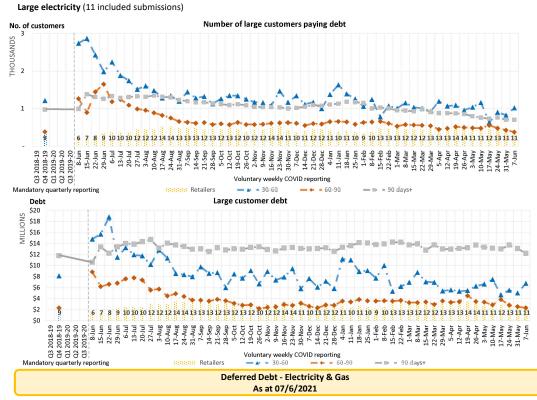


## **COVID-19 RETAIL MARKET DATA DASHBOARD**

Mandatory quarterly reporting

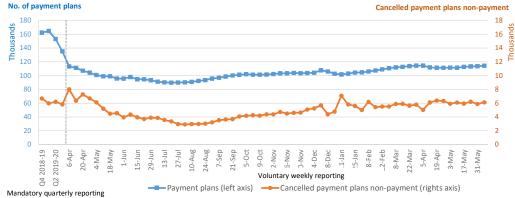


## **COVID-19 RETAIL MARKET DATA DASHBOARD**



Deferred debt At the start of the pandemic, many retailers allowed customers to defer payments rather than use payment plans or hardship programs. However, a number of retailers stopped offering such arrangements from 31 July. A significant drop occurred from 24 August, due to a Tier 1 retailer closing its deferred debt program. Since then deferred debt has remained relatively stable.

### Payment plans (20 included submissions)



Payment plans - Electricity & Gas

As at 07/6/2021

#### Payment plans

Contrary to expectations, the number of customers on payment plans decreased at the start of the pandemic. However, from end of July 2020, payment plans increased slightly, driven by a Tier 1 retailer closing its deferred debt program. Payment plans have now returned to the same level as at the start of the pandemic.

# COVID-19 RETAIL MARKET DATA DASHBOARD

	etrics - Weekly c at 07/6/2021	ollection			
Call centre	Annual 2018-			31/05/2021	Call centre metrics
Average proportion of customer base calling an operator		% point cha	-	,,	Average call wait times have increased since last
(13 included submissions) 3.7%	<b>0.29</b>	♠ 0.67		<b>1</b> 0.07	week, driven by a large Ti
Average percentage of calls answered within 30 seconds	-	♥ point cha		•	2 retailer.
(13 included submissions) 60%	10.54		1.09	<b>¥</b> 3.03	
Average time before an operator answers a call		% change since			
(12 included submissions) 103 Seconds	107.:	11	0.25	14.77	
Average percentage of calls abandoned before being		% point change since			
answered (12 included submissions) 6.80%	<b>3.02</b>	بال	0.24	₩ 0.12	
	ams - Monthly c	v		••••••	
	April 2021				J
Electricity hardship programs (22 included submis	sions)	Q2 2019-20	30/03/202	)	Hardship programs The number of customers
Average proportion of electricity customers on har programs	dship	% point change since			on hardship programs for
1.09%		<b>0.09</b>	<b>U</b> 0.03		both electricity and gas is similar to the number at
Average debt of electricity systemates on hardship.					the end of March 2020. Average hardship debt for
Average debt of electricity customers on hardship	programs % change since			electricity and gas has	
\$1,655.78		<b>4</b> 1.16	<b>1</b> 33.74		increased since end of March 2020.
Electricity hardship programs - on entry (21 incluc submissions)	led	Q2 2019-20	30/03/202	0	
Average proportion of electricity customers enterin programs	ng hardship % point change since				
0.17%		<b>0.03</b>	<b>1</b> 0.01		
Average debt on entry to hardship for electricity customers		% change since			
\$1,525.99		<b>1</b> 36.05	1 22.96	i	
Gas hardship programs (8 included submissions)		Q2 2019-20	30/03/202	ס	
Average proportion of gas customers on hardship programs		% point change since			
0.82%		0.00	♠ 0.06		
Average debt of gas customers on hardship program	ms	% chang	ge since		
\$921.66		<b>1</b> 32.52	<b>1</b> 31.31		
Gas hardship programs - on entry (7 included sub	missions)	Q2 2019-20	30/03/202	0	
Average proportion of gas customers entering harc programs	lship	% point change since			
programs 0.09%		<b>U</b> 0.07	<b>—</b> 0.00		
Average debt on entry to hardship for gas custome	rs	% change since			
\$917.89		40.93	<b>30.5</b> 3	1	
	tion - Monthly c	-			Credit collections Retailers reporting credit
April 2021					collections inform us that
Credit collections (10 included submissions)	Q2 2019-20 30/03/2020			ט	defaults and have repurposed their credit collection agencies to recover debt through the offering of payment plans and other forms of payment assistance.
Average proportion of customers referred to credit	collection	ection % point change since			
0.54%		♥ 0.04 ● 0.03			
Average proportion of customers credit defaulted		% point change since			
0.14%		1.01	1.04		payment aboistance.