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ASX Release

17 April 2018

New Australian Data Centre Sites \$281 million Placement and Share Purchase Plan

NEXTDC Limited (ASX: NXT) ("**NEXTDC**" or "the **Company**") advises of its intention to purchase three new commercial property sites for future data centre developments: Sydney ("**S3**"), Melbourne ("**M3**"), and Perth ("**P2**") ("**New Sites**").

The Company will fund the New Sites, together with the initial development of P2, via an equity raising, consisting of a fully underwritten \$281 million institutional placement of new shares (the "**Placement**") and a non-underwritten Share Purchase Plan ("**SPP**").

The New Sites as well as the P2 base building development works are incremental to the Company's existing funding envelope.

Purchase of new sites in Sydney, Melbourne and Perth

NEXTDC continues to experience very strong demand for its premium data centre services.

The Company is in advanced negotiations in relation to several large customer opportunities, which further improves NEXTDC's visibility and increases its confidence in the size and nature of the long-term demand for its data centre services.

Accordingly, NEXTDC has taken the strategic decision to prepare for future growth and to mitigate the risks of the Company running out of new capacity in its key markets by purchasing the New Sites. This will allow NEXTDC to quickly respond to market demand and to optimally sequence the deployment of capital and construction of the new data centre facilities over the longer term.

Mr Craig Scroggie, Chief Executive Officer said:

"We are incredibly excited by the breadth and depth of these new investments that will further support the exponential growth of the digital economy in Australia. Over time these new infrastructure developments are expected to be the largest of their kind in Australia. These important strategic investments will extend our world class operation of Tier IV data centres across the Australian landscape."

New data centre facility in Perth

NEXTDC today announced its decision to advance the planning and development of a new P2 facility in Perth with a planned IT capacity of 20MW. The Company is planning to commence development of the new P2 site in 1Q19 and expects practical completion in 1H FY20, ensuring the Company continues to have available capacity in Perth.

Capital raising

NEXTDC today launched a fully underwritten institutional placement to raise \$281 million as well as offering eligible shareholders in Australia and New Zealand the ability to subscribe for up to \$15,000 of new shares each under a non-underwritten SPP.

The Placement to institutional investors to raise \$281 million consists of:

- a) \$131 million general placement ("**General Placement**"); and
- b) \$150 million cornerstone placement to UniSuper ("**Cornerstone Placement**")

The Placement is fully underwritten by the Sole Lead Manager and Bookrunner, Citigroup Global Markets Australia Pty Limited ("**Citi**").

Citi will conduct a variable price bookbuild with existing institutional shareholders and new eligible institutional investors to determine the issue price for the General Placement (the "**Placement Price**").

The General Placement has an underwritten floor price of \$6.43 per share, which represents a 3.0% discount to 5-day VWAP¹ and 5.6% discount to the last close².

UniSuper has agreed to take-up \$150 million of the Cornerstone Placement at a 2.5% premium to the Placement Price.

The SPP issue price will be the lower of the Placement Price or the 5-day VWAP to the Closing Date of the SPP.

NEXTDC's Directors have committed to take up their full entitlement of \$15,000 worth of shares under the SPP.

Key dates

The Placement is to be conducted on Tuesday, 17 April 2018.

Participation in the SPP is optional and is open to eligible shareholders, being holders of NEXTDC shares at 7.00pm AEST on 16 April 2018 and whose registered address is in Australia or New Zealand.

The SPP will open on Friday, 27 April 2018 and close on Tuesday, 15 May 2018.

Further information will be distributed to shareholders shortly and available via the ASX platform.

FY18 Guidance

The Company re-affirms its FY18 earnings guidance provided at its 1H18 results.

- Underlying EBITDA³ in the range of \$58m to \$62m
- Revenue in the range of \$152m to \$158m
- Capital expenditure on existing facilities between \$220m and \$240m

Advisers

Cadence Advisory is acting as financial adviser and Herbert Smith Freehills as legal adviser to NEXTDC in relation to the capital raising.

¹ 5-day Volume Weighted Average Price (VWAP) from 10 April 2018 to 16 April 2018 (inclusive)

² Closing price on 16 April 2018

³ Excluding APDC distribution income from NEXTDC's 29.2% investment in Asia Pacific Data Centre Group (APDC) as well as costs related to NEXTDC's wind-up action

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For more information:

Alex Teo

Manager Investor Relations and Corporate Development

T: +61 2 8072 4976

E: investorrelations@nextdc.com

NEXTDC Investor Centre: www.nextdc.com/our-company/investor-centre

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Certain statements made in this release are forward-looking statements. These forward-looking statements are not historical facts but rather are based on the Company’s current expectations, estimates and projections about the industry in which the Company operates, and beliefs and assumptions. Forward looking statements can generally be identified by the use of forward looking words such as ‘anticipate’, ‘believe’, ‘expect’, ‘project’, ‘forecast’, ‘estimate’, ‘likely’, ‘intend’, ‘should’, ‘will’, ‘could’, ‘may’, ‘target’, ‘plan’ and other similar expressions within the meaning of securities laws of applicable jurisdictions, and include statements regarding outcome and effects of the capital raising. Indications of, and guidance or outlook on future earnings, distributions or financial position or performance are also forward looking statements. These statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and other factors, some of which are beyond the control of the Company, are difficult to predict and could cause actual results to differ materially from those expressed or forecasted in the forward-looking statements. The Company cautions shareholders and prospective shareholders not to place undue reliance on these forward-looking statements, which reflect the view of the Company only as of the date of this release. There can be no assurance that actual outcomes will not differ materially from these forward-looking statements.

The forward-looking statements made in this release relate only to events as of the date on which the statements are made. The Company will not undertake any obligation to release publicly any revisions or updates to these forward-looking statements to reflect events, circumstances or unanticipated events occurring after the date of this release except as required by law or by any appropriate regulatory authority.

About NEXTDC

NEXTDC is an ASX200-listed technology company enabling business transformation through innovative data centre outsourcing solutions, connectivity services and infrastructure management software.

As Australia’s leading independent data centre operator with a nationwide network of Tier III and IV facilities, NEXTDC provides enterprise-class colocation services to local and international organisations. With a focus on sustainability and renewable energy NEXTDC is leading the industry with award-winning engineering solutions for energy efficiency and NABERS 4.5-star certification.

NEXTDC is extending its leadership in data centre services through the innovative DCIM-as-a-Service software platform, ONEDC®, which enables customers to centrally manage their on-premise and colocated infrastructure; and advanced connectivity services that deliver a range of secure, highspeed interconnections between racks, networks and cloud services.

NEXTDC’s Cloud Centre is the online marketplace for the country’s largest independent network of carriers, cloud and IT service providers, enabling customers to freely source best of breed suppliers within the NEXTDC Partner community.

NEXTDC is *where the cloud lives*®.

To learn more, visit www.nextdc.com