

Incentives review: CESS workshop

Workshop agenda

2.00 – 2.30

AER perspective

- welcome and introduction
- overview of position paper
- questions

2.30 – 3.00

Networks perspective

- ENA
- questions

3.00 – 3.30

Consumer perspective

- CCP
- David Havyatt
- questions

3.30 – 4.00

Discussion

This presentation

- Provides an overview of the position paper
 - We released the position paper because submissions focussed on the CESS
 - The position paper presents data on outcomes to date
- Explores CESS issues further
 - Should the CESS be retained?
 - What sharing ratio should apply?
 - Is there a case for a variable sharing ratio and how could it be implemented?
- AER will draw on stakeholder feedback from this workshop and submissions in developing its draft decision

Objective of CESS

CESS aims to incentivise efficiency

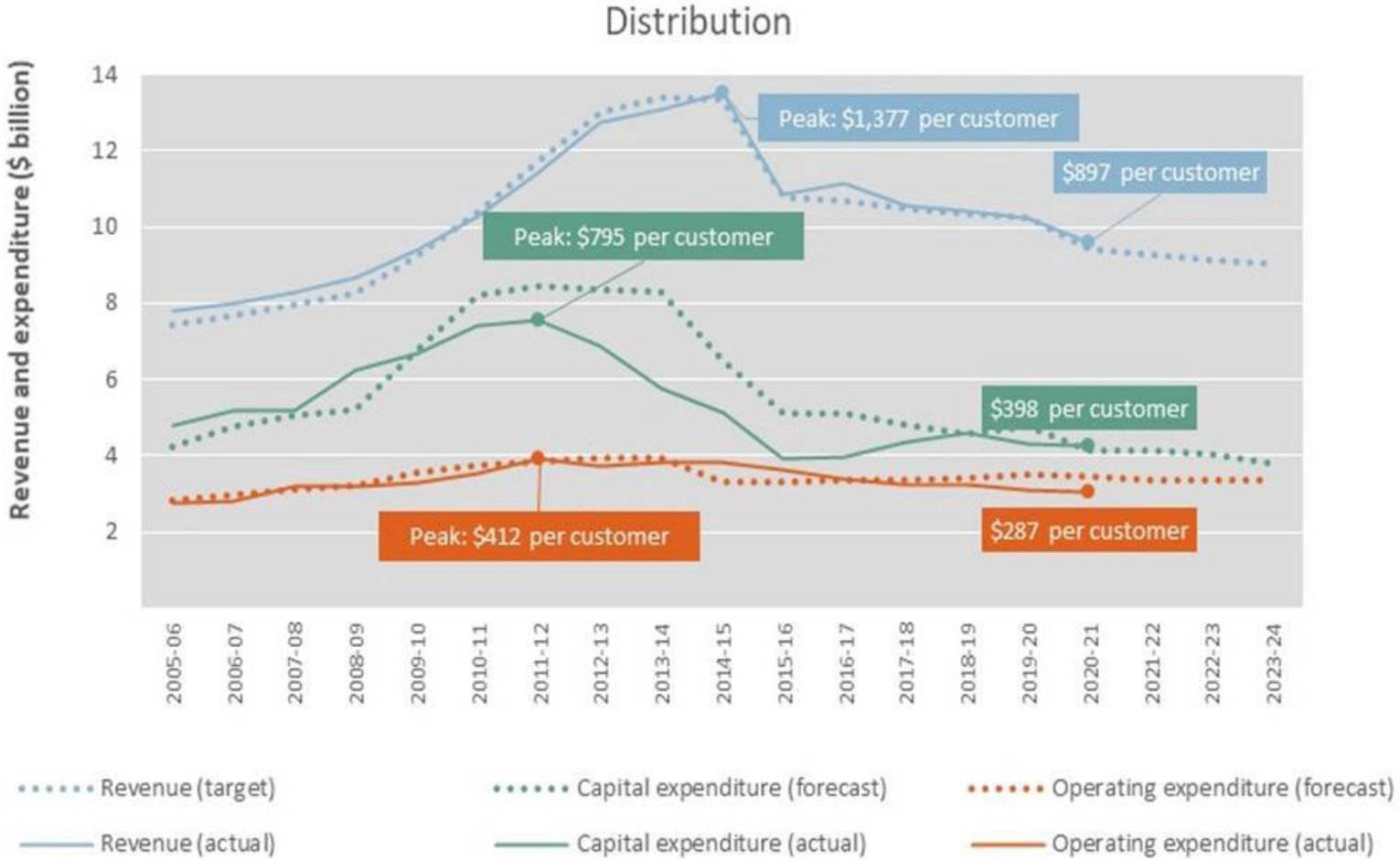
- It should incentivise management effort
- Consumers benefit if the AER learns from revealed costs
- Harder to implement revealed cost model for capex than opex – more capex lumpiness eg DER, transmission

For consumers there is a trade -off

- Higher CESS sharing ratio means more incentive payments – we can think of this as an information rent
- Optimal trade off between efficiency gains and CESS payments is unknown (insufficient data)
- The current 30% sharing ratio is based on the EBSS sharing ratio

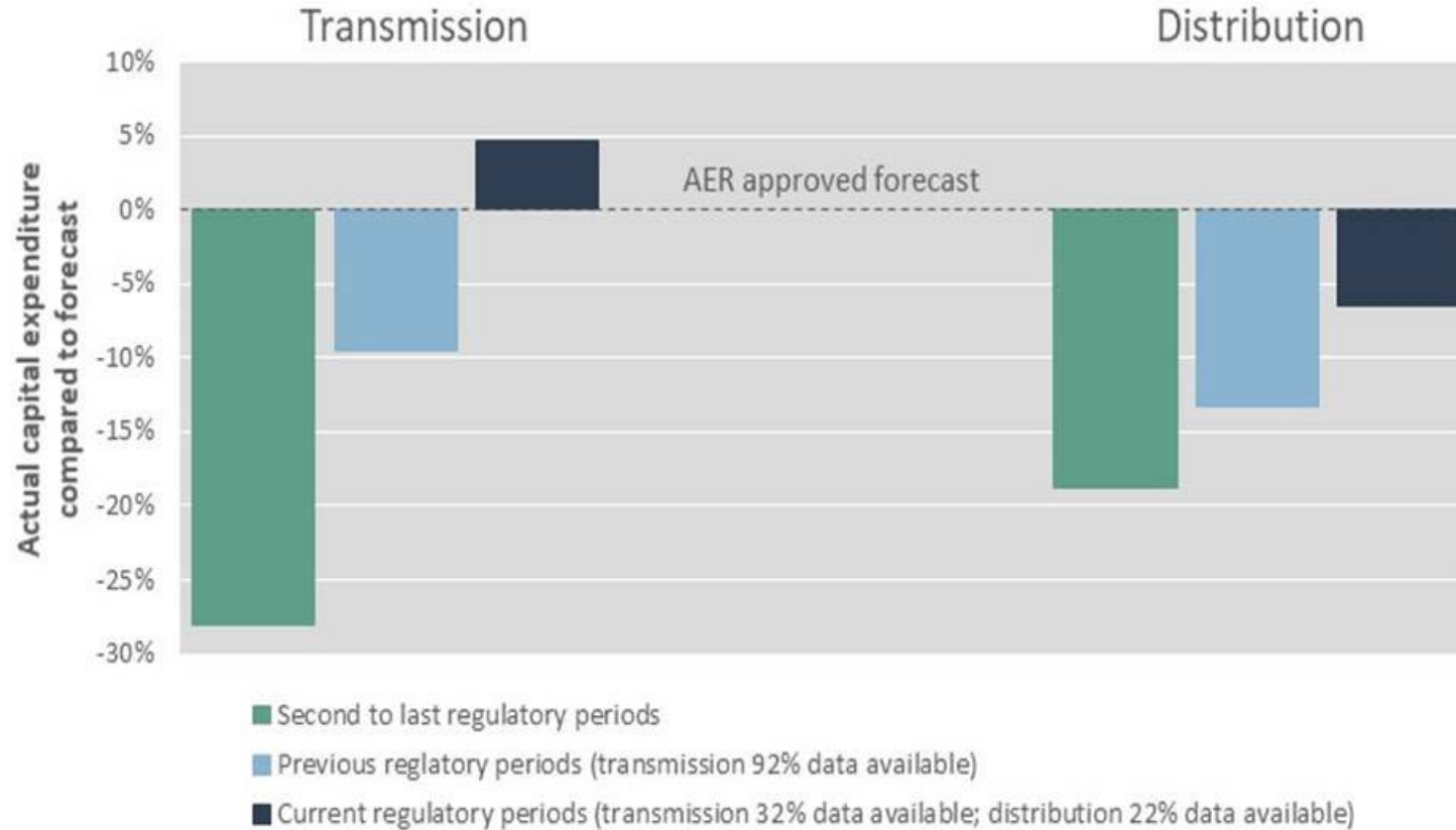
So is there a case for change?

The networks are becoming more efficient



... and AER forecasting accuracy is improving

Capex expenditure compared to AER forecast



... but outcomes vary across networks

- Typically networks spend less capex than forecast
- In most cases network proposals reflect the gains made
 - With capex forecasts based on revealed lower expenditure from the previous regulatory period
- However some networks underspend and then ask for significant step ups at the next reset
 - Example of Citipower, Powercor and United Energy
- Question arises whether underspends are the result of genuine efficiency gains, and whether they outweigh the incentives the CESS provides
- There may now be a case for a targeted CESS response in such circumstances

Capex outcomes by distribution networks

DNSP	Underspend in previous regulatory control period	Final decision compared to actuals in previous regulatory control period	Initial proposal compared to actuals in previous regulatory control period
AusNet Services	-15%	-18%	-14%
CitiPower	-32%	3%	49%
Jemena	-23%	9%	7%
Powercor	-14%	0%	24%
United Energy	-22%	17%	58%
SA Power Networks	-16%	-5%	2%
Evoenergy	2%	-8%	-3%
Ausgrid	-16%	-5%	6%
Endeavour Energy	-6%	9%	8%
Essential Energy	-16%	-6%	-5%
Energex	-12%	-21%	-20%
Ergon Energy	-3%	-24%	-8%

Issue 1

Retain the CESS?

Stakeholder views

- Networks - retain CESS
- CCP - reduce sharing ratio and improve transparency
- David Havyatt - remove the CESS
 - benchmarking and frontier analysis a preferable approach

AER position

- Retain CESS
 - Revealed cost remains primary tool for forecasting expenditure
 - Data suggests CESS driving efficiency and AER is learning from outcomes
- Improve transparency

Issue 2

What CESS sharing ratio?

Stakeholder views

- Networks – retain 30%
- CCP – 20%
- Consumer groups – perceptions that consumers paying too much for forecasting error

AER position

- Retain 30% sharing ratio as a default rate
 - Given efficiency gains over time and improving forecast accuracy
- Introduce a 20% sharing ratio for proposals of concern
 - Where proposals do not reflect revealed costs, are not supported by consumers and/or otherwise not well supported

Issue 3

How to implement a variable sharing ratio

Options

1. Principles based approach

- For example, apply the better resets handbook principles
- Criteria could include consistency of forecast with capex outcomes, rigor of assessments (eg cost/Benefit), and consumer engagement

2. Bright line test

- For example, apply 30% sharing ratio for outperformance of up to 10%, then sharing ratio of 20%
- For example, apply 20% rate in forecast period if previous period spend was 10% lower than forecast and forecast is 10% higher than last period capex

3. Hybrid (principles based approach and bright line test)

- For example, a bright line test combined with the opportunity for a network to make the case why a lower sharing ratio should not be applied

Next steps

Submissions	9 September 2022
Draft Decision	Late October 2022/early November 2022
Final Decision	April 2023
Guideline changes	Separate consultation process if changes required