ERGON ENERGYDemand Management Innovation Allowance Annual Report 2012/13



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INTRODUCTION

PURPOSE & COMPLIANCE

Ergon Energy is pleased to present the Demand Management Innovation Allowance (DMIA) Annual Report for the 2012/13 regulatory year. The purpose of this report is to allow the Australian Energy Regulator (AER) to:

- assess Ergon Energy's 2012/13 DMIA initiatives and Ergon Energy's entitlement to recover the expenditure under the Demand Management Incentive Scheme (DMIS); and
- confirm Ergon Energy's compliance with the annual reporting requirements of the AER's Regulatory Information Notice (RIN, the Notice) issued to Ergon Energy.

This report has been completed in accordance with,

- Clause 6.6.3 of the National Electricity Rules (NER) which allows the AER to develop and publish a DMIS which provides incentives for DNSPs to assess (potentially) efficient non-network alternatives or to manage the expected demand for standard control services in some other way; and
- Schedule 1, paragraph 6.1 (a)-(e) of the AER's RIN which requires a DNSP to which

the DMIS applies to submit an annual report to the AER on its expenditure under the DMIA.

The provision of information in this Report demonstrates compliance with paragraph 6.1 of Schedule 1 of the RIN, the Notice issued by the Australian Energy Regulator (AER) on 28 September 2012.

Furthermore, as noted by the AER in its issuance of this Notice to Ergon Energy, information provided in accordance with paragraph 6.1 of Schedule 1 of the Notice is considered to constitute the provision of an annual Report for the 2012/13 regulatory year in accordance with paragraph 3.1.4.1 of the AER's *Demand Management Incentive Scheme for Energex, Ergon Energy and ETSA Utilities 2010-15*, October 2008.

This report and the information contained in the report is suitable for publication by the AER.

TABLE 1: SCHEDULE 1, PARAGRAPH 6.1 - DMIA COMPLIANCE

| 6.1 | Requirement | Report Section |
|------|---|----------------|
| (a) | Provide an explanation of each demand management project or program for which approval is sought; | Chapter 4 |
| (b) | Explain, for each demand management project or program identified in th 6.1(a), how it complies with the DMIA criteria detailed at section 3.1.3 of reference to: | |
| (i) | the nature and scope of each demand management project or program; | Chapter 4 |
| (ii) | the aims and expectations of each demand management project or program; | Chapter 4 |

INTRODUCTION

| 6.1 | Requirement | Report Section |
|-------|--|---------------------------|
| (iii) | the process by which each demand management project or program was selected, including the business case for the project and consideration of any alternatives; | Chapter 2 |
| (iv) | how each demand management project or program was/is to be implemented; | Chapter 4 |
| (v) | the implementation costs of the project or program; | Chapter 3 |
| (vi) | any identifiable benefits that have arisen from the project or program, including any off peak or peak demand reductions; | Chapter 4 |
| (c) | Provide an overview of developments in relation to projects or programs completed in previous years, and any results to date; | Chapter 4 |
| (d) | State whether the costs associated with each demand management proje in the response to paragraph 6.1(a) are: | ect or program identified |
| (i) | are not recoverable under any other jurisdictional incentive scheme; | Chapter 3 |
| (ii) | are not recoverable under any other Commonwealth or State government scheme; | Chapter 3 |
| (iii) | not included in the forecast capital or operating expenditure approved; or any other incentive scheme applied by the 2010-15 Distribution determination; and | Chapter 3 |
| (e) | provide the total amount of the DMIA spent in the previous regulatory year, and how this amount has been calculated | Chapter 3 |

INTRODUCTION

SUBMISSION SUMMARY

In the AER's *Final Decision, Queensland distribution determination 2010-11 to 2014-15,* (May 2010) for the current regulatory control period, an allowance of \$5 million over the period was made for a Demand Management Innovation Allowance (DMIA) for Ergon Energy.

The DMIA is provided to investigate opportunities that are not yet commercial, in addition to any "business as usual" capital and expenditure allowances operational for demand management projects approved in Ergon Energy's distribution determination. This provides а direct incentive for Distribution Network Service Providers (DNSPs) to assess emerging opportunities for potentially efficient non-network alternatives or to manage the expected demand for standard control services in some other way, than through network augmentation.

Ergon Energy's 2012/13 DMIA program comprised of nine continuing projects from 2011/12 and six new projects added to the program during 2012/13. The total cost incurred for the DMIA initiatives during the 2012/13 period was \$881,264.

Table 2 summarises Ergon Energy's DMIA program expenditure recovery for the 2012/13 regulatory year.

| Projects | Number | 2012/13 spent (\$) |
|---------------------|--------|-----------------------|
| Continuing projects | 9 | 380,886 |
| New projects | 6 | 500,378 |
| Total | 15 | 881,264 |

TABLE 2: ERGON ENERGY DMIA PROGRAM - 2012/13

Ergon Energy is seeking the AER's approval to recover the costs for the full amount of DMIA spent in the 2012/13 regulatory year.

In line with all Ergon Energy investments, the DMIA program follows Ergon Energy's 3 tiered gated governance framework, with built-in review for prudency and efficiency at each gate as the project moves through the investment lifecycle.

For the 2012/13 DMIA program, all nominated DMIA projects were subject to a screening and feasibility processes consistent with the AER's DMIS and a subsequent cost benefit analysis to identify the highest value projects based on factors including their ability to shape energy load profiles and gain community and customer acceptance.

Budgets were also prepared in accordance Energy's with Ergon standard project methodology detailing information including the projects' goals, deliverables, project milestones and resources required. Cost estimations were developed for the resources identified as being required for each phase of each project. These cost estimations drew upon various sources including the costs of similar projects undertaken by Ergon Energy, current preferred contractor panel contracts and market research. For projects with cocontributions from industry partners and research institutions, the total project budgets were inclusive of such amounts and assessed on this basis.

Ergon Energy's DMIA Program is delivering strongly against its DMIA objectives. Positive results from trial projects such as Stockland North Shore Display, Auto Demand Response Trial, and RECESS¹ has allowed their progress towards Ergon Energy's "business-as-usual" demand management program.

¹ RECESS, Residential Electrical Contractor Engagement SessionS

PROGRAM DEVELOPMENT

Ergon Energy considers DMIA investments an important component of its commitment to delivering customer value over the longer term. The DMIA program complements our nonnetwork alternative program which is geared towards providing a more efficient solution to network augmentation. To date, the DMIA initiatives have enabled Ergon Energy to investigate innovative approaches for improved knowledge, capacity and management of factors impacting network limitations and their associated costs. Illustrated in Figure 1 are the current DMIA projects categorised in Ergon Energy's identified network limitation drivers.

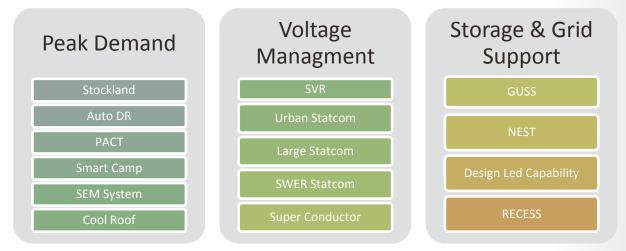


FIGURE 1: DMIA INITIATIVES BY NETWORK LIMITATION DRIVERS²

Ergon Energy considers that over the longer term, in addition to addressing the network constraint challenges, non-network alternatives can add significant value through providing networks and customers more optionality in solutions. This offers both customers and networks the opportunity to reduce costs through finding solutions that better fit their needs. As such the diversity of initiatives across the DMIA program reflects this commitment to lowering capital investments through finding alternatives for limitations driving network investments.

The DMIA investment portfolio demonstrates a mix of projects exploring demand management opportunities to respond to capacity requirements, voltage management opportunities to respond to voltage fluctuations from photovoltaic customer take-up and future knowledge and capacity building.

² Full project names:

Auto DR, Auto Demand Response Trial; Cool Roof, Cool Roof Trial; Design Led Capability, Building Design Led Capability; GUSS, GUSS Phase 2 (REGUSS); NEST, Network Embedded Solar Thermal; PACT, Passive Air Cooling Trial; RECESS, Residential Electrical Contractor Engagement SessionS; SEM System, Solar Energy Management Systems; Smart Camp, Smart Camp Feasibility; Stockland, Stockland North Shore Display; SVR, Smart Voltage Regulator Trial

PROGRAM CYCLE

Identifying innovation opportunities

The DMIA program has enabled Ergon Energy to place greater emphasis on the importance of innovation for non-network alternative opportunities. By drawing on its own experience and examples of industry practice, Ergon Energy has developed an environment that characterises solutions beyond the traditional network solution.

To identify and increase the innovation opportunities, Ergon Energy's innovation environment comprises of three key groups to funnel innovation ideas into the DMIA program, as illustrated in Figure 2:

- The DMIA program team, providing opportunity for anybody in Ergon Energy to contribute;
- The Guided Innovation Alliance (GIA), providing input and cocontribution from Universities/researchers and Industry; and
- The Smart Network Reference Group providing senior management representation and oversight from 12 teams across the business.

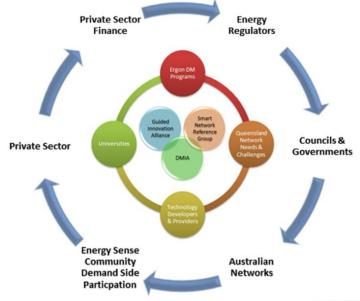


FIGURE 2: ERGON ENERGY INNOVATION ENVIRONMENT

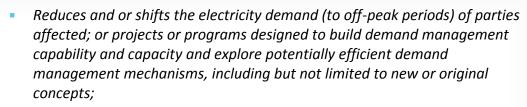
Selection Process

To ensure prudent investment choice & project delivery efficiency, all Ergon Energy investments adheres to a 3 tiered gated governance framework. The DMIA projects follow the same methodology with particular emphasis placed on meeting the DMIA criteria and objectives. Accordingly, once projects are identified and nominated through the above mentioned innovation environment, the eligibility screening process is performed on nominated projects as a high level assessment to determine whether the projects meet the objectives of the DMIA. Specifically, this tests whether each potential project is in accordance with paragraph 3.1.3 of the AER's Demand Management Incentive Scheme for Energex, Ergon Energy and ETSA Utilities 2010-15, October 2008.

Table 3 outlines the criteria in detail.

Provided all of the specified conditions are met then the project proceeds to the feasibility assessment and approval stages per the gated governance framework. All Ergon Energy DMIA projects are selected and scoped to respond to current & emerging network limitation drivers. Information from the development activities undertaken enables implementation scheduling, milestone planning and confirmation of resources.

TABLE 3: ERGON ENERGY DMIA PROJECT SELECTION CRITERIA



- Has costs which are not recoverable under any other jurisdictional incentive scheme;
- Has costs which are not recoverable under any other state or Commonwealth Government scheme;
- Has costs which are not included in Ergon Energy's forecast capital or operating expenditure approved in the AER's distribution determination for the regulatory control period under which the scheme applies, or under any other incentive scheme in that determination; and
- Is technically feasible (based on whether, in Ergon Energy's assessment, the project is suitable for its intended application and whether it can be theoretically and physically integrated with Ergon Energy's infrastructure).

DMIA PROGRAM EXPENDITURE

Ergon Energy's DMIA total expenditure for 2012/13 was \$881,264. The costs incurred on the DMIA program for the year were all operational expenditure. Ergon Energy is seeking the AER's approval to recover the costs for the full amount.

For the year the DMIA program comprised of fifteen projects with nine continuing projects from 2011-12 and six new projects. All projects were developed and managed in accordance with Ergon Energy's established program management framework as outlined in the previous chapter.

Table 4 summarises the actual expenditure for 2012-13 Ergon Energy DMIA program along with the total approved budget costs, actual annual, program to date incurred costs and any applicable comments.

| Project | Budget (\$) | | 2012-13 expenditure (\$) | | Project to date expenditure (\$) | | Comments |
|------------------------------------|----------------------------|---------------------------------------|-----------------------------|-------------|-------------------------------------|-------------|---------------------|
| | Total Project Budget | Ergon Energy Total Contribution | Capital | Operational | Capital | Operational | |
| Stockland North Shore Display | 179,000 | 179,000 | - | 26,487 | - | 105,372 | - |
| Auto Demand Response Trial | 480,000 | 480,000 | - | 48,220 | - | 484,041 | Projected completed |
| GUSS Phase 2 (REGUSS) | 450,000 | 450,000 | - | 139,455 | - | 171,281 | - |
| Passive Air Cooling Trial (PACT) | 190,475 | 190,475 | - | 66,754 | - | 163,812 | Project completed |
| Smart Camp Feasibility | 65,552 | 65,552 | - | 6,980 | - | 37,105 | Project completed |
| Smart Voltage Regulator Trial | 129,999 | 84,999 | - | 3,459 | - | 45,531 | - |
| Urban Statcom | 206,570 | 206,570 | - | 13,909 | - | 19,757 | - |
| Large Statcom | 348,640 | 348,640 | - | 56,026 | - | 148,552 | - |
| SWER Statcom | 259,175 | 259,175 | - | 19,596 | - | 72,196 | Project closed out |
| Solar Energy Management Systems | 593,830 | 200,000 | - | 64,960 | - | 64,960 | - |
| Network Embedded Solar Thermal | 192,700 | 65,200 | - | 58,225 | - | 58,225 | - |
| Cool Roof Trial | 304,896 | 201,712 | - | 204,781 | - | 204,781 | - |
| RECESS | 164,243 | 164,243 | - | 128,412 | - | 128,412 | Project completed |
| Building Design Led Capability | 34,000 | 34,000 | - | 34,000 | - | 34,000 | - |
| Super Conductor | 40,000 | 15,000 | - | 10,000 | - | 10,000 | - |
| Total | - | - | - | 881,264 | - | - | - |

TABLE 4: ERGON ENERGY DMIA PROGRAM EXPENDITURE - 2012/13

BUDGET MANAGEMENT

Of note, Ergon Energy costs associated with each of the 15 DMIA projects, as identified in Table 4, are not:

- recoverable under any other jurisdictional incentive scheme;
- recoverable under any other Commonwealth or State Government scheme;
- included in the forecast capital or operating expenditure approved in the AER's 2010-15 distribution determination for the current regulatory control period under which the DMIS applies or under any other incentive scheme in that determination.

Of the 15 projects, four projects reached completion and final closure during 2012/13. They are,

- Auto Demand Response Trial
- Passive Air Cooling Trial
- Smart Camp Feasibility
- RECESS

Further information on the completed and closed projects is presented in Chapter 4 with summary of key findings presented in appendix section. The final report for RECESS is currently being prepared and to be submitted in the next annual DMIA report.

It should also be noted that, one additional project (SWER Statcom) was closed out early during 2012/13 based on initial modelling results. During modelling on multiple SWER networks it was found that the voltage improvements were marginal and not worth pursuing further. These findings represent a contribution to demand management research and the project met all of the DMIA criteria at its commencement.

Ergon Energy's claim for approval to recover its costs associated with the SWER Statcom is based on its understanding that:

- the DMIS is provided for DNSPs to explore potentially efficient demand management mechanisms - with every intention that these are developed into successful programs which reduce or shift demand; and
- the rejection of DMIA funding for demand management related expenditure which does not result in a successful program being developed will reduce DNSP's desire to explore effective, innovative and potentially efficient demand management mechanisms in favour of more robust and proven technologies.

Summary of the project findings from SWER Statcom are presented in the appendix section.

BUDGET MANAGEMENT

Longer Term Trends

Ergon Energy's DMIA program has progressively expanded over the last 3 years as demonstrated in Figure 3. The expansion of the innovation program has also expanded opportunities with innovation partners who are willing to contribute to DMIA projects and trials. Ergon Energy has found cocontributions are a useful way to lower Ergon Energy's innovation costs, share risks and identify collaboration opportunities to share knowledge and capabilities.

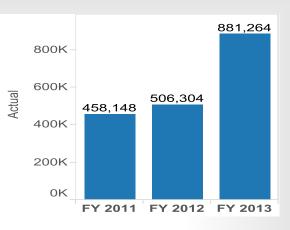


FIGURE 3: ERGON ENERGY DMIA EXPENDITURE

Table 5 presents a summary of co-contributions into Ergon Energy DMIA funded projects. It shows that Ergon Energy has lowered its DMIA costs by \$694,514 through partner co-contributions and is conducting research that promotes research from industry and the research community. Importantly, the parties value these projects or programs as they are willing to make contributions towards these costs.

| DMIA Project | Funding Source ³ | Funding Amount (\$) | Co-contributions Amount (\$) | Ergon Energy Amount (\$) | Project Total Amount (\$) |
|---------------------------|-----------------------------|------------------------|---------------------------------|-----------------------------|------------------------------|
| Network | AUSTELLA | 42,500 | | 65,200 | 192,700 |
| Embedded Solar Thermal | ACRE | 85,000 | 127,500 | | |
| mermai | Ergon Energy | 65,200 | | | |
| Solar Energy | CSIRO | 163,830 | | | |
| Management | GWA | 230,000 | 393,830 | 200,000 | 593,830 |
| Systems | Ergon Energy | 200,000 | | | |
| Super Conductor | QUT | 25,000 | 25,000 | 15,000 | 40,000 |
| | Ergon Energy | 15,000 | | | |
| Smart Voltage | QUT | 25,000 | | 84,999 | 129,999 |
| Regulator Trial | Microplanet | 20,000 | 45,000 | | |
| | Ergon Energy | 84,999 | | | |
| Cool Roof Trial | StrongGuard | 55,291 | | 201,712 | 204.806 |
| | SmartGrid | 10,000 | 102 194 | | |
| | QUT | 37,893 | 103,184 | | 304,896 |
| | Ergon Energy | 201,712 | | | |
| | | Total | 694,514 | 566,911 | 1,261,425 |

TABLE 5: ERGON ENERGY DMIA PROJECT CO-CONTRIBUTIONS

³ AUSTELLA, Australia Solar Thermal Energy Association; ACRE, Australian Centre for Renewable Energy; GWA, GWA Group; Microplanet, Microplanet Technology Corp; StrongGuard, Aerotact Pty Ltd; QUT, Queensland University of Technology; SmartGrid, SmartGrid Partners Pty Ltd

PROGRAM DELIVERY

This section of the report details the status of Ergon Energy's DMIA projects in 2012/13 by describing each project's objectives, progress against defined milestones and findings to date.

To measure the DMIA implementation progress, Ergon Energy uses a Red-Amber-Green (RAG) rating system against the defined targets. For the 2012/13 DMIA program, 34 deliverables were defined across the 15 projects.

A brief explanation of the RAG ratings and a summary of the implementation progress are presented in the table below:

TABLE 6: ERGON ENERGY DMIA IMPLEMENTATION PROGRESS - 2012/13

| Definition | Rating | Number achieved |
|--|--------|-----------------|
| Green flag indicates that the target was substantially or fully achieved | | 30 |
| Amber flag indicates that the target was partly achieved | | - |
| Red flag indicates that the target was not achieved | | 4 |

As the performance targets indicate, 30 of 34 (or 88%) of the project performance targets were achieved for the year. The exceptions were the result of project scope changes on the SWER Statcom and Urban Statcom, following unfavourable findings in the development phase.

Projects that did not fully achieve targets included:

- Urban Statcom: This project was restructured and re-scoped following the recommendations of the initial assessment. The scope now includes laboratory testing and field trials of commercially available products rather than performing a laboratory test with concept type products that require considerable development work.
- SWER Statcom: This project was closed following the recommendations of the initial modelling assessment at development phase. Initial modelling indicated minimal benefit compared to other technologies.

STOCKLAND NORTH SHORE DISPLAY

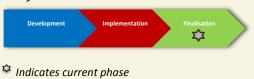
Nature & Scope

This project emerged from an offer made by Stockland to Ergon Energy to promote energy sustainability in Stockland's new Living Display Centre at their North Shore residential development in Townsville.

The North Shore master planned community will eventually comprise 5,200 lots and around 15,000 people. Around 1,300 lots have been built on with another 3,900 to be occupied over the next ten years. North Shore is located in close proximity to the Energy Sense Community project's study area around the Bohle Plains and Mount St Johns substations.

The Stockland offer provides Ergon Energy an ideal opportunity to work with a keen developer partner to develop pathways to reduce network requirements in a greenfield estate.

PROJECT PHASE



BENEFITS & OUTCOMES

Sustainability Handbook

Majority of the 2000 copies of the Handbook (launched in Oct. 2011) have been distributed to visitors to the Sales Centre and individual display homes. Very positive feedback from home buyer survey (Nov-Dec 2012) leading to the next edition of the Handbook

Developer Engagement

A positive and collaborative relationship with Stockland Developments which has progressed to an Energy Sense Communities project.

ISSUES

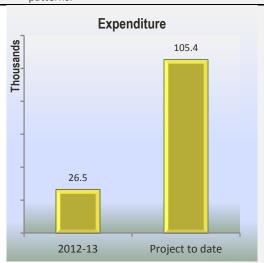
Measurement

Homes used as builders' sales offices were not suitable to indicate normal residential patterns.

Aims & Expectations

The aims and expectations of this broad-based demand management project are to:

- utilise the Living Display Centre to educate prospective new home buyers for home package inclusions to reduce energy usage and electricity charges (e.g., building features, use of off-peak tariffs, etc.);
- educate and encourage local builders to include energy conservation and demand management features in their product offerings;
- establish a working relationship with Stockland that assists Ergon Energy to promote energy conservation and demand management; and
- measure the impact on network demand of concentrated installations of inverter systems within a residential environment.



Implementation Progress (as at June 2013)

- 1. Educating prospective home buyers about the value of energy conservation and demand management features in reducing their home's operating costs;
- 2. Influencing builders to incorporate or offer energy conservation and demand management features in their product suite; and
- 3. Developing a relationship with a major Queensland developer that will provide Ergon Energy an opportunity to work with their other developments to reduce network requirements.

Update Summary

Project delivery phase concluded in Quarter 4, 2013 with project final report to be prepared in Quarter 3, 2013/2014. The project final report will include key findings from home buyer & builders survey conducted by Colmar Brunton late in 2012. Handbook feedback very positive with positive indicators on the effort to educate and inform buyers. Success of this project has led to a much larger extended project called New Residential Business Models within the Energy Sense Communities program.

Target is fully achieved within the timeframe. Target is partly achieved within the timeframe. Target is not achieved within the timeframe.

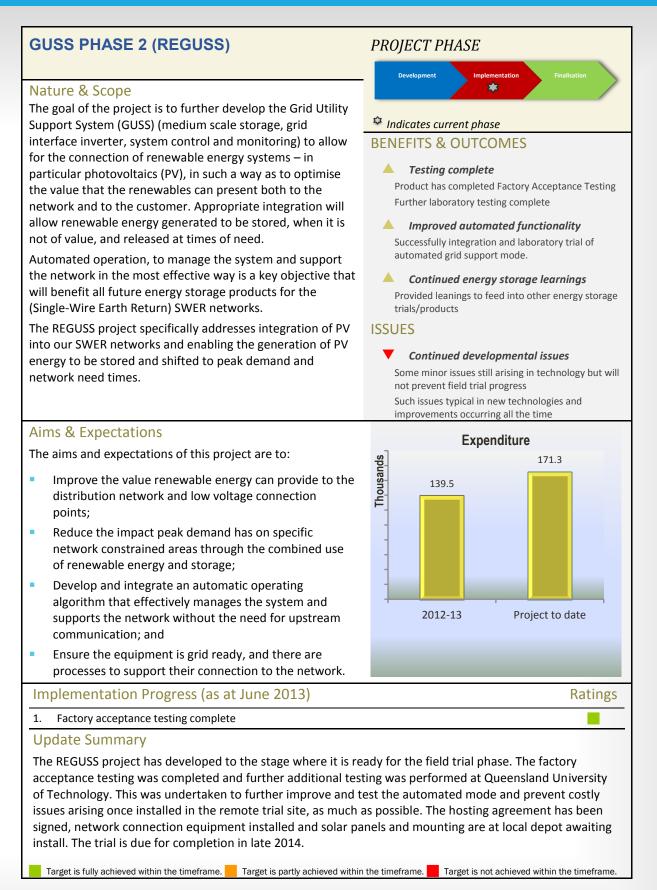
Ratings

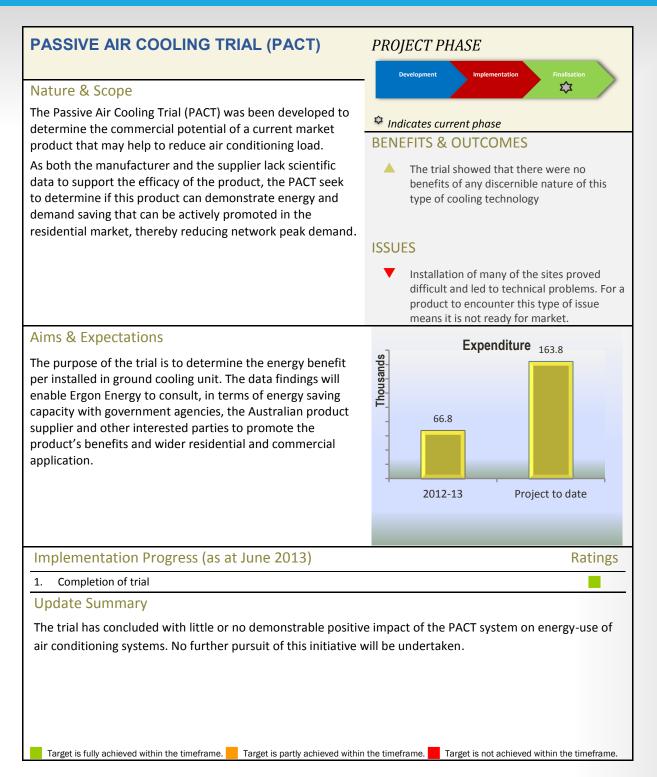
AUTO DEMAND RESPONSE TRIAL **PROJECT PHASE** Development Nature & Scope There are numerous opportunities for working with Indicates current phase customers to reduce their peak demand or indeed to **BENEFITS & OUTCOMES** reduce their consumption when the network is under a constraint. The trial averaged demand reductions of 122kW from an average baseline of There are many cases where customer equipment may be 372.3kW or reductions of 32.6% over all the shut down or "dialled back" for short periods of time in demand events. order to reduce peak load with minimal or no impact on the customer. Working in conjunction with our customers will The maximum demand reduction event was empower them to make better energy choices that benefit 189kW from a baseline of 428kW, or a reduction of 44%. their business and climate change, while better utilising network assets and reducing the need for network Automation of the demand reductions will augmentation. be required in order to manage a portfolio appropriately. **ISSUES** ▼ Capability needs to be integrated into the wider business including the control room, planning, strategy, and asset management and impact assessment will be required. Aims & Expectations Expenditure Thousands The aim and expectation of this broad-based demand 484.0 management project is that at the end of the trial, Ergon Energy will be able to determine the effectiveness of Auto Demand Response (DR) in interacting with legacy energy systems on customers' premises such as heating, ventilation and air-conditioning management systems in such a way 48.2 that material peak demand and energy reductions can be achieved. 2012-13 Project to date Implementation Progress (as at June 2013) Ratings Final calling of demand response events and analysis of the event performance 1. 2. Project competition and write up of final report Confirmation or not of the project hypothesis 3. **Update Summary** The project was completed on time and on budget and confirmed that it was possible to work with customers to actively reduce load on request with a peak demand saving of 44%. The project highlighted several key aspects of automatic demand management including the need for infrastructure to actively manage demand and the customer portfolio to ensure that network requirements are met while complying

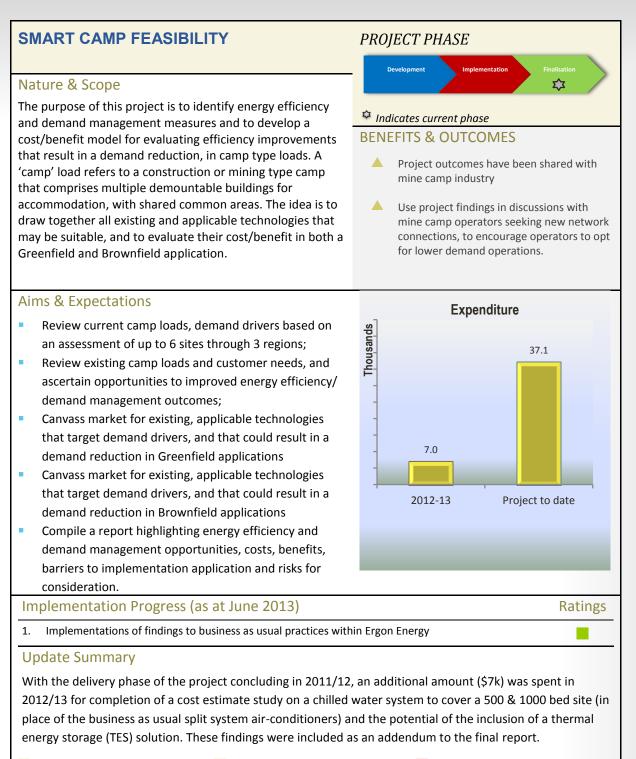
Ergon Energy will next commence investigations into the integration of automated demand response capabilities and a deployment of demand response as a business as usual product. This work is scheduled for Q3 2013/14 and the scope includes the technical infrastructure, processes, customer incentives and overall capabilities for possible implementation.

with customer demand contractual obligations.

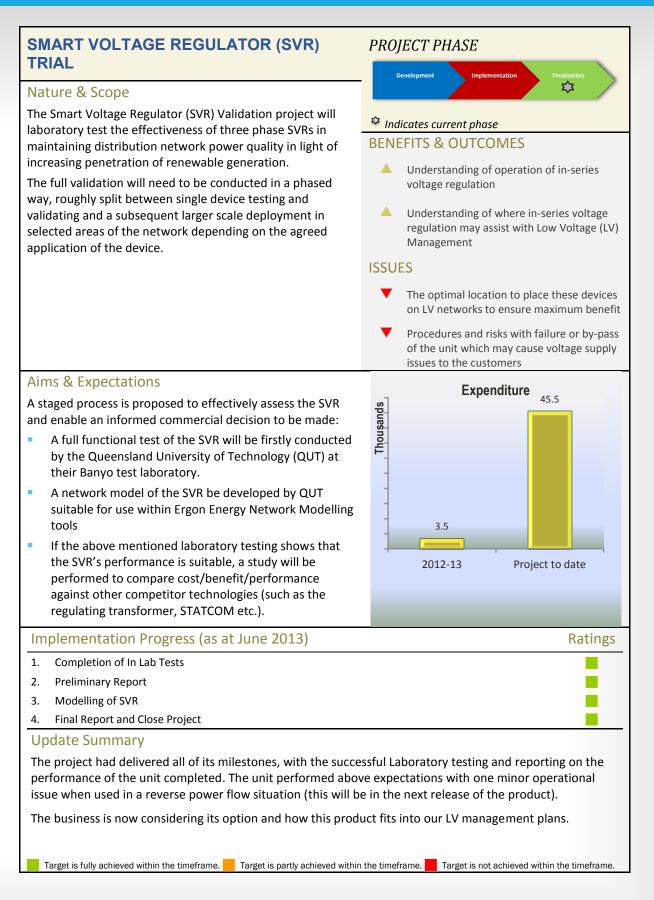
Target is fully achieved within the timeframe. Target is partly achieved within the timeframe. Target is not achieved within the timeframe.

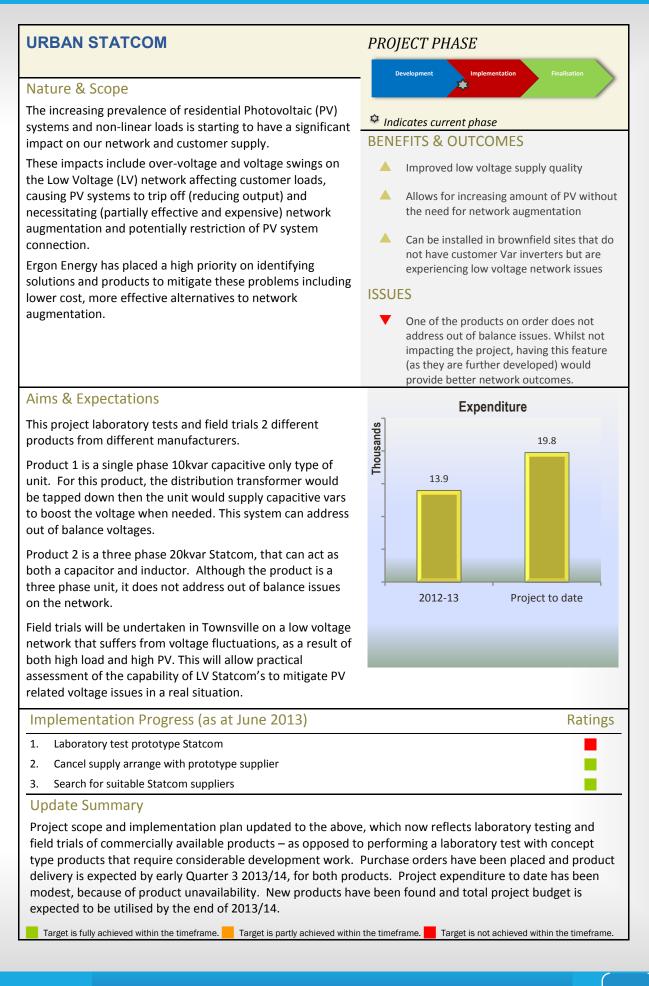






Target is fully achieved within the timeframe. 📕 Target is partly achieved within the timeframe. 📕 Target is not achieved within the timeframe.

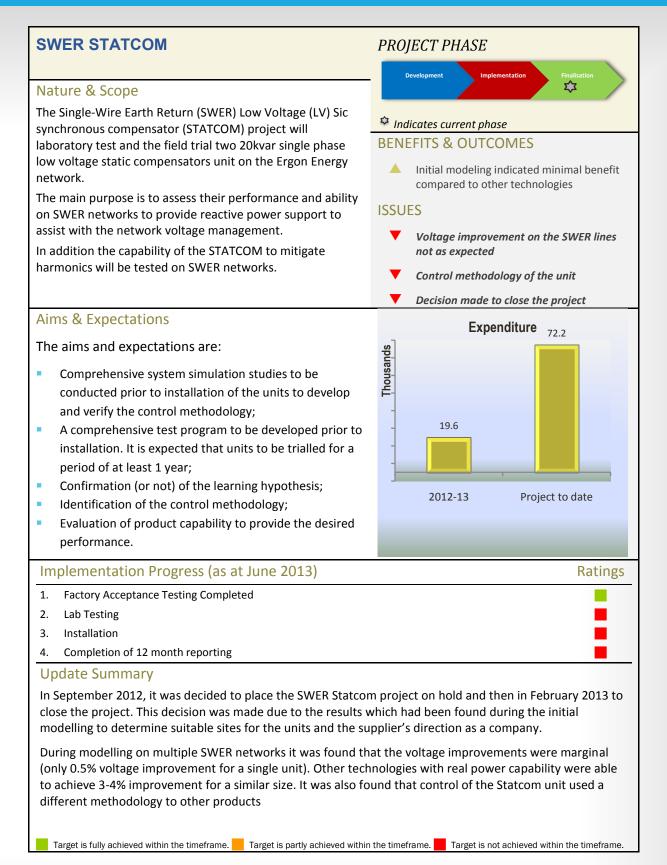




LARGE STATCOM **PROJECT PHASE** Development Nature & Scope Ergon Energy has extensive networks of long rural and Indicates current phase remote feeders which are being stressed by the increasing **BENEFITS & OUTCOMES** demands placed on them by modern customer electricity needs and by the increasing prevalence of distributed **Operation and deployment** generation, particularly residential PV. - Settings and impacts determined through The Large LV STATCOM project will trial a three phase modeling 300kVAr unit on the Ergon Energy network. The main - Costing information provided to planning for application is to support the voltage on a long medium inclusion in AER submission - Control procedures and processes developed with voltage rural feeder with voltage regulation issues, partially system controllers due to higher penetration of PV, and avoid the conventional network upgrade which may otherwise be required. Design and installation - Civil works complete - Lines works currently being installed - STATCOM currently being installed **ISSUES** ▼ Minor deployment issues Non-standard aspects typical of new technologies has caused delays to date in some areas Aims & Expectations Expenditure 148.6 Distributed LV STATCOMS are low voltage power electronic **Thousands** products which have the ability to inject both capacitive and inductive reactive power into the electricity network. Project expectations are, Confirmation (or not) of the learning hypothesis; Identification of the control methodology for large LV 56.0 STATCOM to optimise voltage profile while avoiding deleterious impacts such as inter-unit hunting; Broad brush investigation of optimal placement of these devices; Evaluation of product capability to provide the desired 2012-13 Project to date performance. Compare the value of large LV STATCOMs coupled to the MV versus small distributed LV STATCOMs in LV networks Implementation Progress (as at June 2013) Ratings 1. Factory acceptance and laboratory testing completed 2. System delivered Update Summary The Large STATCOM project is about to enter the field trial phase. The system is currently being installed and commissioning is booked in September 2013 with the supplier. A number of items have been worked

and commissioning is booked in September 2013 with the supplier. A number of items have been worked through to enable this system to be installed and operated on the distribution network. This ranges from research and modelling to determine optimal settings and address protection concerns, communications and line design to allow project aims to be assessed effectively, to operating procedures and processes for field crews and network operators. The trial is due to finish in October 2014.

Target is fully achieved within the timeframe. 📕 Target is partly achieved within the timeframe. 📕 Target is not achieved within the timeframe.



SOLAR ENERGY MANAGEMENT SYSTEMS (SEM SYSTEM)

Nature & Scope

This project represents development of a world-first firm solar system with Solar Energy Management (SEM) controller that is capable of continuous operation, overcoming solar intermittency, displacement of electrical consumption, increasing the penetration of cost-effective renewable energy technology and providing reliable renewable energy.

As a utility energy management tool the system is capable of simultaneously satisfying both (i) renewable energy supply and (ii) electricity network demand management objectives.

This project will develop, prototype and evaluate this firm solar system through the Commonwealth Scientific and Industrial Research Organisation (CSIRO) in collaboration with Ergon Energy and heating and cooling manufacturer GWA Group.

PROJECT PHASE



- Completion of milestone 1 and 2 leading to secure further project funding.
- Ergon Energy allocated a dedicated channel to activate the DRED control to test Control Centre sending signal on regular basis to residential sites.

ISSUES

Fhousands

Data Quality issues from Measurement & Verification (M&V)

65.0

Project to date

Ratings

Expenditure

65.0

2012-13

Aims & Expectations

The expectation is that an operating model is produced that shows the demand reduction and energy related benefits to both the customer and Ergon Energy of the SEM system. In effect it will assist in determining the opportunity to develop a solution for residential air conditioning that removes the electrical demand from the distribution network when needed.

Ergon Energy being involved in such an activity will allow a significant opportunity for improving both its community standing both in the electricity industry and the residential market.

Implementation Progress (as at June 2013)

- 1. Start of project
- 2. Milestone 1 achieved: Customer engaged, baseline data collected, First project report delivered
- 3. Milestone 2 achieved: Design of the system completed, Prototype delivered, first test result

displayed

Update Summary

The Project team have designed, developed and assembled a SEM prototype, including developing a technical specification, and have undertaken testing and have undertaken planning in relation to system installation at the three host sites. The following activities are now completed: Draft specification provided to Ergon Building and testing of SEM prototype; Development of technical design, implementation and installation guide.

The project has faced M&V data quality and reliability issues. Accordingly steps have been taken to mitigate this risk, and noted for future projects on M&V plan ownerships.

The project is scheduled for completion by 30 June 2014

Target is fully achieved within the timeframe. Target is partly achieved within the timeframe. Target is not achieved within the timeframe.

NETWORK EMBEDDED SOLAR THERMAL PRO (NEST)

Nature & Scope

This project aims to quantify key economic benefits which may arise from developing Concentrating Solar Thermal (CST) electricity generation in the distribution network, namely the potential network benefits in grid constrained areas, and the employment that could ensue from CST development with the correct policy settings.

The project develops some of the specific issues raised in the Australian Solar Institute's (ASI) "Review of the Potential for Concentrated Solar Power (CSP) in Australia", which is currently being undertaken by IT Power.

The ASI Review will consider barrier that network connection may pose to CST development and potential macro-economic benefits of CST development.

PROJECT PHASE



🍄 Indicates current phase

BENEFITS & OUTCOMES

- Identify network constraints in Ergon Energy area and other locations across then National Electricity Market (NEM) capable of supporting solar thermal solutions.
- Develop key case studies using the latest Levelised Cost of Energy (LCOE) pricing assumptions for solar thermal technologies and possible revenue streams including gap funding requirements.
- Ergon has demonstrated good working relationships with the Australian Solar Thermal Industry and its supporters.

ISSUES

The cost analysis reported is based on a Levelised Cost of Energy calculation (LCoE) and does not report a project developer view with Net Present Value (NPV) and cash flow methodologies. Ergon raised this as an interpretation issue with readers of the report.

Expenditure

Aims & Expectations

The project will:

- Identify and map locations where CST could provide cost-effective network support, and quantify the value that providing "network support services" could yield for CST electricity generators, and the resulting costeffective CST capacity that could be installed between now and 2020.
- 58.2 58.2 2012-13 Project to date
- Quantify the potential employment deriving from various scenarios of Australian CST deployment.

Implementation Progress (as at June 2013)

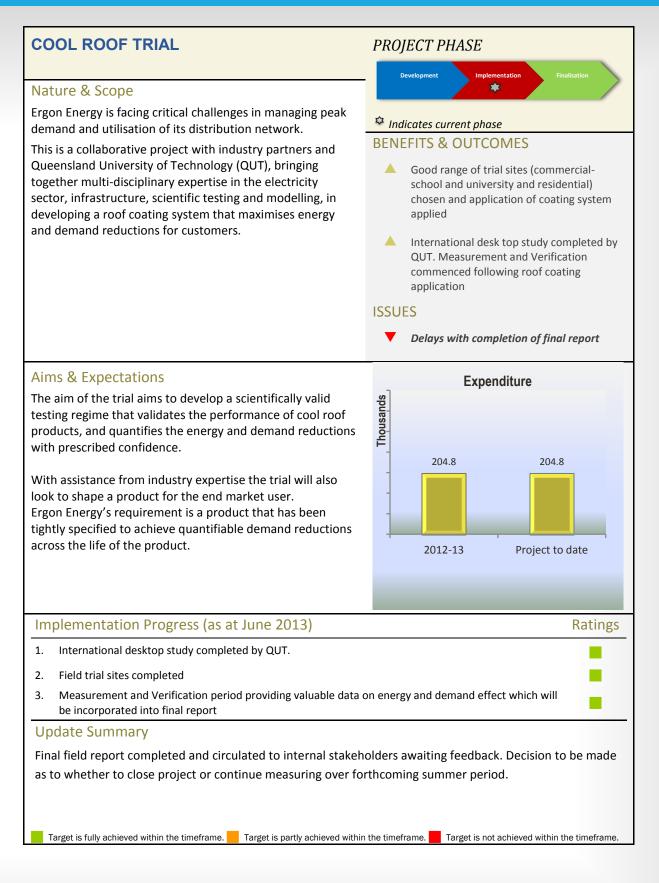
1. Progress towards completion of final report by 31 August 2013

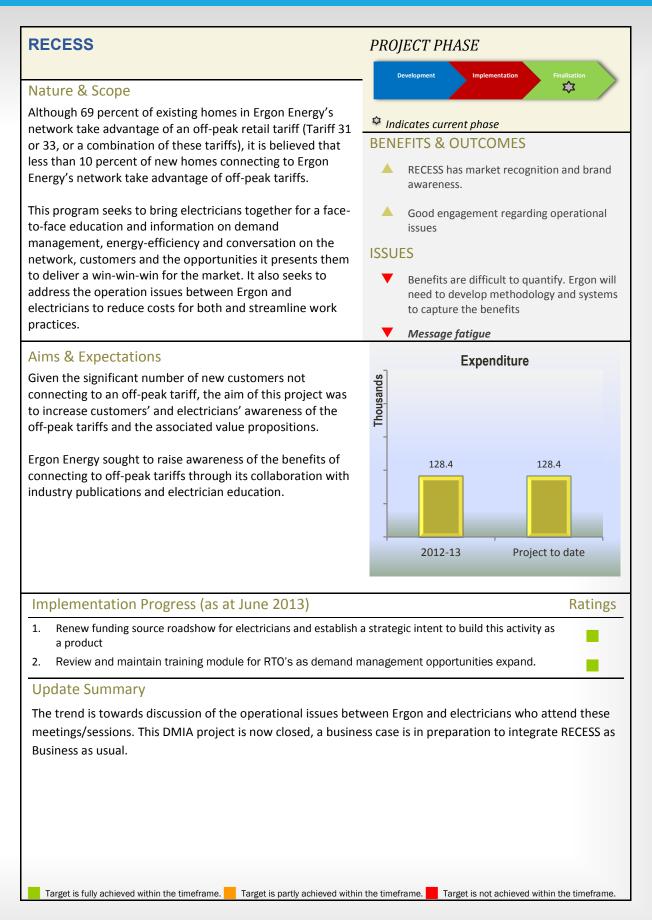
Update Summary

The Final Report "Breaking the Solar Gridlock" will be launched late October to early November 2013. The project achieved all of its targeted objectives.

Target is fully achieved within the timeframe. 📕 Target is partly achieved within the timeframe. 📕 Target is not achieved within the timeframe.

Ratings





BUILDING DESIGN LED CAPACITY

Nature & Scope

The proposed project seeks to implement Design Led Innovation within a succinct project as a means of prototyping the internal business development with a view to scaling across the business. Throughout the process, research will be conducted to identify, understand and report barriers to the uptake of Design Lead Innovation within the business.

The development of deep customer insights related battery storage and grid connect was chosen as the demonstration project. The project has gathered deep customer insights, presented these to the business and will use these as seeds for business model workshops

Aims & Expectations

The objectives of this project are to pilot the introduction of Design Led Innovation to demonstrate its effectiveness and to document the internal cultural barriers to the changes. The pilot project aims to develop business models with a focus on leveraging the coming uptake of battery storage in domestic settings.

The Design Led Innovation process is built on achieving alignment with all stakeholders through an iterative process of engagement and co-design build on a basis of deep customer insights. Both Ergon and its customers can benefit from the development of collaborative business models. The customer benefit will be realized in cost savings due to tariff utilization, control of onsite solar PV generation and uninterruptable power supply. The network stands to gain from peak load shifting, and also through levelling of distributed generation feed-in through onsite storage.

Implementation Progress (as at June 2013)

- 1. Initial research investigation of business as usual
- 2. Development of a key drivers and stakeholders map

Forthcoming:

- 3. Deep customer insights gathered and presented to the business (October 2013)
- 4. Prototyping and business model workshops (Quarter 2, 2013/14)
- Present outcome of overall process + proposed business models (Quarter 3, 2013/14) 5.

Update Summary

The project is progressing as planned. The feedback from internal Ergon Energy stakeholders upon presentation of current finding is positive with good understanding of the difference between current business processes and that being demonstrated. The potentially higher value outcomes of the business model workshops will provide a key platform for demonstration to the business of the potential of the process. The challenge will be to go beyond demonstration of the process of Design Led Innovation, to further implementation within the business.

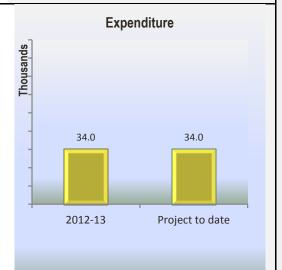
Target is fully achieved within the timeframe. Target is partly achieved within the timeframe. Target is not achieved within the timeframe.

PROJECT PHASE

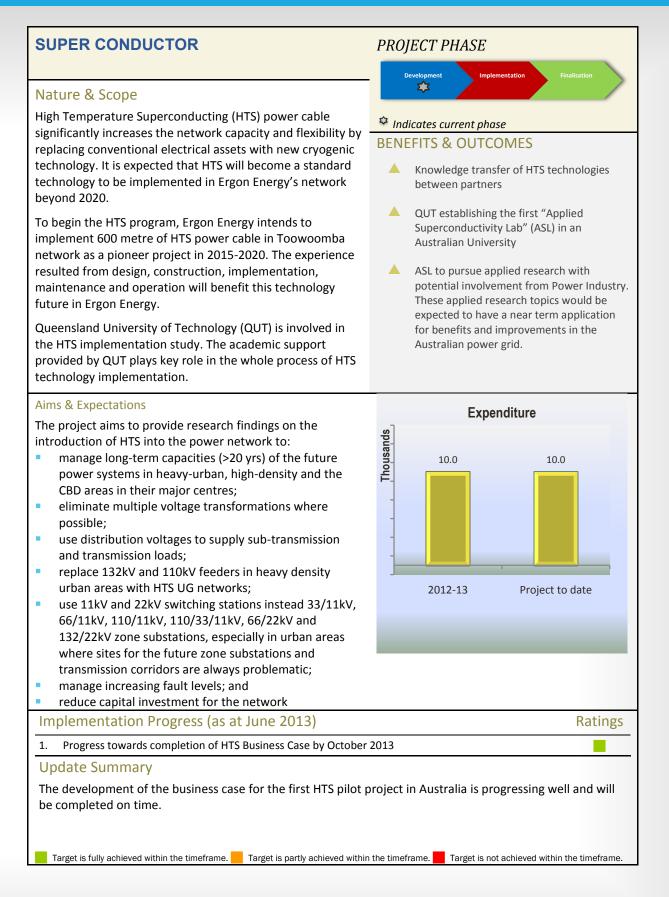


BENEFITS & OUTCOMES

- Development of one page view of key business drivers and stakeholders
- Internal understanding of qualitative deep customer dives and how this research differs in process and outcome to quantitative customer research
- Presentation of deep customer insights seeding thought on further engagement with the DLI process in the business



Ratings



SUMMARY FINDINGS - COMPLETED & CLOSED PROJECTS

Auto Demand Response Trial

Project Scope

The Automated Demand Response (AutoDR) project aimed to trial technologies that work in conjunction with customers to enable the management of customer side loads for the purposes reducing peak demand. The enablement of customer participation in demand reduction can provide low cost methods to reduce peak demand and defer the need to augment the network as well as support contingency responses and potentially the active trading of demand in retail markets. The trial proposed to utilise Cisco's Mediator demand response interface unit and Honeywell's Akuacom demand response automation server with three customers across multiple sites in Townsville.

Outcomes & findings

The AutoDR trial was successful proving that, by working with customers, it was possible to dynamically reduce demand on request. The trial averaged demand reductions of 122kW from an average baseline of 372.3kW or reductions of 32.6% over all the demand events, with every event bar one recording demand reductions of over 23%. The maximum demand reduction event was 189kW from a baseline of 428kW, or a reduction of 44%. The only event with a demand reduction below 23% was also the worst performing event with no recorded reductions. This was expected due to the event timing and the trial participant mix (the event was in the evening and the participants were mainly commercial in nature with a mainly daytime load).

The key findings from the trial included:

- The use of open standards, especially industry accepted standards, can lower the costs and reduce barriers for customer participation in demand response programs. The trial used the OpenADR protocol which has been adopted by suppliers of industrial equipment such as Honeywell, Schneider, Echelon, Siemens, Johnson Controls and GE. OpenADR has been adopted as the demand response communications protocol by utilities throughout the world such as Pacific Gas and Electric (PG&E), San Diego Gas and Electric (SDG&E) and Southern California Edison (SCE) (OpenADR Aliance, 2012).
- The average site installation cost was relatively low at \$25,000 which included audits, hardware, contractors and travel, however these costs could be reduced further if the site utilised control equipment that natively supported OpenADR, such as appropriate Building Management Systems.
- The customer participation in demand response was excellent when the demand events coincided with suitable site participation times, with a participation rate of 72% over all events. It is important to ensure that sites are aware of times and seasons when demand events are likely to occur (e.g. the expected network constraint time, summer early afternoon) and will be able to deliver demand reductions during those periods.
- Customers readily accepted the automatic control over their sites in the trial, even without monetary reward, provided they had an override or opt out capability i.e. a safety net.
- There needs to be a clearly defined measurement and verification method that enables transparency for the market and the flexibility for the varying types of demand profiles

that exist in the network so as to ensure that estimated savings are accurately reflected resulting in any demand incentive payments reflecting the network derived benefit, i.e. not overpaying for customer under performance.

- HVAC loads will have a bounce back at the end of events and have a limited capacity to deliver long duration demand reduction. HVAC loads responded very quickly which, when combined with other slower forms of demand reduction i.e. generation, could provide complete demand management capability.
- The automation and management of the portfolio will be a key aspect on any scalable demand reduction capability that supports a wide variety of contracts, customers, and demand types.
- The management of the demand needs to be carefully considered and where possible a level of automation should ensure that the lowest cost demand be called as a priority, working backwards across all the available demand options. This will ensure that any calling of a demand event will have the lowest operational cost and hence increase the value of the demand for network management purposes. As the number of customers grow automation will be necessary to ensure that any customer contractual obligations are adhered to.
- The ability for the DRAS to track the loads and report on the demand event performance including the predicted performance and estimated available load will be necessary tool for an integrated demand reduction capability.

The successful testing and evaluation of automatic demand response technology opens the way for the integration of this technology into the business to enable sophisticated management of demand side loads for network management purposes. In order to enable the exploitation of the future resource there needs to be some key foundations established to enable market direction and surety. Such foundations include:

- Measurement, verification and base-lining methods which will enable the market to understand the requirements for participating in demand reduction events.
- The definition of connection and interface standards such as OpenADR, which will enable the market to prepare for demand response and lower the barriers for connecting to a program
- Contract offering for demand response participation, availability, response times etc. need to be well defined.
- Internally, Ergon needs to develop the process systems and procedures to enable a business-as-usual approach to contracting demand reduction, which will include the governance structure, operational processes, training development, information technology, security standards, etc.

Passive Air Cooling Trial

Project Scope

The purpose of this trial is to determine the energy benefit per installed in ground cooling unit. After such data has become available and in efforts to reduce network peak demand, Ergon Energy will be in a position to consult, in terms of energy saving capacity, with government agencies, the Australian product supplier and other interested parties to promote the product's benefits and wider residential and commercial application.

As part of DMIA funded program, this trial was to:

- work with the Melbourne-based Australian distributor of a global Danish business which sells energy efficient heating and cooling solutions,
- conduct a series of trials on up to 15 units installed at temperature-variant Queensland locations,
- collect data from installations upon which energy saving and demand measures can be produced,
- make such data results available to all interested parties.

Outcomes & findings

It was not possible to undertake all 15 planned site installations due to difficulties in finding suitable sites (soil, water table height, and buildings), willing customers and adept tradespeople to install such a different type of product suitably. Five installations at four sites were chosen, three that were in summer climatic conditions of hot and humid and two that were in hot and dry.

Results suggested that existing system solution does not provide the efficacy required.

Smart Camp Feasibility

Project Scope

The project aimed to develop a cost/benefit model for evaluating efficiency improvements that result in a demand reduction in camp type loads. A 'camp' load refers to a construction or mining type camp with multiple demountable buildings for accommodation, with shared common areas. The concept is to draw together all existing and applicable energy efficient technologies, and to evaluate their cost/benefit in both a greenfield and brownfield application.

The project commenced with a desktop review of camp sites in high-growth locations within Queensland. Contacts were established with some of the camp owners to access suitable target camps and site visits and audits were conducted to collect data and establish baseline performance. The next step saw a desktop review conducted of the types of transportable buildings manufactured for use in the camps, and the efficiency measures already included in those buildings as part of their compliance with the Building Code of Australia.

Four sites were visited between September 2011 and February 2012. Ergon selected the sites from central and northern Queensland to gain a view of site specific issues, and understand the operational constraints affecting the energy performance of the camps. The sites audited gave a broad selection of camp size and type, from small 120-bed sites through to 320, 500, and 600-bed sites.

Outcomes & findings

The key findings are:

- Improvements in camp site energy consumption (kWh)of 20 50%, a reduction in consumption of 1,648 MWh per year (500 bed camp), and up to 250 kVA reduction in peak demand which could be achieved through implementation of measures identified in this report; (excludes centralised cooling & heating system option).
- The potential benefits obtained through the installation of a centralised cooling system for 24 hour operation providing the superior solution with a NPV of \$2.8m vs. \$3.4m for split systems (simple payback was around 6 years).
- The combined benefit by adding hot water production to the central plant, improving the NPV to \$3.1m versus \$5.1m for split systems and hot water systems. Simple payback was reduced to five years.
- Subject to site factors, implementing energy efficiency measures can provide significant cost advantages over the lifecycle of a camp, for both brownfield and greenfield sites.

SWER Statcom

Project Scope

The SWER Statcom was a project providing reactive voltage support to SWER lines as part of the larger LV Statcom program of work. The objectives were,

- Laboratory testing of 2 x 20kVA Statcom units
- Development and verification of control methodologies
- Report detailing learning outcomes of investigations of VAr compensation capability, harmonics mitigation capability, control methodologies, rating suitability and protection requirements

The project was initiated in June 2012 to trial a Single Phase Statcom unit for voltage support on our SWER Network.

In July 2012 Ergon Energy purchased two 20kVA single phase Statcom. Both units were to be coupled to the SWER network via dedicated standard 25kVA MV/LV SWER transformers and located on the ground to enable easy access during the trial. The units would operate in a decentralised manner based on local measurements and be capable of harmonic compensation; however any harmonic compensation provided would reduce the capacity available for VAr compensation.

It was planned to install one unit on the Wambo Creek 12.7kV SWER and the other unit on the Stanage Bay 19.1 kV network. The specific installation sites were to be confirmed after technical (simulation) studies and site surveys.

Outcomes & findings

In September 2012 it was decided to place the SWER Statcom project on hold. This decision was made due to the results which had been found during the initial modelling to determine suitable sites for the units. During modelling on multiple SWER networks it was found that the voltage improvements were marginal (only 0.5% voltage improvement for a single unit). Other technologies with real power capability were able to achieve 3-4% improvement for a similar size. It was also established that control of the unit used a different methodology to other products on the market which raised some concerns about the long term viability of this product.

The modelling undertaken on the SWER Statcom, suggested its contribution to voltage and load improvements were not sufficient to resolve network issues. It was decided that installing these Statcoms on SWER to provide both inductive and capacitive support was not effective. The reasons for deciding not to continue this project are based on the following:

- The capacitive VArs provided by the Statcom were not providing a large amount of voltage support to SWER lines;
- The main reason for voltage drop on SWER lines is due to the resistive component in the lines, not due to the reactive component. Real power injection is required to provide a significant voltage improvement; and
- Our 19.1kV lines are inherently power factor leading due to the Ferranti Effect. Installing
 a capacitor to improve voltage would only place more load on the feeder, making the
 situation worse.

ABBREVIATIONS, DEFINITIONS AND UNITS OF MEASURE

| AER | Australian Energy Regulator |
|---------------------|--|
| AutoDR | Automated Demand Response – or another name for the commercial energy management |
| | system, which is the process of managing customer demand automatically |
| BMS | Building Management System – the controller that manages a building operation, it can be |
| | sophisticated to include full climate, security and building operation or simple to only include |
| | the management of the air conditioner system. |
| CAPEX | Capital Expenditure |
| Constraint | A condition whereby a limit, that has been pre-set to a declared criteria, is exceeded. |
| Demand (Maximum | The maximum electrical load over a set period of time. The figure may be for use with tariff |
| Demand MD) | calculations or load surveys and the units may be in either kVA, kW or amps. |
| Demand Side | Demand Side Management is the design and implementation of programs designed to |
| Management (DSM) | influence customer use of electricity in ways that will produce desired changed in system load |
| | shape. |
| DF | Distribution Feeder |
| DLC | Direct Load Control |
| DNSP | Distribution Network Service Provider |
| DR | Demand Reduction – amount of electrical load that can be removed for a period of time |
| DRAS | Demand Response Automation Server – a server that can be internally or externally hosted |
| | that communicates between the utility control centre and the customer end equipment. A |
| | DRAS can be fully featured to include predictive demand reduction algorithms or basic to only |
| | have communication and verification functionality |
| EECL | Ergon Energy Corporation Limited |
| HVAC | Heating, Ventilation and Air Conditioning – refers to the climate control systems and |
| | infrastructure of a building. |
| LV | Low Voltage – 240V or the voltage used in residential houses |
| MD | Maximum or Peak Demand |
| Network Limitations | A network limitation can be defined as a situation when the high voltage network is unable to |
| | supply electricity to the customer in accordance with the following supply standards. |
| | Network limitations which relate to system peak loading are: |
| | (i) Acceptable standards of reliability of supply cannot be maintained. |
| | (ii) Acceptable network voltage levels cannot be maintained. |
| | (iii) The thermal rating of plant and equipment is exceeded. |
| | (iv) The fault rating of equipment is exceeded. |
| | (v) The age, condition or specifications of equipment renders its continued use operationally |
| | unsafe, unreliable or uneconomic |
| OpenADR | Open Automated Demand Response – an open standard for communicating between a utility |
| | DRAS and customer end equipment and was defined by Berkley Labs. |
| _ | (http://www.openadr.org/) |
| OPEX | Operating Expenditure |
| PF | Power factor. The ratio of active power to apparent power. A unity power factor indicates no |
| | reactive power in the element. |
| PV | PV stands for Photo Voltaic which is a technical term for solar power generation. |
| SWER | Single Wire Earth Return. Distribution to customers using a single wire conductor with the |
| | greater mass of Earth as the return path. |
| TOU | Time of Use – A tariff structure where the cost of energy changes with time. |
| ZS | Zone Substation, A site incorporating equipment that provides control and voltage |
| | transformation from the sub-transmission or transmission network to the distribution network. |

Customer Service 13 10 46 7.00am – 6.30pm, Monday to Friday

Faults Only 13 22 96 24 hours a day, 7 days a week

Life-Threatening Emergencies Only Triple zero (000) or 13 16 70 24 hours a day, 7 days a week

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