

3 February 2016

Mr Sebastian Roberts

General Manager

Networks (Opex and Reset Coordination)

Australian Energy Regulator

GPO Box 520

MELBOURNE VIC 3001

AER REF: 56417

AusNet Services Determination 2017-2022

Dear Mr Roberts,

Thankyou for the opportunity to comment on AusNet Services 2017-2022 transmission revenue proposal.

As flagged at the 17 December 2015 public forum GreenSync believes that the Network Capability Component (NCC) incentive scheme could be used to support non-network solutions.

GreenSync is an Australian technology company specialising in energy management solutions for global energy markets. It provides:

- Peak-load management solutions – using its PeakResponse™ technology it is able to reduce energy and network costs for customers;
- Grid constraint solutions – delivering a platform for network businesses to meet their reliability and security obligations at a lower cost than network solutions;
- Microgrid solutions –enabling customers to generate their energy locally.

Non-network solutions have an option value unavailable to network solutions. They can be scaled, up and down, to address changing needs and deployed exactly where required. They can be used to address the challenges confronting the National Electricity Market including a tightening supply-demand balance in southern states; congestion from forecast renewable generation connections and maintenance on critical transmission lines; and uncertainty around customer consumption patterns and behaviour.

GreenSync is working with AusNet Services to identify potential options, cost and benefits at a number of locations. GreenSync is scheduled to complete this work by early March. Any re-submission to the AER will be at AusNet Services' discretion and involve consultation with AEMO.

We welcome the opportunity to discuss any projects with the AER, and the Consumer Challenge Panel, following completion of our work.

If you have any questions in the meantime, please do not hesitate to contact me on (03) 9008 5986 or at david@greensync.com.au.

Regards,

A handwritten signature in blue ink, appearing to read "E David Anstee", with a long horizontal flourish underneath.

E David Anstee

Commercial Director

GreenSync