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Landis+Gyr AP - PO Box 6274 South Sydney Business Hub Alexandria NSW 2015

General Manager, Network Regulation Australian Energy Regulatory GPO Box 520 Melbourne VIC 3001

Attention: Mr Sebastian Roberts

29 January 2015

Re: Landis+Gyr's Submission - Queensland electricity distribution regulatory proposals 2015-16 to 2019-20

Dear Mr Roberts

Landis+Gyr is a leading global provider of integrated energy management products tailored to energy company needs and unique in its ability to deliver true end-to-end Advanced Metering solution. Today, Landis+Gyr offers the broadest portfolio of products and services in the electricity metering industry, and is paving the way for the next generation of the Smart Grid.

Landis+Gyr supports Energex's submission to the AER for the continuation of the Demand Management programs to meet long term peak demand growth instead of continuing to build more network distribution assets.

In late 2014, AEMO revised its original forecast for Queensland's electricity consumption in its National Electricity Forecasting Report (NEFR) 2014 – it highlights an increasing consumption trend since July 2014 driven by consumer's increased use of air conditioning in response to record-breaking temperatures in late October and November 2014. These 'uncertain' and 'unpredictable' demand peaks and trends warrants continued regulatory funding of Demand Management programs. As recognised by COAG's Energy Council and AEMC's Power of Choice reforms, AER's continued demand management schemes are critical to support Energex in investigating and implementing non-network approaches, including Demand Management.

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Landis+Gyr recognises that the Queensland's energy industry is rapidly undergoing a transformation process requiring more built-in intelligence, communication and the flexibility to adapt to the future situations. In alignment with Queensland Government's long term strategy (PowerQ (dated 20 June 2014)), Energex's Demand Management programs offer opportunities for utilities to offer viable, sustainable and competitive electricity; and for consumers and industry groups to be educated, engaged and enjoy the benefits of cost-effective electricity supply.

If you would like to discuss in greater detail, please don't hesitate to contact Milan Vrkic on +61 2 9690 7494.

Kind Regards

General Manager Marketing & Strategy ANZ