

Attachment 2.08

Ausgrid Regional briefings presentations

January 2015





Ausgrid

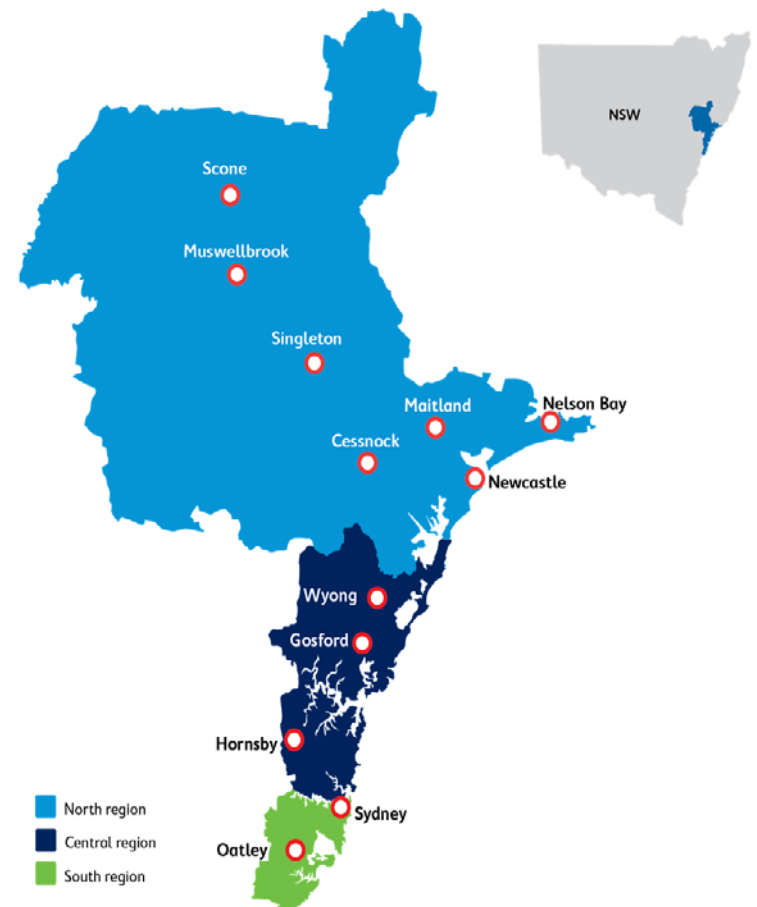
Briefing on our plans and prices

What we will talk about

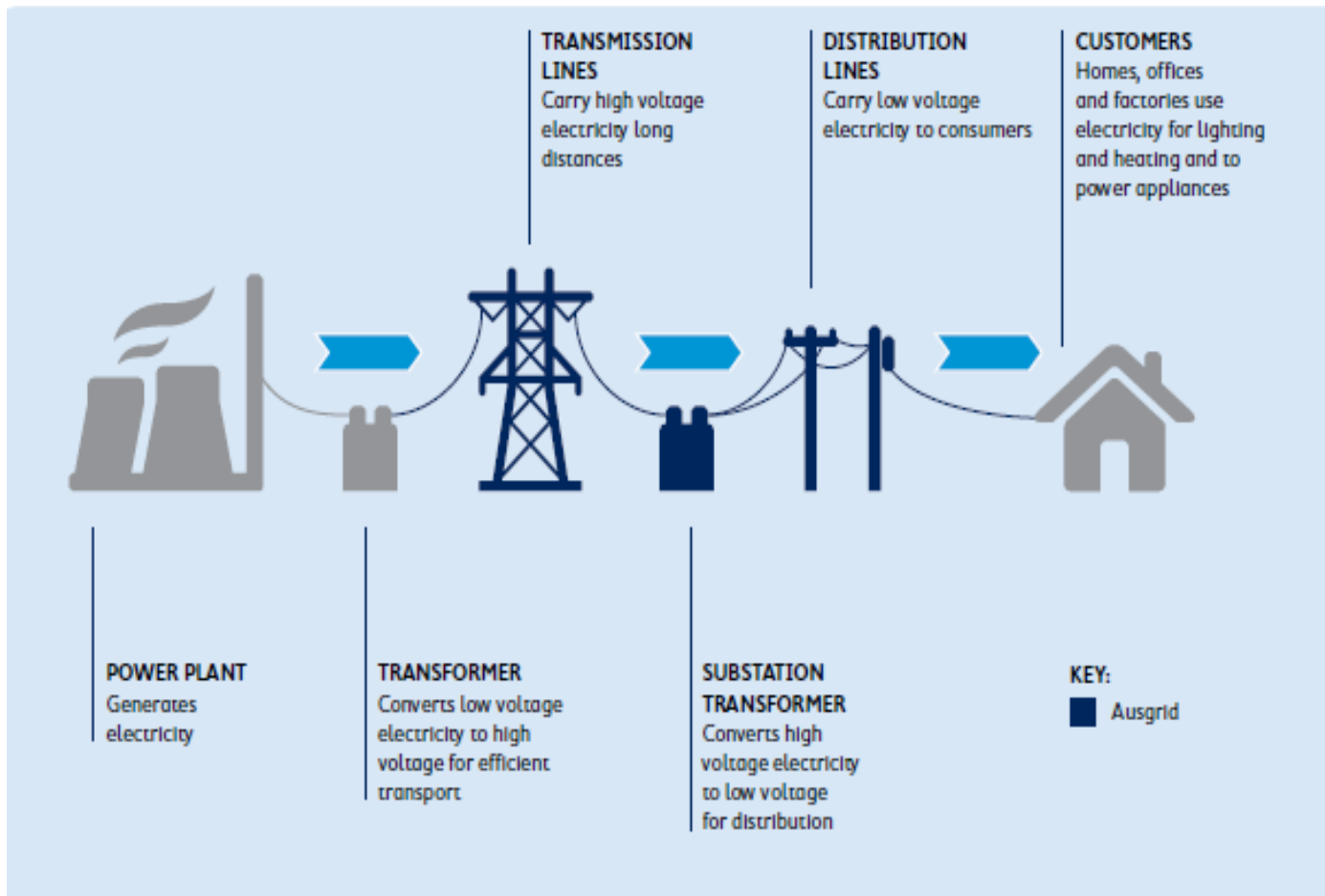
- Who is Ausgrid?
- Why you should listen to us today
- What your electricity bills are going to look like for the next five years
- Why they are not going to be like the previous five years
- Our plans to improve our relationship with you

Ausgrid runs the largest electricity network in Australia

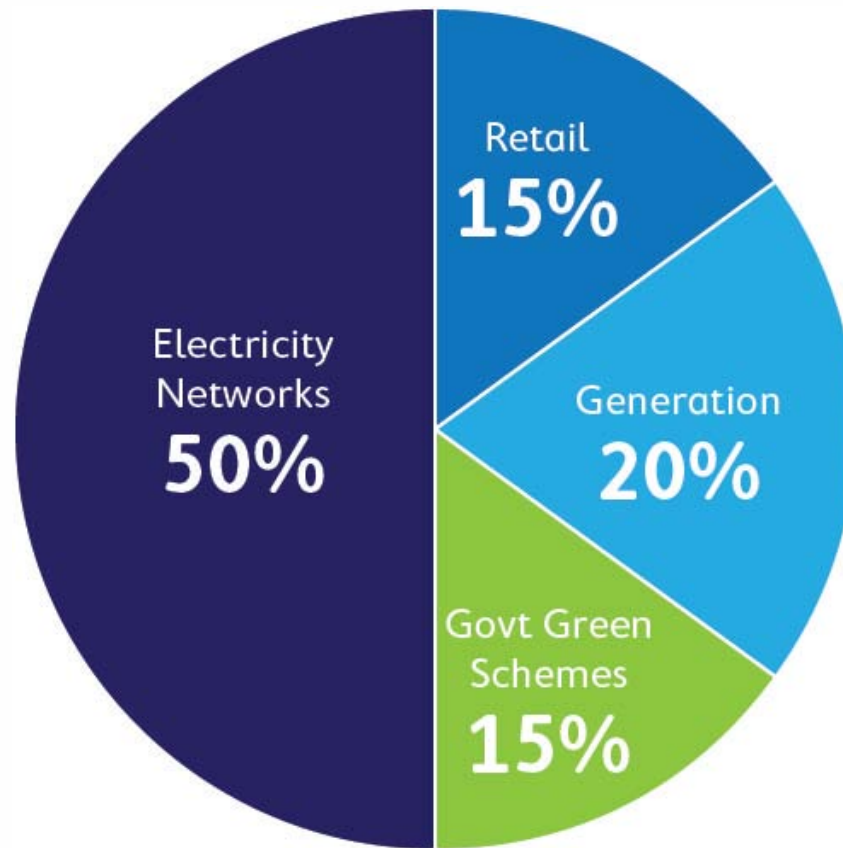
- 1.6 million customers - households and businesses
- Our network covers 22,275 square kilometres
 - 30,000 substations
 - 48,000km of power lines and
 - 500,000 power poles
- Building our network today would cost an estimated \$38 billion
- Owned by the NSW Government



Our role in getting power to you



Electricity networks account for half of your electricity bill



Our share of your bill: rising below CPI for next 5 years

First and proposed average household price increases										
	2009–10	2010–11	2011–12	2012–13	2013–14	2014–15	2015–16	2016–17	2017–18	2018–19
Dollar change	\$108	\$83	\$105	\$158	\$20	\$18	\$15	\$21	\$20	\$20
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_____ Past increases 2009–14 _____ Proposed increases 2014–19 _____

- Prices increased by an average 19.5% a year over the past five years
- We estimate prices in the next five years will increase by on average 2.37% pa – below CPI

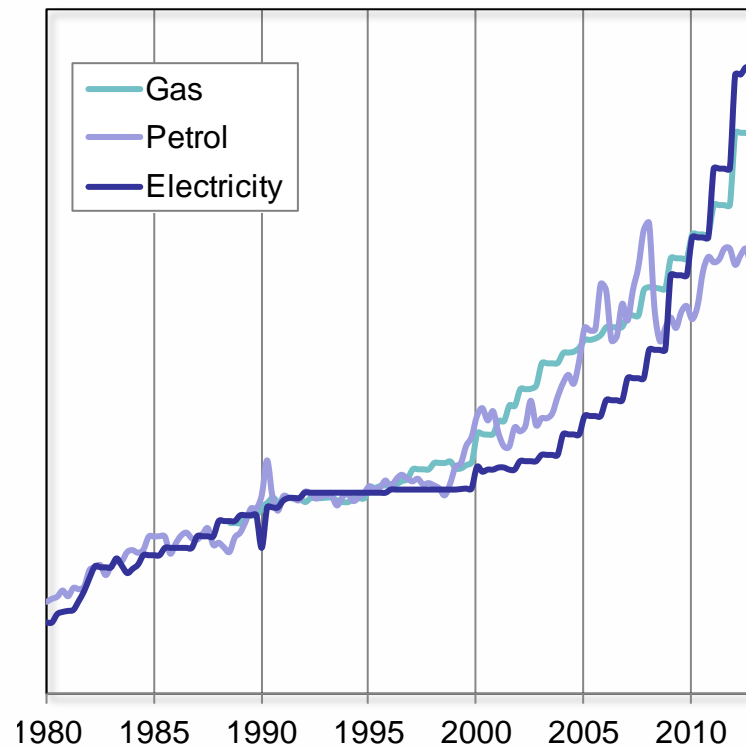
Why did prices go up so much last period?

Prices were artificially low from 1990-2009

Catch up needed to replace old equipment, peak demand and new standards

GFC meant higher funding costs

Average Sydney Prices



We have made changes to reduce our costs

- Forward investment program has stabilised
 - Better investment planning
- Cost of borrowing money has decreased
- Greater efficiencies in operating costs
 - Fleet one-third reduction in Ausgrid vehicles
 - Overtime \$100 million a year reduced to \$30 million
 - Reduce size of non-frontline workforce



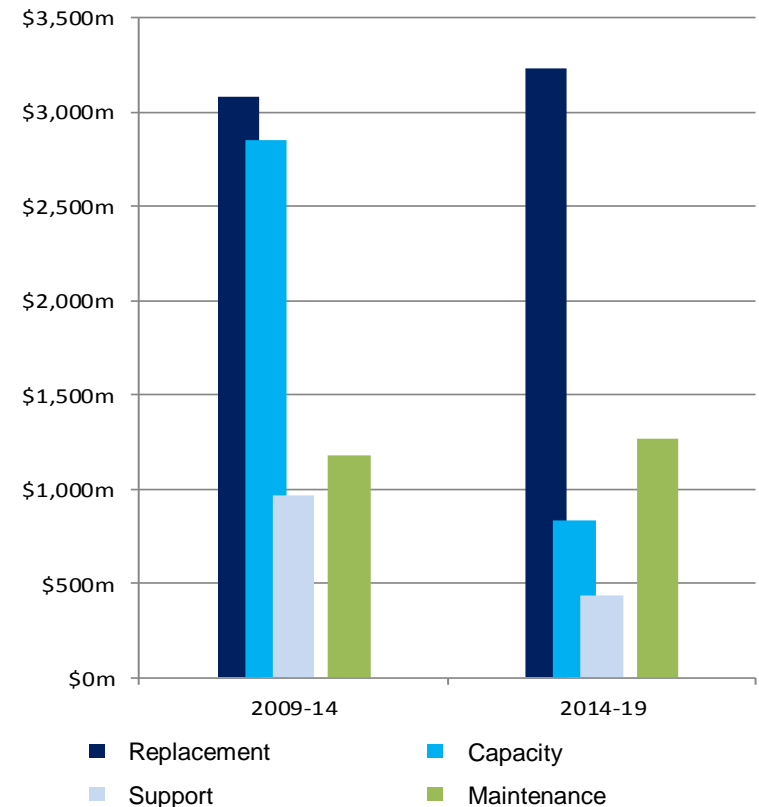
Our plans for the next five years

Capital expenditure	\$4.9 billion – real decrease of 47%
Operational expenditure	\$3.3 billion – real increase of 4%
Safety	improve
Reliability	steady

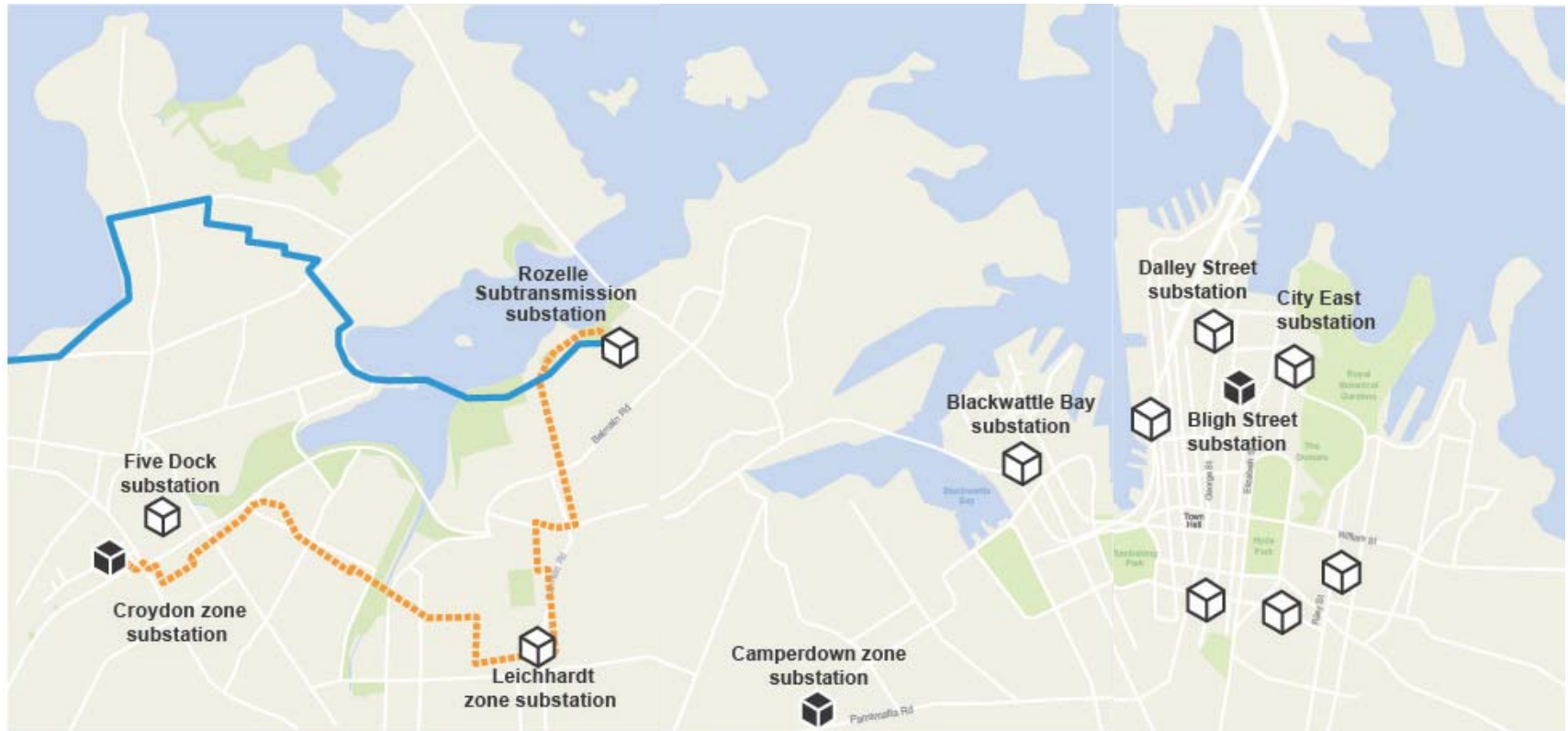
Average prices: 2.37% a year - below CPI for next 5 years

Drivers for our expenditure

- Safety, reliability and affordability
- Replacing old equipment at risk of failure
- Customer connections - capacity
- Maintenance to keep the network running



Our plans for the Sydney CBD and Inner West



Changes to user pays services

- Metering
- Street lighting
- Ancillary services



Our relationship with you

Pre-October 2013

Nov 2013 – June 2014

May 2014

June 2014 – ongoing

Existing engagement activities

1. Analysis of customer views from existing channels:
 - Two years of social media and traditional media interaction.
 - 12 months community consultation.
 - 12-18 months of customer correspondence, EWON⁸ reports.
2. Qualitative and quantitative customer research over multiple customer segments.
3. Targeted stakeholder meetings, forums and presentations.

New engagement activities

1. Social media campaign to provide new channel for open and two-way dialogue on business-as-usual operations and new proposals.
2. New website page for customers' access to information and feedback.
3. Joint presentations⁹ to common NSW stakeholders.
4. Presentations to unique Ausgrid stakeholders.
5. Report how success of engagement will be measured.

Review and evaluation of engagement activities

1. Presentation of engagement activity reports via:
 - Letters.
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 - Website page.
 - Social media channels.
2. Report on how engagement results have/have not been adopted or influenced activities.

Embed activities and report

1. Comprehensive review of all engagement activities.
2. Publish reports via:
 - Website.
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4. Follow up forums.

The key concerns of consumers



Be part of our ongoing conversation

- Yoursay@ausgrid.com.au
- Twitter
- Facebook
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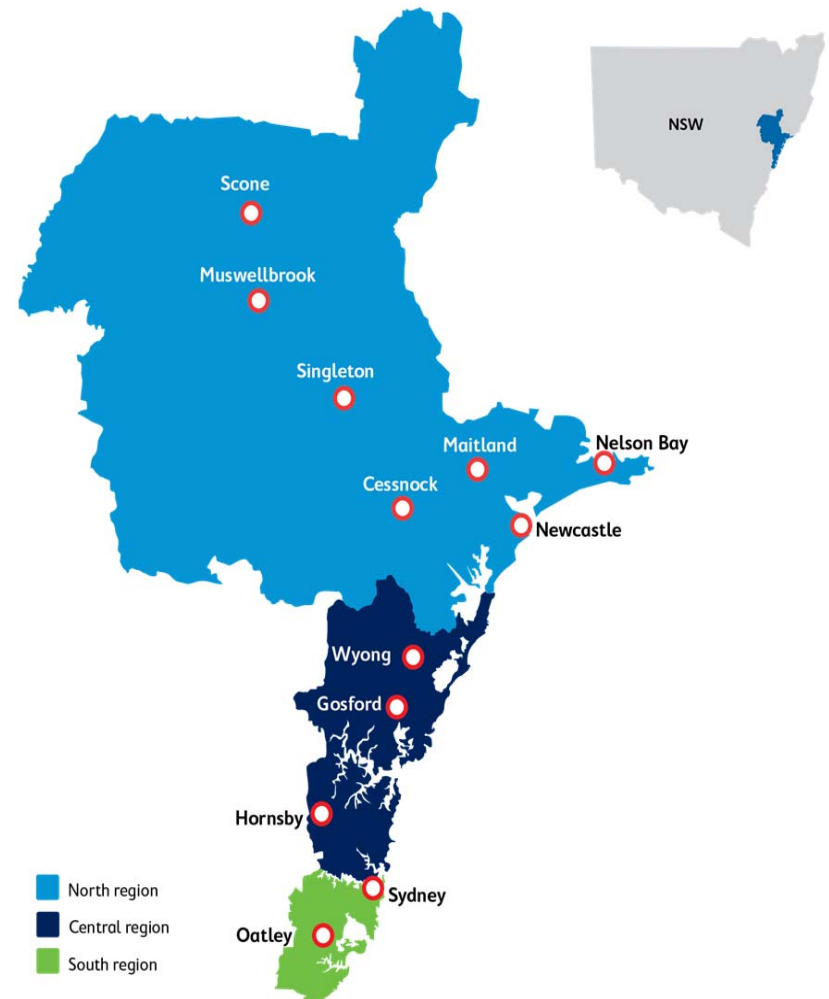
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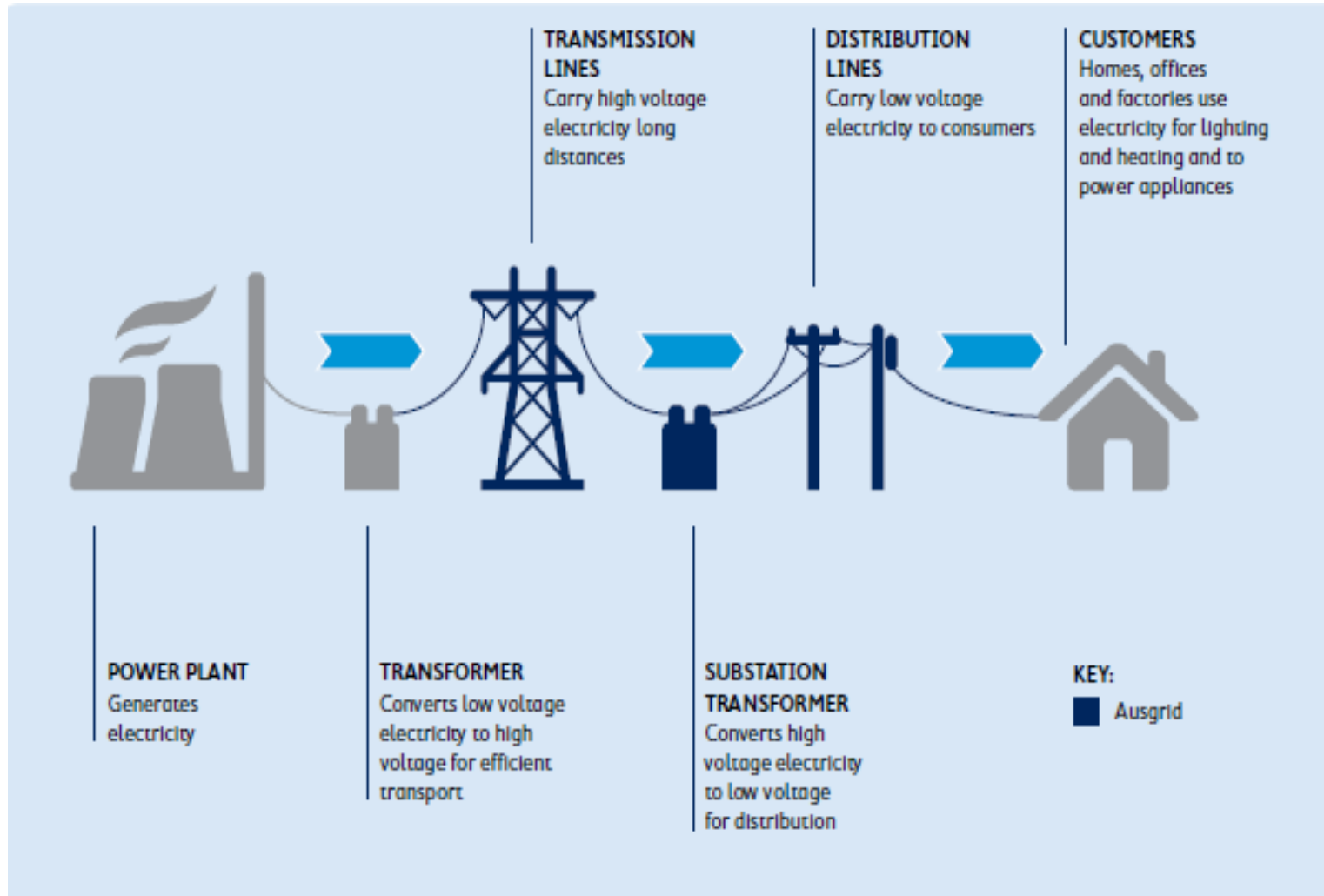
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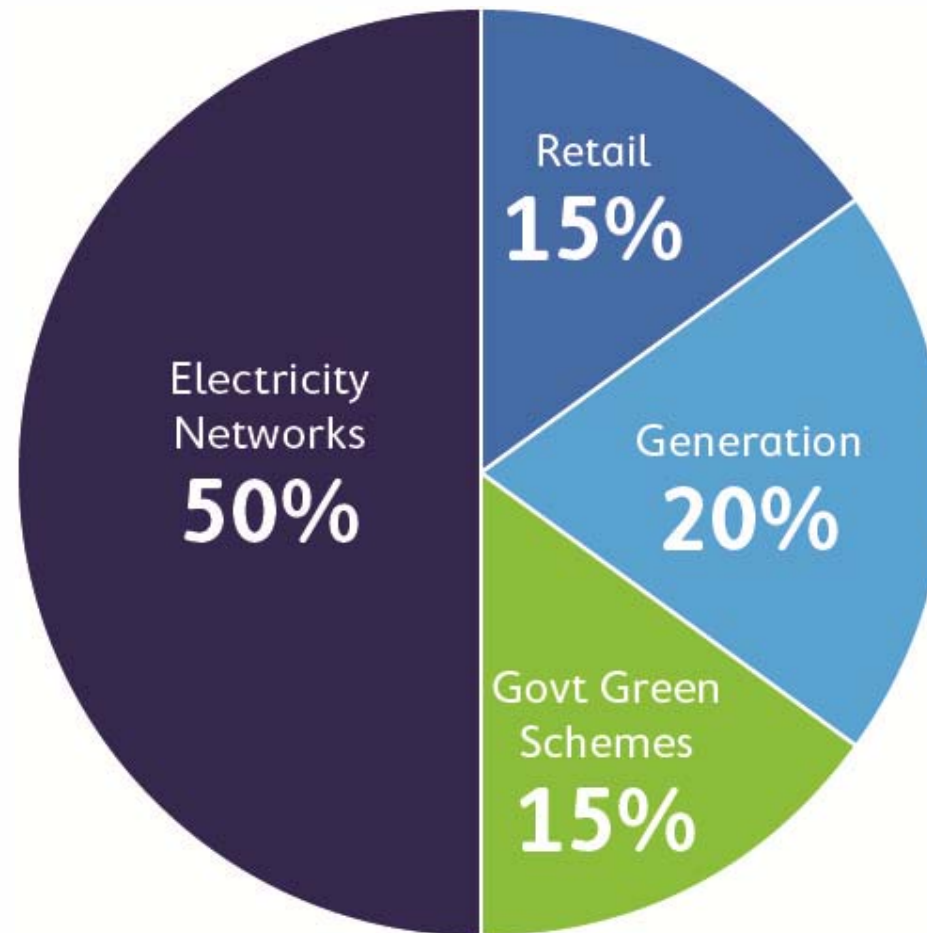
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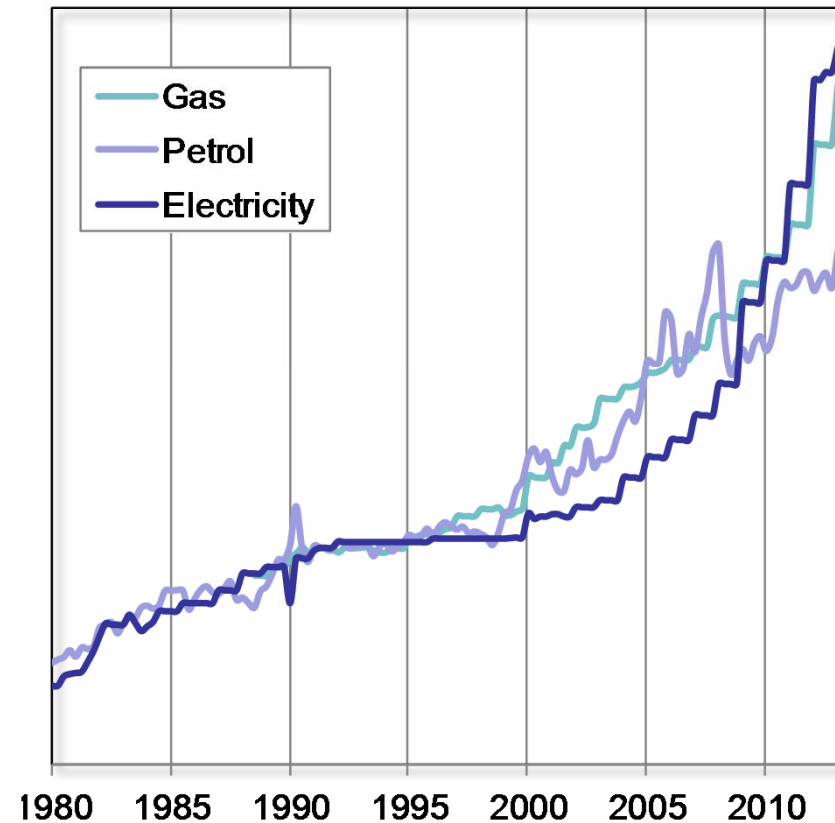
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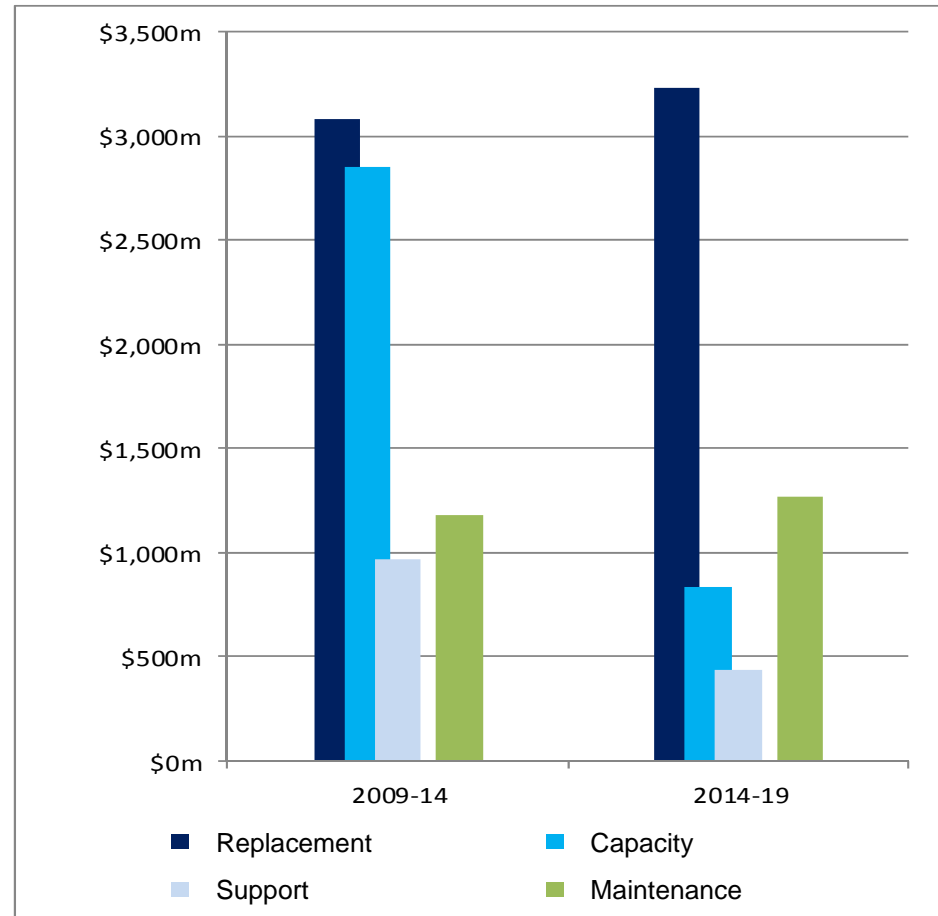
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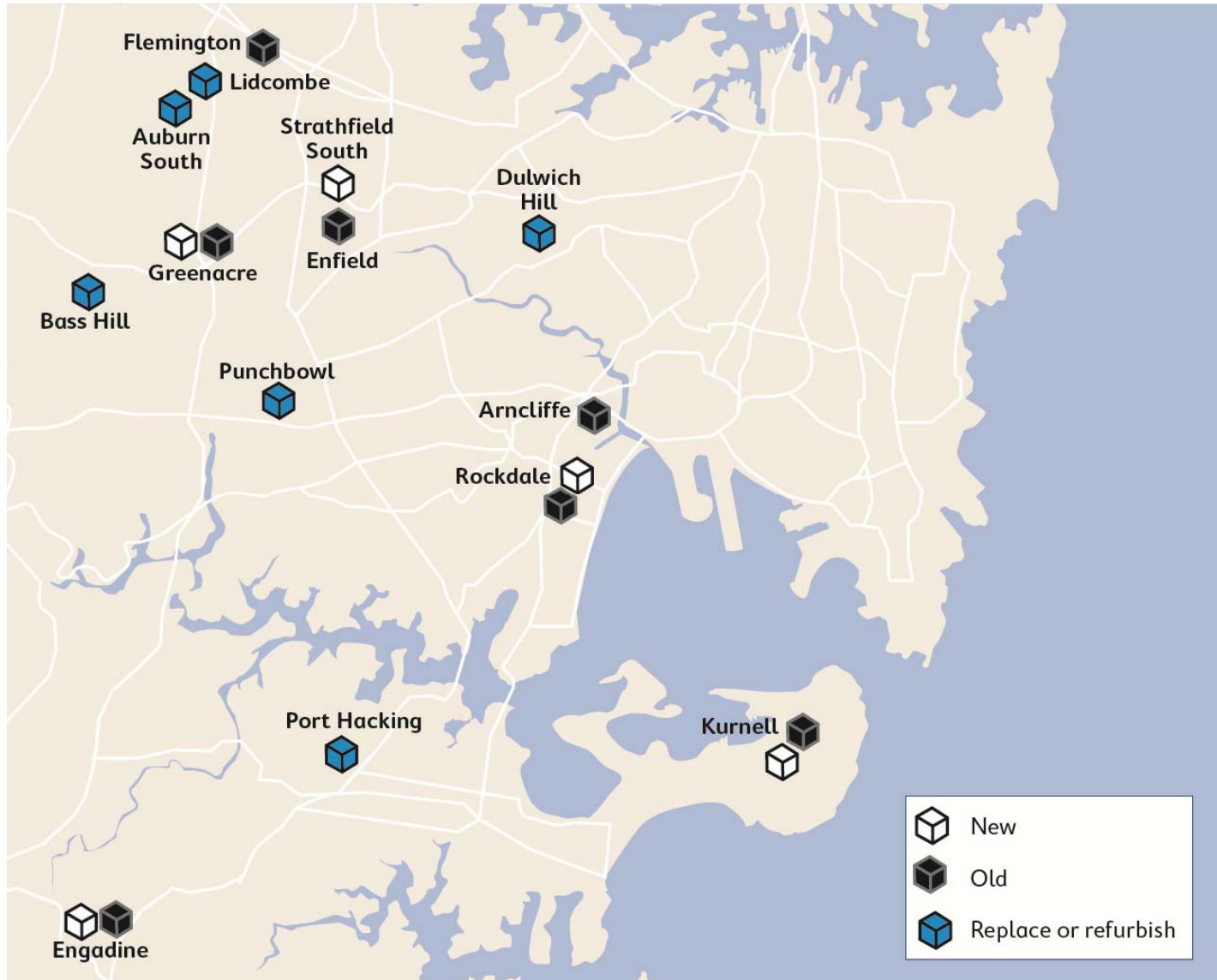
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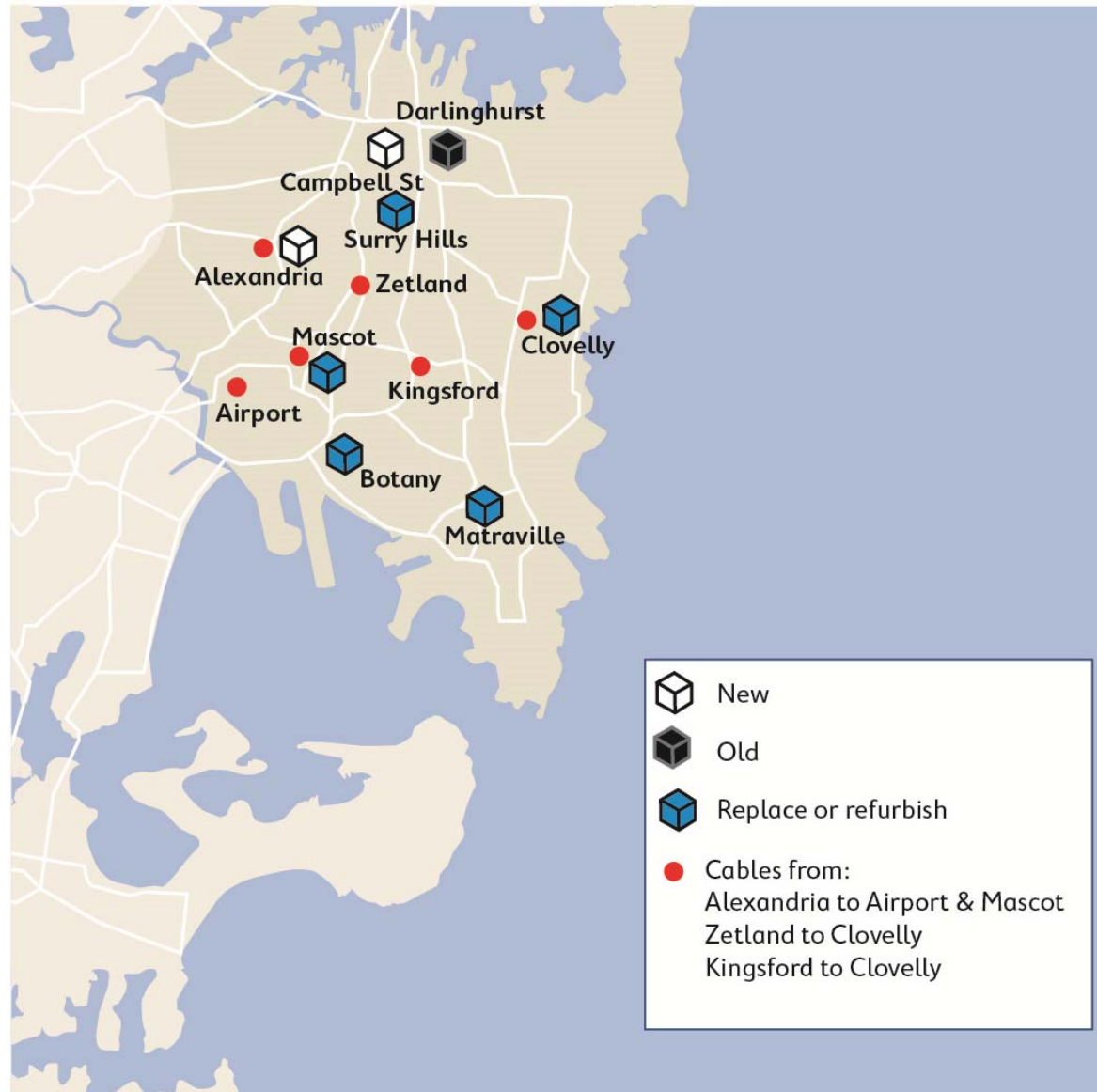
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- Replacing old equipment at risk of failure
- Customer connections - capacity
- Maintenance to keep the network running
- Demand Management - \$37 million for programs and innovation



Our plans for Sydney's South and South West



Our plans for Sydney's East

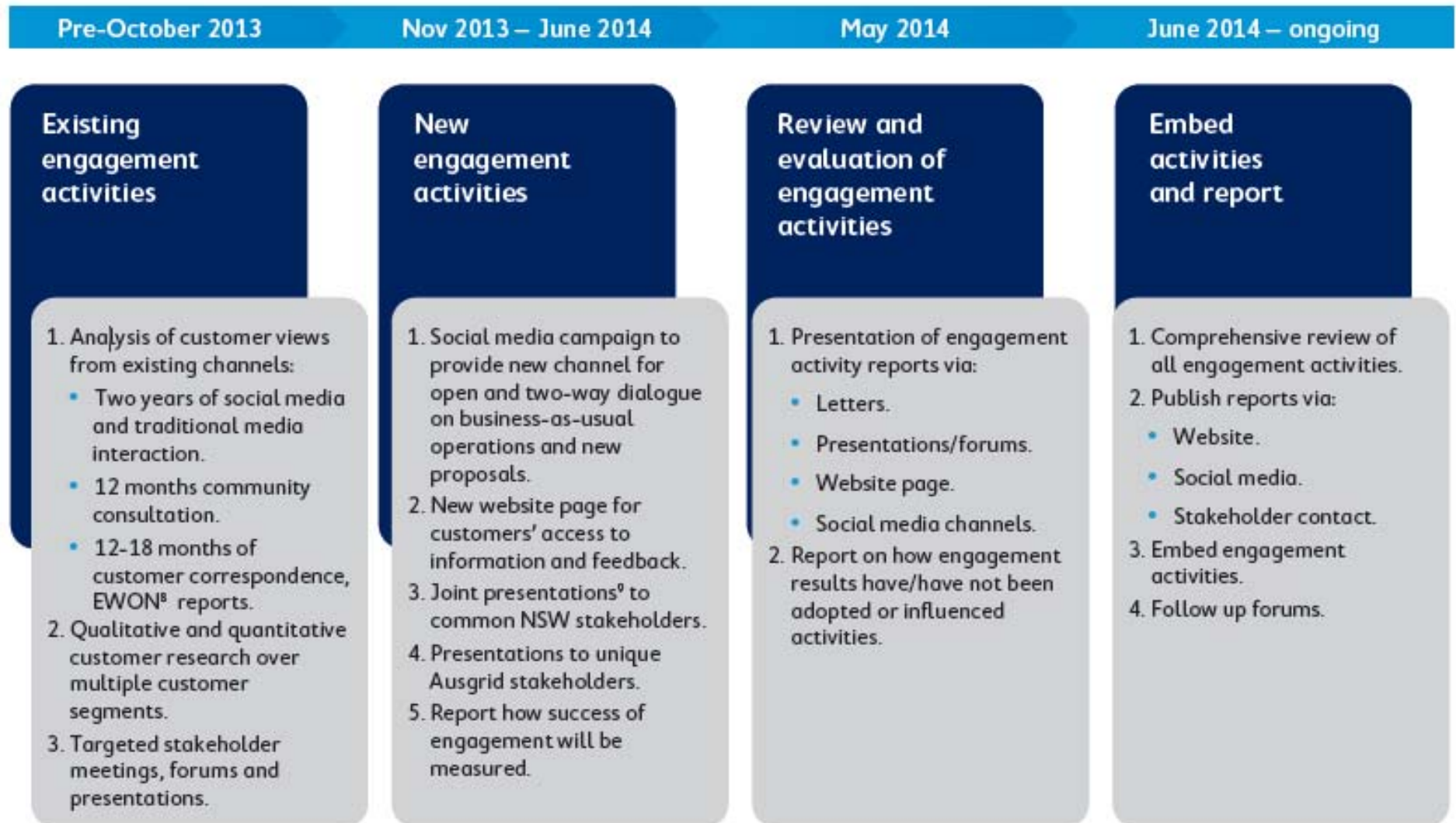


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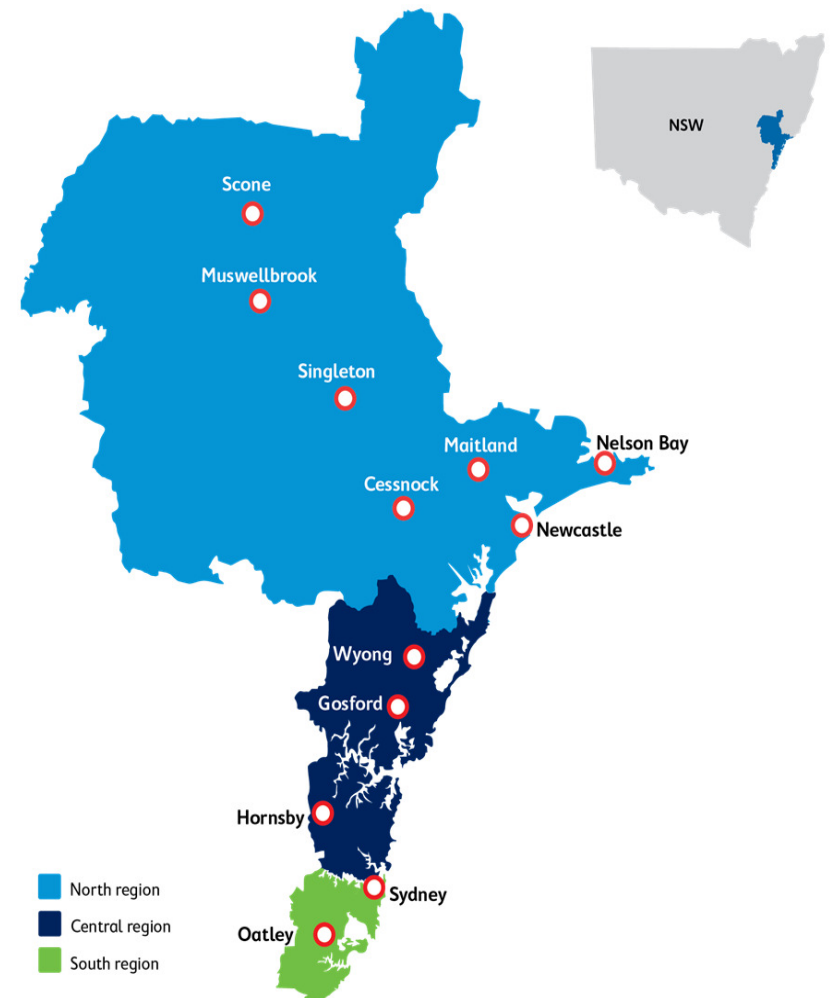
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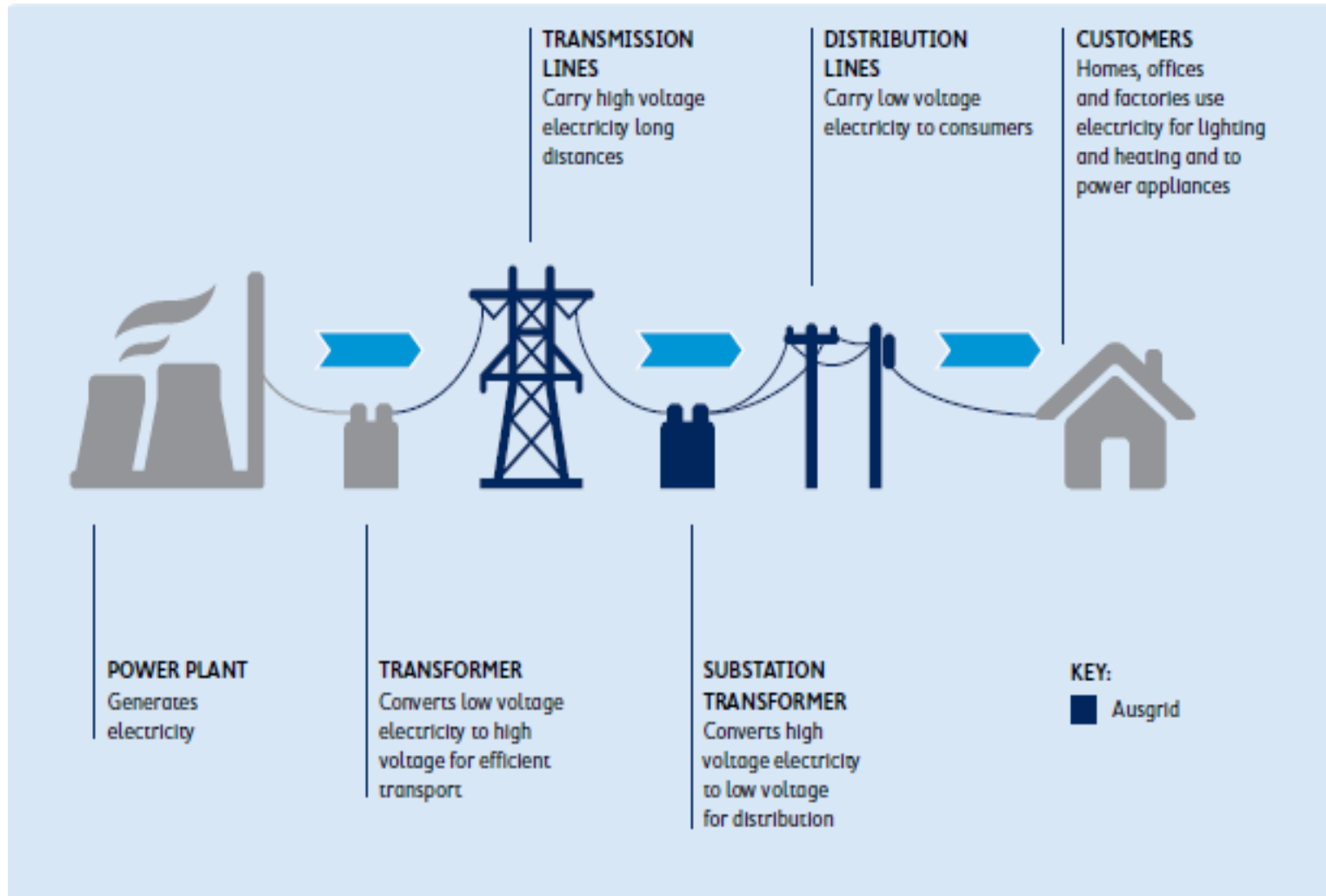
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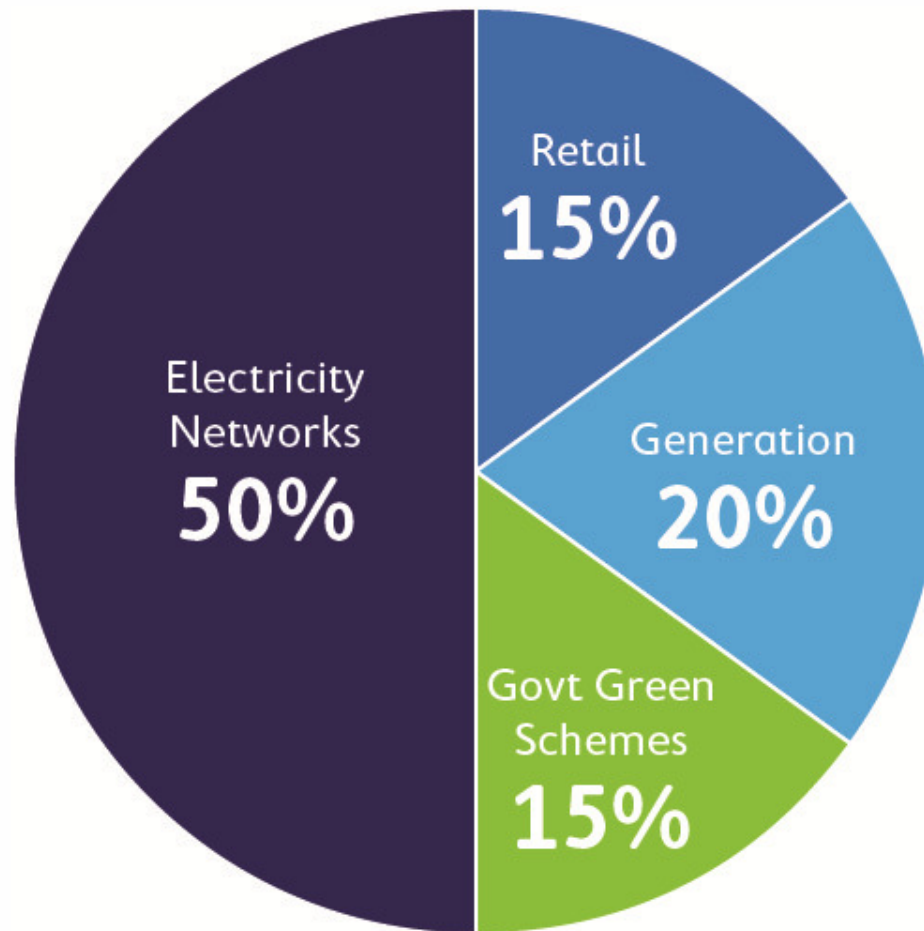
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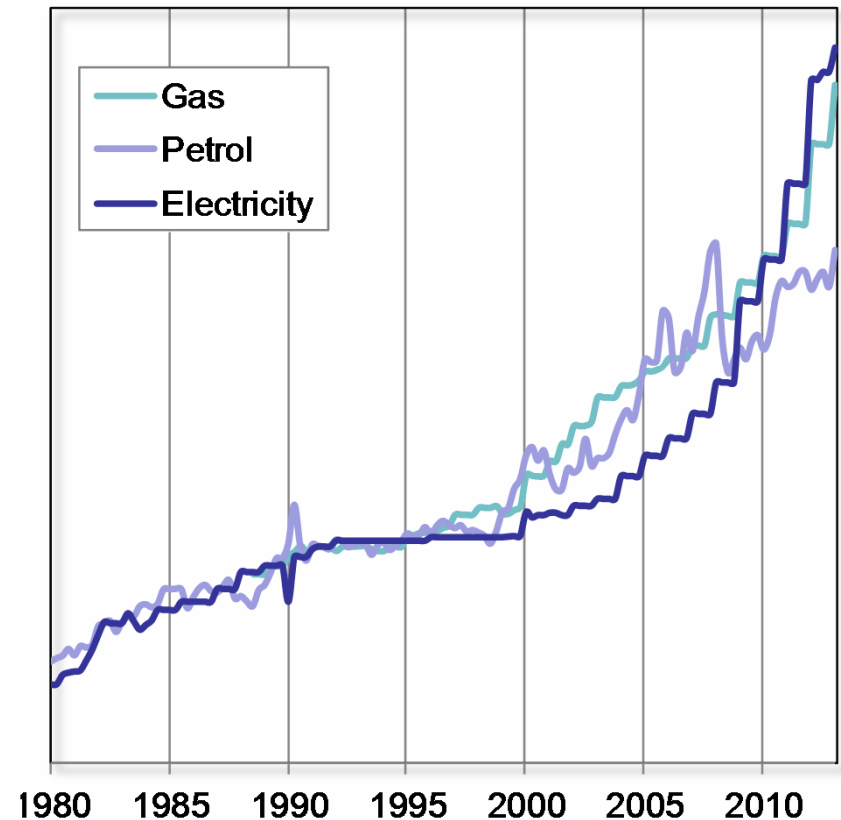
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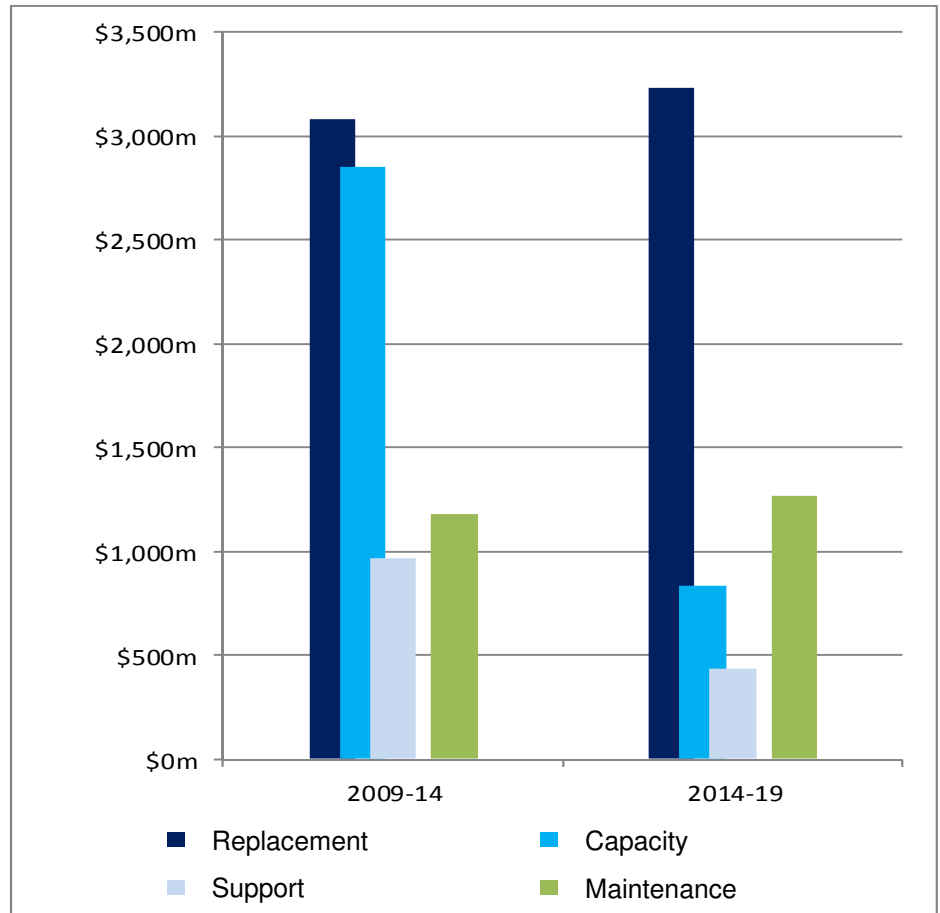
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Our plans for Sydney's North



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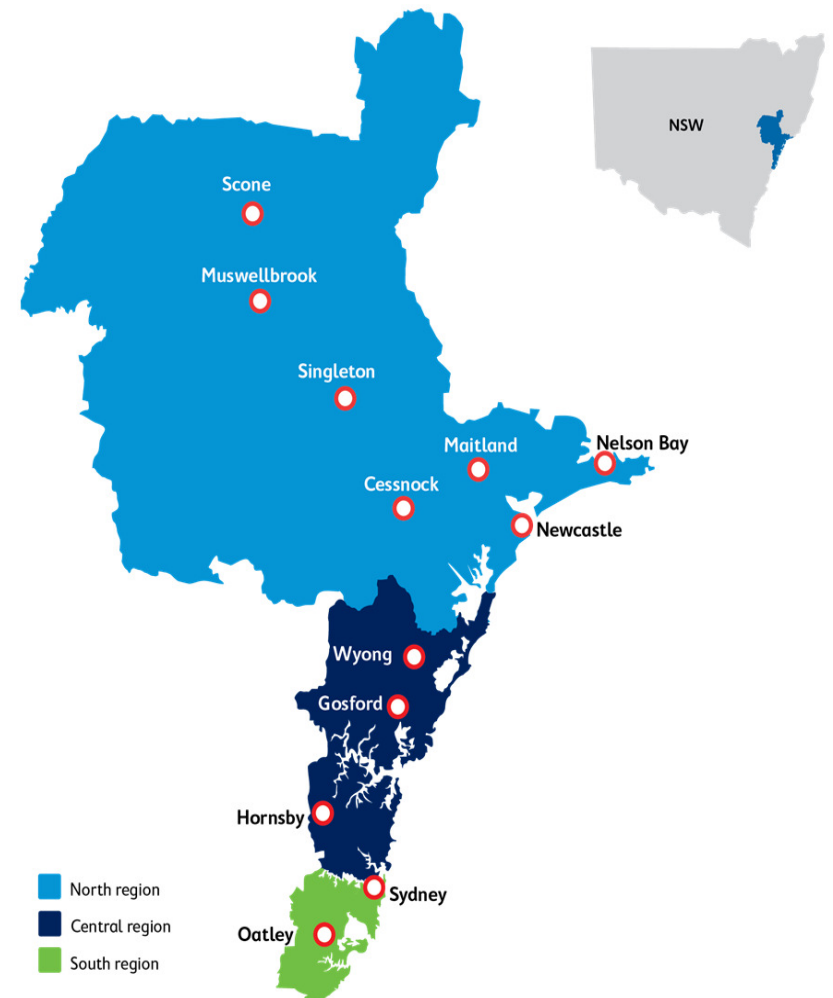
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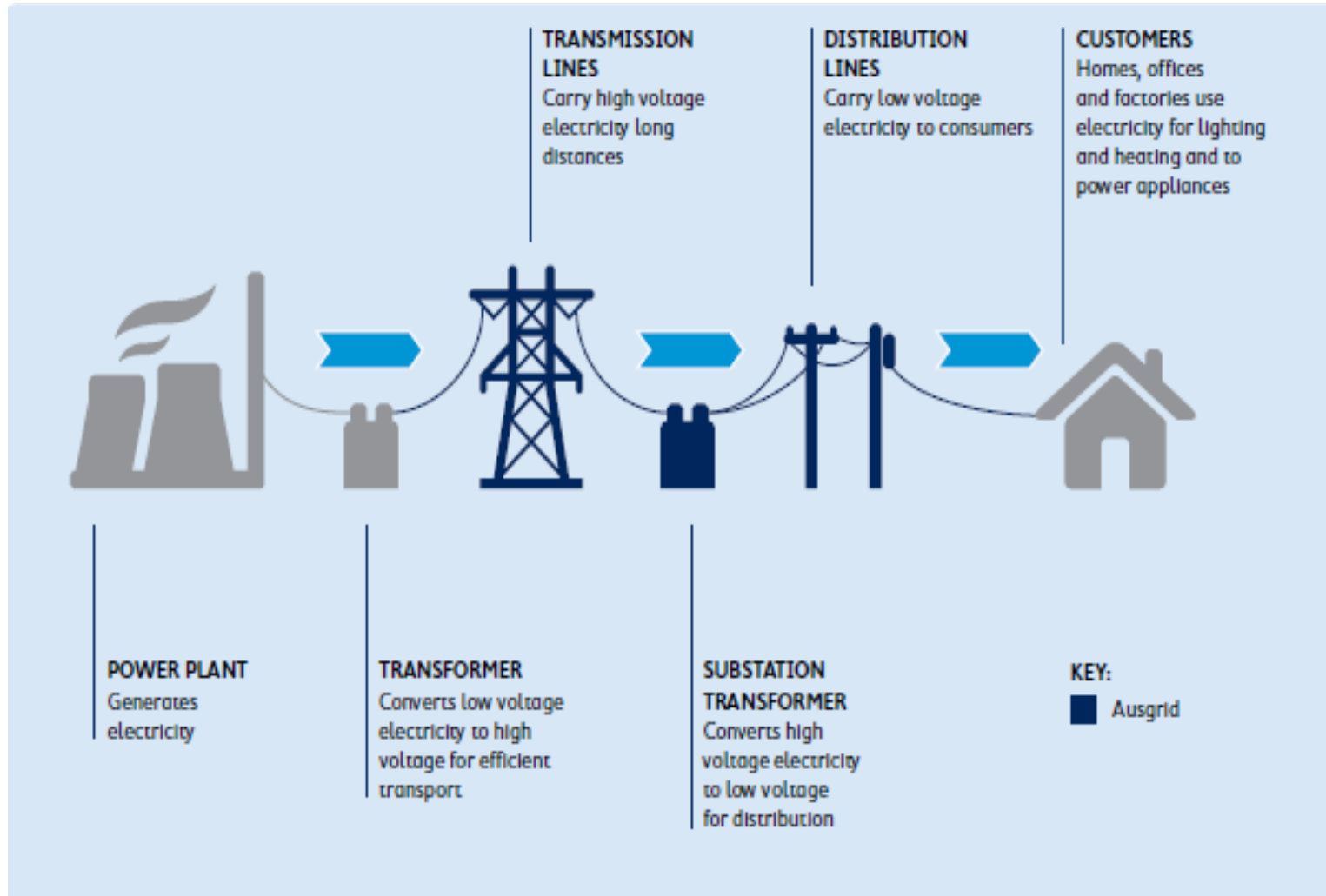
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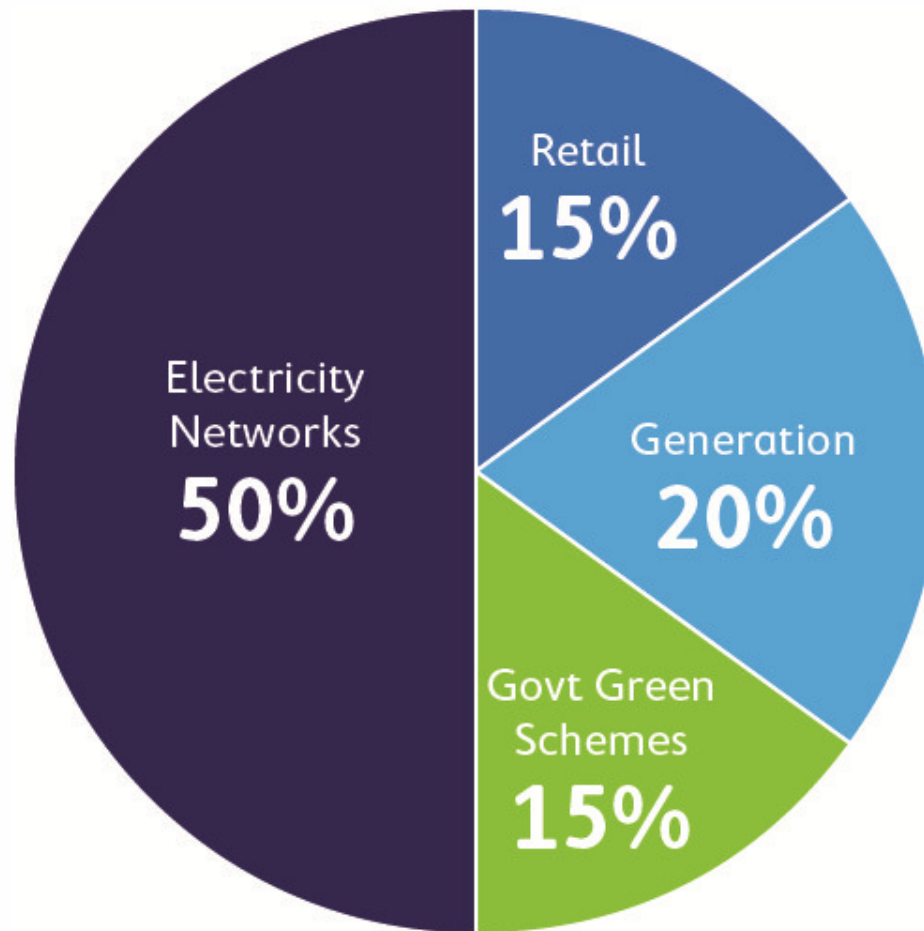
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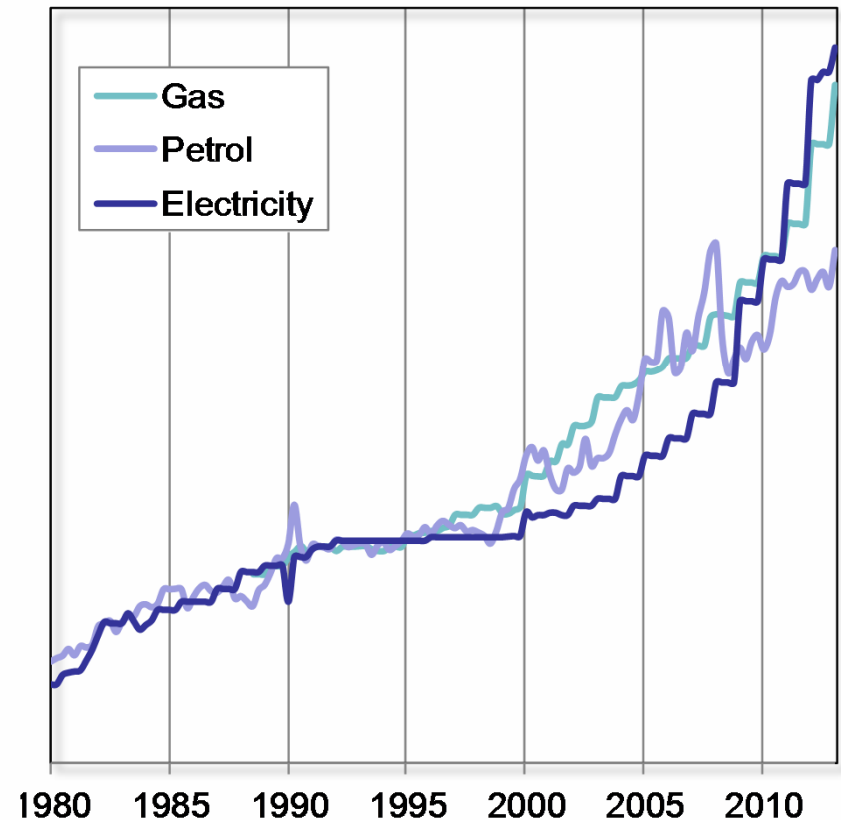
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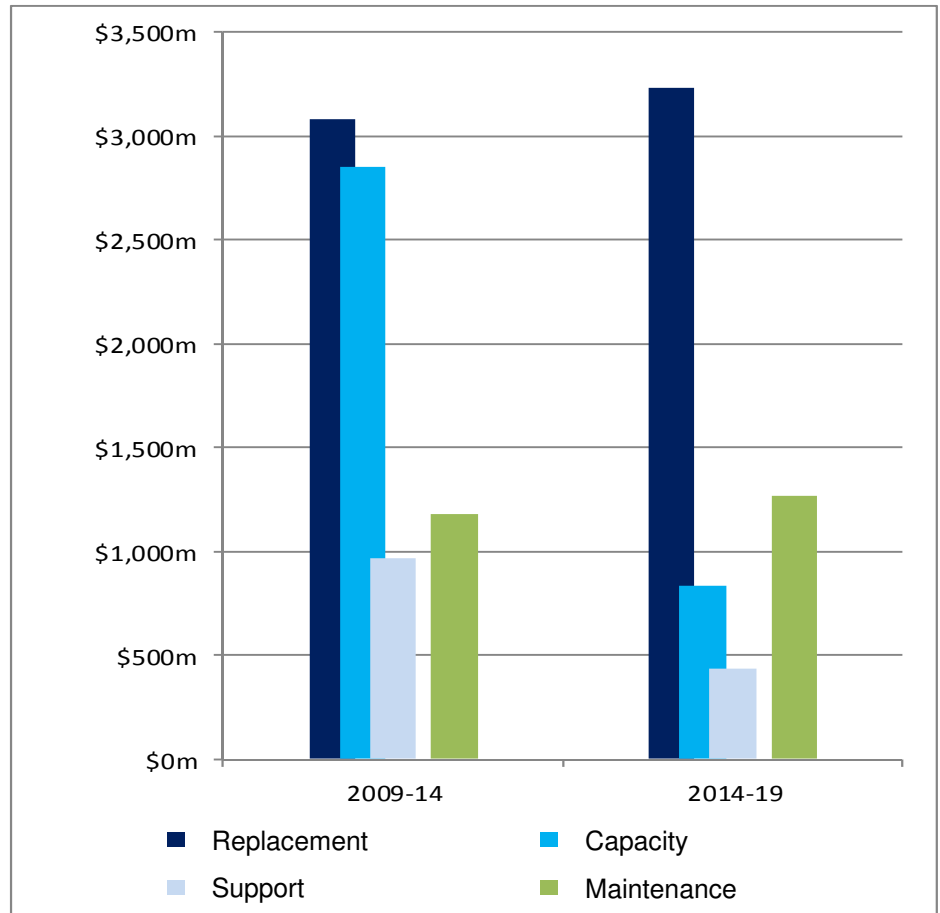
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Our plans for the Upper Hunter



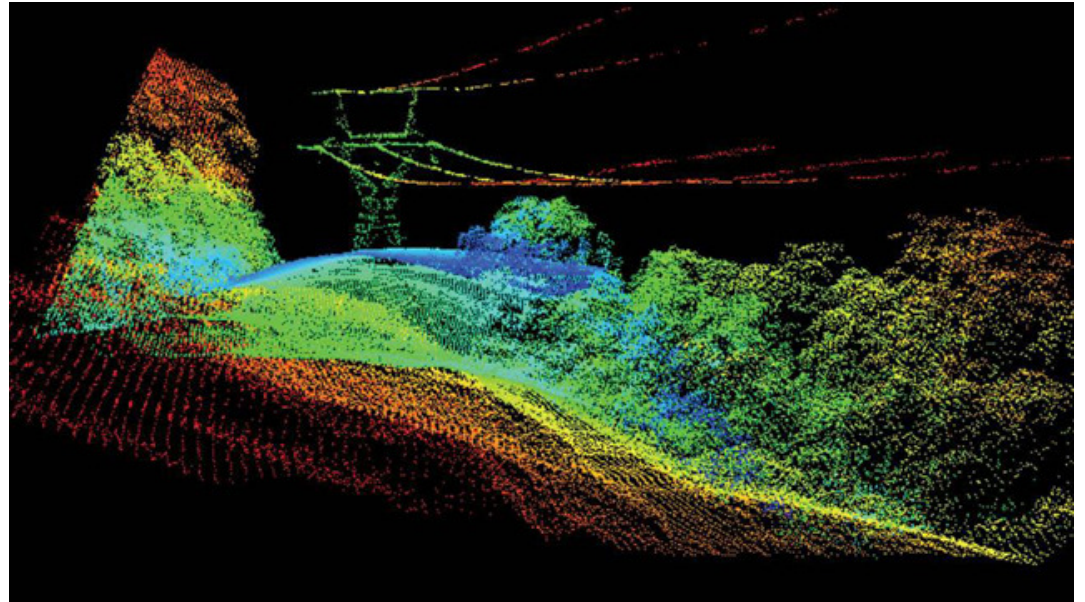
Distribution replacement programs

- Replace 50 kms of steel conductors per year, \$3 million per year
- Replace Quince conductors 163 kilometers over five years, total cost of about \$12 million
- Both Quince and steel mains are susceptible to corrosion over time, increasing risks.



Bushfire Prevention

- Land and aerial patrols
- 4900 kms of Upper Hunter powerlines inspected using LiDAR.
- Inspectors also taking a closer look at poles and wires on private property. Homeowners remain responsible for checks and maintenance.

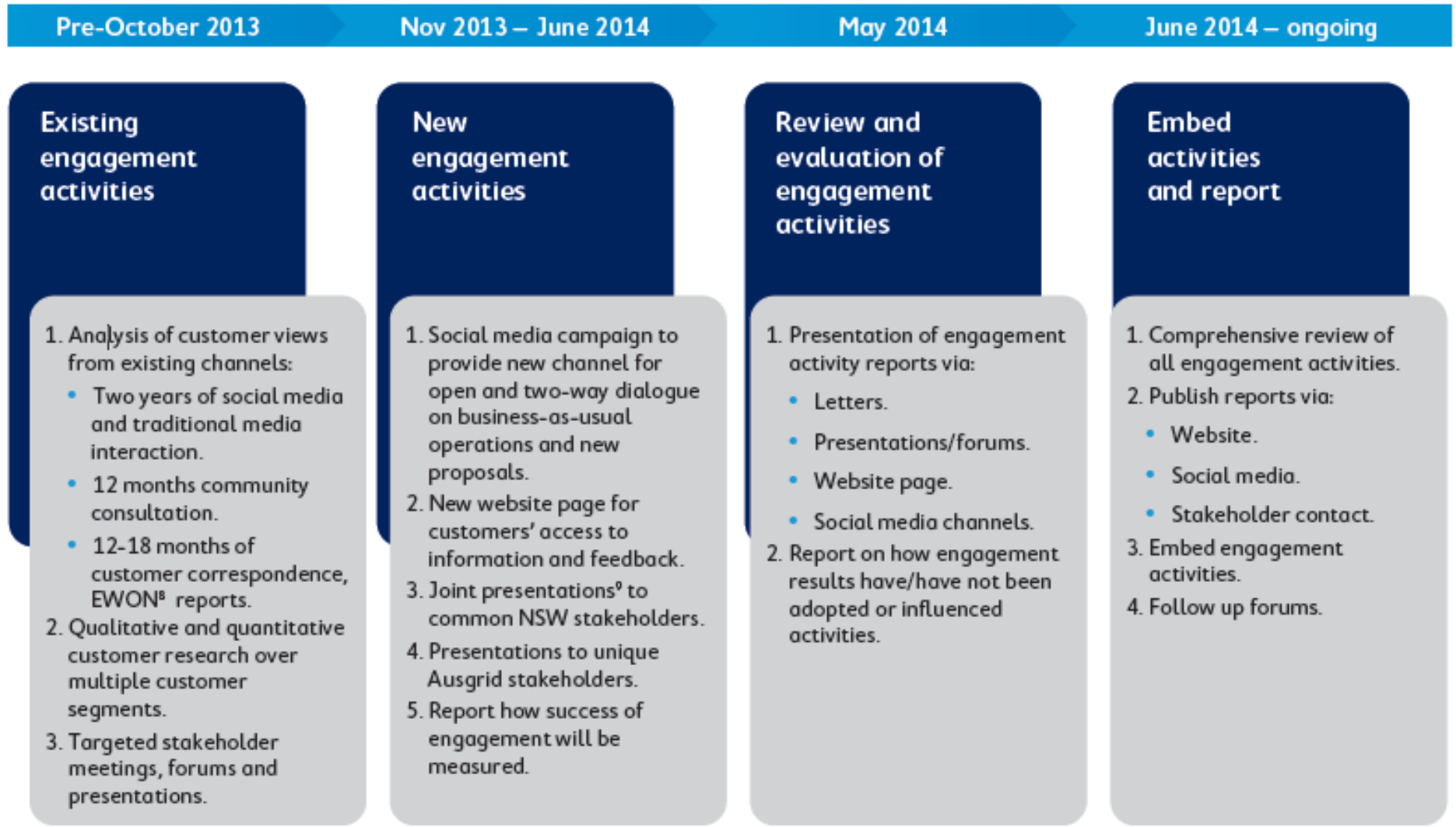


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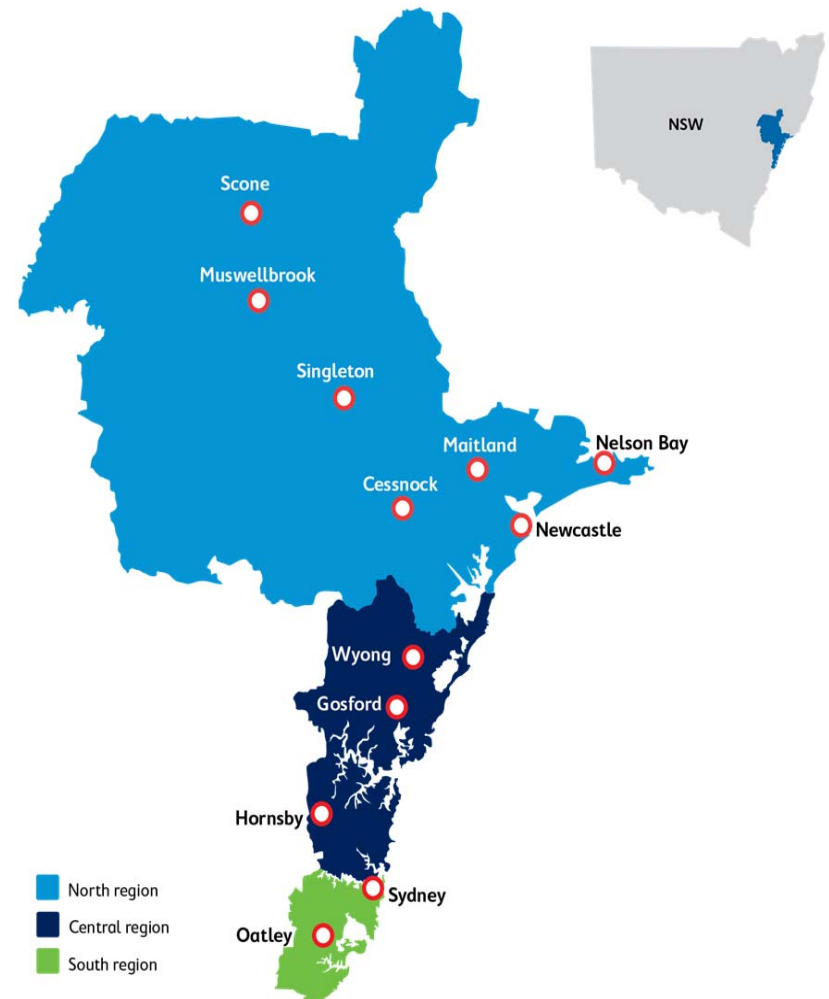
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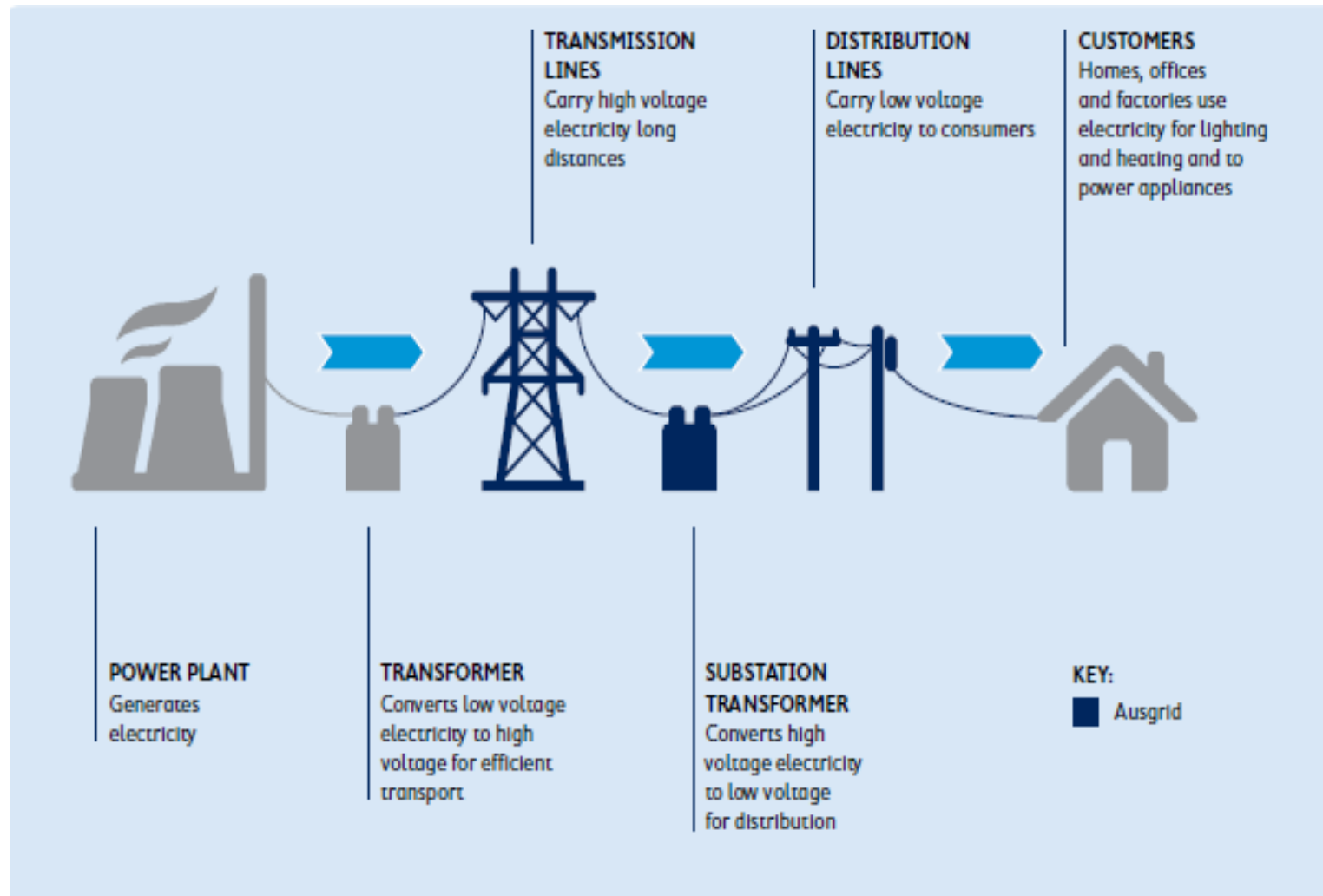
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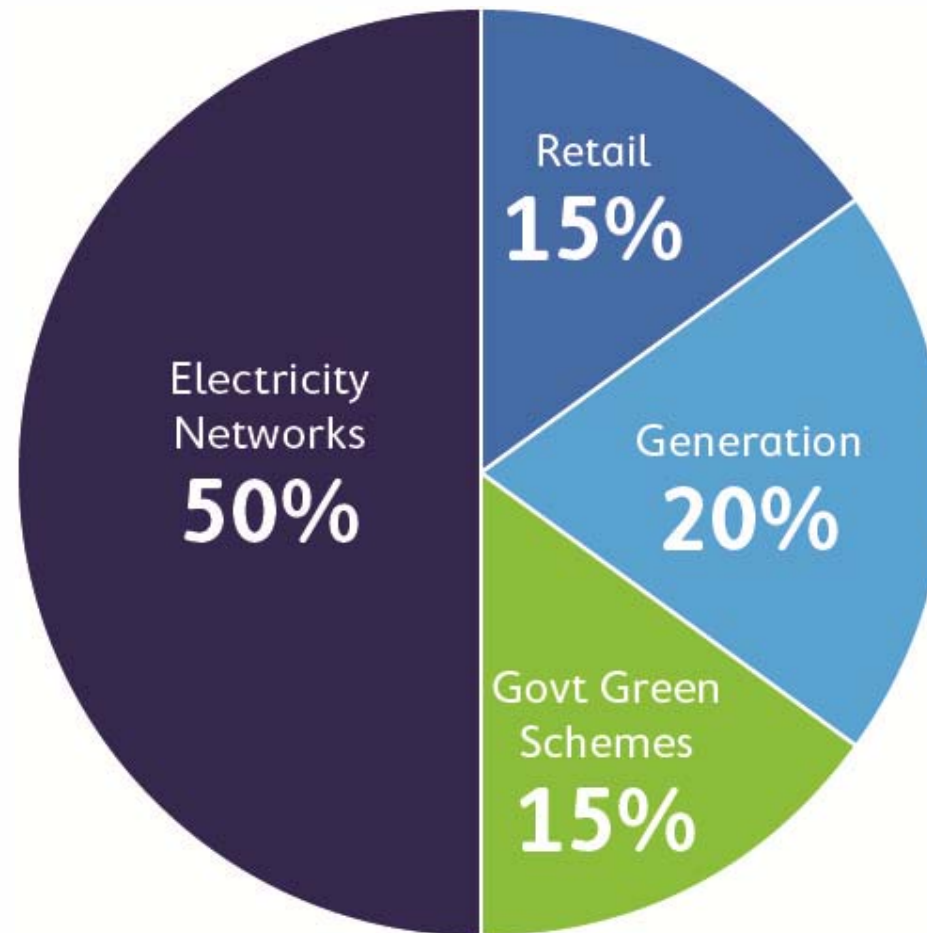
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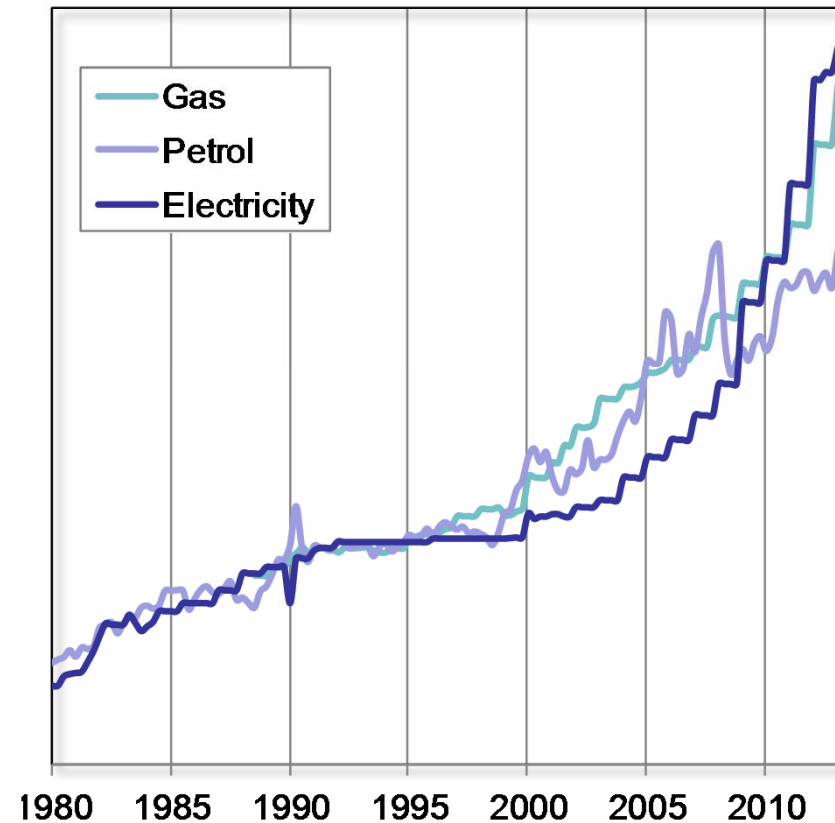
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- Greater efficiencies in operating costs
 - Fleet one-third reduction in Ausgrid vehicles
 - Overtime \$100 million a year reduced to \$30 million
 - Reduce size of non-frontline workforce



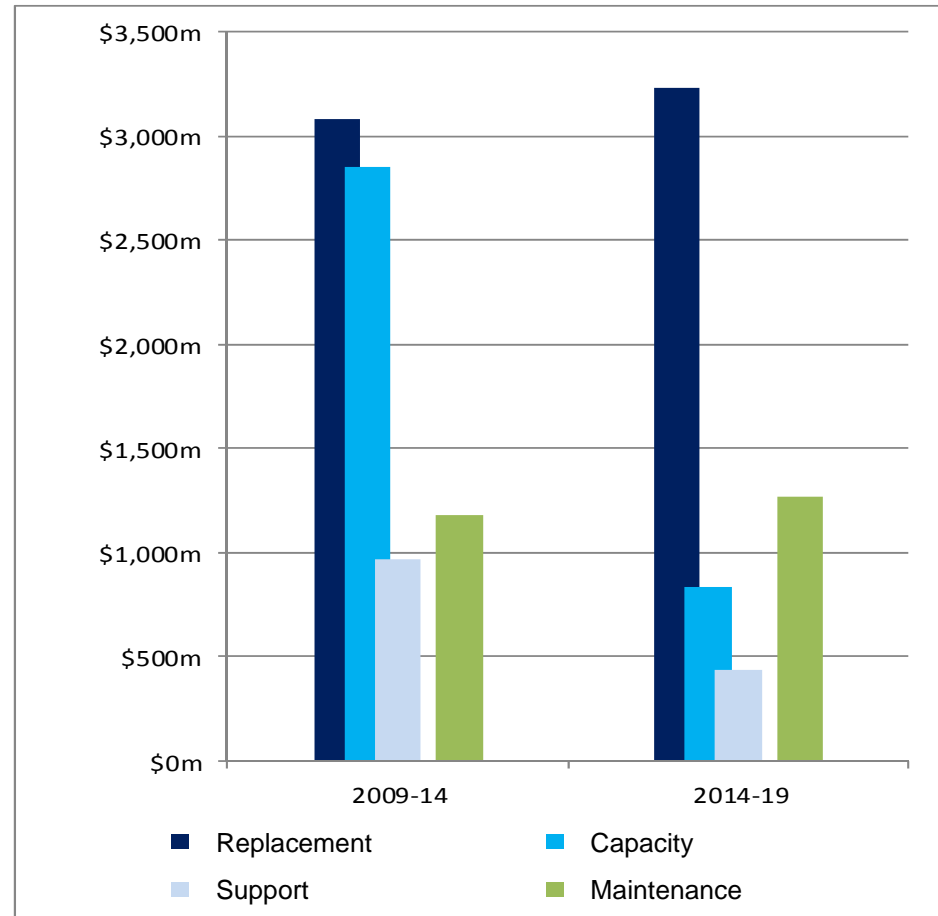
Our plans for the next five years

Capital expenditure	\$4.9 billion – real decrease of 47%
Operational expenditure	\$3.3 billion – real increase of 4%
Safety	improve
Reliability	steady

Average prices: 2.37% a year - below CPI for next 5 years

Drivers for our expenditure

- Safety, reliability and affordability
- Replacing old equipment at risk of failure
- Customer connections - capacity
- Maintenance to keep the network running
- Demand Management programs and innovation



Changes to user pays services

- Metering
- Street lighting
- Ancillary services



Our plans for the Hunter



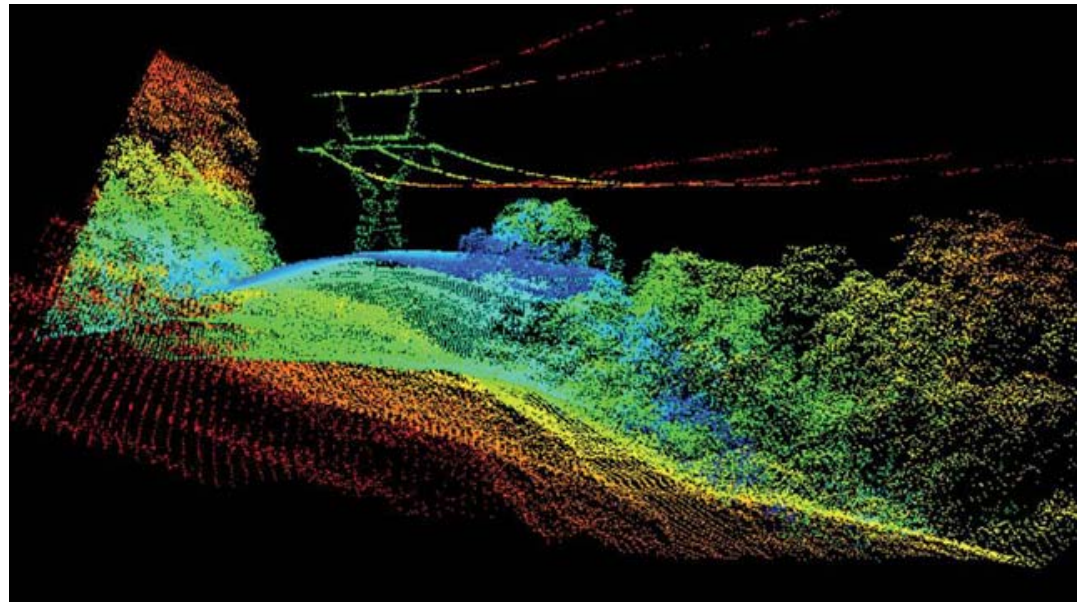
Maintaining the network

- Seven new 11kV powerlines,
- Replace 10 Newcastle CBD substations - More than 50 years old.
- Increase height of five water crossings
- In the Lower Hunter and Maitland area replacing more than 200kms of steel mains.

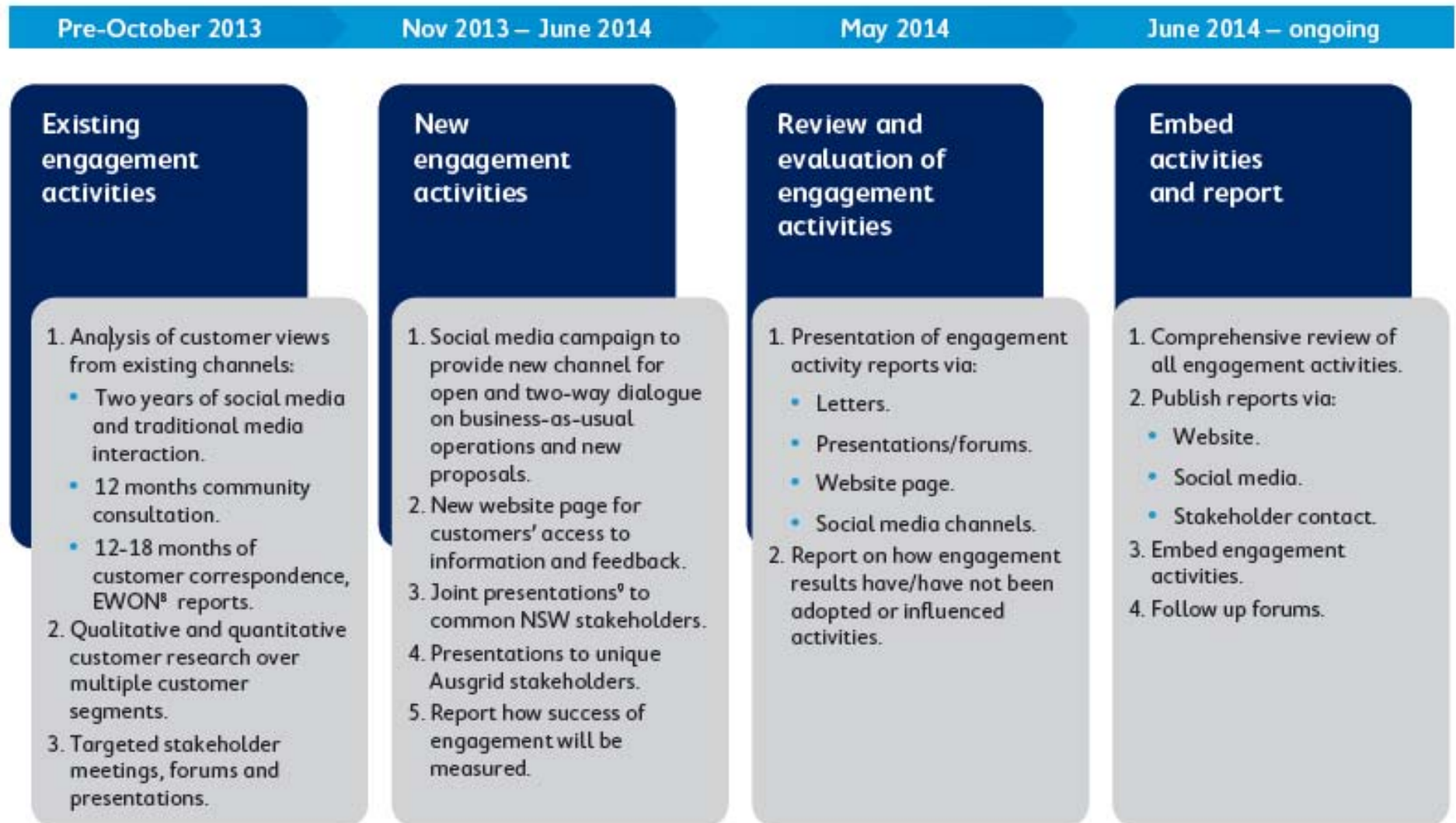


Bushfire Prevention

- Land and aerial patrols
- 7,300 kms of Hunter powerlines inspected using LiDAR.
- Also inspecting some poles and wires on private property.



Our relationship with you



The key concerns of consumers



Be part of our ongoing conversation

- Yoursay@ausgrid.com.au
- Twitter
- Facebook
- Website
- You Tube
- Community engagement report



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Ausgrid

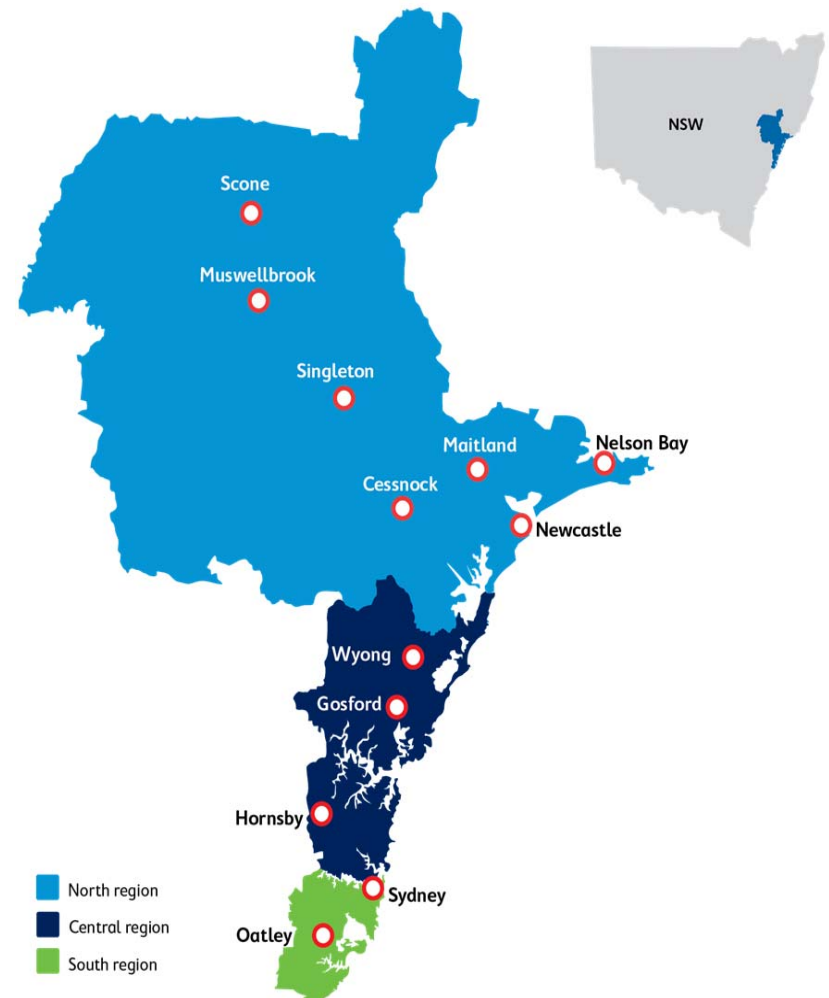
Briefing on our plans and prices

What we will talk about

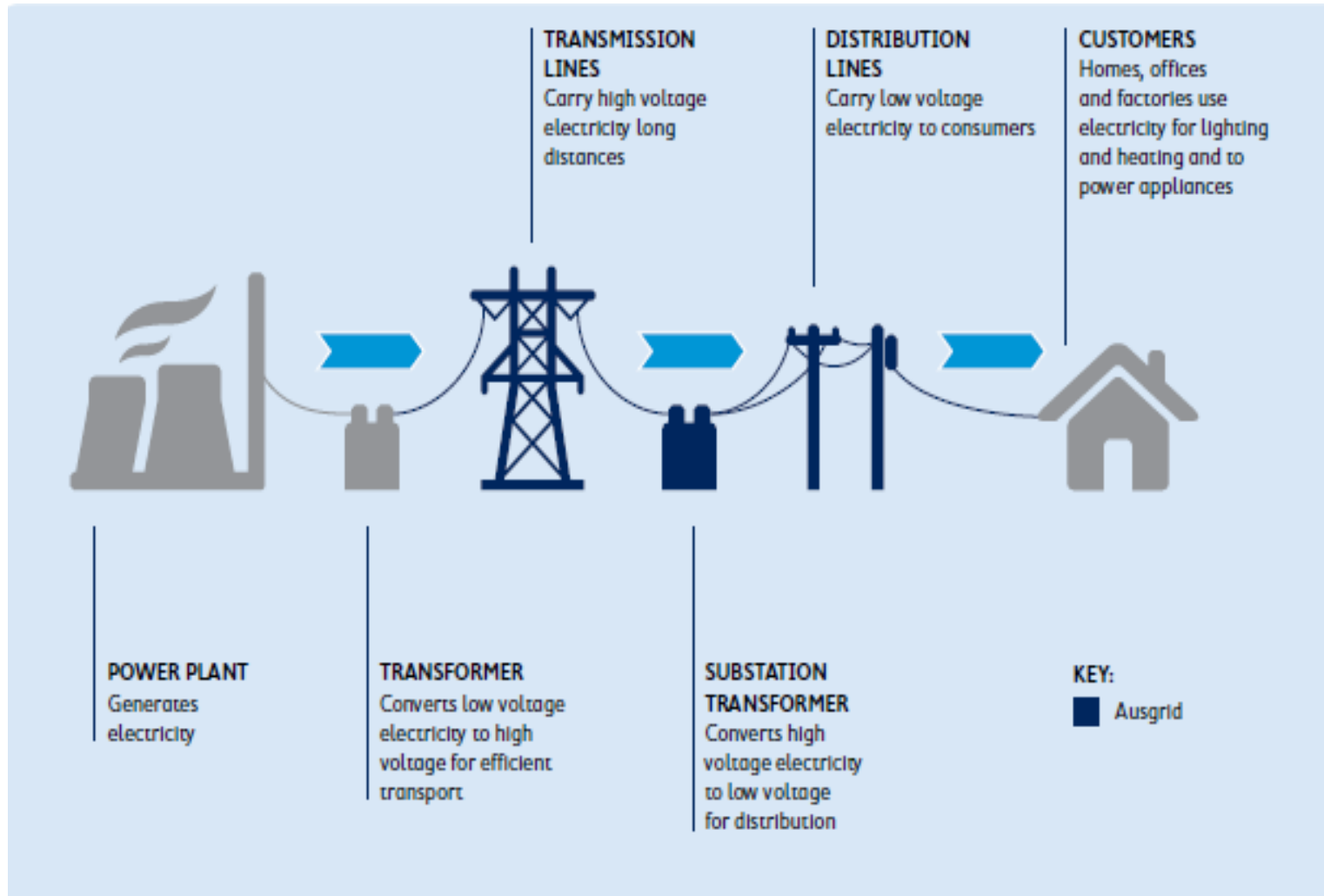
- Who is Ausgrid?
- What your electricity bills are going to look like for the next five years
- Why they are not going to be like the previous five years
- Our plans and drivers for network projects and performance
- Our plans to improve our relationship with you

Ausgrid runs the largest electricity network in Australia

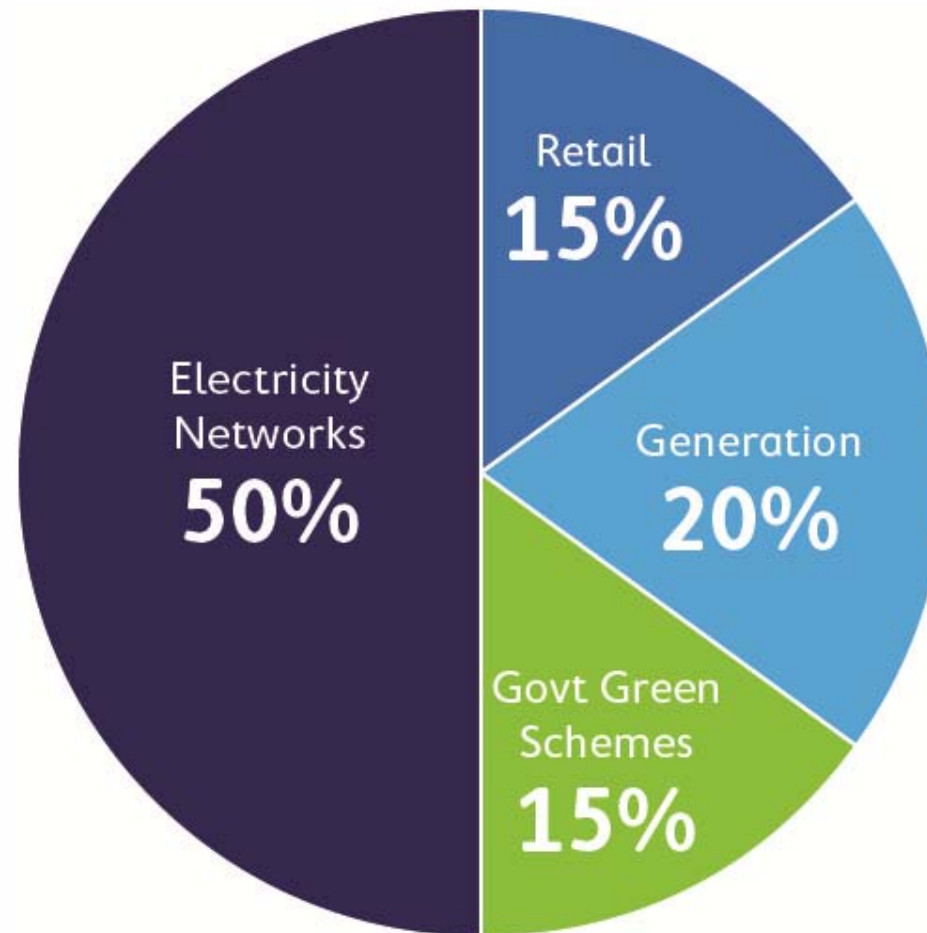
- 1.6 million customers - households and businesses
- Our network covers 22,275 square kilometres
 - 30,000 substations
 - 48,000km of power lines and
 - 500,000 power poles
 - 2.2 million meters
- Building our network today would cost an estimated \$38 billion
- Owned by the NSW Government



Our role in getting power to you



Electricity networks account for half of your electricity bill



Our share of your bill: rising below CPI for next 5 years

First and proposed average household price increases										
	2009–10	2010–11	2011–12	2012–13	2013–14	2014–15	2015–16	2016–17	2017–18	2018–19
Dollar change	\$108	\$83	\$105	\$158	\$20	\$18	\$15	\$21	\$20	\$20
Percentage change	31.8%	18.7%	19.8%	25.0%	2.5%	2.2%	1.8%	2.5%	2.3%	2.2%

└──────────┘ Past increases 2009–14
└──────────┘ Proposed increases 2014–19

- Prices increased by an average 19.5% a year over the past five years
- We estimate prices in the next five years will increase by on average 2.37% pa – below CPI

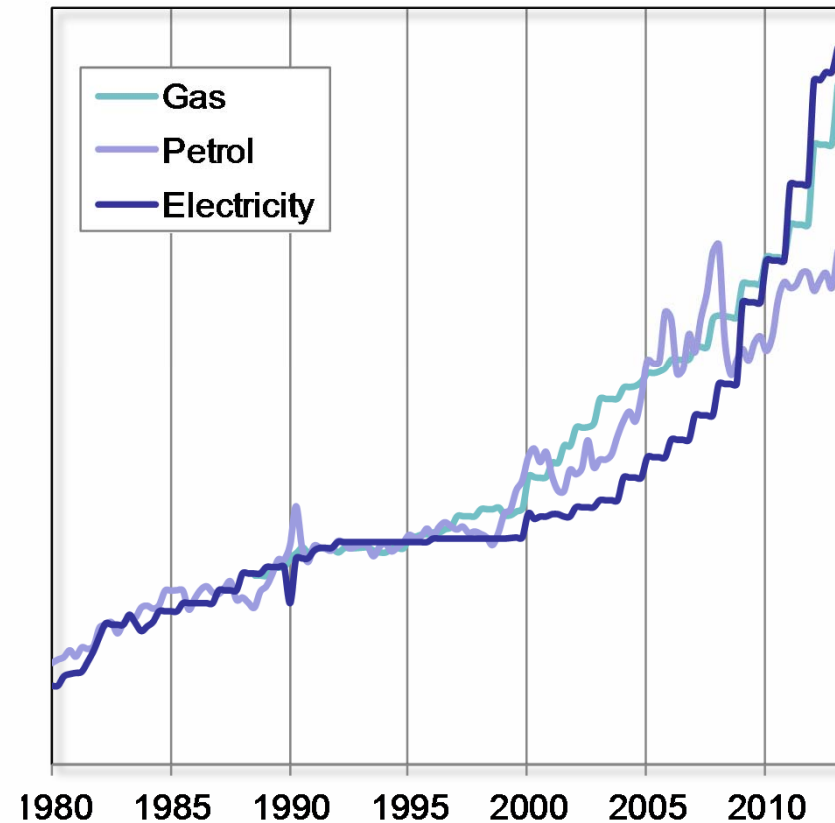
Why did prices go up so much last period?

Prices were artificially low from 1990-2009

Catch up needed to replace old equipment, peak demand and new standards

GFC meant higher funding costs

Average Sydney Prices



We have made changes to reduce our costs

- Forward investment program has stabilised
 - Better investment planning
- Cost of borrowing money has decreased
- Greater efficiencies in operating costs
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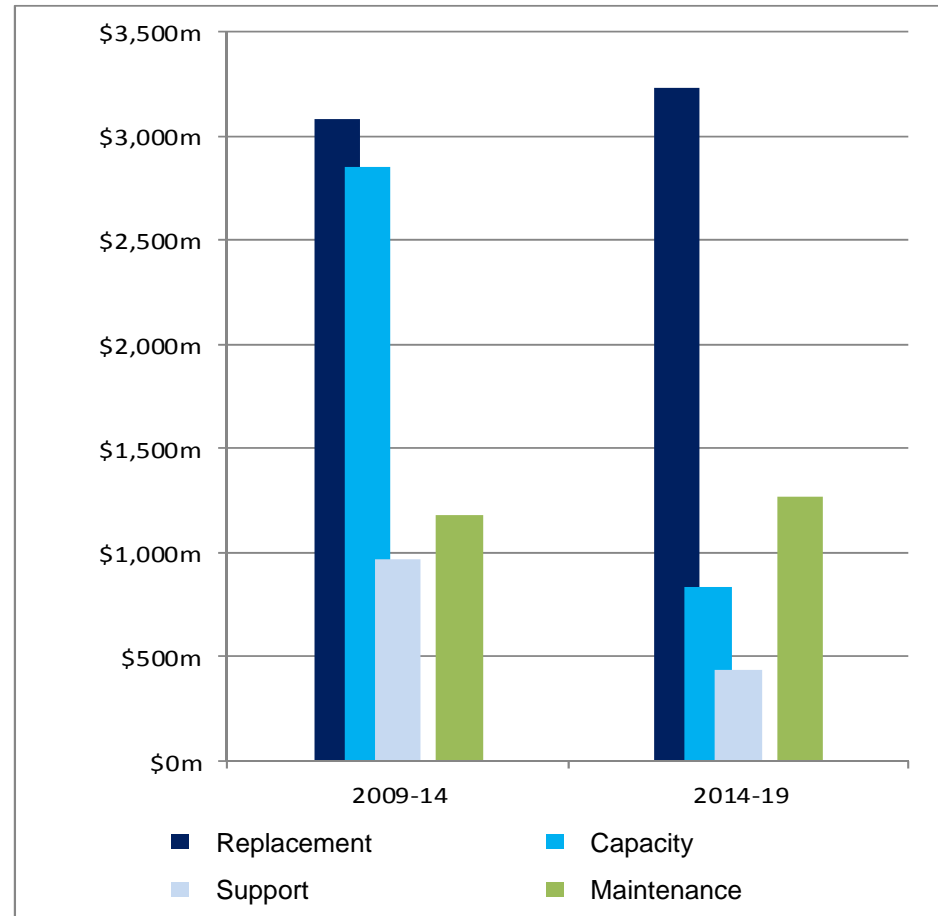
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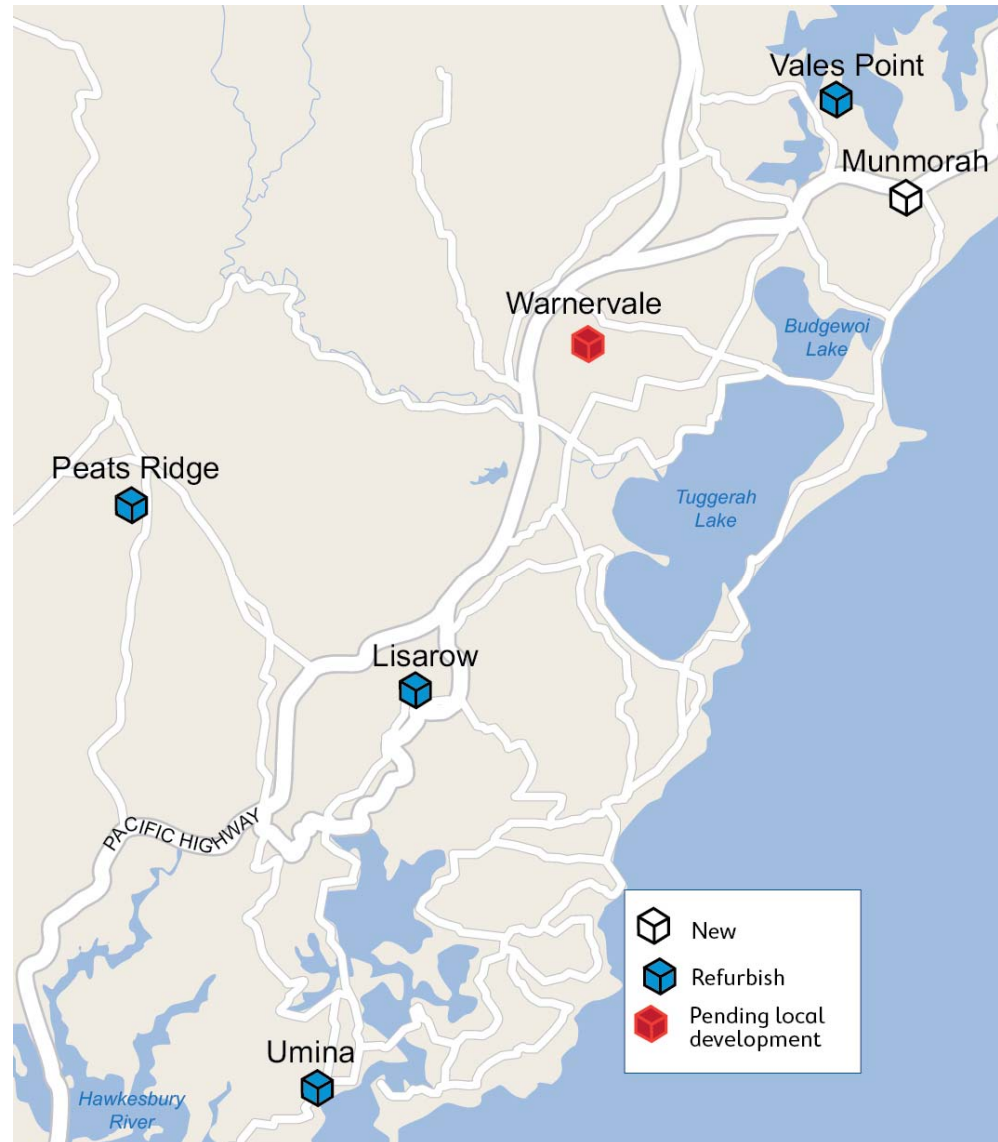


Changes to user pays services

- Metering
- Street lighting
- Ancillary services



Our plans for the Central Coast



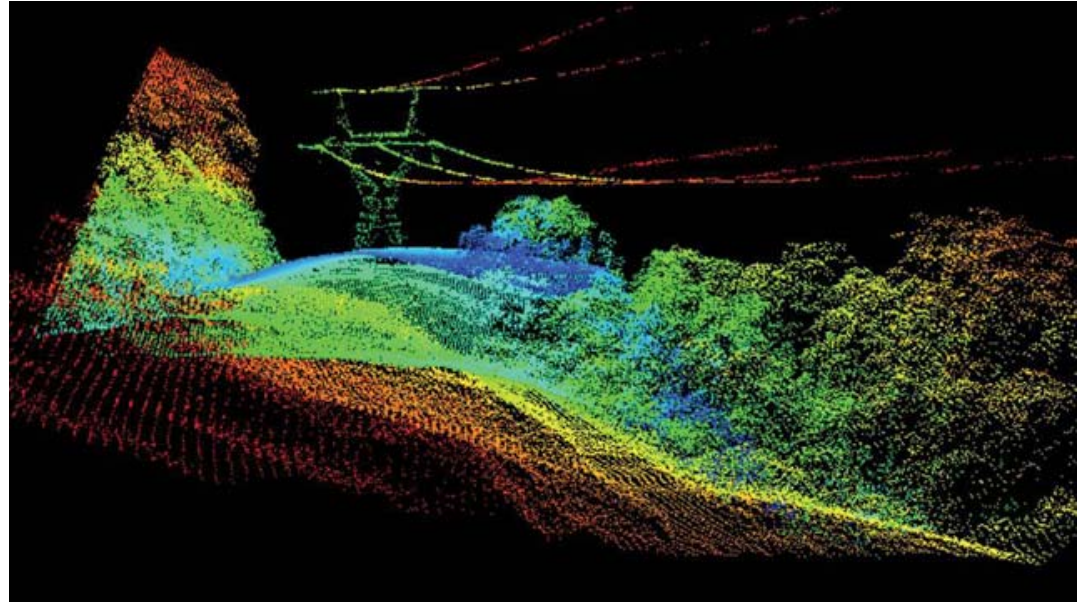
Distribution replacement programs

- Replace 30kms of low voltage underground CONSAC cable, due to reliability
- CONSAC cable used from 1960s to the 90s.
- Replace 5 chamber substations.
- Duty of care – no longer meet strict safety standards

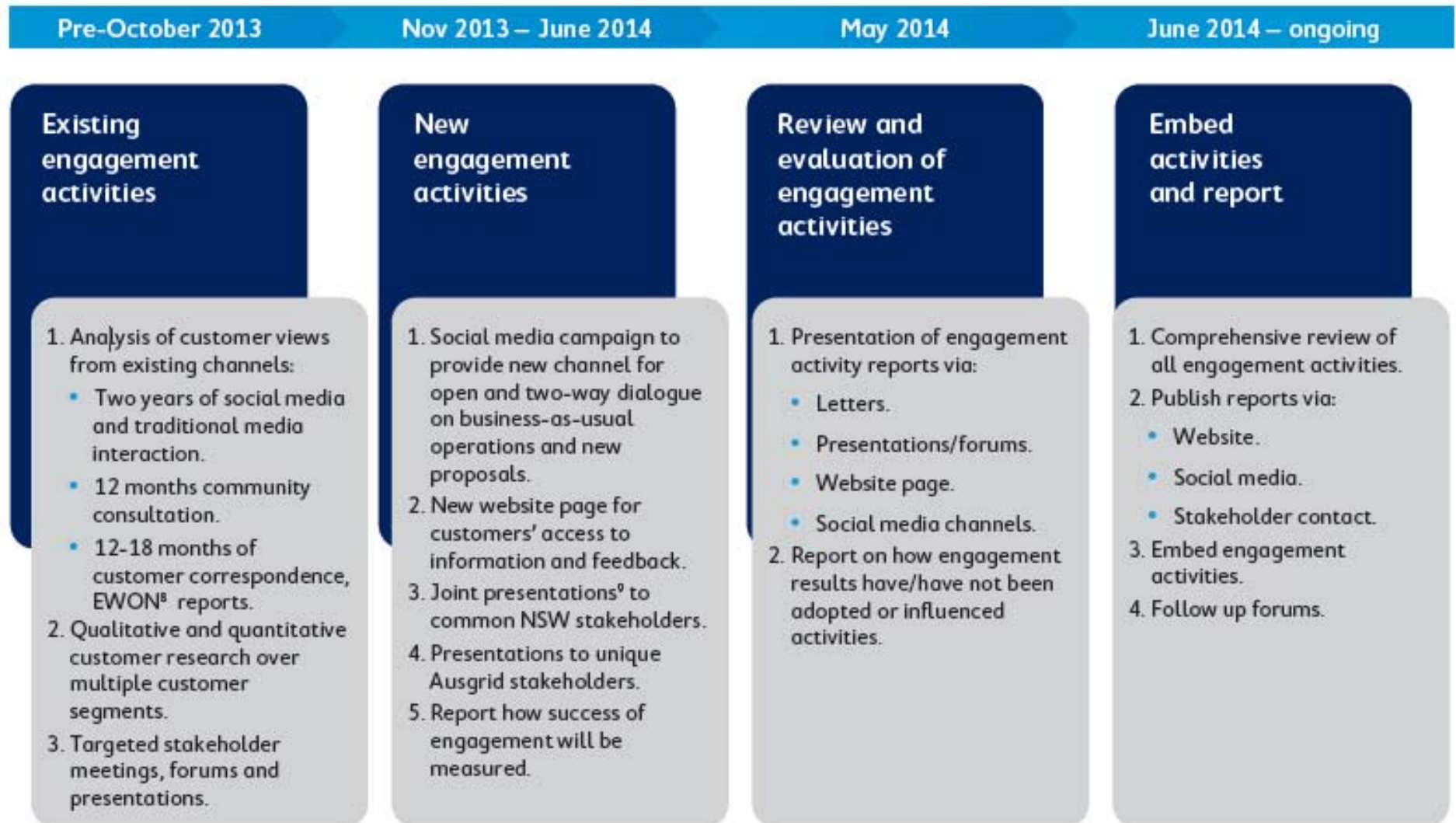


Bushfire Prevention

- Land and aerial patrols
- Thermal imaging on 132kV between Rathmines and Somersby
- Powerlines inspected using LiDAR.
- Also inspecting some poles and wires on private property.



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