APA: Victorian Gas Transmission System Access Arrangement 2023–27 CCP presentation to AER Public Forum 1 February 2022

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Consumer Challenge Panel



### **Acknowledgement of country**

APA's facilities and networks traverse the lands of many Indigenous nations. We recognise the traditional owners of these lands and honour their customs and traditions and special relationship with the land



#### Consumer Challenge Panel – our role

In relation to regulated energy network businesses, our role is to advise the AER:

- Whether a network's proposal is in the long-term interests of consumers
- The effectiveness of network consumer engagement and how consumer interests are reflected in network proposals

CCP28 was appointed in November 2021 to review the following Victorian Gas Access Arrangement resets

- Transmission: APA VTS (2023-27)
- Distribution: AGN (Victoria & Albury), AusNet Services and Multinet (2023-28)

### Context



#### Uncertain context for this proposal (1)

#### No consistent view on the future of natural gas

- National Gas Infrastructure Plan (November 2021) identifies a long-term development pathway for gas supply & infrastructure to 2041; national commitment to Net Zero Carbon Emissions by 2050
- Victorian Government interim emissions reduction targets
  - 28-33% by 2025 and 40-50% by 2030
  - Infrastructure Victoria's 'Towards 2050: Gas infrastructure in a zero emissions economy (July 2021) notes limited opportunity to repurpose existing natural gas infrastructure over the long term (beyond 2040)
  - Gas Substitution Roadmap due mid-2022



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#### Uncertain context for this proposal (2)

Future demand – forecast is flat/falling slightly, but unclear if government policy projections are included in demand forecasts

- No assessment of demand flexibility e.g. community tolerance for cold showers
- GSOO 2022 due March 2022
- Future supply
  - Reduced Victorian production
  - Questions over proposed Port Kembla, Geelong, Avalon LNG terminals
- Various views on future viability and timing of hydrogen as a natural gas replacement future even more uncertain for gas transmission pipelines
- Questions about electricity network capability to accommodate electrification

AER's Information paper, *Regulating gas pipelines under uncertainty*, discusses some of the issues



#### Other issues for this proposal

Increasingly communities expect governments (and businesses) to take action to respond to climate change

First reset since the AER published the **Better Resets Handbook** 

- While APA is not seeking an 'early signal pathway', the Handbook sets out AER's expectations for network engagement with consumers and how networks should present their proposals
- We review APA's Proposal against the Handbook's expectations
- **COVID** continues to impact businesses undertaking regulatory resets e.g. consumer engagement approaches, demand forecasts etc.

The **current low interest rate environment** delivers a lower than historical rate of return for network businesses

This moderates prices for customers, but can also temporarily conceal cost increases, e.g. accelerated depreciation



#### **APA's VTS gas network plans**

Declining forecast gas volumes i.e. 206PJ (2023) -> 198PJ (2027)

- \$352 million capex (\$2022) 20% higher than current period
  - Continued investment in the Western Outer Ring Main (WORM) \$49m
  - Investment in South West Pipeline (SWP) \$97.2m
  - Replacement expenditure \$122.9m
  - Hydrogen safety and testing \$37.9m
- Flat opex but APA is proposing six step changes

**Increases in** 

- Regulated Asset Base ~ 14%\*
- Regulated revenue \$553.6m -> \$644.1m (~16%)\*

These are not signs of a network in decline

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## APA's consumer and stakeholder engagement

#### **Consumer engagement approach**

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APA established its first VTS stakeholder engagement group, which worked with APA to develop an **Engagement Plan** (EP) (draft published October 2020)

- Five principles underpinned APA's engagement: no surprises, clear accurate and timely information, easy to understand, transparent and provides for influence
- The draft EP, published on APA's website, guided the scope, format and engagement topics – other engagement topics emerged from the Roundtables e.g. hydrogen

APA held 12 roundtable meetings online between October 2020 and November 2021

- 20-35 external stakeholder (including consumer advocates, key customers, investors and others)
- APA published these presentations on its website, including a summary of responses to stakeholders' questions

APA also offered individual meetings with stakeholders on request

APA responded to stakeholder suggestion to provide a **Draft Plan – 'First Look'**-released 15 October 2021

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October 2020 Droft for comment by end November 2020	
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#### **Stakeholder feedback on APA's engagement**

APA conducted an online poll at its November 2021 Roundtable, and reported the findings in its Proposal overview, among those who responded to the poll\*:

Most considered the information APA provided was 'easy to understand', and 'transparent'

93% considered that they had some level of influence

CCP28 subsequently interviewed several stakeholders who welcomed APA's engagement 'step-up' **Stakeholder positives** Stakeholder concerns

- APA's information was understandable
- APA was responsive to requests for additional information/sessions
- APA appeared to value discussions between participants, and generally demonstrated openness and good faith in discussions
- Overall, well planned and executed

- $\triangleright$ Different views on including industry stakeholders and consumers in the same sessions
- Divergent views not reflected in APA's Proposal
- APA's Proposal Overview lacks details
- Locating more detailed information is too difficult

\* The sample size was not reported so it is not clear the extent these findings can be generalised to all stakeholders who participated in APA's Roundtables

#### **CCP28** initial observations – consumer engagement

#### Significant "step-up" by APA from previous resets, but room for improvement

- Roundtable participants included direct customers and industry stakeholders
  - Diversity of consumer representatives of the voices of residential and small business consumers provided elements of 'breadth' and 'depth' of engagement
- APA committed to "involving" stakeholders (as stated in roundtable presentations 8 through 12)
  - Our initial review of the roundtable presentations indicates APA predominantly informed (majority of time) and consulted (e.g. through predetermined questions)
  - We found limited detailed examples of involving stakeholders
- **Online engagement** due to Victoria's COVID restrictions

#### **Engagement gaps**

- APA and stakeholders flagged the need for more detailed engagement on tariffs
- APA should engage with stakeholders on its proposed carbon credit expenditure

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#### CCP28 initial observations – APA's proposal

#### APA's proposal

- Lacks a clear business narrative to set its plans for the next 5 years within the context of APA's longer term business plans
  - Insufficient detail in APA's Proposal Overview
    - Detailed information is difficult to find
  - Consumer benefits of proposals are not always apparent or clearly stated

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## **Demand forecasts**

#### **Demand and supply forecasts**

#### Demand and supply were the most contentious issues raised by stakeholders (APA Proposal Overview, p.17)

- APA forecasts based on: AEMO's Gas Statement of Opportunities and Victorian Gas Planning Report (March 2021)
- AEMO includes proposed Port Kembla Gas Terminal (PKGT)
  - APA does not include PKGT APA's view is PKGT is not a committed project
- AEMO defers peak day shortfall forecast to at least 2026
  - APA suggests a possible shortfall in 2023
- Stakeholders, AEMO and APA's consultants (Oakley Greenwood) raised the potential for demand management to defer or avoid significant investment expenditure
  - AEMO refers to demand options as delivering 'minimal investment regret' (*see GSOO 2021, p61*)
- High degree of uncertainty around forecasts. Many changes since GSOO 2021
- We encourage APA to update its position at the revised proposal, based on latest forecasts and modelling

## **Capital expenditure**

#### Capex – initial observations (1)

#### CCP28, like other stakeholders, has concerns regarding APA's proposed capex program

#### South West Pipeline (\$97.2m)

- Will the long term need will be supported by updated demand/supply forecasts?
- If the forecast is a 1 in 20 risk of shortfall in peak demand over a couple of years, has APA considered other options? e.g.:
  - Community tolerance to bear the risk of a small number of cold showers?
    - What is the value of Customer Reliability?
  - Demand management as more cost-effective solution for Victorian consumers
  - Other short term solutions?
- Lack of clarity over who is responsible for identifying and analysing the options and driving the most cost-effective option to the detriment of consumers



#### Capex – initial observations (2)

#### WORM (\$49m in 2023-27)

- Project has experienced significant delays since initial approval
  - Current expected completion date is mid 2023, however some planning approvals are outstanding
- Stakeholders have raised concern about whether it could potentially face a stranding risk in the future considering changes in community attitudes is the project still needed?
- Cost estimate has increased from \$126.7m to \$184.5m
- No updated business case for the project
- Should the project be treated under speculative capex provisions until the need is proven?

#### Hydrogen safety and integrity assessment (\$37.9)

- Stakeholders consider investment in hydrogen testing is premature, with no proven need or clear obligation
  - Why should customers pay for an investment in APA's future?

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## **Operating expenditure**

#### **Opex - initial observations**

- APA has applied a **top-down base-step-trend framework** for forecasting opex consistent with the AER's preferred methodology
- Limited evidence in support of APA's proposals in its Proposal Overview and RIN
  - The extent consumers will benefit is not always apparent
- Proposed base (2020) is 4% more than the AER allowed for 2018-2022 is 2020 an efficient base year?
- Proposed 24% total opex increase on the current period- to what extent can APA justify this increase?
- CCP28 questions why APA not proposing any output growth, but including WORM and SWP opex costs as step changes
- Customer-centric and standard practice is to include a productivity improvement
  - APA has not proposed any productivity improvements
  - Yet given APA's scale of operations, "economies of scale" and proposed IT cloud transition leading to efficiency improvements we are unconvinced APA cannot find any productivity improvements

#### **Opex** – step changes, **CCP** observations

APA is proposing six step changes including some associated with the WORM and SWP opex (covered previously). In relation to other step changes:

Land tax – although APA is proposing a step change, we are unclear whether this is a genuine new regulatory obligation requiring a step change

Cyber security (to comply with Federal legislation) and IT expenditure

- Is the methodology for assessing the amounts sound? What are the consumer benefits?
- Migration of IT expenditure from capex to opex, what are the principles for assessing the amount? Is this proposal reasonable?

**Carbon offsets** - APA acknowledges it has no formal requirements to purchase carbon offsets but considers it should participate in the Victorian government's scheme

- APA has not engaged with consumers on this step change
- Is the methodology behind APA's calculations reasonable?

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## Accelerated depreciation

#### Asset life shortening / accelerated depreciation (1)

#### NGL/NGR contemplate redundant (stranded) assets, not redundant NSPs

- This reset represents a test case because Ministers / AEMC / AER have not settled the matter
- APA is proposing
  - 1. 30 year instead of 34 (average) existing asset life
  - 2. guaranteed maximum 30-year life on new assets

No modelling of potential pathways over next 30 years, impact of accelerated payments on prices and demand (noting, historically low WACCs won't last forever)

- Our concerns include:
  - Economic disjunction between lower demand, lower utilisation, yet higher prices
    - 'death spiral' and potential equity impacts

Accelerated depreciation becoming *accelerating* depreciation with price implications

#### Asset life shortening / Accelerated depreciation (2)

#### Tension between APA's proposed increased capex and its proposed accelerated depreciation

#### APA does not address:

- AER's clearly outlined expectations (re: expected information & analysis) see Regulating Gas Pipelines under uncertainty p.45-47
- Various concerns identified in AER's AusNet Services Electricity Transmission Draft Decision (2016)

#### Finally:

- We know what APA-VTS gets out of this proposal, but what do consumers get other than vague references to efficient investment (ie. in more assets that will eventually be stranded)?
- Varied consumer support for accelerated depreciation
- A consumer-centric proposal and regulatory framework would be discussing *accelerated consumer payments* not accelerated depreciation

## Tariffs

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#### **APA proposals**

- Limit 2023 tariffs to CPI increase from the current approved tariffs
- "[smooth] tariffs as much as possible"
- Apply a single system-wide tariff structure

Average system wide tariffs to increase: \$0.56/GJ (2023) to \$0.72 (2027) -- ie. 6.5% annual increase

- Unclear how this is "without significant impact" (*APA Proposal Overview*, p.10) or "small tariff increases" (*Overview*, p.47)
- Overview focusses on ~2c/GJ impact in 2023 increase (i.e. when limited to CPI) not 2023-27 impact.
  - No discussion of APA's pricing strategy (short- and long-term) given its operational objectives, regulatory obligations, consumer needs/demand, etc.
  - More information/consultation required, noting engagement on tariffs deferred (*Overview*, p.13)
  - Core issue: What should consumers be reasonably expected to pay for? Who decides?

#### Conclusion

#### It is clear to us that:

Much work remains to be done

Many questions need to be answered

#### We are not clear (nor are consumers, stakeholders or APA)

Who is responsible for answering the big questions?