



Mr Chris Pattas
General Manager, Networks
Australian Energy Regulator
GPO Box 520
Melbourne VIC 3001

Dear Mr. Pattas,

I am writing to you in regards to your draft Amended Ring-Fencing Guideline paper recently released.

Nexans Olex are a manufacturer and supplier of Electrical cabling, componentry & solutions; providing these services to the DNSP's, TNSP's, ASP's and various distributors & on-sellers who also supply into this market.

As a related organisation, we fully support the need to separate regulated monopoly business activities, costs and revenues from those that are associated with providing services in a contestable market. Furthermore, we welcomed the proposed amendments clarifying some aspects of the initial Guidelines relative to the supply of services to ensure clarity.

An outstanding query however, as it remains a little unclear is that whether material supply is including within the supply of services?

We have a firm view that the Ring-Fencing Guidelines should cover / be extended to the supply of materials, underpinned by the same assumptions that relate to the supply of services (separating regulated monopoly business activities).

I look forward to some clarity on this matter. If you need to contact me I can be reached on 03 9281 4444 or via email greg.stack@nexans.com

Best Regards,

A handwritten signature in blue ink that reads "Greg Stack". The signature is written in a cursive, flowing style.

Greg Stack
General Manager, Sales & Marketing

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