8 January 2019

Ausgrid

Ms Paula Conboy AER Chair Level 17 2 Lonsdale Street Melbourne VIC 3000 Australian Energy Regulator

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Dear Ms Conboy

Ausgrid's Revised Regulatory Proposal for the 2019-24 regulatory control period

Ausgrid is pleased to submit the attached Revised Regulatory Proposal, including revised Tariff Structure Statement, for the 2019-24 regulatory control period (Revised Proposal).

I would like to sincerely thank the AER for the time it has spent discussing our Revised Proposal with us since the Draft Decision was released. This engagement has been conducted in a very constructive manner and has helped significantly in developing our Revised Proposal.

Over recent months we have also worked very closely with customer advocates to revise our capex, opex and pricing plans for the 2019-24 regulatory period. Our Revised Proposal better reflects customer expectations, continues to drive our ongoing transformation and provides us with sufficient resources to safely operate and maintain our network.

We believe our Revised Proposal is capable of acceptance when viewed as a whole. Our Revised Proposal, if accepted, will reduce annual network charges for the average residential customer by \$71 from 1 July 2019.

The submission of this Revised Proposal is a significant step forward in Ausgrid's commitment to work closely with our customers. Customer engagement will not stop at the conclusion of the AER's review. It is now an ongoing part of our business processes.

I look forward to discussing our Revised Proposal with the AER Board.

Sincerely,

Richard Gross

Chief Executive Officer Ausgrid