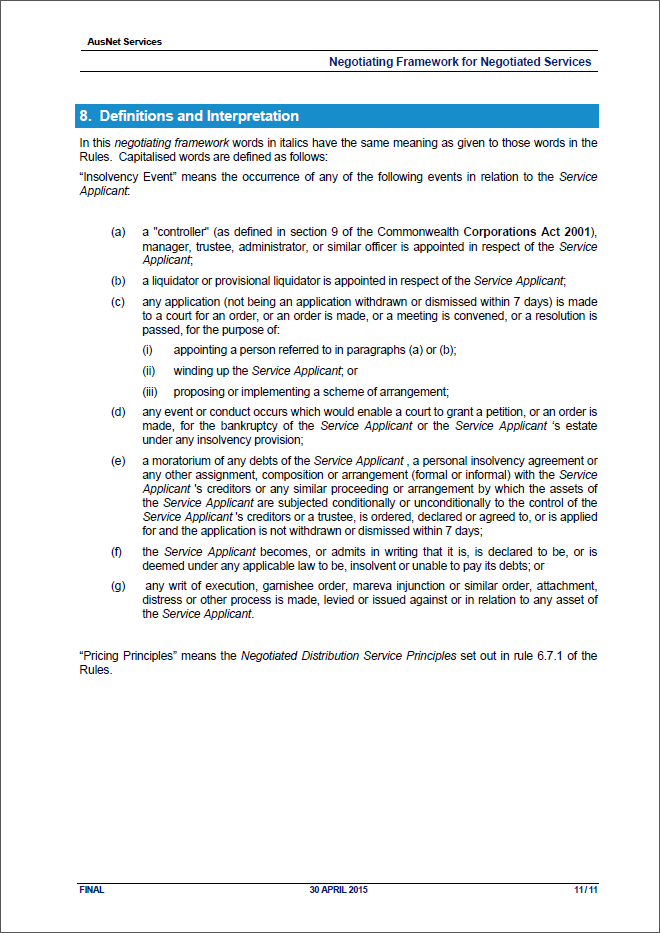












1. NER, cl. 6.12.1(15). [↑](#footnote-ref-1)
2. NER, cl. 6.12.1(16). [↑](#footnote-ref-2)
3. AusNet, Appendix 18A: Proposed negotiating framework, April 2015. [↑](#footnote-ref-3)
4. NER, cl. 6.12.1(15). [↑](#footnote-ref-4)
5. To comply with NER, cl. 6.7.5(c)(6). [↑](#footnote-ref-5)
6. To comply with NER, cl. 6.7.5(c)(6) and refer to the correct dispute resolution provisions under the NER. [↑](#footnote-ref-6)
7. AER, Proposed Negotiated Distribution Service Criteria for Victorian distributors – period commencing 1 January 2016, May 2015. [↑](#footnote-ref-7)
8. NER, cl. 6.7.1. [↑](#footnote-ref-8)
9. NER, cl. 6.7.5(c). [↑](#footnote-ref-9)
10. An applicant or service applicant is the person who wishes to receive a negotiated distribution service. NER, ch. 10. [↑](#footnote-ref-10)