



Arctcraft Urban Group Pty Ltd

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ATF Arctcraft Urban Group Unit Trust

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14 August 2014

Mr John Skinner
Director – AER Networks
Australian Energy Regulator
NSWACTelectricity@ aer.gov.au

Dear Mr Skinner,

I am writing in response to your 'initial disclosure notice' of 15 July 2014 as well as the 'variation to initial disclosure notice' dated 5 August 2014 including appendix B.

The information included in appendix B which is the information that the AER wishes to disclose is considered by the Arctcraft Urban Group Board of Directors to be commercial-in-confidence and should not be disclosed to a third party. This information was supplied to the various energy authorities as part of tendering and pricing processes where the confidentiality of the information was either expressly stated or implied. For example the tendering process with Ausgrid was inclusive of the following statement:

'Maintaining confidentiality of information – Sensitive information such as proposals and proponent's pricing structures are kept confidential in order to protect the integrity of the procurement process.'

The Arctcraft Urban Group Board of Directors believe the disclosure of the information will be detrimental to the Arctcraft business as there is no guarantee that the information will not be accessed by Arctcraft's competitors. The gaining of this information by Arctcraft's competitors would adversely affect Arctcraft's operations within both the energy authority markets and the private ASP market.

The Board of Directors oppose the release of this information as the potential detriment to our business from the disclosure far outweighs the public benefit.

Regards,

A handwritten signature in black ink, appearing to read 'Adam Hilton-Butt', written over a horizontal line.

Adam Hilton-Butt
NSW Sales Manager