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22 March 2018

Mr John McCluskey
Executive Manager
GloBird Energy Pty Ltd
2A Monomeeth Drive
Mitcham VIC 3132

By email: John.McCluskey@GloBirdEnergy.com.au

Dear Mr McCluskey

GloBird Energy Pty Ltd application for electricity retailer authorisation

On 22 March 2018, the Australian Energy Regulator (AER) considered and approved GloBird Energy Pty Ltd.'s (**GloBird's**) application for an electricity retailer authorisation in accordance with s.92 of the National Energy Retail Law (Retail Law).

The AER must grant an application for a retailer authorisation if an applicant has satisfied the entry criteria:

- a) the organisational and technical capacity criterion—the applicant must have the necessary organisational and technical capacity to meet the obligations of a retailer;
- b) the financial resources criterion—the applicant must have resources or access to resources so that it will have the financial viability and financial capacity to meet the obligations of a retailer; and
- c) the suitability criterion—the applicant must be a suitable person to hold a retailer authorisation.⁸

In making its decision the AER is guided by the objective of the Retail Law.⁹ The AER's decision is also informed by the assessment approach outlined in the AER's Retailer Authorisation Guideline. The AER consulted on GloBird's application and did not receive any submissions.¹⁰

⁸ Retail Law, s. 90(1).

⁹ The national energy retail objective is to 'promote efficient investment in and efficient operation and use of energy services for the long term interests of energy consumers with respect to price, quality, safety, reliability and security of supply of energy' (Retail Law, s.13).

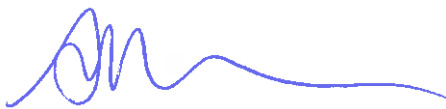
¹⁰ Retail Law, s.91.

The AER considers that GloBird has demonstrated its capacity and suitability to operate as an energy retailer under the Retail Law. GloBird is therefore authorised to sell electricity under the Retail Law, as it is adopted in each participating jurisdiction (identification number: **E18004**). Please note this letter constitutes the AER issuing GloBird's electricity retailer authorisation under s. 96 of the Retail Law.

The AER will publish a notice about GloBird's retailer authorisation on its website,¹¹ and its details will also appear on the AER's public register of authorised retailers (on the AER's website).¹²

If you have any further queries, or would like to discuss this further, please contact Susan Faulbaum on 08 8213 3463.

Yours sincerely



Sarah Proudfoot
General Manager | Retail Markets

¹¹ Retail Law, s.96(2)(b),

¹² Retail Law, s.119.