COVID-19 RETAIL MARKET DATA DASHBOARD

Disconnections for non-payment - Weekly summary (submitted daily on exception basis)

% point change since

Disconnections (out of 40 retailers)

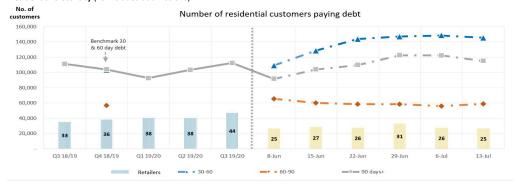
30/03/2020 **0.00**

Last week **0.00**

Debt weekly & quarterly trends - residential & small business customers

As at 13/7/2020

Residential electricity (25 included submissions)



Disconnections

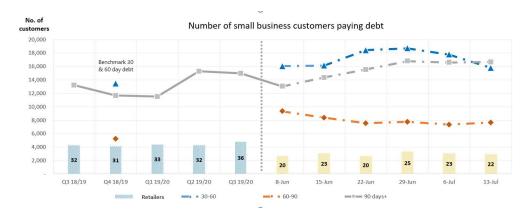
Retailers have not reported any disconnections for nonpayment since 30 March.

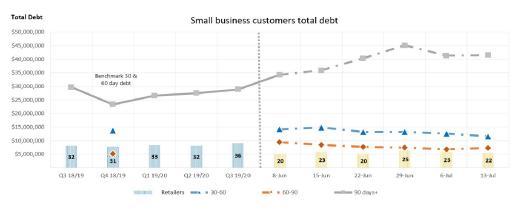
Debt

This week's data includes, for the first time, 30 and 60 day debt in addition to the 90+ day debt data. 90+ day average debt is higher than 30 and 60 day debt, because the 90+ day debt covers any debt that is 90 days or older i.e. a longer time period.

Total Debt Residential customers total debt \$120,000,000 \$100,000,000 \$80,000,000 \$60,000,000 \$40,000,000 \$20,000,000 33 Q3 18/19 Q4 18/19 Q1 19/20 Q2 19/20 Q3 19/20 6-Jul

Small business electricity (22 included submissions)

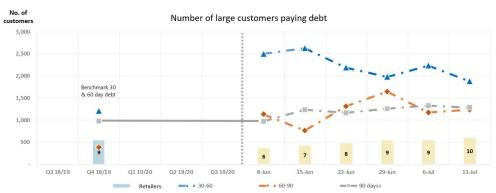


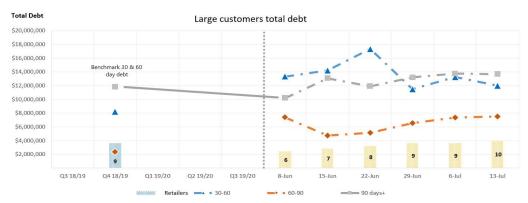


COVID-19 RETAIL MARKET DATA DASHBOARD

Debt weekly & quarterly trends - large customers As at 13/7/2020

Large electricity (10 included submissions)





Deferred Debt As at 13/7/2020

Deferred Debt (8 included submissions)

answered

(19 included submissions)

4.31%

Amount of Debt \$

Number of customers

% point change since

4.62

₩ 0.61

Residential
Small Business

22.2 million 35024 13.1 million 4411

Payment plans - Weekly collection As at 13/7/2020

Payment plans (18 included submissions)	Q2 2019-20	30/03/2020	Last week
Average proportion of customers on payment plans		% point change since	
1.31%	₩ 0.40	0.42	₩ 0.05
Average proportion of payment plans cancelled		% point change since	
0.10%	♠ 0.02	₩ 0.15	♠ 0.01
Call centre metrics - Weekly collection As at 13/7/2020			
Call centre	Annual 2018-19	30/03/2020	Last week
Average proportion of customer base calling an operator (19 included submissions)		% point change since	
3.75%	₩ 0.04	♠ 0.37	₩ 0.10
Average percentage of calls answered within 30 seconds (19 included submissions)		% point change since	
75.14%	1.69	1 2.59	4.66
Average time before an operator answers a call (18 included submissions)		% change since	
48 Seconds	4 26.97	\$ 54.28	4 20.47
Average percentage of calls abandoned before being			

1.17

Deferred Debt

Many retailers are allowing customers to defer payments instead of using payment plans or hardship programs. We have received debt deferral data from only 8 retailers, which approximately covers 75% of the market share, showing a large amount of debt is being deferred. Many of these debt deferral arrangements are scheduled to expire on 31 July.

Payment Plans

The number of customers on payment plans is slightly lower than as at Q2 2019-2020. This may reflect that many retailers are offering customers the option to defer outstanding arrears payment, typically until 31 July. Data on deferrals is listed above.

Call Centre metrics

As at 13 July, the total number of calls to an operator remains relatively on par with the 2018-19 level.

COVID-19 RETAIL MARKET DATA DASHBOARD

Hardship - Monthly collection Electricity hardship programs (15 included submissions) Q2 2019-20 30/03/2020 Average proportion of electricity customers on hardship % point change since programs 1.00% ₩ 0.16 0.20 Average debt of electricity customers on hardship programs % change since \$1,284.25 3.69 **2.57** Electricity hardship programs - On entry 30/03/2020 02 2019-20 (12 included submissions) Average proportion of electricity customers entering % point change since hardship programs 0.14% 0.01 0.01 Average debt on entry to hardship for electricity customers % change since \$1,418.05 15.29 15.34 Gas hardship programs (8 included submissions) Q2 2019-20 30/03/2020 Average proportion of gas customers on hardship programs % point change since 0.71% **0.00** 0.09 Average debt of gas customers on hardship programs % change since \$650.73 **1** 2.06 1.71 Gas hardship programs - On entry (8 included submissions) Q2 2019-20 30/03/2020 Average proportion of gas customers entering hardship % point change since programs 0.07% ♠ 0.02 ___ 0.00 Average debt on entry to hardship for gas customers % change since \$739.72 **32.06** 7.95

Hardship programs

The number of customers on hardship programs and the average hardship debt is slightly lower than December 2019 levels. Some retailers are offering deferred payments arrangements rather than placing customers on formal hardship arrangements.

Credit collection - Monthly collection June

Credit collections (5 included submissions) Average proportion of customers referred to credit collection

1.10%

Average proportion of customers credit defaulted

0.00%

Q2 2019-20

30/03/2020

% point change since

♠ 0.39

0.38

% point change since

₩ 0.10

₩ 0.03

Credit collections

The few retailers that reported against this indicator reported credit collections, contrary to expectations. However, based on discussions with each of the retailers concerned, we understand they have repurposed their credit collection functions to provide payment assistance during the pandemic and, as such, these are not credit collections under AER's definition.

Dashboard NB: This dashboard incorporates additional data from previous weeks resulting in a more complete and robust data report.