

## ActewAGL Distribution gas access arrangement revision proposal June 2015

### Confidentiality claim

Title, page and paragraph number of document containing confidential Information.	Description of the confidential information.	Topic the confidential information relates to (e.g. capex, opex, the rate of return etc.)	Identify the recognised confidentiality category that the confidential information falls within.	Provide a brief explanation of why the confidential information falls into the selected category.  If the confidential information falls within 'other' please provide further details on why the Information should be treated as confidential.	Specify reasons supporting how and why detriment would be caused from disclosing the confidential information.	Provide any reasons supporting why the identified detriment is not outweighed by the public benefit (especially public benefits such as the effect on the long term interests of consumers).
<b>Attachment 3</b>  Page 8, para. 1.	Information about the timing of major civil works planned by a contract customer	Demand forecast	Personal information	This information pertains to a customer whose identity is apparent, which raises privacy considerations	Disclosing confidential information raises privacy considerations for ActewAGL Distribution customers. Competitors to our individual customers that operate in competitive markets may be advantaged. Information was sought from these customers on a confidential basis.	There is no material public benefit from disclosing this personal information.
<b>Appendix 3.01</b>  Page 22, para. 1 Page 59, para. 5. Page 60, para. 3, 4	Identification of customers moving from volume to demand tariffs and contract customers' expected load changes	Demand forecast	Personal information	This information pertains to customers whose identity is apparent, or can reasonably be ascertained from the information, which raises privacy considerations	Disclosing confidential information raises privacy considerations for ActewAGL Distribution customers. Competitors to our individual customers that operate in competitive markets may be advantaged. Information was sought from these customers on a confidential basis.	There is no material public benefit from disclosing this personal information.

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<p><b>Appendix 3.02.</b> <b>All model sheets except the summary page</b></p>	<p>Core Energy proprietary methodology</p>	<p>Demand forecast</p>	<p>Market intelligence and personal information</p>	<p>Models contain proprietary information that if disclosed would provide an advantage to Core Energy's competitors.</p> <p>Contains easily identifiable personal information relating to individual customer demand.</p>	<p>Core Energy operates in a competitive market, and disclosing their proprietary information would provide an advantage to Core's competitors.</p> <p>Competitors to our individual customers that operate in competitive markets may also be advantaged. Information was sought from these customers on a confidential basis.</p>	<p>ActewAGL Distribution's customers would be detrimentally impacted if the intellectual property contained in successful tender bids was released. This would diminish the incentive of potential tenderers to develop intellectual property, which would be detrimental to the quality of experts available to the AA process.</p> <p>Additionally, Appendix 3.02 includes private information relating to individual customers' demand and/or bills.</p>

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<b>Appendices 3.03, and 3.04</b>	Core Energy proprietary methodology	Demand forecast	Market intelligence and personal information	Models contain proprietary information that if disclosed would provide an advantage to Core Energy's competitors.  Contains easily identifiable personal information relating to individual customer demand.	Core Energy operates in a competitive market, and disclosing their proprietary information would provide an advantage to Core's competitors.  Competitors to our individual customers that operate in competitive markets may also be advantaged. Information was sought from these customers on a confidential basis.	ActewAGL Distribution's customers would be detrimentally impacted if the intellectual property contained in successful tender bids was released. This would diminish the incentive of potential tenderers to develop intellectual property, which would be detrimental to the quality of experts available to the AA process.
<b>Attachment 4</b>  Page 15, para 1 & 2 and footnote 8  Page 16, para 4 and footnote 10	Supplier margins	Capex & opex	Market sensitive cost inputs	The information is a market sensitive cost input.	Disclosure of this information may affect ActewAGL Distribution's ability to obtain efficient prices in the future.	Consumers benefit from ActewAGL Distribution's ability to obtain efficient prices in the future

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<b>Attachment 4</b> Page 17, para 2 Page 18 Table 4.2	Information concerning ActewAGL Distribution's assessment supplier costs.	Capex	Market sensitive cost inputs	The information provides details on ActewAGL Distribution's assessment process.	Disclosure of this information may affect ActewAGL Distribution's ability to obtain efficient prices in the future.	Consumers benefit from ActewAGL Distribution's ability to obtain efficient prices in the future

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<b>Appendix 4.01</b>  <b>The DAMS and ASA.</b>  <b>Whole Document</b>	The Distribution and Asset Management Services (DAMS) Agreement and the Asset Services Agreement (ASA) are commercial agreements between other parties that set out obligations, processes, standards, conditions and prices for the performance of services.	Unit rates and margins for capex and opex	Market sensitive cost inputs	The DAMS and ASR agreements are commercially sensitive agreements between other parties and represent private commercial arrangements. Revealing the structure and obligations to other parties could harm the legitimate business interests of all parties. Revealing the margins and the derivation of movement to these margins, the conditions within the agreement that impose costs and other reporting information could provide the opportunity for competitors in the market to demand terms and conditions similar to those contained in these agreements.	The details relating to ActewAGL Distribution's outsourcing arrangements with JAM and Zinfra including structure and activity scope are commercially confidential to ActewAGL Distribution's, Jemena and Zinfra and could harm the legitimate business interests of all parties if published. Public disclosure of this information may prejudice future tender processes between ActewAGL Distribution's and its service providers, as well as commercial negotiations between Jemena, Zinfra and its unrelated customers Disclosure of this information may affect ActewAGL Distribution's ability to obtain efficient prices in the future.	While the detriment of publishing the information is clear, ActewAGL Distribution is not aware of any material incremental public benefit from the AER publishing this information, as opposed to using it on a confidential basis. Confidentiality arrangements can be put in place to allow access to the information for the relevant interested parties involved in regulatory processes.

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<b>Appendix 4.02</b>  <b>Evans and Peck Report</b>  <b>Whole Document</b>	An Independent review of the proposed pricing methodology applicable to the Sydney South, Sydney West, Illawarra and Southern Highland networks in the South Region that will be undertaken by Zinfra for routine capital works and other works.	Margins	Market sensitive cost inputs	Revealing the structure of the agreement between Jemena and Zinfra would set a floor in the market when Zinfra is negotiating with other parties. Disclosure could therefore harm Zinfra's legitimate business interests. Revealing margins paid to parties that operate in a competitive market, could prejudice those providers' commercial negotiations with other clients (who would likely demand terms no worse than those provided by Jemena).	The details relating to ActewAGL Distribution's outsourcing arrangements with JAM and Zinfra (including structure and activity scope) are commercially confidential to ActewAGL Distribution, Jemena and Zinfra and could harm the legitimate business interests of all parties if published. Public disclosure of this information may prejudice future tender processes between ActewAGL Distribution and its service providers, as well as commercial negotiations between Jemena, Zinfra and its unrelated customers.	While the detriment of publishing the information is clear, ActewAGL Distribution is not aware of any material incremental public benefit from the AER publishing this information, as opposed to using it on a confidential basis. Confidentiality arrangements can be put in place to allow access to the information for the relevant interested parties involved in regulatory processes.

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<b>Appendix 4.05a and 4.05b</b>	Voluntary information provided by Jemena showing cost and margin data at a project level	Jemena voluntary information. Margins	Market sensitive cost inputs	The information contains market sensitive cost inputs and margin data. Providing this information would provide service providers the opportunity to calculate margin data and potentially use this data to distort the market.	Information about the margins allowed for on a project basis are commercially confidential to ActewAGL Distribution, Jemena and Zinfra and could harm the legitimate business interests of all parties if published. Public disclosure of this information may prejudice future tender processes between ActewAGL Distribution and its service providers, as well as commercial negotiations between Jemena, Zinfra and its unrelated customers.	While the detriment of publishing the information is clear, ActewAGL Distribution is not aware of any material incremental public benefit from the AER publishing this information, as opposed to using it on a confidential basis.
<b>Attachment 5</b> Page 26	Hoskinstown O&M contract step change	Opex	Market sensitive cost inputs	Commercial contract information	Disclosure of commercial information relating to the contract between the two parties could adversely affect future commercial negotiations for both parties for related services.	There is no public benefit from disclosing contract information.

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<b>Attachment 5</b> Page 27	Wholesale gas price forecast	Opex	Market sensitive cost inputs	Forecast of input price subject to contract negotiation	Disclosure of this assumption could adversely affect ActewAGL Distribution's ability to negotiate a competitive wholesale gas contract for unaccounted for gas and gas used in water bath heater operations over the 2016-21 access arrangement period.	The public benefit from disclosing ActewAGL Distribution's wholesale gas contract price assumption is outweighed by the affect this may have on ActewAGL Distribution's costs, to the detriment of consumers' long term interests.
<b>Appendix 5.04</b> Pages 5, 21-22	Hoskinstown O&M contract step change	Opex	Market sensitive cost inputs	Commercial contract information	Disclosure of commercial information relating to the contract between the two parties could adversely affect future commercial negotiations for both parties for related services.	There is no public benefit from disclosing contract information.



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<b>Appendix 5.04</b> Page 16	Internal cost of capital assumption used in IT asset utilisation fee calculation	Opex	Market sensitive cost inputs	Jemena's internal cost of capital assumption	Commercially sensitive cost assumption	The public benefit from disclosing this cost assumption is outweighed by the potential to impact Jemena's ability to negotiate competitive contract outcomes.
<b>Appendix 5.04</b> Pages 18, 19, 22, 27, 35, 37, 51, 54, 56, 58	Internal labour rate / salary information and external contract estimates	Opex	Market sensitive cost inputs	Internal labour rate /salary information	Disclosure of this assumption could adversely affect JAM's ability to negotiate competitive labour rates/ salaries and/or contractor rates for the activities included in these step changes	The public benefit from disclosing labour rate/ salary information is outweighed by the affect this may have on ActewAGL Distribution's ability to negotiate competitive rates, to the detriment of consumers' long term interests.

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<b>Appendix 6.04</b>  <b>Whole models</b>	ActewAGL Distribution's capex models	Capex forecast methodology	Market intelligence and market sensitive cost inputs	<p>The models and methodology is proprietary information that if disclosed would reduce the intellectual property ActewAGL Distribution has invested in building the models. The models also contain unit rates, detailed capex programme financial, and strategy information. Publishing the material may prejudice future tender and commercial negotiation processes between ActewAGL Distribution and its potential service providers. The project totals could also be used in combination with a public version of the RIN response to determine margins.</p>	<p>The models and methodology is proprietary information that if disclosed would diminish the intellectual property ActewAGL Distribution has invested in building the model.</p> <p>Public disclosure of the relevant capex information could undermine the request for quote, request for tender and negotiating strategies to achieve efficient costs. This is because vendors would gain an insight into how much ActewAGL Distribution has historically paid, or forecast to pay to establish the required capability. This could set a floor in the market when procuring such services in the future. Disclosure could therefore harm ActewAGL Distribution's legitimate business interests and, ultimately, increase the costs passed on to customers.</p>	<p>While not all capex information in the models is confidential, ActewAGL Distribution provides detailed capex information in its access arrangement information and its public RIN response. ActewAGL Distribution does not consider there would be any additional public benefit to disclosure of the information via the capex model.</p> <p>ActewAGL Distribution (and therefore its customers) should not be funding or producing intellectual property that would benefit those other than ActewAGL Distribution and its customers. Disclosure would reduce ActewAGL Distribution's incentive to produce intellectual property and innovative ways that might enhance the long-term interest of customers.</p>

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<p><b>Appendix 6.05</b></p> <p><b>Cost estimation documentation</b></p>	Project details	Capex	Market sensitive cost inputs	The documents in this appendix contain detailed capex program financial, strategy and unit rate information. Publishing the material may prejudice future tender and commercial negotiation processes between ActewAGL Distribution and its potential service providers	Public disclosure of this information could undermine the request for quote, request for tender and negotiation strategies to achieve efficient costs. This is because vendors could gain insight into why and when works will occur and the forecast costs, based on confidential unit rates. Disclosure would therefore harm ActewAGL Distribution's legitimate business interests and ultimately increase costs passed onto customers.	While the detriment of publishing the information is clear, ActewAGL Distribution is not aware of any material incremental public benefit from the AER publishing this information, as opposed to using it on a confidential basis. Confidentiality arrangements can be put in place to allow access to the information for the relevant interested parties involved in regulatory processes.

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<b>Appendix 6.07.6</b>	Response to RIN clauses 6.11, 6.13, 6.14	Capex	Market sensitive cost inputs	The information contains market sensitive cost inputs	Disclosure .of the information could undermine ActewAGL Distribution's ability to obtain efficient prices in the future. This is because vendors would gain nan insight into the forecast cost and this could set a floor in the market when these services are procured. Disclosure could therefore harm ActewAGL's legitimate business interests and ultimately increase costs passed onto customers.	While the detriment of publishing the information is clear, ActewAGL Distribution is not aware of any material incremental public benefit from the AER publishing this information, as opposed to using it on a confidential basis. Confidentiality arrangements can be put in place to allow access to the information for the relevant interested parties involved in regulatory processes.

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<b>Appendix 6.07.7</b>	Response to RIN clauses 6.12, 6.14, 6.15	Capex	Market sensitive cost inputs	The information contains market sensitive cost inputs	Disclosure .of the information could undermine ActewAGL Distribution's ability to obtain efficient prices in the future. This is because vendors would gain nan insight into the forecast cost and this could set a floor in the market when these services are procured. Disclosure could therefore harm ActewAGL's legitimate business interests and ultimately increase costs passed onto customers.	While the detriment of publishing the information is clear, ActewAGL Distribution is not aware of any material incremental public benefit from the AER publishing this information, as opposed to using it on a confidential basis. Confidentiality arrangements can be put in place to allow access to the information for the relevant interested parties involved in regulatory processes..
<b>Attachment 8</b> Page 15	Proposed averaging period for FY17	Rate of return	Market sensitive cost inputs	Release of this information before the averaging period has passed could affect market behaviour, which could affect ActewAGL	Any adverse change in market behaviour could result in the actual cost of debt to be worse than it would be if the nominated averaging periods were not in the public domain.	There is no material benefit to customers from knowing the future averaging periods in advance. However, it could be significant detriment to ActewAGL and its consumers.

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<b>Appendix 8.01</b> Page 18	Proposed averaging periods for the annual cost of debt updates for FY17-FY21	Rate of return	Market sensitive cost inputs	Release of this information before the averaging period has passed could affect market behaviour, which could affect ActewAGL	Any adverse change in market behaviour could result in the actual cost of debt to be worse than it would be if the nominated averaging periods were not in the public domain.	There is no material benefit to customers from knowing the future averaging periods in advance. However, it could be significant detriment to ActewAGL and its consumers.
<b>Appendix 8.05</b>	Data relating to the calculation of the cost of debt – sourced from Bloomberg	Rate of return	Strategic Information	ActewAGL does not own the copyright of the data included in the model due to the contract with the supplier.	Disclosure of the data could result in compensation claims and loss of ability to source the data in the future for ActewAGL.	Customers can source this data by subscribing to Bloomberg.
<b>Appendix 11.01 and 11.04</b> 'PTRM input' sheet – Cells: L307:Q307	Demand	Demand	Personal information	Contains easily identifiable personal information relating to individual customers' demand	This is private information relating to individual customers' demand	This is private information relating to individual customers' demand

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<b>Appendix 11.01 and 11.04</b>  PTRM input'Forecast revenues' sheet –  Cells: Q32:W32, Q84:W84 and Q135:W135	Demand and Forecast revenues	Demand and Forecast revenues	Personal information	Contains easily identifiable personal information relating to individual customers' demand and bills	This is private information relating to individual customers' demand and/or bills	This is private information relating to individual customers' demand and/or bills
<b>Appendix 11.02</b>  'Input   Proposed Tariffs' sheet – Cells: J27:K27, J129:K129	Demand and Forecast revenues	Demand and Forecast revenues	Personal information	Contains easily identifiable personal information relating to individual customers' demand and bills	This is private information relating to individual customers' demand and/or bills	This is private information relating to individual customers' demand and/or bills
<b>Appendix 11.02</b>  'Calc   Existing Revenue' sheet – Cells: H99 and H109	Demand and Forecast revenues	Demand and Forecast revenues	Personal information	Contains easily identifiable personal information relating to individual customers' demand and bills	This is private information relating to individual customers' demand and/or bills	This is private information relating to individual customers' demand and/or bills

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<b>RIN Templates</b> <b>Worksheet 4</b> <b>Tables 4.2.1, 4.2.2, 4.2.3, 4.2.4, 4.2.5, 4.2.6 and 4.2.7.</b>	Data showing customer numbers and market expansion capex	capex	Market sensitive cost inputs	Release of this information could provide unit rate data to the market.	Confidential service provider information	There is no material benefit to customers from knowing the unit rate costs. However, it could provide information that could distort charges by suppliers
<b>RIN Templates</b> <b>Worksheet 5</b> <b>Table 5.1 relevant cells within range G23: M1192</b>	Data showing detailed data on a project basis	capex	Market sensitive cost inputs	Release of this information could provide unit rate data to the market.	Confidential service provider information	There is no material benefit to customers from knowing the unit rate costs. However, it could provide information that could distort charges by suppliers
<b>RIN Templates</b> <b>Worksheet 7</b> <b>Table 7.1 relevant cells within range G37: O856</b>	Data showing detailed data on a project basis	capex	Market sensitive cost inputs	Release of this information could provide unit rate data to the market.	Confidential service provider information	There is no material benefit to customers from knowing the unit rate costs. However, it could provide information that could distort charges by suppliers



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<b>RIN Templates</b> <b>Worksheet 8</b> <b>Table 8.2 (rows 52 - 59)</b> <b>Table 8.3.1 (rows 72 – 79)</b> <b>Table 8.3.2 (rows 85 – 92)</b> <b>Table 8.5.1 (rows 183 – 190)</b> <b>Table 8.5.2 (rows 222 – 229)</b> <b>Table 8.6 (rows 268 – 275)</b>	Data showing detailed data on a project basis	capex	Market sensitive cost inputs	Release of this information could provide unit rate data to the market.	Confidential service provider information	There is no material benefit to customers from knowing the unit rate costs. However, it could provide information that could distort charges by suppliers
<b>RIN Templates</b> <b>Worksheet 12</b> <b>Cells R26:T35</b>	Data showing detailed data on a project basis	capex	Market sensitive cost inputs	Release of this information could provide unit rate data to the market.	Confidential service provider information	There is no material benefit to customers from knowing the unit rate costs. However, it could provide information that could distort charges by suppliers

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<b>RIN Worksheet 14</b>  <b>Table 14.2 – classification levels 1 – 3 (Rows 53 – 75)</b>	Internal labour overhead expenditure (actual/forecast ) heads	opex	Market intelligence and personal information	Personal Information and market sensitive cost input information.	Disclosing confidential information raises privacy considerations for ActewAGL Distribution employees.  Disclosure of this information may also affect ActewAGL Distribution’s ability to obtain efficient prices in the future.	There is no public benefit from disclosing individual ActewAGL staff payroll costs and disclosure of this cost information may affect ActewAGL Distribution’s ability to obtain efficient prices in the future.
<b>RIN Table 15</b>  <b>Rows 19 and 20</b>	Supplier (related party) margins	Opex	Market sensitive cost inputs	The information is a market sensitive cost input.	Disclosure of this information may affect ActewAGL Distribution’s ability to obtain efficient prices in the future.	Consumers benefit from ActewAGL Distribution’s ability to obtain efficient prices in the future
<b>RIN Table 23.2</b>  <b>Rows 25, 26 and 41</b>	Supplier (related party) margins	Opex	Market sensitive cost inputs	The information is a market sensitive cost input.	Disclosure of this information may affect ActewAGL Distribution’s ability to obtain efficient prices in the future.	Consumers benefit from ActewAGL Distribution’s ability to obtain efficient prices in the future
<b>RIN Sched 1 Attachment S.04</b>	Observed real price escalation values	Real price escalation	Market sensitive cost inputs	Real price escalation values observed by ActewAGL Distribution’s service provider, JAM	Confidential service provider information	There is no material benefit to customers from knowing JAM’s observed price escalation.



**ActewAGL Distribution gas access arrangement revision proposal June 2015 - Confidentiality claim**

## ActewAGL Distribution gas access arrangement revision proposal June 2015 - Confidentiality claim

### Proportion of confidential material

Note: This notice is an approximate indication of the proportion and comparative proportion of material in ActewAGL's Gas Access Arrangement Proposal and accompanying RIN material that is subject to a claim of confidentiality compared to that which is not.

Submission Title	Number of pages of submission that include information subject to a claim of confidentiality	Number of pages of submission that do not include information subject to a claim of confidentiality	Total number of pages of submission	Percentage of pages of submission that include information subject to a claim of confidentiality	Percentage of pages of submission that do not include information subject to a claim of confidentiality
RSA	0	113	113	0%	100%
AA	0	91	91	0%	100%
AAI	3107 (DAMS and ASA make up 610 pages)	7907	11015	28.20%	71.80%
RIN Tables	8 tabs	27 tabs	35 tabs	23%	77%
RIN Shed 1	2	56	58	3%	97%
Attachments	9	183	192	5%	95%
BOP	0	34	34	0%	100%
Stat Dec/Cover letter	0	2	2	0%	100%
<b>Totals</b>	<b>3194</b>	<b>8346</b>	<b>11540</b>	<b>28%</b>	<b>72%</b>